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# FEDERAL RESERVE BULLETIN

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BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM, WASHINGTON, D.C.

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# Monetary Policy Report to the Congress

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*Report submitted to the Congress on July 20, 1992, pursuant to the Full Employment and Balanced Growth Act of 1978<sup>1</sup>*

## *MONETARY POLICY AND THE ECONOMIC OUTLOOK FOR 1992 AND 1993*

Economic activity has increased on balance since the beginning of the year, but rather hesitantly in recent months, and inflationary pressures have continued to abate. Against this backdrop, and with money and credit exhibiting renewed weakness in the second quarter, the Federal Reserve has eased money market conditions twice—in April and again in early July. The descent of domestic interest rates, which began in 1989, has now carried nominal yields on many market instruments to the lowest levels in two or three decades.

In mid-February, when the Board presented its last semiannual report on monetary policy to the Congress, the economy seemed to be struggling to regain forward momentum. Growth had come almost to a standstill in the final quarter of 1991, and, while a hint of improvement was evident in some of the indicators that were available in mid-February, convincing signs of a strengthening of activity had not yet appeared. Moreover, in looking ahead at that time, growth seemed likely to continue to be retarded by the still incomplete resolution of major structural adjustments in a variety of sectors, financial and nonfinancial. Chief among those structural impediments were persistent problems in commercial real estate markets, budgetary stress at all levels of government, a downsizing of the defense industry, exceptional caution among financial intermediaries, and ongoing efforts of businesses and households to reduce the level of their indebtedness.

At the same time, however, considerable impetus to activity was thought to be already in train, partly as a result of the substantial easing of money market conditions that the System had implemented in the second half of 1991. Among other effects, the decline in short- and long-term interest rates was reducing debt-servicing obligations and was facilitating needed balance sheet restructuring by borrowers and lenders. In assessing the situation as of last February, the Board members and Reserve Bank presidents recognized that the uncertainties in the outlook were unusually large, but they believed that a moderate pickup in output from the especially sluggish pace of the fourth quarter of 1991, coupled with further improvement in underlying price trends, was the most likely prospect in 1992.

In the event, economic growth did move back into a moderate range in the first quarter of 1992. After keeping a tight grip on their expenditures during the holiday shopping season, consumers stepped up their spending sharply in early 1992; simultaneously, purchases of new houses soared, spurred in part by lower mortgage interest rates. An unusually mild winter also helped to buoy activity in January and February. Although businesses were able to accommodate much of the burst in spending through a drawdown of inventories, the rise in demand sparked a rebound in industrial output. Consumer sentiment, which had deteriorated in late 1991 and early 1992, began to tilt back up in late winter and early spring, and business executives expressed greater optimism. Economic growth, as measured by the annualized rate of change in real gross domestic product, moved up to 2¾ percent in the first quarter, the largest quarterly gain in more than three years.

The strength in final demand that seemed to be emerging in the early part of the year does not appear to have carried through the second quarter, however. Households, restrained by a soft labor market and the lack of significant gains in real income, clamped down on their spending after the burst early in the year; real consumption expendi-

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1. The charts for the report are available on request from Publications Services, Board of Governors of the Federal Reserve System, Washington, DC 20551.

tures appear to have grown little, if at all, in the second quarter, and new home sales fell steadily from February through May. In addition, exports, which, over the past several years, had been an area of strength in the economy, showed little growth over the first five months of 1992. Although manufacturers boosted production in April and May, they tended to do so more by stretching the hours of their workers, rather than by adding employees to their payrolls. Declines in production became evident in the industrial sector in June, as firms apparently moved quickly to forestall unintended inventory accumulation. In the labor market, the data for May and June showed a disturbing rise in the unemployment rate, to a level of 7.8 percent. On the whole, the growth of total output in the economy likely was positive again in the second quarter—as it had been in each of the four preceding quarters. But, as the Federal Reserve had anticipated at the start of the year, the drag from ongoing structural adjustments has remained heavy.

Inflationary forces have been muted this year. Prices accelerated somewhat in the first quarter, but that flare-up proved to be short-lived, as increases in the consumer price index were small, on average, in the second quarter. The “core” rate of inflation, as measured by the change in the CPI excluding food and energy, averaged 3.8 percent at an annual rate in the first six months of 1992; this rate of rise was a little lower than the average rate of increase during 1991, and it was considerably less than the increase seen during 1990. With inflation expectations down appreciably from recent highs, and with firms striving to reduce their costs on all fronts, a trend toward gradual reduction in the rate of price increase appears to be well established at the present time.

Growth in the broad measures of money was quite weak in the second quarter, leaving both M2 and M3 in June below the lower bounds of their annual ranges. Measured from its average level in the fourth quarter of 1991, M2 increased at an annual rate of 1½ percent through June, while M3 edged down at a rate of ¼ percent over that same period. As is discussed in more detail below, the sluggishness of money during this period seemed to be more a reflection of changing patterns of finance than of restraint on nominal income growth. Still, private credit growth also was relatively slow, and, in the context of renewed softness in the

incoming data on spending and production, the weakness in both money and credit added to concerns about the ongoing strength of the expansion.

In this environment, the System eased money market conditions slightly in April and implemented a reduction of ½ percentage point in the discount rate on July 2, along with a commensurate further easing of money market conditions. In total, short-term interest rates have declined about ¾ of a percentage point since the beginning of the year. Longer-term rates backed up early in the year as the economic expansion appeared stronger than many people had expected, raising market concerns about a revival of inflationary pressures. However, in recent months many bond and mortgage rates have retraced their earlier increases. Broad indexes of stock prices have remained close to record levels. In foreign exchange markets, the weighted average value of the dollar, in terms of the currencies of other Group of Ten (G-10) countries, appreciated until early March, but recent depreciation, occasioned primarily by a less robust outlook for the U.S. economy, has left the dollar somewhat below its 1991 year-end level.

Declining interest rates in recent years have contributed to sizable reductions in debt-service obligations, as both long- and short-term debt has been rolled over or refinanced at lower rates. In addition, lower long-term rates and high price-earnings ratios on stocks have encouraged businesses to reduce the interest rate risk and the uncertainty associated with short-term funding by relying more heavily on issuance of long-term debt and equity. Households also have taken advantage of lower rates to refinance existing debt, especially mortgages. In addition, over-leveraged households, facing uncertain income and employment prospects and wide spreads between rates charged on consumer credit and yields on monetary assets, have moved to limit debt growth.

The resulting improvements in the financial conditions of households and businesses are evident in several indicators: Delinquencies on consumer loans and home mortgages have declined, ratings for a number of firms have been upgraded, and yield spreads have narrowed on private fixed-income securities relative to Treasury obligations. Of course, not all parties have benefited from lower interest rates; households holding short-term deposits have experienced a sizable decline in

interest income. On balance, however, lower interest rates have helped households and businesses strengthen their balance sheets, thereby building a firmer financial foundation for future economic expansion.

Efforts to return to more sustainable leverage positions have contributed to slow expansion of the debt of nonfederal sectors in the first half of this year. Heavy borrowing by the federal government has kept total debt expanding at the lower end of the Federal Open Market Committee's (FOMC) monitoring range of 4½ to 8½ percent, based on current estimates. Depository credit remains especially weak, reflecting not only muted private loan demands, but also continued caution among depositories. Commercial banks no longer appear to be tightening their nonprice terms of lending, but the degree of credit restraint remains substantial and spreads between loan rates and the cost of funds remain unusually wide. Bank capital positions have improved substantially over the past year; nonetheless, banks are likely to continue working to bolster capital, partly as a consequence of incentives contained in the FDIC Improvement Act.

The contraction of depository credit has been mirrored by the meager advance in the monetary aggregates. This is seen clearly in M3, which includes most of the liabilities banks and thrift institutions use to fund loans and other assets. But M2 has also been affected. Banks and thrift institutions have not actively pursued deposit funding in light of weak loan growth, and retail deposit rates have fallen considerably over the course of the year. Consumers consequently have sought higher-yielding assets outside M2, including those in the capital market where—despite the greater risks involved—returns have appeared more attractive. In addition, given the wide deposit-loan rate spreads, some M2 holders likely have opted to pay down debt rather than to hold monetary assets.

The rechanneling of credit flows away from depositories and the associated sluggish money growth have not been entirely benign; many borrowers face higher costs and stricter terms of credit now than in the past at given levels of market interest rates. Nonetheless, weakness of the monetary aggregates has not been associated with a similar degree of restraint on aggregate demand. Indeed, growth in nominal spending has considerably outpaced that of M2 and M3; put differently,

both monetary aggregates appear to have registered sizable increases in their income velocities in the first half of the year. The rise in M2 velocity is particularly notable, given the marked drop in short-term interest rates in the latter part of 1991. Ordinarily, velocity tends to fall for a time after a decline in short-term rates.

### *Monetary Objectives for 1992 and 1993*

In reviewing the annual ranges for the monetary aggregates in 1992, the Committee noted the substantial uncertainties created by the unusual behavior of M2 and M3 velocity thus far this year. If portfolio shifts ebb and more normal relationships of depository credit to spending begin to emerge, growth of the monetary aggregates within the existing ranges would be consistent with the Committee's objectives for making progress toward price stability and fostering economic growth. However, it is unclear whether the forces giving rise to the unusual behavior of the aggregates will wane in coming months or continue unabated. Faced with these uncertainties, the Committee chose to retain the 2½ to 6½ percent range for M2 and the 1 to 5 percent range for M3 announced earlier this year for 1992.

The Committee also reaffirmed the existing 1992 monitoring range for the aggregate debt of domestic nonfinancial sectors. The more cautious attitudes toward borrowing that have damped credit growth this year, and the improving balance sheets of borrowers, should lay the groundwork for sustained economic expansion in years to come.

The ongoing structural changes in the financial system and the tentative nature of the recovery greatly complicated the task of choosing ranges for the coming year. The Committee recognized that

1. Ranges for growth of monetary and debt aggregates<sup>1</sup>  
Percent

Aggregate	1991	1992	Provisional range for 1993
M2 .....	2½–6½	2½–6½	2½–6½
M3 .....	1–5	1–5	1–5
Debt <sup>2</sup> .....	4½–8½	4½–8½	4½–8½

1. Change from average for fourth quarter of preceding year to average for fourth quarter of year indicated. Ranges for monetary aggregates are targets; range for debt is a monitoring range.

2. Domestic nonfinancial sector.

the range for M2 probably would need to be reduced at some point to be consistent with the Federal Reserve's long-run objective of reasonable price stability. However, pending further analysis of the recent relationship of money stock movements to income and interest rates, the Committee chose to carry forward the 1992 ranges for the monetary aggregates and debt as provisional ranges for 1993.

### *Economic Projections for 1992 and 1993*

The members of the Board of Governors and the Reserve Bank presidents, all of whom participate in the discussions of the Federal Open Market Committee, generally believe that the most likely scenario for the economy in the second half of 1992 is one in which real GDP increases at a moderate pace and job growth is sufficient to impart a downward tilt to the unemployment rate. In 1993, output growth is expected to pick up slightly further from the 1992 pace, bringing additional small reductions in the unemployment rate. Inflation will likely hold to a gradual downward trend over the next year and a half.

In quantifying their views of the prospects for economic growth, the Board members and Reserve Bank presidents ended up with forecasts that are somewhat stronger than those made in February. A large majority of them see the most likely outcome for this year as being one in which real gross domestic product rises 2¼ percent to 2¾ percent over the four quarters of 1992; the central tendency of the forecasts for 1993 spans a range of 2¾ to 3 percent. With regard to the unemployment rate, the central tendency of the governors' and Bank presidents' forecasts for the fourth quarter of 1992 covers a range of 7¼ to 7½ percent, as compared with the second-quarter average of 7½ percent; the corresponding central tendency range for the final quarter of 1993 is 6½ to 7 percent.

The achievement of the projected GDP growth will depend in part on the progress in resolving the various structural adjustments noted earlier. In general, the Board members and Reserve Bank presidents believe that these structural problems will continue to exert negative drag on the economy in coming quarters, but that their force will gradually lessen. On that score, some of the recent trends

### 2. Economic projections for 1992 and 1993

Item	FOMC members and other FRB presidents	
	Range	Central tendency
1992		
<i>Percent change, fourth quarter to fourth quarter<sup>1</sup></i>		
Nominal GDP .....	5-6¼	5¼-6
Real GDP .....	2-3¼	2¼-2¾
Consumer price index <sup>2</sup> .....	3-3½	3-3½
<i>Average level, fourth quarter (percent)</i>		
Unemployment rate <sup>3</sup> .....	7-7½	7¼-7½
1993		
<i>Percent change, fourth quarter to fourth quarter<sup>1</sup></i>		
Nominal GDP .....	4½-7	5½-6¼
Real GDP .....	2½-3½	2¾-3
Consumer price index <sup>2</sup> .....	2½-4	2¾-3¼
<i>Average level, fourth quarter (percent)</i>		
Unemployment rate <sup>3</sup> .....	6½-7¼	6½-7

1. From average for fourth quarter of 1990 to average for fourth quarter of 1992.

2. All urban consumers.

3. Percentage of civilian labor force.

have been encouraging. In the market for commercial real estate, which has been the most striking area of weakness in the economy in recent quarters, downward pressures on the prices of existing properties seem to have begun to diminish, and the rate of decline in new construction appears to be slowing. In addition, businesses and households also have made considerable progress in strengthening their finances, and even though that improvement evidently has not yet generated more expansive attitudes toward spending and investing, such a shift probably will be forthcoming at some point. An obvious risk in the outlook is that these, and the other, structural adjustments could persist with greater intensity than is anticipated; but, alternatively, a faster resolution of the structural problems—and a stronger pickup of the economy—is not out of the question either.

The governors and Bank presidents expect the rise in the consumer price index over the four quarters of 1992 to end up in the range of 3 to 3½ percent. Although an increase of this magnitude is to the high side of that realized in 1991, inflation rates were held down last year by the unwinding of the oil price shock that had occurred in 1990. Core inflation this year is expected to be lower than it was in 1991, and most Board mem-

bers and Reserve Bank presidents believe that sustained progress toward the containment of costs and a further easing of inflation expectations will keep the trend rate of price increase on a course of gradual slowing next year as well. With neither food nor energy prices anticipated to depart in any meaningful way from the broad trends of inflation, the total CPI is also expected to slow in 1993, to a range of 2¾ to 3¼ percent, according to the central tendency of the FOMC participants' forecasts.

Earlier this year, in the *Economic Report of the President and the Budget*, the Administration issued forecasts that showed nominal GDP growth in 1992 and 1993 that falls within the ranges anticipated by Federal Reserve officials. Consequently, there would appear to be no inconsistency between the System's plans for monetary policy and the short-term goals of the Administration.

Looking more toward the long term, the prospect of a sustained period of declining inflation, together with a resolution of the many structural problems that currently afflict the economy, suggests the opportunity for substantial economic gains and a broadening prosperity. The Federal Reserve, for its part, can best contribute to the achievement of those objectives by keeping its sight firmly on the long-run goal of price stability. But the longer-range progress of American living standards will depend on more than monetary stability. Sound fiscal policies and an open world trading system are essential if we are to enhance capital formation and achieve the greatest possible productivity of our human and physical resources.

### *THE PERFORMANCE OF THE ECONOMY IN 1992*

After coming almost to a standstill in the final quarter of 1991, economic activity showed more vitality in the early part of 1992. Buoyed by a surge in final sales, real gross domestic product rose at an annual rate of 2¾ percent in the first quarter. Growth evidently slowed considerably in the second quarter; in that period, signs of softness began to surface once again in a number of the indicators. Most notably, industrial production and payroll employment turned down in June, after four months of increases, and, with an influx of jobseekers into the labor market, the civilian unemploy-

ment rate moved up sharply toward midyear, to a June level of 7.8 percent—about ¾ of a percentage point above the rate at the end of 1991.

The first-quarter surge in final sales was largely a reflection of a firming of demand in the domestic economy. Consumer spending strengthened markedly in the opening months of the year, housing starts and home sales jumped, and business fixed investment increased for the first time in several quarters. In the second quarter, domestic demand appears to have risen further, but, on the whole, at a slower pace than in the first quarter. By contrast, the external sector of the economy, which had contributed appreciably to growth of the economy in 1990 and 1991, has provided little or no impetus to activity this year; exports have been limited recently by the continued sluggishness of many foreign industrial economies, and imports appear to have moved up after a couple quarters of flatness.

Although price movements were erratic from month to month in the first half of 1992, there was ample evidence that the underlying processes of disinflation still were at work. Wage increases moderated further, and productivity increases also contributed importantly to the containment of costs. The twelve-month change in the consumer price index excluding food and energy, a rough gauge of the underlying rate of inflation in the economy, dropped below the 4 percent mark; as recently as the first quarter of 1991, that measure had been running as high as 5½ percent. The total CPI rose only 3 percent over the twelve months ended in June, held down by small increases in food and energy prices over that twelve-month period.

### *The Household Sector*

Indicators of the economic health of households were mixed in the first half of 1992. Households continued to make gradual progress in reducing their debt burdens in the first half of the year, and the incidence of financial stress seemed to diminish. However, neither income nor wealth displayed the degree of vigor needed to sustain strength in household expenditures.

When the year began, consumer spending was a major question mark in the economic outlook. Consumer outlays for goods had weakened appreciably



in the final quarter of 1991, and consumer confidence, which had gone into an alarming plunge during the autumn, continued to soften into early 1992. But—such pessimism notwithstanding—consumers pushed expenditures up at a very rapid pace in January and raised them further in February; although spending softened in March, the rise in real consumption expenditures for the first quarter as a whole amounted to 5 percent at an annual rate, the strongest quarterly advance in four years. Purchases of durable goods rose briskly, and solid gains were also recorded for a wide range of non-durables. Given the size of those increases—and with housing sales also rising sharply in the early part of the year—it seemed for a time that the forces of expansion might be gathering considerable strength.

However, the first-quarter surge did not carry over into the spring. Indeed, it appears that real consumption expenditures probably were little changed in the second quarter as a whole. Nevertheless, a bright spot in the recent spending data has been the firmness of motor vehicle sales. After bottoming out in January at an annual rate of about 12 million units, the sales of cars and light trucks rebounded to a rate of about 12½ million units in the next three months and then moved up further to a level of 13¾ million units in June. Although a portion of the recent strength in auto sales apparently is a reflection of increased business investment in motor vehicles, it also seems likely that households that have put off buying new cars and trucks in the past couple of years are now entering the market in greater numbers.

Real disposable personal income fell after the oil price shock of 1990 and then turned up in the spring of 1991. Growth since then has been positive in each quarter, but a bit erratic and, on average, relatively slow. The level of real income in the first quarter of this year was about 2 percent above the recession low of a year earlier; the average for April and May was up less than 2 percent from the level of a year ago. Growth of wage and salary income has remained sluggish this year, and interest income has continued to decline. By contrast, government transfer payments to individuals have continued to grow rapidly in recent quarters, buoyed, in part, by a rise in unemployment benefits. Starting in March, disposable income also was lifted by a change in tax withholding schedules that

altered the timing of tax payments to some extent, delaying a portion of those payments until 1993.

A combination of restrained debt growth and lower interest rates has led to reductions in the debt-servicing burdens of households, although, measured relative to income, the repayment burden still is relatively high by historical standards. The incidence of financial stress among households also appears to have eased somewhat in the most recent quarters for which data are available. Delinquency rates on consumer loans and home mortgages, which rose sharply from mid-1990 to mid-1991, turned down in the second half of last year and declined further in the first quarter of 1992.

Real outlays for residential investment have been rising since the start of 1991. The first-quarter gain—11¾ percent at an annual rate—took outlays to a level close to 10 percent above that of a year earlier. Even so, spending gains over the year ended in the first quarter of 1992 recouped less than half of the sharp decline of the preceding four quarters.

For a brief time early this year, residential investment seemed to be picking up considerably more momentum. In the latter part of 1991, mortgage interest rates had dropped to their lowest levels in more than fifteen years, and the sales of new single-family houses, which had already been moving up at the end of last year, surged in January and remained strong in February. Reacting to the rise in demand—and aided by an unusually mild winter—builders boosted the pace of single-family housing starts to the highest seasonally adjusted level in two years. In March, however, sales of new homes plummeted, and they weakened further in April and May. Starts also retreated; the number of single-family units started in the second quarter was 6 percent below the first-quarter average.

Several factors have affected the recent patterns of the housing indicators. The mild winter weather evidently permitted some starts to be undertaken a bit sooner than they otherwise would have been. In addition, a substantial backup of mortgage interest rates after January undoubtedly cut into demand to some degree; rates on thirty-year fixed-rate conventional mortgages rose from about 8¼ percent in mid-January to 9 percent by March and remained above 8½ percent until June. Discussion of a possible tax credit for first-time homebuyers also appears to have raised demand temporarily.

Moreover, the recovery in housing activity probably has continued to be retarded to some degree by negative influences that were evident in 1991. A significant number of potential homebuyers are being deterred by concerns about jobs and incomes. Others now view the purchase of a home as being a riskier, less attractive investment than it once seemed, owing to the sharp declines seen in house prices in some regions in recent years and to the lack of much price appreciation more generally. High vacancy rates and unfavorable demographic trends continue to be formidable obstacles to recovery in the multifamily sector. By contrast, an increasingly favorable factor is the improved affordability of housing: Lower mortgage interest rates—in part a reflection of the less inflationary environment of recent years—have substantially reduced the size of the monthly payment associated with the purchase of a home, measured relative to personal income. In that regard, the latest round of cuts in mortgage interest rates, to the lowest level since 1973, appears to have stimulated some pickup in real estate activity very recently.

### *The Business Sector*

When the year began, the business sector of the economy was still in the process of adjusting to the sluggishness of demand and the mild backup of inventories that had emerged in the second half of 1991. Industrial production, which had declined in the final two months of last year, fell further in January; assemblies of motor vehicles dropped sharply in that month, and cutbacks in output were reported in other industries as well. Those production cuts, coupled with the January surge in household spending, led to a reduction in business inventories, clearing away most of the excess stocks that had accumulated in the final four months of 1991.

Industrial production turned up in February, and, with orders and shipments trending up, additional gains followed in each of the next three months. Assemblies of motor vehicles rose considerably during this period and, by May, were at the highest level since the fall of 1990; although assemblies were reduced by a small amount in June, automakers have announced plans to step up assemblies in the third quarter. Production of consumer goods other than motor vehicles also increased moder-

ately over the four-month period beginning in February; a small portion of those gains was reversed in June, however. Bolstered by strong gains in the production of office and computing equipment, output of business equipment (other than motor vehicles) rose in each month from February through June.

Manufacturing and trade inventories, measured in real terms, fell further in February. Thereafter, inventories appear to have risen somewhat, on net. In manufacturing, the level of inventories at the end of May was relatively low, compared to the level of sales. But, in parts of the trade sector, stocks may have been slightly higher than desired, and with household demand looking sluggish once again, some businesses may have felt it appropriate to pull back a bit on orders for additional merchandise, triggering the production adjustments that were evident in June.

Business profits, which came under considerable pressure during the recession, began rising noticeably in the latter part of 1991 and increased sharply in the first quarter of 1992. The before-tax economic profits of all U.S. corporations jumped 12½ percent in the first quarter and were at the highest level since the first half of 1989. The profits of financial corporations have been boosted by sharp reductions in interest expenses and by a strengthening of their loan portfolios. The economic profits of nonfinancial corporations from their domestic operations also have been rising; in the first quarter of 1992, these profits, on a pre-tax basis, were more than 20 percent above their quarterly low of late 1990. That rise in profits was the result of small increases in volume, a moderate increase in the margin over unit labor costs, and substantial reductions in net interest expenses.

Stress has continued to be evident this year in several industries—notably retailing, airlines, and commercial real estate. Overall, however, corporate balance sheets have been strengthening. Issuance of equity by nonfinancial corporations has been outstripping share retirements in recent quarters, after several years in which the balance ran markedly in the other direction. In addition, the growth of business debt has remained sluggish this year, as internal sources of funds have proved to be large enough to finance a subdued level of business investment. Lower bond yields have enabled firms to replace higher-cost debt and have encouraged a

shifting out of short-term liabilities. Among farm businesses, income has dropped back from the relatively high levels of 1989 and 1990, and farmers have cut back on their investment in machinery and equipment. However, farmers' balance sheets appear to be considerably stronger at this point than they were in the mid-1980s, when the sector went through an extended period of severe financial stress.

Business fixed investment turned up in the first quarter of this year, after declining in each quarter from late 1990 to the end of 1991. Real outlays for equipment increased moderately in the first quarter, and business investment in new structures turned up, after five quarters of sharp declines. The second-quarter indicators that are in hand suggest that equipment spending probably increased enough to raise total real business fixed investment further in that period.

The first-quarter rise in equipment spending amounted to about 3½ percent at an annual rate. Increased outlays for computers and related devices more than accounted for the first-quarter gain; spending for that type of equipment has been rising briskly since mid-1991, boosted by product innovations, extensive price-cutting by computer manufacturers, and the ongoing efforts of businesses to achieve efficiencies through the utilization of new information-processing technologies. By contrast, spending for aircraft, which had been strong in 1990 and for most of 1991, has weakened substantially since last autumn; a first-quarter uptick in those outlays retraced only a small part of the fourth-quarter plunge. Business outlays for motor vehicles were down moderately in the first quarter, but they appear to have firmed in the second quarter. Spending for all other types of equipment, roughly half of which is industrial machinery, was down further in the first quarter in 1992, but at a much slower pace than in 1991. In total, equipment investment appears to be exhibiting the traditional lagged response to changes in aggregate economic activity, the recent pickup being supported by the rise in profits and increased cash flow.

Real outlays for nonresidential structures rose at an annual rate of 2½ percent in the first quarter. Investment in industrial structures was up for the second quarter in a row, and increases also were reported for utilities, private educational facilities, and hospitals and institutions. However, spending

for gas and oil drilling fell further in the first quarter, and the outlays for construction of office buildings continued to decline.

In total, the first-quarter level of spending for offices and other commercial structures was about 40 percent below the level of two years earlier, but there are tentative indications that the steepest part of this protracted decline may now be over. Although spending for the construction of office buildings has continued to fall rapidly this year, the outlays for commercial structures other than offices—a category that includes such things as warehouses, shopping malls, and other retail outlets—have changed little, on net, over the past several months. In addition, there are indications that the rate of decline in prices of existing commercial properties has slowed, and transactions in commercial real estate reportedly have picked up in some areas of the country this year.

### *The Government Sector*

Government purchases of goods and services—the part of government spending that is included in gross domestic product—increased at an annual rate of 3 percent in real terms in the first quarter of 1992, after declining about 1½ percent over the four quarters of 1991. Federal purchases, which fell 3 percent last year, rose at an annual rate of about 1 percent in the first quarter; nondefense purchases moved higher, and the decline in defense purchases was smaller than those seen in previous quarters. State and local purchases, which had declined slightly over the course of 1991, were boosted in the first quarter of 1992 by a surge in the outlays for structures.

Budgetary problems continue to confront many governmental units. At the federal level, the unified budget deficit over the first eight months of fiscal 1992—the period from October to May—totaled \$232 billion; this total was about \$56 billion larger than the deficit recorded in the first eight months of the previous fiscal year. Federal receipts in the current fiscal year are up only 1 percent from the same period of a year earlier, while outlays have climbed about 7½ percent. On the receipts side of the ledger, the income taxes paid by individuals have been damped by slow income growth, and, despite a pickup recently, the revenue from corpo-

rate profits taxes has been weak for the fiscal year to date. Receipts from excise taxes have risen considerably this fiscal year, but these do not account for a very large share of total federal revenue.

The sharp rise in federal spending this year partly reflects a diminished flow of contributions to the United States from our allies in the Gulf War; these contributions are counted as negative outlays in the federal budget, and their shrinkage therefore translates into a rise in recorded outlays. By contrast, spending has been held down this year by a reduction in outlays for deposit insurance programs. This reduction stems, in part, from delays in funding the activities of the Resolution Trust Corporation (RTC), the federal agency that is responsible for cleaning up the problems of insolvent thrift institutions.

Excluding the allied contributions and the spending for deposit insurance programs, federal outlays have risen about 5½ percent this fiscal year. Federal financing of health care has continued to rise at a very rapid pace in fiscal 1992; grants to states for Medicaid, the fastest growing category in the health care budget, are running more than 30 percent above the level of a year ago. In addition, slow growth of the economy and actions taken to extend unemployment benefits have pushed federal spending for income support programs sharply higher, and outlays for social security have been boosted by cost-of-living adjustments and increases in the number of beneficiaries. Combined federal spending for other functions has risen only slightly in nominal terms this fiscal year. The mix of this spending is changing, however. Outlays for some nondefense functions—notably law enforcement, education, and health programs other than Medicaid—have risen fairly rapidly in fiscal 1992; outlays for defense have been cut back, even in nominal terms, once adjustment is made for the diminished flow of allied contributions.

Many state and local governments still are grappling with severe budgetary imbalances, and further progress toward correcting those imbalances was not evident in the first quarter of 1992. After four quarters in which state and local governments had managed to chip away steadily at the deep deficit in their combined operating and capital accounts, that deficit is estimated to have widened a little in the first quarter, to a total, excluding social insurance funds, of about \$26 billion.

Last year's progress in reducing the combined state and local budget deficit was achieved partly through tax increases and partly through spending restraint. With deficits still large this year, legislators and administrators are facing yet another round of painful choices. Tax hikes have been implemented in some places this year, and efforts to curb spending appear to be widespread, even as the demands for many types of government services have continued to rise. Increases in the wages and benefits of state and local workers have slowed considerably in recent quarters, with wage freezes being imposed in some cases. Although state and local employment has risen a little in recent months, partly because of election activity, the cumulative growth in the number of state and local jobs over the past year has been quite sluggish, and some governments have furloughed workers temporarily in order to hold down expenditures. Against the backdrop of these widespread attempts to restrain spending, the substantial first-quarter rise in real state and local purchases may well have been a temporary bulge, rather than the harbinger of a renewed uptrend in state and local spending.

### *The External Sector*

For the year to date, the foreign exchange value of the dollar, in terms of the currencies of the other Group of Ten (G-10) countries, has declined somewhat, on balance, from its level at the end of 1991. Appreciation early in the year has been offset by subsequent depreciation.

From its low point at the end of 1991, the dollar appreciated through about mid-March, reaching a level nearly 9 percent above where it was at year-end. The dollar was lifted during this period by data pointing to increasing strength in the recovery of U.S. economic activity, which also worked to raise U.S. long-term interest rates relative to those in other countries. From mid-March through April, exchange rates fluctuated in a fairly narrow range. Beginning in May, however, the dollar began to decline as long-term interest rates eased, and as of mid-July, it had more than reversed the rise earlier in the year. The market's reassessment of the prospects for a strong U.S. economic recovery appears to have been a major factor underlying the declines in both the dollar and long-term rates.

Developments abroad reinforced these factors. The dollar rose sharply against both the Japanese yen and the German mark early in the year. Signs of further weakening of economic growth in Japan and the decline of the Japanese stock market worked to depress the yen. Reports of a decline in German output in the fourth quarter of 1991 and increasing expectations that the Bundesbank would not move further toward tightening German monetary policy contributed to the weakness of the mark. Beginning in late April, the dollar started to decline against the yen and the mark. News of a substantial widening of Japan's current account surplus and a belief that the Group of Seven nations supported appreciation of the yen contributed to a turnaround in the dollar's exchange rate against that currency. In Germany, economic activity proved stronger than expected in the first quarter and, along with rapid money growth in that country, led both to a reevaluation of the prospects for an early easing by the Bundesbank and to a rise in the mark.

On balance, the dollar declined more than 3 percent against the mark and was little changed against the yen from the start of the year to mid-July. The dollar appreciated against the Canadian dollar; with Canadian real GNP flat in the fourth quarter of 1991 and posting only a small rise in the first quarter of this year, Canadian authorities eased interest rates and appeared to welcome the associated decline in their currency as a way to help stimulate economic activity. By contrast, the dollar depreciated moderately against the currencies of major developing countries over the first half of 1992, after adjustment for movements in relative price levels.

Prices of U.S. non-oil imports accelerated to a 6¼ percent annual rate of increase in the first quarter of 1992, more than double the rate of rise in the fourth quarter of 1991. The jump in import prices most likely reflected the lagged effects of the depreciation of the dollar that occurred during the latter part of 1991. Most of the price increase of the first quarter was reversed in April and May. The price of oil imports declined 15 percent in the first quarter in response to strong OPEC production and warmer-than-normal weather. However, that oil price decline was reversed in the second quarter in response to production restraint by Saudi Arabia and to indications that the Kingdom may be prepared to target prices at a somewhat higher level.

With growth of the U.S. economy still on a relatively slow track, real merchandise imports remained about unchanged in the first quarter, after only a small increase in the fourth quarter of 1991. Increases in imports of capital goods in the first quarter were about offset by declines in imports of consumer goods. Data for April and May show the quantities of imports of most categories of goods moving up noticeably from their first-quarter averages.

Export volume, which had climbed sharply in the final quarter of 1991, held around its fourth-quarter pace in the first five months of 1992. Despite its recent flatness, export volume in this five-month period was about 7½ percent above the level of a year earlier. The strongest growth in exports over the past year has been in capital goods, particularly to developing countries, reflecting strong investment demand in Latin America (especially Mexico), the Middle East, and in Asia. However, the general slowdown in growth in the major industrial countries last year, and the recessions in some countries, generally continued during the first half of 1992, depressing the growth of U.S. exports to these countries. At the same time, special factors that contributed to the strength in exports last year—notably the surge in investment demand in Latin America and replacement demands from the Persian Gulf countries after the war—have been less pronounced this year.

The merchandise trade deficit narrowed to an annual rate of \$70 billion in the first quarter of 1992, slightly below the deficit recorded in the fourth quarter of 1991 and also a little below the 1991 average. The current account showed a deficit of \$21 billion at an annual rate in the first quarter, compared with a deficit of \$4 billion for calendar-year 1991. However, excluding unilateral transfers associated with Operation Desert Storm in both periods, the current account deficit in the first quarter—\$23 billion at an annual rate—was about half the deficit seen in 1991. This improvement in current account transactions reflected a further widening of the substantial surplus on net service transactions (particularly in the areas of medical, educational, and other professional and business services) and an increase in net investment income receipts.

A large net capital inflow was recorded in the first quarter of 1992; foreign official holdings of

reserve assets in the United States rose strongly, and private capital transactions showed a small net inflow. Within the private-sector accounts, the first quarter brought substantial capital outflows that were associated with U.S. purchases of foreign securities and increased direct investment abroad—particularly in intercompany debt flows to Canada and the United Kingdom. These outflows were largely offset by a sizable net capital inflow reported by banks, and by private foreign purchases of U.S. securities other than Treasury securities. Inflows associated with foreign direct investment in the United States amounted to less than \$1 billion in the first quarter, down sharply from the average pace in recent years; acquisitions of U.S. businesses by foreigners fell sharply, and slow growth in the United States produced reduced earnings to be reinvested in this country. The net capital inflow in the first quarter exceeded the current account deficit by a wide margin, implying a substantial statistical discrepancy in the international accounts—\$16 billion at a quarterly rate. The discrepancy in 1991 had amounted to only \$1 billion over the year as a whole.

### *Labor Market Developments*

Payroll employment, which had declined somewhat in the final quarter of 1991, fell further in January of this year. Thereafter, employment rose in each month from February through May, before turning down once again in June. In the private sector, the level of payroll employment in June was up only slightly from its level at the end of 1991, and it remained well below the pre-recession peak of 1990.

The sectoral patterns of change in the number of workers on private payrolls continued to vary considerably in the first half of 1992. Employment at establishments that provide services to other businesses rose fairly briskly, especially in the period from February through May. Those gains seemed to be a reflection of a firming of activity in the business sector, but they also may have been symptomatic of businesses' hesitation to push aggressively into expansion; it appears that firms may simply have been turning temporarily to outside help, rather than committing themselves to the expansion of their own payrolls.

Elsewhere, employment in the health services industry continued to rise in the first half of 1992, but in many of the other major sectors employment either changed little or declined. The number of jobs in the construction business in the second quarter was about the same as in the final quarter of last year. Employment in retail trade was also about flat over that same period. In manufacturing, employment fell slightly over the first half of the year, with small declines reported across a wide range of industries.

In total, about 200,000 new jobs were created in the first half of 1992, according to the payroll data obtained from business establishments and governments. An alternative employment series, compiled from the monthly survey of households, showed the number of persons with jobs rising by a larger amount—about 850,000—over that same period. Although a complete accounting of the reasons for the recent disparity between these two surveys is not possible, one possibility is that the payroll survey might not be fully capturing job growth at newly created establishments. If that is the case, then actual employment growth in the first half of this year may have been somewhat stronger than the payroll data indicate, although it still was not comparable to the gains seen at a similar stage of previous economic recoveries.

Despite the rise in employment in the household survey, there were further sharp increases in the number of unemployed, and the civilian unemployment rate rose from 7.1 percent in December to a level of 7.8 percent in June. Unemployment rates moved up, on net, for most occupational and demographic groups during the first half of the year, with especially large increases for adult men and teenagers. Much of the rise in unemployment in the first half consisted of persons who had lost their jobs. In addition, unemployment was boosted by a rise in the number of persons who had entered or re-entered the labor force, but were unable to find jobs; this influence was especially pronounced in May and June, the two months in which most of the first-half rise in the unemployment rate occurred.

The civilian labor force—the sum of those persons who are employed and those who are seeking work but cannot find it—grew very rapidly in the first half of 1992—about 3 percent at an annual rate. However, this surge in the labor force follows

a period in which labor force growth had been quite weak, and the percentage increase over the past year is much smaller—about 1½ percent. Moreover, with the labor force participation rate now back to its previous peak and the working-age population estimated to be rising rather slowly in coming quarters, it does not seem likely that labor force growth can be maintained at its recent pace for very long.

The softening of labor markets and easing of inflation expectations since mid-1990 has been reflected in a gradual, but persistent deceleration of labor compensation rates over the past couple of years. The twelve-month rate of change in the employment cost index for private compensation, after peaking at 5.2 percent in the first half of 1990, declined to 4.6 by the end of that year, slowed to 4.4 percent in 1991, and eased still further, to 4.2 percent in the twelve-month period that ended this past March. The annual rate of increase in straight-time wages has been running at less than 3½ percent in recent quarters. However, the cost of benefits that firms provide to their employees has continued to rise rapidly, propelled by the steep climb in the cost of medical insurance and by increases in payments for workers' compensation. Nonetheless, the slower rate of increase in nominal compensation per hour, coupled with a somewhat faster rate of deceleration in consumer prices, has been translating into increases in real hourly compensation.

Productivity has been picking up. In the first quarter of 1992, output per hour worked in the nonfarm business sector was 1.9 percent above the level of a year earlier, a four-quarter improvement last achieved in early 1988 when the economy was still growing rapidly. At the same time that employers have been cautious in expanding output, they have continued to move aggressively to economize on labor input, thus boosting output per hour. The increase in productivity, together with the slowing of hourly compensation, held the rise in unit labor costs to just 1.2 percent over the year ended in the first quarter of 1992, the smallest four-quarter increase in labor costs in eight years.

### *Price Developments*

All the measures of aggregate price change show inflation to have eased substantially from its most

recent peak. The 3 percent rate of rise in the consumer price index over the past year is roughly half the rate at which that index increased in 1990; swings in energy prices account for a sizable part of that slowdown, but most non-energy prices have slowed as well. A halving of the rate of price rise also is evident in the fixed-weight price index for gross domestic purchases, a measure that takes account of the prices paid by businesses and governments as well as those paid by consumers. Measures of price change that are related to domestic production (rather than to domestic spending) have slowed by smaller, but still appreciable, amounts. For example, the fixed-weight price index for gross domestic product, the broadest measure of price change for goods and services produced domestically, rose less than 3 percent over the four quarters ended in early 1992; that index had moved up at rates of 4 to 4½ percent in each year from 1988 to 1990.

Consumer energy prices have continued to fluctuate since the end of the Gulf War, but those fluctuations have been relatively subdued. Energy prices at the retail level fell early in 1992, influenced by the mildness of the winter, the further cut in U.S. industrial production early in the year, the persistence of sluggish growth in other industrial countries, and the high level of OPEC production. Later in the winter, however, energy prices began to firm. The upswing in U.S. industrial activity that began in February gave some lift to prices, as did the return to more normal weather patterns in late winter. Further impetus to prices came in the spring, with the apparent mid-May shift by Saudi Arabia toward somewhat greater production restraint than had been expected. In response to these developments, the spot price of West Texas intermediate moved up from a February low of about \$18 per barrel to a level of more than \$22 per barrel in June. The CPI for energy, basically following the lead provided by the oil markets, rose moderately in March, April, and May, and then jumped 2 percent in June. These increases more than reversed the declines seen early in the year. Even so, the CPI for energy in June was up only moderately from the level of a year earlier, most of the price swings of the past twelve months having essentially cancelled out. In the oil market, the price of West Texas intermediate has softened a little, on net, since June and recently has been in a

range not much different from that of a year earlier.

Food prices have slowed considerably over the past year and a half. The CPI for food rose more than 5 percent in each year from 1988 to 1990. But last year they rose only 2 percent, and in the first half of this year, they changed little on net. A temporary runup in fruit and vegetable prices in late winter was reversed in the spring, and increases in the prices of other foods were small on average during the first half of the year. As of June the CPI for food was only 0.1 percent above the level of a year earlier.

The marked slowing of food prices since the end of 1990 is partly the result of declines in the prices received by farmers for their products. In addition, however, the food sector is being affected by forces similar to those that are shaping price trends in other parts of the economy: Demand growth has been relatively sluggish in the food sector, competition is intense in both food retailing and the fast food business, and increases in labor costs have been restrained. Price increases at grocery stores over the past year have been small even for those foods for which farm products account for only a small portion of value added, and the twelve-month rise in prices of food consumed away from home, a category dominated by nonfarm inputs, has been running in the lowest range since the mid-1960s.

The CPI excluding food and energy, which had increased at an annual rate of only 3 percent during the final three months of 1991, climbed at a rate of 4¾ percent in the first three months of 1992. The prices of non-energy services rose a little faster in the first quarter than they had in the latter part of 1991, and the prices of commodities other than food and energy, which had changed little in the fourth quarter, surged ahead at an annual rate of 5¼ percent. Apparel prices, which had declined in late 1991, moved up rapidly in the first quarter, and fairly large increases were reported for several other commodities. But, the first-quarter flare-up of price increases dissipated in the spring, as the annual rate of increase in the CPI excluding food and energy dropped to less than 3 percent over the three months ending in June. The price indexes for both commodities and services rose much less rapidly during this period than they had in the first quarter.

Looking beyond the many twists and turns that inevitably show up in the price data over any short

period, the reports of recent months appear to be depicting a gradual, but broadly based, slowing in the trend of consumer prices. The twelve-month change in the CPI for services excluding energy, a category that has a weight of more than 50 percent in the CPI total, has dropped back about 2 percentage points since early 1991, to a pace of 4¼ percent; deceleration is evident for most types of services included in that total. A slower rate of price increase also has emerged across a broad range of CPI commodities, although, somewhat surprisingly, the slowing there has not proceeded as rapidly as in the markets for services.

A sustained easing of inflation pressures also is widely evident in the data on prices received by domestic producers. In June, the producer price index for finished goods other than food and energy was 2½ percent above the level of a year earlier; toward the end of the 1980s, this index had been moving up at more than a 4 percent rate. The prices received by producers of intermediate materials other than food and energy have risen less than ½ percent, on balance, over the past year; their cumulative increase over the past three years amounts to just 1¼ percent. The prices of industrial commodities, which tend to track roughly the contours of the business cycle, have firmed in the first half of this year, after sharp declines from the autumn of 1990 to the end of 1991; however, in the context of a still hesitant recovery, the recent firming of these prices has been relatively subdued compared with the increases seen during many past periods of stronger expansion in industrial activity.

#### *MONETARY AND FINANCIAL DEVELOPMENTS IN 1992*

Monetary policy in 1992 has continued to be directed toward the goal of securing a sustained economic expansion while making progress toward price stability. In furtherance of these objectives, the Federal Reserve this year has eased money market conditions twice—once in association with a cut in the discount rate—and lowered reserve requirements.

On balance, most signs from financial markets this year have been consistent with a moderate pace of expansion in economic activity, but also seemed to indicate questions about lasting gains in



reducing inflation. Short-term real and nominal interest rates have declined to unusually low levels, and the yield curve has been extraordinarily steep while share prices have been at near-record levels—a pattern often associated with market expectations of a strengthening economy. In addition, the risk premiums on private credit instruments relative to Treasury obligations have narrowed, indicating growing market confidence in private borrowers and ample credit availability in securities markets. Households and businesses improved their balance sheets by constraining total debt growth, issuing equity, and refinancing costly existing debt with longer-term debt at lower rates. As a result of these actions and the decline in interest rates, borrowers have been successful in reducing the ratio of debt-service payments relative to income.

In contrast with the positive signals from other financial variables, the advance in the money and credit aggregates has been very subdued. M2 and M3 in June stood below the lower end of their annual growth cones, and the debt of domestic nonfinancial sectors was running at the lower end of its range. In part, the sluggish expansion of M2 and M3 seemed to be related to the actions of borrowers and lenders to restructure balance sheets and was not reflected in commensurate weakness in spending. Under pressure to improve their capital positions and earnings and facing weak loan demand from borrowers relying more heavily on longer-term debt from market sources, banks and thrift institutions have not been aggressively seeking to expand loan portfolios. In these circumstances, depositories have cut deposit rates substantially this year, and many customers have shifted their funds to alternative assets or applied their deposit balances toward debt repayment. These actions have resulted in appreciable increases in the velocities of the broad aggregates—a situation the FOMC has taken into account in assessing how much weight to place on slow growth in the aggregates in making policy decisions.

### *Implementation of Monetary Policy*

Early in the year, economic releases and financial market indicators signaled an improvement in economic activity—consumer expenditures and confi-

dence were up, M2 growth surged in late January and February, a wave of refinancing activity indicated households and businesses were successfully reducing debt-servicing costs, and the ebullient tone in the stock market anticipated even stronger economic fundamentals in the future. The Federal Open Market Committee noted these positive developments at its meetings during the late winter and spring, but in view of ongoing impediments to robust expansion—including still-strained balance sheets and limitations on credit availability—concluded that the recovery was still fragile. Recognizing the tentative nature of the recovery and confident that a disinflationary trend had been firmly established, the Committee remained especially alert in this period to the potential need for further easing of money market conditions if the economy failed to show continued improvement.

During the early months of the year, the bond market seemed to focus on the possibility of a strong recovery, and long-term interest rates backed up about  $\frac{1}{2}$  percentage point from early January through March. A robust recovery could rekindle upward price pressures and would produce stronger demands for credit. In addition, looming U.S. budget deficits and potential credit needs of countries undergoing the transition from centrally planned to market economies were seen as adding to upward pressure on interest rates in the future.

Despite the rise in long-term rates, corporate bond yields remained well below levels prevailing in recent years. Eager to refinance costly existing debt and to reduce the uncertainty and interest rate risk of short-term funding, many firms issued bonds and used a portion of the proceeds to pay down bank loans. Faced with tepid loan demand and continuing pressures on earnings and capital positions, banks lowered deposit rates promptly as market rates declined and did not raise them when intermediate and long-term market rates backed up in the first quarter. Households responded by shifting funds into nonmonetary assets and by paying down debt at the expense of deposit accumulation. Although these and other portfolio adjustments appeared to play a prominent role in the deceleration of M2, the possibility that income growth might also be slackening, perhaps due to tight lending terms at banks and the reluctance of businesses and households to borrow, could not be ruled out. Incoming data over the spring suggested

only a modest further rise in economic activity after February, and given the Committee's concerns about the sustainability of the recovery, the Federal Reserve slightly eased the degree of reserve market pressure in mid-April. The federal funds rate declined to 3¾ percent, its lowest sustained trading level since the 1960s; other short-term rates generally followed suit, edging down about 25 basis points. Long-term rates registered little response to the policy action; the rate on the thirty-year Treasury bond was essentially unchanged in the days following the move.

The Federal Reserve's easing of reserve market pressure in April came only days after implementation of a previously announced reduction in reserve requirements. Reserve requirements are effectively a tax on depository intermediation; the cut in reserve requirements on transaction deposits from 12 to 10 percent was intended to reduce this burden on depositories and their customers and thereby to stimulate flows of credit. The effect on credit should come directly as sterile reserves are freed for lending and indirectly as increased earnings improve depository institutions' access to capital and their willingness to lend. This year's reduction in reserve requirements sparked little of the heightened volatility of the federal funds rate that ensued from the reserve requirement cut in 1990. In large measure, the smoother transition this year reflected the higher level of reserve balances available to cover daily clearing needs; balances have been boosted in recent months by a higher level of transaction deposits in concert with a sizable increase in bank clearing balances at the Federal Reserve.

Neither the April easing of reserve market pressure nor the cut in reserve requirements revived the broad monetary aggregates. Other financial indicators, however, suggested that the markets were anticipating continued economic expansion. Spreads on commercial paper and corporate bonds relative to Treasury rates continued to narrow, especially for less-than-prime issues, evidencing easier access to market sources of funds for businesses. Improvement in banks' capital positions placed them in a better position to meet loan demand, and many reported that they were no longer tightening credit standards. In addition, long-term interest rates edged down from their March peak, providing some stimulus to mortgage

markets and debt restructuring. On balance, despite continued weakness in the broad monetary aggregates, many financial variables appeared to indicate that conditions conducive to a moderate economic expansion were in place.

Still, overall credit growth remained quite subdued, suggesting that some impediments to borrowing and spending remained, and M2 and M3 turned down further in June. In these circumstances, and with direct readings on the economy indicating some weakening relative to earlier in the year, the Federal Reserve in early July cut the discount rate ½ percentage point to 3 percent and allowed this reduction to show through as a similar-sized easing of money market conditions. Banks responded quickly to the policy actions, cutting the prime rate by ½ percentage point to 6 percent.

On balance, short-term rates generally have declined about ¾ of a percentage point this year. Long-term rates, after falling in recent months, have about returned to their lows of early January. The foreign exchange value of the dollar generally has tracked the course of long-term rates, appreciating from January through March and depreciating more recently. On a trade-weighted basis in terms of the currencies of the other G-10 countries, the dollar in mid-July stood at a level somewhat below its 1991 year-end level.

### *Monetary and Credit Flows*

Overall credit flows have been damped this year, reflecting a moderate pickup in spending and efforts by borrowers to pare debt burdens. Although demands for credit by the federal government have been heavy, growth in the debt of other sectors has been lethargic, and, as a result, the total debt aggregate has remained around the lower bound of its annual range throughout much of 1992. Reacting to the difficulties that resulted from carrying heavily leveraged positions in a period of weak economic growth and to wide spreads between the cost of borrowing and the returns on holding financial assets—especially deposits—households and businesses have sought to reduce debt and restructure balance sheets. Total debt, including that of the federal sector, grew about in line with nominal GDP after many years in which debt growth exceeded income.

Along with limiting debt growth, borrowers have sought to strengthen their balance sheets by refinancing existing debt at lower rates. By issuing equity and refinancing debt, businesses have been successful in reducing debt-service burdens; the ratio of net interest payments to cash flow for businesses has declined appreciably this year. The decline in rates over the past year or so has been especially evident for high-yield bonds, indicating that lower-rated borrowers are regaining some of the access to capital markets lost during the credit distress in late 1990 and 1991. A substantial number of firms this year have been upgraded by rating agencies, reflecting improved economic prospects and the salutary effects of lower interest rates and stronger balance sheets on financial conditions.

Many households also have refinanced debt at more attractive rates. Mortgage refinancing began to increase late in 1991 and was very heavy early this year after mortgage rates fell sharply. Later, as mortgage rates backed up, mortgage refinancing applications subsided, but they remained brisk relative to recent years. Households evidently shared the view of businesses that long-term rates presented an opportunity to lock in attractive financing, and many opted to refinance with longer-term fixed-rate mortgages rather than risk future interest rate increases with adjustable-rate mortgages.

Just as for businesses, refinancings and debt reduction appear to have helped relieve the stress on household balance sheets. The ratio of household debt-service payments to personal disposable income has declined appreciably through May. Delinquencies on consumer loans, auto loans, and home mortgages have fallen this year as well. On the other hand, many households with financial assets substantially exceeding debt have seen their spendable income decrease as a result of lower interest rates. Some of the decline in interest rates compensates for lower inflation—the purchasing power of the principal invested is not falling as rapidly as in previous years—but real returns have declined as well, especially for short-dated assets.

State and local governments have exhibited a similar trend in credit demand; on net, total debt growth has been restrained, but gross issuance of bonds has ballooned as municipalities refinance existing debt. A substantial portion of the debt being refinanced likely was issued during the high interest rate episodes of the early 1980s.

Not only has total borrowing been muted, but banks and thrift institutions are accounting for a sharply decreasing share of the total. In fact, credit at depositories has declined over the past two and one-half years even as total credit in the economy continued to advance, and this pattern has left its imprint on the monetary aggregates and their velocities. Part of this rerouting of credit flows reflects the closure of insolvent thrift institutions; the RTC usually assumes the assets of closed thrift institutions and effectively finances them with Treasury obligations rather than deposits. Moreover, when the assets are later sold, depositories are not always the acquirers. The shift in credit flows away from depositories also reflects ongoing market and regulatory pressure on banks and thrift institutions to bolster earnings and capital. Responding to increased deposit insurance costs, to past and prospective loan losses, and to regulatory restrictions triggered as capital-asset ratios fall below the highest levels, depositories have maintained wide spreads between loan rates and deposit rates. The prime lending rate, for example, has remained unusually high relative to market rates and the depository cost of funds, and depositories have tightened nonprice terms of credit as well in recent years. On the deposit side, rates have fallen considerably as depositories have moved to limit balance sheet growth and bolster net interest margins.

Bank credit from the fourth quarter of 1991 to June managed only a 2¾ percent growth rate, slower than in 1991. Bank lending to businesses has contracted in 1992, leaving total loan growth at banks essentially flat. Overall, the contraction in bank business lending in 1992, which has been at an even faster pace than the decline in 1991, appears to reflect primarily weaker demand, as firms have opted to borrow directly in the market and have relied on strong increases in internal funds. Evidence from survey data indicates very little, if any, additional tightening of credit terms by depositories this year. However, the cumulative degree of tightening over the past two years remains substantial, and many banks apparently are still responding to concerns about the condition of borrowers, cumulative loan losses, and pressures to meet or exceed fully phased-in capital requirements. Foreign banks, which had been aggressively seeking new business in the recent past, have reined in balance sheet growth and have tightened the

terms of lending this year by somewhat more than domestic banks.

With loans falling relative to deposits, banks have elected to expand their security investment portfolios, pushing the share of government securities in total bank credit to its highest level in twenty years. It seems likely that some of this increase represents banks taking advantage of the steep yield curve to improve earnings by funding these securities with short-term deposits bearing low interest rates. The sharp rise in bank security investments has also been spurred by capital considerations: Mortgage-backed securities issued by government sponsored enterprises (GSEs) are treated more favorably than the underlying loans by risk-based capital standards. As a result, many banks have sold a substantial share of their home mortgage loan portfolios to GSEs and replaced them with the securities issued by these same agencies.

Although continued loan losses and increased deposit insurance premiums have added to bank costs, bank profitability has improved. Earnings have been bolstered by wider net interest margins and some improvement in the quality of loan portfolios. The market has looked favorably on these developments, as gains on bank share prices this year have outstripped advances in broad stock price indexes.

Conditions in the thrift industry appear to have improved this year, at least for solvent institutions. Thrift institutions in fairly secure financial condition have experienced better profit trends analogous to those of banks, and share prices of better capitalized SAIF-insured institutions have fared well over the first half of this year. Still, the improved profit picture for a portion of the thrift industry has not implied any expansion in overall thrift balance sheets; total thrift credit is estimated to have contracted at a 3½ percent rate from the fourth quarter of 1991 to June. A large part of this contraction owes to the significant volume of RTC resolutions conducted through early April of this year. However, additional funds to cover losses have not been appropriated, bringing RTC resolutions to a halt after early April.

The limited growth in total bank and thrift balance sheets has carried important implications for the monetary aggregates. The velocities of the deposit components of the broader aggregates, M2 and M3, have tracked the upward trajectory of the

velocity of total depository credit in recent years, and this trend has continued in 1992. M3, especially, has been hindered by the lack of growth of depository credit this year. This aggregate was essentially unchanged in June from its fourth-quarter 1991 level and fell below the 1 to 5 percent annual range set by the FOMC. With retail deposits expanding—if only sluggishly—and depository credit subdued, banks and thrift institutions have shed large time deposits and other managed liabilities. At branches and agencies of foreign banks, large time deposits (Yankee CDs), having decelerated sharply from last year's rapid growth, have been flat this year. Market concerns that lower Japanese stock prices had impaired the capital positions of Japanese banks evidently tarnished the appeal of Yankee CDs for some institutional investors. In response, U.S. branches and agencies of Japanese banks cut back issuance of Yankee CDs, shed liquid assets, and relied more heavily on funding in Eurodollar markets.

Institution-only money market funds were the only source of strength in the non-M2 portion of M3 during the first half of 1992. Investors capitalizing on the sluggish adjustment of money market fund yields to declining market rates accounted for much of the strength in money funds. In addition, some institutional investors, finding their resources augmented rapidly by inflows from former bank depositors, likely have parked some of the cash inflow in money market funds.

The implications of depository retrenchment and household balance sheet adjustments for longstanding empirical relationships between money and spending have been perhaps most pronounced for M2 growth. Despite the pickup in nominal income growth this year and very substantial stimulus from drops in short-term interest rates last year, M2 advanced at only a 1½ percent annual rate from the fourth quarter of 1991 to June, placing its June level below the lower bound of its annual range. The decoupling of the historical relationships among M2, GDP growth, and short-term interest rates is evident in the behavior of M2 velocity. M2 usually rises relative to income (its velocity falls) when market rates drop because rates on M2 deposits do not decline one for one with market rates, inducing portfolio shifts into M2 assets. But in recent months, M2 velocity has risen markedly despite a substantial decline in market rates and a

standard measure of opportunity costs—the difference between short-term market rates and returns on M2 assets.

In this period of extraordinary retrenchment, depositories apparently have reduced deposit rates in ways not captured in standard measures of average deposit rates, and the pull of market alternatives has been stronger than is captured by comparisons of deposit rates to short-term market rates. For example, banks and thrift institutions appear to have made larger cuts in the relatively high rates offered to individuals with larger balances and in the rates offered on brokered deposits; holders of both types of accounts might be especially sensitive to rates on alternative investments. In addition, depositories have been particularly hesitant to compete for funds at intermediate and longer maturities. As a result, longer-term bank and thrift CDs have not been attractive investments for savers seeking to raise returns by moving out the upward sloping yield curve. In effect, depositories have used retail time deposits as managed liabilities in making balance sheet adjustments. The result has been large outflows of retail time deposits, with a relatively large portion of the outflow finding its way to higher-yielding, nonmonetary assets. Depositors, witnessing substantial declines in the rates on their accounts relative to market alternatives, apparently exited M2 in favor of stock and bond funds or direct equity and bond investments. Of course, in doing so, these depositors sacrificed the benefits of deposit insurance and accepted the risk of asset price fluctuations.

For a time, the depressing effects of depository retrenchment and investor portfolio shifts on M2 were obscured by the confluence of various special factors. Early in the year, demand deposits surged as lower rates required businesses to build up compensating balances and as mortgage servicers held larger balances during the mortgage refinancing boom. Later, the abrupt deceleration in M2 appeared related to the effects of tax flows and RTC resolutions. Federal nonwithheld taxes this year were weak relative to previous years, and this may have resulted in a smaller deposit buildup in March and April than could be anticipated by normal seasonal adjustment factors. In late March and early April, the RTC resolved a substantial number of institutions. In the past, a heavy volume of RTC resolutions has appeared to damp M2 growth for a

month or two, apparently as acquiring institutions abrogate time deposit contracts and depositors take the opportunity to reallocate their portfolios in light of the current configuration of deposit rates and market rates. Thus the RTC resolutions in March and April likely played a role in slowing M2 growth during April and perhaps even in May.

As the weakness in M2 persisted, however, it became increasingly clear that these special factors were not the whole story. If the deceleration of M2 in March and April reflected evolving seasonal tax patterns, May and June should have witnessed an appreciable rebound in M2 growth. In fact, M2 continued to founder, leaving its level in June well below its February level and also below the lower bound of its annual range. Furthermore, RTC resolutions halted abruptly when additional funding for losses was not forthcoming. By June, M2 should have been largely free of RTC effects, but growth of M2 in June was, in fact, even weaker than in April and May. On balance, these special factors appeared to figure prominently in the month-to-month variations of M2 growth, but the overall advance of M2 this year was impeded by more fundamental forces.

These fundamental forces, involving balance sheet adjustments by depositories and money holders, appear to be boosting the velocity of M2. There is considerable uncertainty, however, about how long this process will persist, and whether it will permanently affect the equilibrium level or cyclical behavior of M2 velocity. One means of evaluating this question will be observations of the future performance of the P-star model in predicting inflation. This model is based on M2 per unit of potential output, normalized by equilibrium velocity, which had proved to be constant. Persistent underpredictions of inflation by this model would suggest that the rise in velocity relative to its historical average may be a more permanent phenomenon.

While highly interest-responsive depositors were tilting their portfolios toward capital market instruments, less rate-sensitive, more risk-averse households simply rolled over a portion of their maturing small time deposit holdings into more liquid M2 deposits, at little or no sacrifice in yield. In fact, while M2 growth overall this year has been moribund, growth in its liquid components has been robust and more in line with historical relationships

3. Growth of money and debt  
Percent

Period	M1	M2	M3	Debt of domestic nonfinancial sectors
<i>Annually, fourth quarter to fourth quarter<sup>1</sup></i>				
1980 .....	7.5	8.9	9.5	9.3
1981 .....	5.4 (2.5 <sup>2</sup> )	9.3	12.3	10.1
1982 .....	8.8	9.1	9.9	9.3
1983 .....	10.4	12.2	9.9	11.4
1984 .....	5.4	8.0	10.8	14.2
1985 .....	12.0	8.7	7.6	13.9
1986 .....	15.5	9.2	9.0	14.1
1987 .....	6.3	4.3	5.9	10.4
1988 .....	4.3	5.2	6.4	9.4
1989 .....	.6	4.8	3.6	8.1
1990 .....	4.2	4.0	1.7	7.0
1991 .....	8.0	2.8	1.2	4.4
<i>Semiannually (annual rate)<sup>3</sup></i>				
1992 .....	13.4	2.1	.2	4.5
<i>Quarterly (annual rate)<sup>3</sup></i>				
1992: 1 .....	16.5	4.3	2.2	3.8
2 .....	9.9	.0	-1.9	5.1

1. From average for fourth quarter of preceding year to average for fourth quarter of year indicated.

2. Adjusted for shift to NOW accounts in 1981.

3. From average for preceding quarter to average for quarter indicated.

to income and interest rates. M1, for example, has grown at a 12 percent pace through June, a rate well above its average during 1991 of 8 percent. Especially since the introduction of NOW accounts in the early 1980s, the demand for M1 has become quite interest sensitive, leading to wide fluctuations in the velocity of M1, and the drop in M1 velocity this year is consistent with that pattern. Foreign demands for U.S. currency have been more subdued this year, and currency growth has slowed a bit relative to the pace of 1990 and 1991. Even so, moderate growth in currency, together with the brisk advance in transaction deposits, has fueled growth in the monetary base of 7¾ percent from the fourth quarter of 1991 to June.

The unusual behavior of the velocity of M3 and, especially, of M2 this year has sparked renewed interest in alternative definitions of the monetary

aggregates. Two alternatives that have received some attention are M2 plus stock and bond mutual funds and M2 plus institution-only money funds less small time deposits. Both alternative aggregates have grown substantially more rapidly than M2 in recent quarters. The former adds back into M2 the apparent destination of much of the recent outflows from M2; the latter subtracts the weakest component of M2—retail time deposits—to create a highly liquid aggregate, which behaves over time very much like M1. Both alternatives recently appear to have followed more closely historical relationships with income and opportunity costs than has M2. However, both show periods in the past in which their velocities have been highly variable and difficult to predict. The Federal Reserve is continuing to analyze these experimental monetary measures carefully. □

# Developments in the Pricing of Credit Card Services

*This article was prepared by Glenn B. Canner and Charles A. Luckett of the Board's Division of Research and Statistics. Wayne C. Cook and Mark A. Peirce provided research assistance.*

Interest rates on credit card accounts have typically fluctuated within a narrower range—and at higher levels—than rates for most other types of credit. The contrast receives particular attention when other rates are dropping sharply, which often occurs during periods of economic weakness. At such times, some observers look upon stubbornly high credit card rates as a potential impediment to consumer spending, and therefore to economic recovery, while others regard high rates primarily as an abuse of market power that should be curtailed as a matter of equity.

Since 1972, the average “most common” interest rate on credit card receivables at a sample of banks surveyed by the Federal Reserve has stayed between 17 percent and 19 percent, while rates on most other types of loans, even loans to consumers, have fluctuated over a range of 8 percentage points or more (chart 1).<sup>1</sup> The stability of credit card rates has suggested to some that the credit card market is insufficiently competitive, and has periodically spurred congressional efforts to legislate a national ceiling for these rates. Ironically, the most recent attempt to set a national ceiling, in November 1991, came at a time when competition in the credit card market may have been more intense than at any time in the past, and when more of that competition than ever before was beginning to focus on rates. Since the beginning of 1992, virtu-

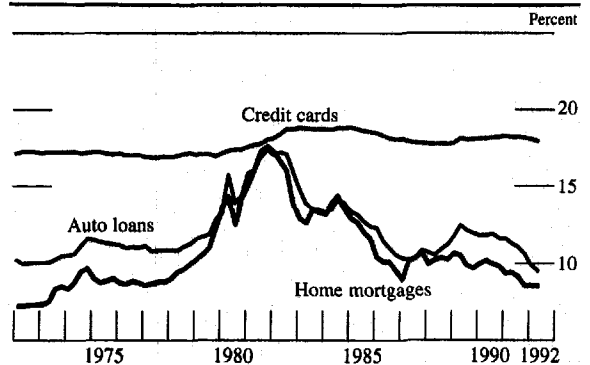
ally all the nation's largest issuers have reduced rates for all or significant portions of their credit card customers. As will be seen, consumers face a much wider range of interest rates in the marketplace than is generally recognized.

That said, however, it is also true that interest rates on credit card accounts have been stickier than rates for most other types of credit. The following analysis examines possible explanations for their relative rigidity. The historical development of the consumer credit card market is reviewed first, because that history sheds considerable light on some idiosyncrasies of the credit card product and its pricing. The discussion then shifts to the cost structure of credit card operations and the characteristics of consumer demand for credit card services.

## HISTORICAL DEVELOPMENT OF THE CREDIT CARD MARKET

Credit cards were first made broadly available to individuals for consumer spending in the early

1. Interest rates on mortgage and consumer debt, 1972–92



SOURCES: Federal Reserve Board and Federal Home Loan Mortgage Corporation.

1. The survey asks banks to report the rate that applies to the largest dollar amount of their credit card receivables (in other words, the “most common” rate) during the first full week of the middle month of each quarter. A simple unweighted average of the responses is calculated as an estimate of the average rate on credit card accounts for the banking industry.

1950s by major department store chains.<sup>2</sup> The cards were furnished as a convenience to the stores' regular "charge account" customers; they also provided a more efficient means of processing transactions and managing accounts. Customers were expected to pay for charged items in full when they received the monthly bill, and no interest fee was imposed. Retail firms believed that customers might spend more freely if they could "buy now and pay later" and might more frequently shop at stores where they had charge accounts. The firms were willing to receive payment on a delayed basis, and without interest, in exchange for a larger volume of sales. Most stores levied a penalty fee of 1 percent or 1½ percent per month if full payment was not received within the billing period. The fee was set relatively high (compared with general interest rates) as much to discourage customers from making partial payment as to generate income by extending longer-term credit.

Gradually, however, stores became more inclined to allow customers the option of paying either in full or by installments, subject to "interest" or "finance charges" rather than "late fees." Sears and Montgomery Ward were leaders in this shift to "revolving" or "option" accounts, as they found such accounts to be particularly useful in providing a means for consumers to finance purchases of major appliances, which made up an important part of these stores' sales. Previously, major purchases typically had been financed through secured "sales finance contracts," which had to be established and approved separately for each transaction.

### *Entry of Banks into the Market*

Commercial banks eventually began to recognize the potential profitability of providing open-end financing to consumers, many of whom apparently

2. Some hotels were issuing credit cards to regular patrons as early as 1900, and some department stores and gasoline companies were issuing cards before 1920. The practice was very limited, however, and was restricted to the most highly valued customers. Relatively wide distribution of credit cards did not occur until after World War II. The major "travel and entertainment" cards (American Express, Carte Blanche, and Diners Club) were established in 1949 and 1950. Although initially issued mainly to individuals for business-related use, often through the recipient's employer, these cards helped set the stage for the introduction of general-purpose bank-issued credit cards.

were willing to pay high rates of interest to obtain unsecured credit conveniently. Marketed mainly by banks, the general-purpose credit card for individual consumers came into broad use in the mid- to late 1960s. To make bank cards appealing to consumers who already had department store cards, the banks granted cardholders the same interest-free "grace period" of twenty-five to thirty days that was customary for store cards. However, the banks also imposed servicing fees (called merchant discounts) on card-honoring merchants, mainly smaller retail businesses that were persuaded to accept bank credit cards as a means of competing with the major chain stores.

For many years, bank credit card operations were only marginally profitable, despite interest rates comparable to those on store cards, as start-up and operating costs per dollar of receivables were relatively high and a sizable proportion of cardholders remained "convenience users," paying balances in full each month and thereby avoiding finance charges. To some extent, banks may have been reluctant to impose higher rates than consumers were accustomed to paying on store cards. In addition, statutory limits on rates were in effect in most states until the early 1980s; rates typically were capped at 1½ percent per month (18 percent per year). The ceilings in most states had originally been established for revolving credit at retailers and represented the general consensus among lawmakers about how high a rate businesses needed to charge to cover the cost of providing credit.<sup>3</sup>

### *Developments in the 1980s*

Over the years, the profitability of bank credit card operations improved as operating efficiencies were

3. State-legislated ceilings on rates are, in fact, a hodgepodge of laws designed to facilitate consumer lending by easing earlier restraints on interest rates. At the turn of the century, most states had a single law or constitutional provision that established a limit on the "legal rate of interest," often 5 percent or 6 percent per year. As installment sales contracts for automobiles and other consumer durable goods were being developed in the present century, state legislatures recognized that higher rates would have to be permitted to cover the costs of installment lending, and in most states a series of laws evolved that established higher ceilings for certain types of consumer lending. Department store credit card programs typically operated under a state's "retail installment sales act," which authorized a "time price differential" that was defined to be legally distinct from "interest" and in most states was set at a maximum of 1½ percent per month.



developed and as credit cards were distributed and used more widely. When profits came under intense pressure in the late 1970s and early 1980s from sharp inflation-induced increases in funding costs, institutions began imposing annual fees on credit cards to supplement income from interest. Many also adopted more restrictive lending practices, which had the effect of curbing the growth of credit card use temporarily. Meanwhile, state legislatures one by one moved to raise or remove the ceilings on credit card rates.

The spread of credit card rate deregulation was triggered partly by a 1978 Supreme Court decision (*Marquette National Bank v. First of Omaha Service Corporation*), which held that a nationally chartered bank may provide credit at the rate ceiling of the state in which it is located, regardless of the ceiling in the borrower's state. In the early 1980s, several banks moved their credit card operations to states that had raised or removed rate ceilings on credit cards.<sup>4</sup> Currently, sixteen states do not specify ceilings and fourteen specify ceilings above 18 percent per year.

These developments helped restore profitability to the industry, and, as funding costs moved substantially lower in the mid-1980s, credit card operations became highly profitable. Responding to increased profitability, many banks, especially those operating nationwide, became much more aggressive in marketing credit card accounts, both by relaxing credit standards and by offering more card "enhancements," such as travel accident insurance, auxiliary rental car insurance, and other distinctive features that varied among issuers. The enhancements initially were available mainly on "premium" card plans, which charged higher annual fees and, in many cases, somewhat lower interest rates; more recently, some combination of enhancements has been available with nearly all "standard" plans as well. In addition, over the past few years, individual institutions have increased the

number of different plans they offer; many of the new plans are targeted at selected subsets of consumers, and many charge lower interest rates. At the same time, nonbank firms, such as AT&T (Universal Card), Sears (Discover Card), and American Express (Optima Card), have garnered significant market shares, in part by differentiating their plans by forgoing annual fees or by offering rebates on purchases or discounts on selected services.

### *Current Industry Structure*

Today, although the largest institutions command a sizable share of the total market, thousands of issuers provide credit cards. Approximately 6,000 commercial banks and other depository institutions market general-purpose credit cards (predominantly under the VISA or MasterCard label), each setting the terms and conditions on the cards they issue.<sup>5</sup> Another 12,000 depository institutions act as agents for issuers and distribute credit cards to consumers. Major retailers continue to provide store-specific credit cards; Sears' store card, for example, is estimated to rank second in total receivables among all types of cards. Many smaller retailers have given up direct management of their credit card operations but provide store-identified cards to their customers through "private label" programs managed and funded by other institutions.

Given the large number of institutions competing in the credit card market, it is not surprising that consumers are offered a wide variety of plans. The diversity is often overlooked in public discussions, which tend to focus on a national average rate or on prominent high-rate plans. However, the Federal Reserve's semiannual E.5 statistical release, *The Terms of Credit Card Plans*, reveals some of this diversity, which extends to rates as well as other terms. The E.5 release provides detailed data on credit card plans at more than 150 institutions, primarily commercial banks that operate large credit card programs. Seventeen percent of the issuers included in the March 1992 E.5 release

4. In March 1980, for example, South Dakota raised its ceiling on credit card interest rates to 1.65 percent per month (19.8 percent per year), and Citicorp promptly moved its credit card operations from New York to that state. New York at the time permitted 18 percent per year on balances up to \$500, but only 12 percent on balances above \$500. Between 1980 and 1985, fifteen states removed their ceilings (including South Dakota a year after it raised its ceiling), and many other states raised their ceilings to levels well above those needed to cover costs (including New York, which now has a ceiling on credit card rates of 25 percent per year).

5. VISA and MasterCard run the two primary systems for settling interbank accounts, that is, between banks that process charge slips submitted by merchants and banks that extend credit to cardholders. Although VISA and MasterCard operate the interbank settlement systems and collect fees for these services from banks, they do not control the terms these banks offer to cardholders and merchants.

charged rates below 16 percent per year. Nearly one-fourth offered variable-rate plans (plans that tie the interest rate to an index, such as the prime rate, that normally moves in line with other interest rates); an additional 4 percent offered plans with a tiered rate structure, in most cases assessing lower rates on higher balances. Undoubtedly, the variety in the marketplace is even greater, as the survey on which the E.5 release is based asks institutions about only their largest plan.<sup>6</sup>

#### *CURRENT CREDIT CARD HOLDING*

In the thirty years or so since commercial banks entered the market in significant numbers, the credit card has become a familiar financial tool to the vast majority of American families. Today, roughly 70 percent of all U.S. families have at least one credit card account, up from about 50 percent in 1970 (table 1). Most card-holding families, in fact, have several different accounts. A 1989 survey of consumers sponsored by the Federal Reserve found that three-quarters of card-holding families had more than two credit card accounts, with the average number of accounts held by all card-holding families approaching six.<sup>7</sup>

Not only has credit card holding become much more prevalent in the past twenty years, but the types of cards held have changed dramatically (table 1). In particular, the holding of bank cards (defined in the survey as "bank type" cards, including VISA, MasterCard, Discover, and Optima) has risen substantially. In 1977, 38 percent of all U.S. families had a bank card, up from 16 percent in 1970. By 1989, the proportion had increased to 54 percent. Bank-card holding likely has edged up since then, with the development of major new plans by recent entrants into the market and continued growth in the operations of long-time market participants.

6. The E.5 statistical release is available from Publications Services, mail stop 138, Board of Governors of the Federal Reserve System, Washington, DC 20551. A single copy can be obtained without charge; a subscription costs \$5 per year. The E.5 release is also available at the roughly 1,300 libraries in the Government Depository Library System.

7. 1989 Survey of Consumer Finances, sponsored by the Federal Reserve in cooperation with other agencies. The data are available on request from the National Technical Information Service, 5285 Port Royal Rd., Springfield, VA 22161.

In contrast to bank cards, the holding of credit cards issued by retail stores has expanded very little in recent years. In 1970, store cards were held by 35 percent of all families; the proportion had jumped to 54 percent by 1977 but has risen little since then.

#### *FUNCTIONS OF CREDIT CARDS*

Credit cards serve two distinct functions for consumers: a means of payment and a source of credit.<sup>8</sup> Consumer sensitivity to various aspects of credit card pricing reflects these two types of use.

#### *Credit Cards as a Means of Payment*

Although cash and checks continue to be the dominant means of completing transactions, credit cards are an important and growing alternative. In 1990, according to one private-sector source, credit cards were used by consumers to purchase some \$445 billion worth of goods and services. In that year, credit card charges accounted for about 13 percent of all consumer expenditures, up from 10.8 percent in 1980.<sup>9</sup>

The growing share of consumer expenditures completed by credit card attests to the advantages of this means of conducting transactions, including convenience, safety, automatic recordkeeping, and, in most cases, an interest-free grace period for settling accounts. Although some card issuers charge consumers a fee for each purchase, most do not (fewer than 2 percent of the roughly 160 issuers covered by the March 1992 E.5 statistical release assessed a transaction fee on each purchase). On many plans, cardholders are assessed an annual fee to hold a card, but most annual fees are unrelated to the volume and frequency of purchases.

Consumers who use a credit card principally as a payment device most likely would, in selecting a card, focus on the level of any annual fee, the length of the grace period, the availability of desirable enhancements, and the level of authorized

8. Credit cards also have become important as a source of identification and as a convenient means of making reservations (for example, for hotels, automobile rental, and travel).

9. *The Nilson Report*, no. 499 (May 1991), p. 3.

1. Consumer holding of selected types of credit card accounts, by family characteristics, selected years, 1970-89<sup>1</sup>  
 Percentage distribution within groups

Family characteristic	Any credit card				Bank card				Store card <sup>2</sup>			
	1970	1977	1983	1989	1970	1977	1983	1989	1970	1977	1983	1989
<i>Family income (1989 dollars)</i>												
Less than 10,000	20	28	25	30	2	11	10	16	12	23	22	25
10,000-19,999	28	42	51	56	5	18	27	37	15	33	44	48
20,000-29,999	50	64	72	79	14	33	42	63	31	55	63	65
30,000-49,999	69	76	85	87	22	49	60	74	52	66	75	77
50,000 or more	79	89	95	95	35	67	80	87	60	80	87	85
<i>Age of family head (years)</i>												
Less than 25	42	40	41	38	12	18	20	29	25	32	36	28
25-34	61	67	63	63	20	43	39	48	41	59	56	55
35-44	57	76	74	73	23	52	54	62	42	68	66	65
45-54	59	71	73	77	19	43	50	63	43	60	66	67
55-64	46	64	75	69	12	42	53	57	33	57	65	59
65 or more	31	47	56	67	5	22	53	49	21	39	49	56
<i>Education of family head</i>												
0-8 grades	25	35	35	39	5	16	16	23	15	28	31	32
9-11 grades	40	47	49	45	10	24	28	32	28	41	41	38
High school diploma	54	66	65	67	17	36	39	49	36	58	59	58
Some college	61	72	73	79	20	46	50	65	44	63	65	66
College degree	82	89	90	93	34	71	71	85	63	78	81	83
All families	51	63	66	68	16	38	43	54	35	54	58	58
<b>MEMO</b>												
Mean number of accounts	n.a.	n.a.	n.a.	5.6	n.a.	n.a.	n.a.	1.9	n.a.	n.a.	n.a.	3.5

charges (the credit limit). The stated interest rate is unlikely to be of much importance to consumers who view their cards mainly as a transactions device.

*Credit Cards as a Source of Credit*

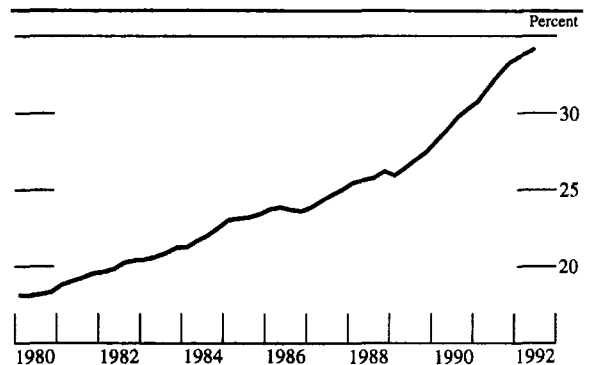
The interest rate charged may be more critical to consumers who view a credit card as a debt instrument and regularly roll over part of their balances to future billing periods, incurring interest charges to do so. Credit cards today account for a substantial and growing share of consumer installment debt (chart 2). Revolving credit (mainly outstanding balances on credit cards) stood at \$60 billion at the end of 1980, representing 19 percent of all consumer installment debt. By the end of 1991, revolving credit had risen to more than \$240 billion and accounted for roughly one-third of consumer installment debt outstanding. The portion of this amount that represents convenience use is unknown, as it is impossible to break down the aggregate statistics into balances owed by different types of users. No doubt a substantial portion of outstanding balances at any one time are accruing interest charges. However, even people who use credit cards as a means of borrowing may differ

substantially in the specific ways they use their cards. As is discussed later, these differences can bear significantly on the interest rate sensitivity of consumers and the nature of competition in the credit card market.

*COSTS OF CREDIT CARD OPERATIONS*

Both the level of credit card interest rates and the changes in rates over time reflect the costs of

2. Revolving credit as a percentage of total consumer installment debt, 1980-92<sup>1</sup>



1. Revolving credit consists mainly of outstanding balances on credit card accounts, but also includes borrowing under check credit and overdraft plans, and unsecured personal lines of credit.  
 SOURCE: Federal Reserve Board.

I.—Continued

Family characteristic	Gasoline card				Other card <sup>3</sup>			
	1970	1977	1983	1989	1970	1977	1983	1989
<i>Family income (1989 dollars)</i>								
Less than 10,000 .....	11	12	5	9	3	1	2	1
10,000–19,999 .....	16	17	18	17	3	2	3	7
20,000–29,999 .....	30	31	24	27	8	3	10	13
30,000–49,999 .....	48	39	40	36	10	9	18	18
50,000 or more .....	63	61	57	46	24	23	38	38
<i>Age of family head (years)</i>								
Less than 25 .....	23	12	11	10	5	2	9	6
25–34 .....	41	33	21	26	10	8	14	16
35–44 .....	39	44	33	32	11	13	19	21
45–54 .....	39	42	34	30	12	14	16	19
55–64 .....	34	39	40	25	10	7	17	12
65 or more .....	20	25	26	20	5	4	6	9
<i>Education of family head</i>								
0–8 grades .....	14	14	9	13	3	2	2	0
9–11 grades .....	23	20	18	13	4	3	4	5
High school diploma .....	35	32	23	18	9	5	8	10
Some college .....	41	40	32	33	12	13	17	19
College degree .....	68	65	55	49	22	22	35	34
All families .....	34	34	29	26	9	8	14	15
MEMO								
Mean number of accounts ...	n.a.	n.a.	n.a.	2.0	n.a.	n.a.	n.a.	1.3

1. Figures for 1970 are based on card use; therefore, card holding in that year is somewhat understated.

2. Includes local store cards as well as national chain retail cards, such as Sears, J.C. Penney, and Montgomery Ward.

3. Includes travel and entertainment cards, such as American Express and Carte Blanche, as well as other cards, such as car rental and airline cards.

SOURCES: George Katona, Lewis Mandell, and Jay Schmiedeskamp, *1970 Survey of Consumer Finances* (University of Michigan Institute for Social

Research, Survey Research Center, 1971); Thomas A. Durkin and Gregory E. Elliehausen, *1977 Consumer Credit Survey* (Board of Governors of the Federal Reserve System, 1978); and the 1983 and 1989 Surveys of Consumer Finances (sponsored by the Federal Reserve in cooperation with other agencies; data available from the National Technical Information Service, 5285 Port Royal Road, Springfield, VA 22161).

providing credit card services. Therefore, an understanding of the behavior of credit card interest rates rests in part on an examination of costs. Two aspects of the cost issue warrant particular attention: comparative performance across product lines and comparative performance among different card issuers.

### *Differences Across Product Lines*

The cost structure of credit card operations differs significantly from the cost structures of other types of bank lending. On balance, credit card activities involve much higher operating costs and greater risks of default per dollar of receivables than do other types of bank lending. In addition, the cost of funds is a relatively less important component of the total cost of credit card operations than it is for other types of credit.

The degree of credit risk is a key feature that distinguishes credit card lending from most other

bank lending. Credit extended through credit cards, unlike most other forms of bank credit, is unsecured.<sup>10</sup> Once available, a line of credit is exercised at the cardholder's option, and the card issuer has little control over how leveraged the cardholder may become through additional borrowing elsewhere. A cardholder may be inclined to use the credit line under conditions least favorable to the lender, that is, when the cardholder's net worth is low or his liquidity is impaired (due, for example, to loss of employment).

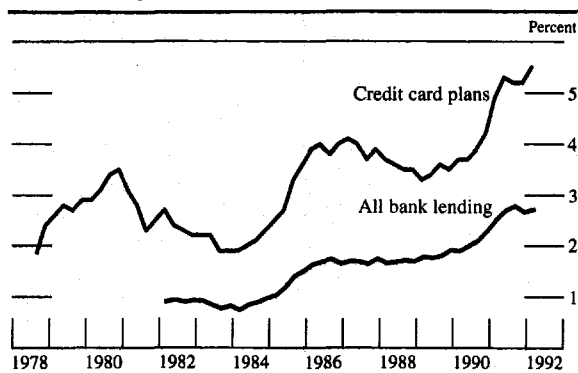
10. Not all credit card debt is unsecured. A "secured credit card account" is a relatively new product tailored to individuals who have low incomes or poor credit histories. Applicants for such cards deposit money (\$500 to \$1,000 or so) in a savings account that serves as collateral for the credit line and typically pays the passbook rate of interest. The advantages of such an arrangement to the consumer would seem limited, though not nonexistent. Although holders of secured accounts in essence pay a premium to borrow their own money, they do benefit from the liquidity and convenience that credit cards provide; in addition, such accounts can help some individuals establish a credit history or repair a poor credit record.

Data on bank charge-off experience (net of recoveries) for credit card and other types of bank lending illustrate the relatively high loss rates associated with credit card lending (chart 3). Over the past decade, the credit card charge-off rate has consistently exceeded the charge-off rate for bank lending as a whole. At the end of 1991, for example, the charge-off rate for credit card loans was roughly double the rate for total bank lending. Moreover, the data on credit card charge-offs seem to reveal a secular trend toward higher losses, likely reflecting the relaxation of credit standards and the sizable expansion of card issuance during the 1980s.

Information on the costs and revenues associated with the credit card operations of a sample of card-issuing banks is available from the Functional Cost Analysis (FCA) program, a nationwide cost-accounting system operated by the Federal Reserve Banks (table 2). The program provides similar information on other kinds of credit extended by participating depository institutions, including installment, real estate mortgage, and commercial lending.

Although advances in automated processing have substantially improved operating efficiency over the years, the costs associated with processing a large volume of relatively small transactions and of servicing a large number of accounts make credit card operations more costly per dollar of receivables than other types of bank lending. As noted, losses on credit card plans (including losses due to fraud) have also been higher than losses on other types of credit.

3. Bank charge-off rates net of recoveries, 1978-92<sup>1</sup>



1. Data for all bank lending before 1982 not available.

SOURCES: FFIEC quarterly Report of Condition and Income, and VISA U.S.A.

In 1991, the costs of credit card activities totaled about 23 percent of outstanding balances at FCA-participating banks. Operating costs (including such diverse activities as servicing accounts, soliciting new customers, and processing merchant credit card receipts) accounted for nearly 60 percent of the total cost, and the cost of funds 27 percent.

The cost picture at FCA-participating banks was considerably different for other types of bank lending. Overall costs for mortgage, commercial, and installment loans totaled between 8 percent and 10 percent of outstanding balances. Operating expenses for these products amounted to 1.4 percent to 3.4 percent of outstanding balances and accounted for between 18 percent and 33 percent of total costs. The cost of funds, on the other hand, accounted for 60 percent of total expenses for installment lending, about 70 percent for commercial lending, and nearly 80 percent for mortgage lending.

These data suggest that credit card issuers must generate relatively higher levels of revenue per dollar of receivables to cover costs than is necessary for other types of lending. Although card issuers obtain noninterest revenue from merchant discounts and from a variety of fees (such as annual membership fees, penalty charges, and fees for cash advances), the amount is not large enough in most instances to eliminate the need for substantial interest income from credit cards. Furthermore, interest actually received on credit card balances is much less than the stated rate might indicate, because convenience users generate little or no revenue from finance charges. In 1991, the gross interest return on credit card receivables for FCA-participating banks was about 15 percent. The FCA does not collect data on the stated interest rates on credit cards issued by program participants, but other sources indicate that, industrywide, stated rates during 1991 generally ran between 16 percent and 20 percent.

#### *Differences Among Card Issuers of Different Sizes*

Cost structures differ not only across product lines, but also among card issuers. The differences reflect, among other factors, the scale of operations and the underlying level of credit risk the issuer is willing

2. Cost and revenue ratios for selected types of bank credit, 1991<sup>1</sup>

Item	Credit card		Installment		Real estate mortgage		Commercial and other	
	Percent of outstanding balances <sup>2</sup>	Percentage distribution	Percent of outstanding balances <sup>2</sup>	Percentage distribution	Percent of outstanding balances <sup>2</sup>	Percentage distribution	Percent of outstanding balances <sup>2</sup>	Percentage distribution
<i>Revenue</i>								
Interest .....	14.9	57	11.5	97	10.2	95	10.0	97
Noninterest <sup>3</sup> .....	11.0	42	.4	3	.5	5	.3	3
Total revenue .....	26.0	100	11.9	100	10.7	100	10.3	100
<i>Cost</i>								
Operating .....	13.1	57	3.4	33	1.4	18	2.1	23
Credit losses .....	3.5	15	.7	7	.3	4	.8	9
Cost of funds .....	6.2	27	6.2	60	6.3	79	6.2	68
Total cost .....	22.8	100	10.3	100	8.0	100	9.1	100
Net earnings before taxes ..	3.1	...	1.7	...	2.7	...	1.1	...

1. Data reflect averages of cost and revenue categories weighted by average outstanding balances for three size groups presented in the 1991 National Average Report. Components may not sum to totals because of rounding.

2. Outstanding balances are average amounts outstanding for the year.

3. For credit cards, includes merchant discounts, and penalty and cash-advance fees.

SOURCE: Federal Reserve Banks, "Functional Cost Analysis: 1991 National Average Report."

to accept.<sup>11</sup> Although the FCA program is the only source of data for comparing cost and revenue among different bank credit products, it is dominated by small and medium-size institutions (overwhelmingly, institutions having less than \$1 billion in assets) that offer a wide range of services to the public. Because none of the nation's largest credit card issuers currently participate in the program, the FCA data do not indicate the extent to which the cost and revenue structures of the largest card issuers differ from those of smaller card issuers.

Comparison of FCA data and a combined income statement derived from a nationally representative cross section of VISA and MasterCard issuers does, however, provide some insight into the differences between the FCA banks and the larger issuers that tend to dominate industry statistics (table 3). Several differences between the FCA data and the VISA and MasterCard data are worth noting. Operating expenses account for a much smaller proportion of the total cost for the large issuers than for the FCA banks, while credit losses and the cost of funds account for larger proportions of the total cost (and are higher per dollar of receivables) for the major issuers. These differences suggest that large card issuers enjoy some benefits of economies of scale in their operations

11. For a discussion of economies of scale in credit card operations, see Christine Pavel and Paula Binkley, "Costs and Competition in Bank Credit Cards," Federal Reserve Bank of Chicago, *Economic Perspectives*, vol. xi, no. 2 (March/April 1987), pp. 3-13.

and that, as a group, they accept a wider range of credit risks in building their credit card portfolios. The differences in funding costs may reflect differences in the source of funds: Large issuers tend to rely more on managed liabilities (such as large time deposits or commercial paper), whereas smaller issuers use less-expensive retail deposits more heavily.

 3. Cost and revenue ratios of credit card issuers, 1991<sup>1</sup>

Item	VISA and MasterCard issuers <sup>2</sup>		FCA banks <sup>3</sup>	
	Percent of outstanding balances	Percentage distribution	Percent of outstanding balances	Percentage distribution
<i>Revenue</i>				
Interest .....	15.4	76	14.9	57
Noninterest <sup>4</sup> .....	4.7	23	11.0	42
Total revenue ...	20.2	100	26.0	100
<i>Cost</i>				
Operating .....	4.4	26	13.1	57
Credit losses .....	4.9	29	3.5	15
Cost of funds .....	7.4	44	6.2	27
Total cost .....	16.8	100	22.8	100
Net earnings before taxes ..	3.4	...	3.1	...

1. Components may not sum to totals because of rounding.

2. Estimates based on data supplied by a representative cross section of VISA and MasterCard issuers. Figures based on balances outstanding at the end of the year.

3. Data reflect averages of cost and revenue categories weighted by average outstanding balances for three size groups presented in the 1991 National Average Report. Outstanding balances are average amounts outstanding for the year.

4. Includes merchant discounts, penalty and cash-advance fees, and other miscellaneous income.

SOURCES: *The Nilson Report*, no. 511 (November 1991) and Federal Reserve Banks, "Functional Cost Analysis: 1991 National Average Report."

*INTEREST RATE RIGIDITY*

Although the cost data in tables 2 and 3 help explain the relatively high level of credit card interest rates generally, and also point to some of the reasons for the differences in credit card pricing among issuers (and among the various plans offered by a single issuer), they do little to explain the rigidity of credit card interest rates in the face of changes in funding costs over time. Rates might be expected to fluctuate with changes in funding costs regardless of the width of the gap between the rate charged to cardholders and the marginal cost of raising funds. Only if changes in other costs moved systematically to offset changes in funding costs (or were expected to move in this direction) would it seem reasonable for rates charged to remain stable when funding costs move sharply.

Of course, if funding costs were a trivial component of total credit card costs, there would be little reason to expect rates to move noticeably with changes in funding costs. In fact, funding costs in recent years have accounted for roughly 25 percent to 50 percent of total costs of credit card operations, depending on the size of the program (table 3). Although certainly not a trivial proportion, it is considerably smaller than for some other types of lending. Therefore, it is more likely that noninterest costs will play a larger role, and funding costs a smaller role, in the behavior of credit card rates than in the behavior of rates on other types of lending.

There is little apparent reason to believe that operating costs would move substantially in an offsetting direction to funding costs; however, some basis exists for thinking that the costs of bad debts might behave that way.<sup>12</sup> General interest rate levels are typically driven down during times of economic sluggishness, which also tend to be times when delinquencies and write-offs on credit card accounts are climbing. The most recent period of decline in market interest rates is a case in point. Delinquency rates on credit cards began a sharp rise in 1990 and continued at high levels through

12. Some types of operating expenses may move in a countercyclical manner, particularly if costs associated with the servicing of accounts rise with delinquencies. Moreover, rates of response to credit card solicitations may fall when economic growth stalls, increasing the cost of acquiring new accounts as well.

1991.<sup>13</sup> Data on charge-off rates from VISA U.S.A. further document the recent recession-related acceleration in credit card losses and suggest that loss rates are generally higher for credit card accounts than for other bank lending (chart 3).<sup>14</sup>

The historical unresponsiveness of credit card rates to general rate movements, however, seems to reflect special period-specific circumstances as much as any particular recurrent condition. In the 1960s and into the 1970s, funding costs were relatively stable while operating costs moved through a high-cost start-up phase into a period of increasing efficiency. As discussed earlier, bank cards initially were priced in line with store cards and earned rather meager profits; as operating efficiency improved, rates held steady instead of declining with costs, and profits rose from low levels. It was not until the inflationary period of the late 1970s and early 1980s that market interest rates soared and deregulation of rates on deposits led to sharp increases in funding costs. At that time, however, statutory ceilings prevented much upward adjustment of credit card rates, and by the time states acted to raise ceilings, interest rates generally had crested. When funding costs began to decline significantly after 1981, credit card rates remained mostly at their existing levels, in part because they had been constrained from rising to an equilibrium level when funding costs were climbing; the decline in funding costs tended to restore equilibrium. In addition, demand for credit card credit rose sharply after 1982, as is evident in the rapid growth of such borrowing as the economic recovery picked up steam. The strong demand allowed credit card issuers to expand their receivables without having to compete intensively for market share, minimizing the pressure to reduce prices.<sup>15</sup>

13. American Bankers Association, *Consumer Credit Delinquency Bulletin* (Washington, ABA, quarterly reports, 1981-92).

14. For further discussion of the relationship between credit risk and interest rate stickiness, see Alexander Raskovich and Luke Froeb, "Has Competition Failed in the Credit Card Market?" U.S. Department of Justice, Antitrust Division, Economic Analysis Group Discussion Paper EAG 92-7 (June 12, 1992).

15. In commenting on the surge in credit card debt in the mid-1980s, Christopher DeMuth remarked, "It is, however, consistent with the operation of competitive markets for firms, faced with declining costs and growing demand, to expand output and improve product quality at a constant market price. That is just what happens when a credit card issuer offers more features and larger credit lines" (p. 230). See Christopher DeMuth, "The Case Against Credit Card Interest Rate Regulation," *Yale Journal on Regulation* (Spring 1986), pp. 201-42.

By 1984, the profitability of credit cards had risen above that of most other forms of lending, and it remained relatively high through the end of the decade. This rather long period of high profits raises the question of why competition did not at some point exert heavier downward pressure on credit card rates. One possible answer is that, as banks broadened the market by distributing cards to individuals of lower creditworthiness, a larger risk premium was incorporated into the rate structure, tending to keep rates up. The persistently high credit card interest rates in the latter half of the 1980s may have reflected anticipation of higher credit losses, but the unusually long economic expansion postponed the realization of those expected losses.<sup>16</sup>

### CREDIT CARD PROFITABILITY

Data on the performance of credit card operations suggest that higher levels of credit card delinquency and default have raised the costs of credit card operations in recent quarters. A reduction in the cost of funds during the same period, however, has largely offset the losses, helping to maintain relatively strong earnings for the industry as a whole.

Table 4 summarizes historical data from the FCA on the net before-tax earnings on credit cards and other types of credit of small and medium-size banks. The table also provides data on credit card profits of large credit card banks compiled from the FFIEC (Federal Financial Institutions Examination Council) Report of Condition and Income.<sup>17</sup> On

16. Randall Pozdena has developed an option-pricing model of credit card interest rates that emphasizes the credit risk inherent in lending through unsecured lines of credit. Pozdena found that an options-based model fit actual data well: Credit card rates showed little response to T-bill rates, and model parameters were "consistent with the representation of credit card debt as costly-to-service, unsecured credit extended to relatively high-risk borrowers." See Randall Pozdena, "Solving the Mystery of High Credit Card Rates," Federal Reserve Bank of San Francisco, *Weekly Letter* (November 29, 1991), unpaginated.

17. Credit card banks are so designated by meeting two criteria: (1) the bulk of their assets are loans to individuals (consumer lending) and (2) 90 percent or more of their consumer lending involves credit card or related plans. Large credit card banks are those whose assets exceeded \$200 million at the end of 1991. At that time, thirty-one banks were in this category, accounting for 61 percent of all credit card receivables and securitized credit card debt at commercial banks.

#### 4. Net before-tax earnings on selected types of bank credit, 1974-91

Percent of outstanding balances<sup>1</sup>

Year	Large credit card banks <sup>2</sup>	Diversified banks in the Functional Cost Analysis <sup>3</sup>			
		Credit card	Installment	Real estate mortgage	Commercial and other
1974		.77	1.56	2.21	3.49
1975		1.58	2.34	2.74	2.60
1976		2.73	2.45	2.85	1.84
1977		3.09	2.75	3.18	1.86
1978		2.55	2.82	2.70	2.86
1979		1.62	2.32	2.06	4.02
1980		-1.61	1.57	1.65	4.58
1981		1.00	1.69	.73	5.38
1982		2.32	2.81	.91	3.26
1983		2.36	3.17	2.16	1.49
1984		3.42	2.81	2.10	1.95
1985		3.97	2.70	2.86	1.40
1986	3.45	3.28	2.57	2.37	.97
1987	3.33	3.38	2.31	3.05	1.34
1988	2.78	2.53	2.23	2.70	1.96
1989	2.99	1.20	2.21	2.67	2.43
1990	3.43	1.51	1.92	1.66	.79
1991	2.57	3.12	1.72	2.72	1.12
MEMO					
1974-91 average		2.16	2.33	2.30	2.41
Standard deviation		1.32	.48	.69	1.30

1. For large credit card banks, outstanding balances have been adjusted to include balances underlying credit card securities.

2. Large credit card banks are commercial banks with assets exceeding \$200 million that have the bulk of their assets in loans to individuals (consumer lending) and conduct 90 percent of their consumer lending through credit cards and related plans. Data from FFIEC (Federal Financial Institutions Examination Council) Report of Condition and Income.

3. Net earnings rates are weighted averages for three size groups of banks presented in the National Average Report (Federal Reserve Banks, "Functional Cost Analysis: 1991 National Average Report" and the corresponding document for each of the years 1974-90).

average, for the period 1974-91, earnings of banks participating in the FCA were slightly lower for credit cards than for other types of credit. For these institutions, credit card earnings were considerably more volatile than earnings on installment or real estate loans (as measured by the standard deviation) and were comparable in volatility to commercial lending. On the whole, earnings on credit cards at these small and medium-size institutions do not appear to have been out of line historically with other lending activities. Credit card earnings did outpace income from other sources over the years 1984 through 1987, but other loan products had similar runs of higher-than-average earnings at other times.

The data for the large credit card banks suggest a somewhat different pattern of recent experience. Compared with the FCA banks, the large credit card banks earned similar or higher returns from



1986 through 1990, but reported earnings dropped below the earnings of FCA banks in 1991. The different experiences of the two groups of card issuers may be related to their selection of customers. The large credit card banks have typically solicited more marginal credit risks than the smaller institutions. The difference is reflected in the loan loss experience of the two groups. While FCA banks have had annual fraud and credit losses of about 2 percent of outstanding balances during most of the past decade, the large credit card banks have had consistently higher losses, generally between 3 percent and 5 percent of outstanding balances. These differences suggest that the large credit card banks are selecting a different point on the risk–return frontier than their smaller counterparts. Consequently, it would be expected that when the economy is performing well, as it did during the mid-1980s, issuers that bear more risk would outperform more conservative issuers. In weak economic periods, such as the most recent one, however, the performance of large issuers would be expected to suffer from sharply rising credit losses.

#### *CONSUMER SENSITIVITY TO INTEREST RATES*

Full exploration of the behavior of credit card rates requires an examination of the demand side of the market as well as the supply side. In general, one would expect markets where buyers are highly sensitive to price (in this case, to interest rates) to exhibit more competition in pricing than markets for products where some other attribute, such as convenience or the level and quality of service, is the overriding concern.

Whether credit card issuers compete to attract and hold customers by lowering interest rates depends in part on the sensitivity of current and potential cardholders to differences in rates among issuers. The repayment habits of cardholders are, in turn, a key determinant of their responsiveness to interest rates charged.

#### *Implications of Information Theory*

Information theory provides a useful framework for assessing the interest rate sensitivity of prospec-

tive and current cardholders.<sup>18</sup> The theory postulates that consumers will continue to seek information about the prices and attributes of a product up to the point at which the additional cost of obtaining information equals the additional benefit they may gain from their extra search effort. Therefore, it is postulated that a reduction in the time, effort, and cost associated with the search for information will promote additional product shopping.<sup>19</sup> It is also axiomatic that the effort consumers put into the search will rise as the potential benefit to them increases.

Information theory implies that certain types of cardholders are more likely than others to be sensitive to, and to shop for, lower rates. Consumers who regularly borrow large amounts on their credit cards would seem more likely to search extensively and to apply for cards having low finance rates than cardholders who rarely carry a balance from month to month or carry forward only a small balance.

#### *Repayment Practices*

Users of credit cards fall into two broad categories—convenience users and revolvers. Convenience users are those who usually pay off their balance in full during the interest-free grace period, thereby avoiding finance charges; revolvers are those who usually do not pay their balances in full and thereby incur finance charges.

Credit card users may occasionally deviate from their usual repayment pattern: Convenience users might repay an unusually large purchase in installments, or an unforeseen income disruption might cause them to alter their customary behavior; revolvers might sometimes repay their outstanding balance in full, for instance, when they receive a Christmas bonus or a tax refund, or when they consolidate debts.

18. The basic theory was first developed by George J. Stigler in "The Economics of Information," *Journal of Political Economy*, vol. 69 (June 1961), pp. 213–25.

19. The implications of information theory underlie enactment of the Credit and Charge Card Disclosure Act of 1988. The act requires issuers of credit cards to disclose, in their solicitations, information about the terms of their credit card plans. The purpose of the act was to promote competition in the credit card market by facilitating credit shopping by consumers.

Several consumer surveys have explored the repayment practices of cardholders and have obtained highly consistent results over time. In surveys sponsored by the Federal Reserve in 1977, 1983, and 1989, roughly half the families that reported using credit cards said that they nearly always paid their bill in full each month.<sup>20</sup> The latest of these surveys, however, also indicates that a higher fraction of cardholders are revolving balances at any one time than their responses to questions about customary repayment practices suggest. The 1989 Survey of Consumer Finances found that 60 percent of surveyed cardholders had carried over balances from the previous month (table 5); industry statistics generally show that about two-thirds of accounts are revolving at any point. Nonetheless, the important factor is how consumers perceive their own behavior, as it is this perception that will guide their credit-shopping activities and their sensitivity to credit card interest rates.

Information theory suggests that revolvers would be much more likely than convenience users to be sensitive to the level of the interest rate assessed on credit cards, although convenience users may be quite sensitive to the amount of the annual fee and the length of the interest-free grace period. Results of a 1986 survey of cardholders by Payment Systems, Inc. (PSI), support these implications of information theory.<sup>21</sup> The survey found that revolvers were more likely than convenience users to read credit card solicitation materials, and a larger proportion of revolvers said that they would apply for a card with a lower rate if it were offered.

The PSI survey also found that the larger the outstanding balance a revolver carried, the more likely the cardholder would be to apply for a lower-

5. Distribution of credit card holders by amount of outstanding credit card debt, 1989

Amount outstanding <sup>1</sup> (dollars)	Percentage distribution
1-199 .....	15
200-499 .....	17
500-999 .....	18
1,000-1,999 .....	18
2,000 or more .....	32
Total .....	100
MEMO	
Mean <sup>2</sup> .....	2,090
Median <sup>2</sup> .....	1,252
Proportion with debt (percent) ...	60

1. Amount outstanding on bank and store credit cards after most recent payment was made.

2. Excludes credit card holders who have zero balances.

SOURCE: 1989 Survey of Consumer Finances.

rate card.<sup>22</sup> In this context it is important to note that, although the amount of credit card debt owed by cardholders who revolve varies substantially, a large fraction owe relatively small amounts. The 1989 Survey of Consumer Finances, for example, revealed that, among cardholders with debt, 32 percent owed less than \$500 at the time of the survey, and an additional 18 percent owed between \$500 and \$1,000 (table 5). Thus, a significant number of those who use credit cards as a borrowing device may have balances small enough to render the interest rate a secondary consideration in deciding which cards to hold.

### Practical Considerations

The foregoing analysis implies that one reason credit card rates have not varied greatly over time is that a large proportion of cardholders are likely to be relatively insensitive to the finance rates charged on their cards. Interest rates are largely irrelevant, of course, for convenience users. But even for many who revolve balances, the dollar amounts at stake may be fairly small. For example, for a family owing the median amount of credit

20. Thomas A. Durkin and Gregory E. Eliehausen, *1977 Consumer Credit Survey* (Board of Governors of the Federal Reserve System, 1978) and 1983 and 1989 Surveys of Consumer Finances, sponsored by the Federal Reserve in cooperation with other agencies (data available from the National Technical Information Service).

21. Results of the survey are discussed in A. Charlene Sullivan, "How Disclosure Legislation May Affect Consumer Shopping for Credit Cards," *Credit Card Management*, vol. 1, no. 4 (September/October 1988), pp. 86-88; and in Debra Drecnik Worden and Robert M. Fisher, "Perceived Costs and Benefits of Shopping for Credit: The Case of Credit Cards" (unpublished study, Purdue University Credit Research Center, February 1987), pp. 1-14.

22. The survey by Payment Systems, Inc., also found convenience users and revolvers to be equally likely to respond to solicitations for credit cards that charge no annual fee. In addition, convenience users found offers of higher credit limits more attractive than did revolvers. The attraction to higher credit limits probably reflects convenience users' tendency, on average, to charge more than revolvers during a given month. For example, during the month before the 1989 Survey of Consumer Finances, the mean amount charged by convenience users was \$524, compared with \$334 for revolvers.

card debt in 1989—roughly \$1,250 (table 5)—a 3 percentage point drop in the rate would reduce the annual interest charge by less than \$40. It is questionable whether a \$40 annual saving would be enough to induce a cardholder to switch from a card that has been providing satisfactory service or attractive enhancements.

There are other reasons cardholders might be relatively insensitive to interest rates. In many instances, the credit limit is lower on a newly issued card. Also, there is no guarantee that the rate on the new card will stay low, or that the new card issuer's performance on such key matters as avoiding or rapidly rectifying billing errors will measure up to the previous card issuer's record. Factoring in other disutilities of switching cards, such as the nuisance of filling out applications and comparing the nonrate features of different cards, the inertia of many cardholders with respect to rate differences does not seem unreasonable.<sup>23</sup>

Finally, some cardholders, including a portion who carry high levels of credit card debt from month to month, may be willing but unable to switch to credit card plans that offer reduced rates because they cannot qualify for these plans. Poor debt repayment records or high levels of debt relative to income make these potential switchers relatively unattractive high-risk prospects to issuers of lower-rate cards.

### *Applicable Studies of Price Stickiness*

Historically, the credit card industry has generally regarded consumers as unresponsive to rate incentives. In this view, cardholders are not likely to increase their borrowing very much in response to a reduction of 1 or 2 percentage points in the interest rate, and, for the reasons outlined earlier, most of them are thought unlikely to switch cards to save on interest payments. Expecting to gain relatively little incremental volume from either new or existing cardholders by lowering rates, issuers have had minimal economic incentive to reduce rates to the broad spectrum of their cardholders (as opposed to selected subsets of customers). Lowering the interest rate on standard card plans would

23. For additional discussion of the implications of the costs of switching cards, see Paul S. Calem, "The Strange Behavior of the Credit Card Market," Federal Reserve Bank of Philadelphia, *Business Review* (January/February 1992), pp. 3–14.

reduce interest revenue on balances of all existing cardholders who revolve their accounts—customers who apparently were willing to pay the original rate. (In contrast, for most other types of loans to individuals, when a bank changes its rate quotation, the new rate is available only to new borrowers. A reduction in auto loan rates, for example, does not result in a loss of revenue on existing loans.)

Julio Rotemberg and Garth Saloner have shown that a relatively inelastic demand for a product can lead to price stickiness for both price increases and decreases, as long as there is some positive cost to suppliers associated with changing prices.<sup>24</sup> They argue that firms that face more inelastic, or "steeper," demand curves gain less than other firms by changing prices from a level that does not maximize profits to one that does. For such firms, any given divergence between the price currently charged and the profit-maximizing price involves less of a divergence between the current quantity and the profit-maximizing quantity. If, in fact, credit card issuers face a relatively inelastic demand, owing to high costs to consumers of switching cards (or for any other reason), and because issuers would incur some cost by changing rates, reductions (or increases) in funding costs may not bring about commensurate changes in rates.<sup>25</sup> According to this reasoning, the gain from changing prices simply may not justify the cost of doing so for firms facing relatively inelastic demand curves.

A somewhat different demand-side explanation for the stickiness of credit card interest rates has

24. Julio J. Rotemberg and Garth Saloner, "The Relative Rigidity of Monopoly Pricing," *American Economic Review*, vol. 77, no. 5 (December 1987), pp. 917–26.

For a discussion of a theory suggesting that imperfect consumer information may lead to interest rate stickiness, see J. Michael Woolley, "Imperfect Information, Adverse Selection and Interest Rate Sluggishness in the Pricing of Bank Credit Cards," Finance and Economics Discussion Series 37 (Board of Governors of the Federal Reserve System, September 1988).

25. The costs of changing rates include costs associated with revising advertising and solicitation materials and notifying cardholders of changes. In addition, regulatory barriers come into play when rates are increased. Federal regulations (Truth-in-Lending) and many state laws have requirements about notification of rate increases, and some states require that cardholders be allowed to pay off existing balances at the old (lower) rate. If lenders adjusted rates downward when funding costs declined, they would have to comply with these regulations whenever a subsequent rise in funding costs made a rate increase seem appropriate. Some states are currently reviewing these regulations.

been proposed by Lawrence Ausubel.<sup>26</sup> Ausubel recognizes cardholder "switching costs" as one deterrent to rate competition, but he attributes most of the rate insensitivity to a certain peculiarity of cardholder psychology. Many people, Ausubel believes, do not expect to revolve their balances when they acquire a card, and therefore are not concerned with the interest rate charged. Some, in fact, do turn out to be true convenience users who pay no finance charges, but a large segment of these cardholders, Ausubel argues, wind up making only partial payments and incurring interest costs after all. These customers are attractive to a credit card issuer, but, because the customers do not expect to pay interest, the issuer need not solicit their business with a low rate. The problem with this argument is that it depends on cardholders persistently misperceiving their own behavior. Although it may be reasonable to believe that many consumers first acquire a card with erroneous expectations about their future payment habits, it is harder to argue that they will in fact regularly revolve their balances and yet maintain the assumption that they will not do so in the future. At some point, it would seem, such cardholders might recognize their actual payment patterns and seek out a low-rate card—if, that is, dollar differences in interest costs were really large enough to matter to them.

#### RECENT COMPETITIVE DEVELOPMENTS

Several reasons for the relative rigidity of credit card interest rates in the past have been cited here. Historically, special conditions, such as high start-up costs and state-mandated rate ceilings, have stifled movements of credit card rates. On the supply side of the market, changes in funding costs are less important to credit card operations than to other credit activities, and the risks inherent in this unsecured form of lending seem generally to increase at times when costs of funds are declining. Because funding costs account for a comparatively small part of total costs for credit card programs, the favorable effect of declining funding costs is more likely to be offset by increases in other costs. On the demand side, credit card users have tended

to be relatively insensitive to interest rate levels in their decisions to acquire or to keep a particular card. Consequently, card issuers have tended to compete on factors other than price.

In the past several months, however, much of the rigidity in credit card pricing has been breaking down, with a growing number of issuers reducing rates 2 to 4 percentage points. This development has not been readily apparent in published measures and lists of credit card rates, in part because lower rates have been made available to selected groups rather than across the board.

Exerting downward pressure on credit card rates has been an unusually steep decline recently in the cost of funds, possibly coupled with a charge-off experience during the 1990–91 recession that may have been less damaging than allowed for in past pricing decisions. For example, rates that banks pay on certificates of deposit of various maturities have dropped as much as 3 percentage points since the middle of 1991, the sharpest decrease in this key element of funding costs in a decade. Meanwhile, the rise in delinquencies and charge-offs during the latest recession appears not to have greatly exceeded increases during other periods, despite the expansive lending practices of the preceding few years. Perhaps reassured by this relatively favorable loss experience, card issuers may now be willing to build a smaller margin for potential write-offs into rates charged. Thus, as a result of both sharp declines in funding costs and a more optimistic assessment of risk, issuers may believe that they now have more latitude to reduce rates than they have had before.

Another factor that may be applying downward pressure on credit card rates is the increased difficulty of acquiring new customers in a relatively mature product market. The great expansion in card holding during the 1980s has brought the market nearer to saturation, making it more costly to attract new customers without offering substantial enhancements, waiving annual fees, or accepting greater credit risks. The high costs of attracting new customers in a competitive, saturated market places a premium on retaining existing customers, particularly those who revolve balances and pay on time. Reducing rates is one way to curtail attrition.

For the most part, card issuers have lowered rates selectively. In some cases, they have targeted their solicitations to individuals deemed to have certain desirable characteristics, an approach made

26. Lawrence M. Ausubel, "The Failure of Competition in the Credit Card Market," *American Economic Review*, vol. 81, no. 1 (March 1991), pp. 50–81.

more feasible by the development of extensive data bases and improved techniques for screening potential cardholders. Some of the largest national issuers have segmented their cardholder bases according to risk characteristics, offering reduced rates to a select group of existing customers who have good payment records; higher-risk late-paying customers are still charged higher rates.<sup>27</sup> Many of the lower-rate programs involve variable rates; because the rates on such accounts change automatically as the index rates move, the use of variable-rate procedures avoids some of the regulatory and public relations problems involved in raising rates (when funding costs rise) under a fixed-rate plan.

In addition to these supply-side developments, some increase in consumer sensitivity to rates is probably also contributing to the recent reductions in credit card rates. Whether the relative importance of interest rates to consumers has changed is not clear—such factors as service or enhancements may still carry more weight with most cardholders. However, spreads between credit card rates and rates received by consumers on deposits or other interest-bearing assets are wider than they have been for two decades. Moreover, with nonmortgage interest payments no longer deductible on federal income tax returns, a given rate of interest is effectively higher than in the past for those who itemize deductions. Therefore, other things equal, cardholders likely are more prone to respond to lower-rate offers than they have been in the past. In addition, the weak economy of the past two years has forged a thriftier, generally more cautious consumer, one more likely to be concerned about the size of interest payments. Increased media attention to the topic and the widespread availability of lists comparing rates charged by different issuers have probably fostered at least some increase in overall awareness of credit card rates.

27. In February 1992, for example, American Express announced such a three-tiered pricing structure for its Optima card program. Currently, Optima cardholders who have a record of substantial card use and ontime payment are charged the prime rate plus 6.5 percent on revolved balances, and chronic late-payers are charged prime plus 12.25 percent. New cardholders and those not meeting the spending criteria are charged prime plus 8.25 percent. Citicorp began a similar plan in June. Holders of the standard card who qualify pay prime plus 9.4 percent (down from a fixed rate of 19.8 percent), and holders of "preferred cards" who qualify pay prime plus 7.4 percent (down from 16.8 percent). Citicorp estimated that about 9 million of its 21 million cardholders would qualify for the reduced rates.

An important catalyst increasing the focus on rates as a marketing tool has been the willingness of some prominent card issuers to take the lead. AT&T's entrance into the market as an aggressive price competitor has been significant. The firm's emphasis on price has been exemplified first by its offer to "charter members" of a lifetime exemption from annual fees, and lately by its heavy advertising of the declines in rates for all cardholders resulting from its variable-rate formula. After American Express introduced its risk-based pricing structure for the Optima card in February 1992, other major issuers lowered rates in some fashion to some customers. One reason these actions are not more evident in published averages is that in most cases issuers have kept rates for the largest portion of their standard plan customers at their previous levels. The Federal Reserve's series for the national average bank-card rate mentioned earlier, for example, includes a bank's "most common" rate, and that rate is still usually the bank's high standard-plan rate.

Card issuers also may have felt pressure to reduce rates in the aftermath of a brief effort in the Congress in November 1991 to legislate a national ceiling on credit card rates. A bill to do so was passed by the Senate but did not become law. How critical a role that effort played might be questioned, however, in view of the lack of any discernible effect from a similar attempt to control rates in 1986, when two such bills were proposed. Coming at a time when other forces were working to lower rates, however, the recent congressional attention may have hastened the process.

In the future, segmented rate structures will probably become more widespread as lenders continue to try to categorize accounts by their profitability and to price them accordingly. Flexibility in rates will likely persist, with more issuers converting to variable-rate plans or offering a choice of fixed- or variable-rate plans. "Quantity discounts" whereby lower rates are charged on higher balances may become more common as well. Further consolidation in the industry seems likely, too, as less-efficient operations are sold to lower-cost issuers. Nevertheless, levels of credit card rates seem certain to remain comparatively high, because revenues still will have to be large enough to cover comparatively high operating and default costs. □

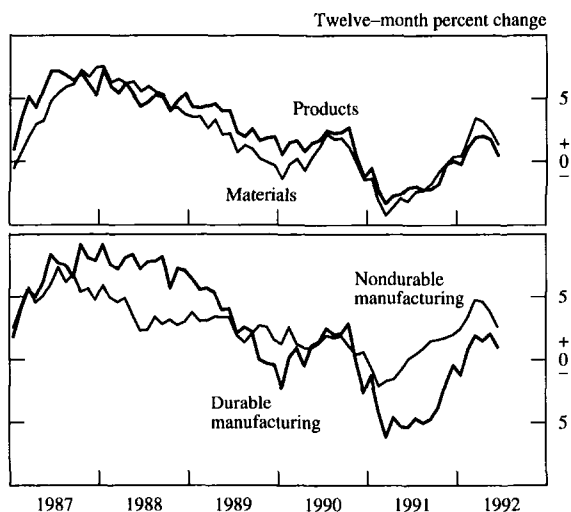
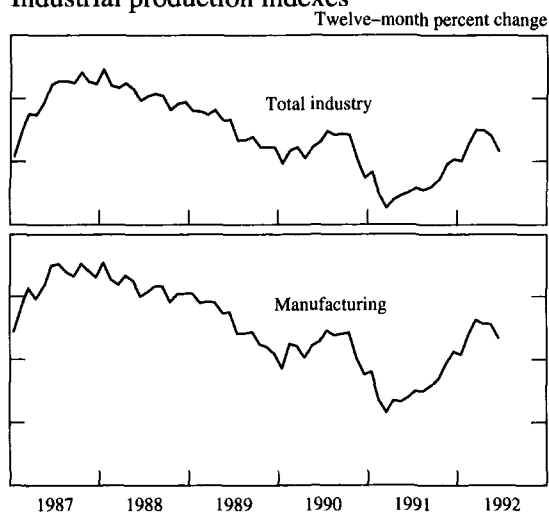
# Industrial Production and Capacity Utilization

Released for publication July 15

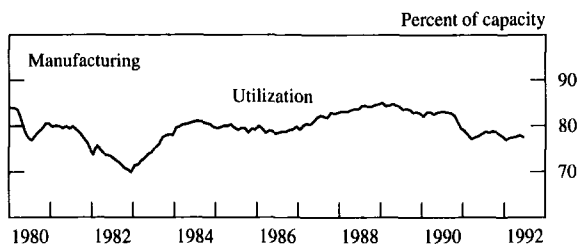
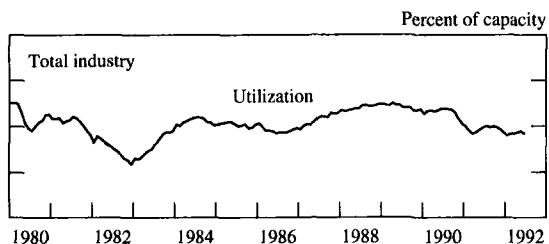
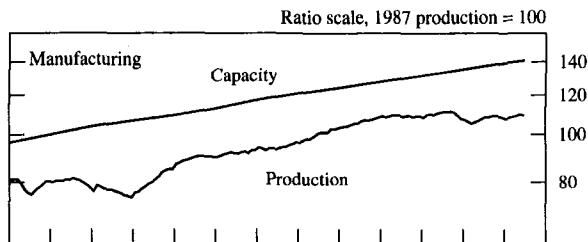
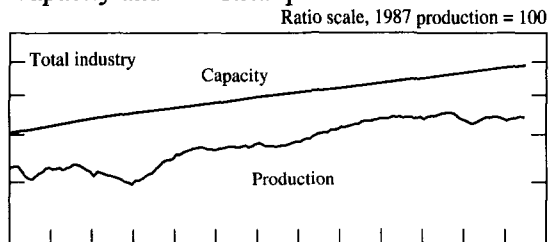
The index of industrial production declined 0.3 percent in June, after having risen about ½ percent in each of the preceding four months. Sizable declines in output were evident in motor vehicles, construction supplies, and energy materials, mainly coal, in

June; the drop in coal mining occurred primarily as a result of the brief rail strike that took place in late June. At 108.2 percent of its 1987 annual average, total industrial production in June was 0.8 percent above its year-ago level. For the second quarter as a whole, industrial production increased at an annual rate of 4.5 percent, after having fallen 2.9 percent in the first quarter. Total industrial capacity

## Industrial production indexes



## Capacity and industrial production



All series are seasonally adjusted. Latest series, June. Capacity is an index of potential industrial production.

## Industrial production and capacity utilization

Category	Industrial production, index, 1987=100 <sup>1</sup>								
	1992				Percentage change				June 1991 to June 1992
					1992 <sup>2</sup>				
	Mar. <sup>r</sup>	Apr. <sup>r</sup>	May <sup>r</sup>	June <sup>p</sup>	Mar. <sup>r</sup>	Apr. <sup>r</sup>	May <sup>r</sup>	June <sup>p</sup>	
<b>Total</b> .....	<b>107.6</b>	<b>108.1</b>	<b>108.6</b>	<b>108.2</b>	<b>.4</b>	<b>.5</b>	<b>.5</b>	<b>-.3</b>	<b>.8</b>
Previous estimate .....	107.7	108.1	108.8	...	.5	.4	.6	...	...
<i>Major market groups</i>									
Products, total .....	108.5	109.0	109.6	109.1	.4	.5	.5	-.4	.5
Consumer goods .....	109.3	110.1	110.5	110.0	.5	.7	.3	-.4	1.9
Business equipment .....	121.5	123.0	124.2	124.0	.4	1.2	1.0	-.1	1.7
Construction supplies .....	96.7	96.3	97.3	96.1	.7	-.4	1.1	-1.2	-1.3
Materials .....	106.1	106.7	107.1	106.9	.3	.5	.4	-.3	1.4
<i>Major industry groups</i>									
Manufacturing .....	108.5	108.9	109.6	109.3	.4	.4	.6	-.3	1.7
Durable .....	107.0	107.5	108.8	108.4	.0	.5	1.2	-.4	1.0
Nondurable .....	110.4	110.7	110.5	110.5	.7	.3	-.2	-.1	2.6
Mining .....	97.5	99.1	98.9	97.5	-.9	1.6	-.1	-1.4	-4.5
Utilities .....	107.7	108.1	107.7	107.4	1.2	.4	-.4	-.2	-3.6
	Capacity utilization, percent								MEMO Capacity, per- centage change, June 1991 to June 1992
	Average, 1967-91	Low, 1982	High, 1988-89	1991	1992				
				June	Mar. <sup>r</sup>	Apr. <sup>r</sup>	May <sup>r</sup>	June <sup>p</sup>	
<b>Total</b> .....	<b>82.1</b>	<b>71.8</b>	<b>85.0</b>	<b>79.6</b>	<b>78.4</b>	<b>78.6</b>	<b>78.9</b>	<b>78.5</b>	<b>2.3</b>
Manufacturing .....	81.4	70.0	85.1	78.3	77.5	77.7	78.0	77.6	2.6
Advanced processing .....	81.0	71.4	83.6	77.6	76.1	76.3	76.7	76.2	3.0
Primary processing .....	82.3	66.8	89.0	79.9	80.8	81.0	81.1	80.9	1.6
Mining .....	87.4	80.6	87.2	89.2	84.9	86.3	86.2	85.0	.2
Utilities .....	86.7	76.2	92.3	86.7	83.1	83.4	83.0	82.7	1.0

1. Seasonally adjusted.

2. Change from preceding month to month indicated.

r Revised.

p Preliminary.

utilization fell 0.4 percentage point in June, to 78.5 percent.

When analyzed by market group, the data show that the output of consumer goods decreased 0.4 percent in June, as the cutback in auto and truck assemblies accounted for about half of the overall loss. Elsewhere, the production of appliances and furniture continued to improve, but the output of many nondurables, including food and clothing, declined. The production of business equipment also edged down last month, mainly because of the decline in motor vehicles. Among other major categories within business equipment, overall output was up a bit as the production of information-processing equipment, which includes the production of computers, posted another gain; however, the output of industrial equipment, which surged in May as a result of the end of a strike, was down slightly in June. The production of construction

supplies fell sharply last month, retracing the gain in May; the output in this sector has changed little, on balance, since February. The output of materials decreased 0.3 percent, mainly reflecting the brief curtailment in coal mining. Among other materials, the production of steel and paper advanced, but the output of most other major materials groups was nearly flat.

When analyzed by industry group, the data show that manufacturing output fell 0.3 percent in June and that factory utilization declined 0.4 percentage point, to 77.6 percent. In June, the level of utilization was more than 1 percentage point below that in the third quarter of last year. Overall utilization rates for both primary- and advanced-processing industries dropped back in June to about their March levels. Among primary-processing industries, the most significant losses last month occurred in construction-related industries; by

contrast, operating rates for primary metals, particularly steel, rose sharply. Within advanced-processing industries, declines in utilization were widespread in June, as motor vehicles posted the largest drop.

Mining output fell nearly 1½ percent, as the drop in coal accounted for all of the decline. Production at utilities remained weak in June and was nearly 4 percent below that of a year ago.



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# Statements to the Congress

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*Statement by Richard F. Syron, President, Federal Reserve Bank of Boston, before the Committee on Small Business, U.S. House of Representatives, July 2, 1992*

I appreciate this opportunity to appear before you to discuss questions about the current availability of credit and bank capital standards. I would like to emphasize at the outset that these views are my own and not necessarily those of the Federal Reserve System. In the interest of your time, I propose making a fairly brief statement and request that our Annual Report, which focuses on this issue in more detail, be included in the record.<sup>1</sup>

The past recession and the ongoing recovery have been unusual because of the financial difficulties in the banking sector. These difficulties may also have constricted the lending critical to a successful recovery. Bank lending policies during much of the 1980s were too lax, undoubtedly contributing to a real estate bubble in several regions of the United States. Reversing past laxity is both desirable and prudent. However, it is essential that in addressing this past laxity we avoid overreacting in a way that may dampen economic growth.

Today I will outline what I believe should be the appropriate use of bank capital, that is, to cushion economic shocks during periods of economic distress. However, I will argue that in some cases capital regulation has penalized banks for bad loans, that is, for bets lost, rather than for increased risk in the portfolio, that is, for bets taken.

Undeniably, many banks built up too little capital during the 1980s, and I am in favor of generally improved capital positions. My concern, however, is that this be done in a way that

is consistent with the needs of the economy. I will conclude on a positive note. We are seeing some improvements in the ability of banks to raise new capital, as well as greater appreciation of the macroeconomic impact of capital regulations.

## *THE ROLE OF CAPITAL*

Bank capital should be a financial shock absorber, drawn down during periods of economic distress and replenished when economic circumstances improve. In the past, when large loan losses occurred, the majority of banks drew down their capital while continuing to finance projects that would improve their future earnings. This role for capital is currently in danger, however, because of economic and political forces evolving from the savings and loan debacle.

The extent of the taxpayer bailout of the Savings and Loan Insurance Fund, coupled with the financial condition of many commercial banks, has changed the perception of the appropriate role of capital. Increasingly, bank capital is seen primarily as providing a cushion for the deposit insurance fund rather than a buffer for the economy. In this environment it is attractive to require substantially more capital per dollar of assets to reduce taxpayers' potential future exposure to problems in the banking industry. I agree that higher target capital ratios should be implemented for many banks, but how and when capital standards are raised has important implications for the economy.

Regulation of bank capital has undergone many changes recently. The Basle Accord, which I consider a significant step forward, provided international standards for commercial banks. It promoted a more even playing field among banks, whose operations increasingly cross national boundaries, and it explicitly rec-

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1. See Federal Reserve Bank of Boston, *Annual Report 1991* (FRB Boston, n.d.).

ognized the large risks to banks that could arise from off-balance-sheet items. The objective of these new regulations was to better match bank capital with the risks inherent in the bank's assets. Because banks with riskier portfolios have a greater probability of large losses, requiring higher capital for riskier institutions is a substantial improvement.

Because asset classifications under the Basle Accord were not sufficiently precise to adjust for all types of risk, and in particular because interest rate risk was not incorporated into the original ratios, regulators adopted an additional requirement for U.S. banks, the "leverage ratio." This ratio sets a minimum capital-to-asset ratio of 3 percent for institutions with the best supervisory rating but does not weight the assets of the bank according to risk. The leverage ratio was intended to provide a floor for bank capital that all banks were expected to satisfy, regardless of risk. Unfortunately, implementation of the leverage ratio requirement has caused some unforeseen problems.

First, higher leverage ratios have been required for banks that have been downgraded on the basis of loan losses. Although this would seem to be common sense, the raising of capital standards to reflect current and past problems rather than prospective problems related to asset risk may well have caused bank lending to become procyclical.

Second, for many institutions, particularly for those in New England, this leverage ratio adjusted for the condition of the bank has become the most binding capital ratio, making the risk-weighted capital ratios irrelevant. New England was the first region that experienced both a dramatic decrease in bank capital and the effects of the new bank capital regulations. Its experience suggests some ways in which the new approach should be modified.

In my view, the better approach would be to determine the appropriate risk-based capital ratios for an institution ahead of time and then stick to them. Reducing these ratios to allow for losses would be forbearance that I would object to. However, increasing the ratios in response to actual losses creates a procyclical problem. In short, I believe the target should be based on future risks rather than on realized losses.

### *THE EFFECTS OF CHANGING CAPITAL RATIOS IN NEW ENGLAND*

The New England economy would be experiencing problems even if no difficulties had occurred in the banking sector. Slower defense spending, regional concentrations in shrinking sectors of the computer industry, and the restructuring of the financial services industry made New England more sensitive to an economic downturn than the rest of the United States. Nonetheless, the regional recession clearly has been compounded by problems in banking and real estate.

The Boston District has suffered a much more severe decline in employment in the recent recession than any of the other Federal Reserve Districts. In addition, those other regions that experienced banking problems and a slowdown in real estate prices, such as the Mid-Atlantic states, have also shown significant declines in employment.

The current problems in New England actually began in the 1980s. New England commercial banks expanded rapidly, doubling assets between 1984 and 1989. Much of the growth was due to real estate loans, which grew 370 percent in New England over this period, much faster than in the nation as a whole. Bank financing of the real estate boom in New England significantly increased bank exposure to risk. Although the boom in New England enabled the region's commercial banks to increase their capital, their assets grew so fast that they achieved only modest increases in their capital-to-asset ratios.

In retrospect, this was a significant missed opportunity. Had institutions chosen to improve their capital-to-asset ratios by growing more slowly, they would likely have expanded less aggressively in construction and commercial real estate loans, whose value eventually declined significantly. If, in addition, they had chosen to raise new capital while their prospects were good and their stock prices high, they would have had a much larger buffer when the real estate bubble burst. It should be recognized, however, that real estate was seen in the 1980s as a much more secure investment than it is today.

Because their capital had not risen enough during the good times, banks were inadequately prepared for the bad times. Ideally, banks set

loan-loss reserves to anticipate any expected loan losses and maintain equity capital as a reserve against anticipated loan losses. Unfortunately, in retrospect, neither reserve was raised sufficiently during the real estate boom. Furthermore, during the ensuing bust, as banks depleted their capital by writing off bad real estate loans, we began to require troubled banks to achieve higher leverage ratios than banks that had yet to experience difficulties.

Ideally, poorly capitalized banks would raise new equity quickly to replenish their capital. Because most troubled banks have small or negative earnings, restoring capital by retaining profits is not feasible. Similarly, new equity issues may not be a feasible alternative because potential investors cannot make accurate assessments of troubled banks without an in-depth appraisal of the loan portfolio. Thus, banks that have recently lost capital but are still viable have difficulty convincing investors that prospects for the future, rather than problems of the past, motivate the new equity issue. When new equity issues are not feasible for capital-depleted banks, they are forced to shrink. (Although the capital-to-asset ratio of New England banks has been increasing in the past two years, this improvement is primarily the result of shrinking assets rather than of capital growth.)

Recently, efforts to shrink have caused some banks to downsize in ways that can impair the long-run prospects of the institution and the local economy it serves. Banks not only reduce their new lending but also cut back on current lending, either by demanding repayment of outstanding loans or by refusing to renew credit. This is a greater problem for small businesses, which are more dependent on local bank financing, than for larger businesses, which have better access to national credit markets.

Research conducted at the Federal Reserve Bank of Boston has found that poorly capitalized institutions have shrunk more than their better capitalized competitors. This research also reveals that banks that are required to increase capital levels over a very short period reduce their lending activity more than would be expected at this stage of the business cycle, even

after controlling for mergers, loan sales, and loan reclassifications.

With so many institutions short of capital, some banks have begun to examine "gimmicks" as possible ways to satisfy the leverage ratio. For example, a bank can shrink artificially by moving securitized assets into nonbank subsidiaries. This practice has perverse results for the Federal Deposit Insurance Corporation (FDIC). The least liquid and most risky assets remain in the bank under the FDIC insurance umbrella, while the more liquid and less risky assets are removed from the bank. Should this strategy be adopted by many institutions, eventually the FDIC will be insuring much riskier institutions than it has in the past.

### CONCLUSION

In my judgment, bank capital should return to its historical role of serving as a shock absorber. This can best be achieved by allowing risk-weighted capital ratios to return to center stage. All banks should be required to satisfy the risk-weighted capital ratios agreed upon in the Basle Accord, and in addition a flat 3 percent or 4 percent leverage ratio. If the leverage ratio were no longer adjusted upward for bets lost and were restored to its original role of providing a floor for bank capital regardless of risk, most institutions could focus once again on the risk-weighted capital ratios. Once interest rate risk has been incorporated into the risk-weighted ratios, the leverage ratio could be eliminated.

I am hopeful that the situation is now improving. All of us are coming to recognize the macroeconomic impact of regulatory policy. This is most essential if banks are to help finance the economic recovery.

The financial condition of New England banks is also improving. Several large banks in the region have recently announced new stock issues. The higher stock prices of many New England banks should provide an opportunity for more banks to raise capital with new equity issues. Improved capital positions will not only reduce the FDIC's possible exposure but should also enable banks to return to the business of making loans to creditworthy borrowers. □

*Statement by Alan Greenspan, Chairman, Board of Governors of the Federal Reserve System, before the Committee on Banking, Housing, and Urban Affairs, U.S. Senate, July 21, 1992*

I am pleased to have this opportunity to present the Board's semiannual Monetary Policy Report to the Congress.<sup>1</sup> Earlier this month, when the Federal Open Market Committee (FOMC) formulated its plans and objectives for the next year and a half, it did so against the backdrop of an economy still working its way through serious structural imbalances that have inhibited the pace of economic expansion. In light of the resulting sluggishness in the economy and of persistent weakness in credit and money, the System on July 2 cut the discount rate ½ percentage point and eased reserve market conditions commensurately. These actions followed a reduction in the federal funds rate in early April. The recent easing of reserve conditions should help to shore up the economy and, coming in the context of a solid trend toward lower inflation, have contributed to laying a foundation for a sustained expansion of the U.S. economy.

#### *THE U.S. ECONOMY AND MONETARY POLICY*

Our recent policy moves were just the latest in a series of twenty-three separate easing steps that began more than three years ago. In total, short-term market interest rates have been reduced by two-thirds. The federal funds rate, for example, has declined from almost 10 percent in mid-1989 to 3¼ percent currently. The discount rate has been cut to 3 percent—a twenty-nine-year low. Despite the cumulative size of these steps, the economic recovery to date has nonetheless been very hesitant. Based on experience over the past three or four decades, most forecasters would have predicted that a reduction of the magnitude seen in short-term interest rates, nominal and real, during the past three years would by now

have been associated with a far more robust economic expansion.

Clearly the structural imbalances in the economy have proved more severe and more enduring than many had previously thought. The economy still is recuperating from past excesses involving a generalized overreliance on debt to finance asset accumulation. Many of these activities were based largely on inflated expectations of future asset prices and income growth. In short, an overbuilding and an overbuying of certain capital and consumer goods were made possible by overleverage. And when realities inevitably fell short of expectations, businesses and individuals who were left with debt-burdened balance sheets diverted cash flows to debt repayment at the expense of spending, while lenders turned considerably more cautious.

This phenomenon is not unique to the United States. To a greater or lesser extent, similar adjustments have gripped Japan, Canada, Australia, the United Kingdom, and several northern European countries. For the first time in a half century or more, several industrial countries have been confronted at roughly the same time with asset-price deflation and the inevitable consequences. Despite widespread problems, we seem to have at least avoided the crises that historically have been associated with such periods in the past.

In the United States especially, important economic dynamics ensued as the speculative acquisition of physical assets financed by debt outpaced fundamental demands. In some markets for physical assets, such as office buildings, a severe oversupply emerged, and prices plummeted. In others, such as residential housing, average price appreciation unexpectedly came to a virtual standstill, and prices fell substantially in some regions. Firms that had been subject to leveraged buyouts based on overly optimistic assumptions about the future values at which assets could be sold began to encounter debt-servicing problems.

More generally, disappointing earnings and downward adjustment in the values of assets brought about reduced net worth positions and worsened debt-repayment burdens. Creditors naturally pulled back from making risky loans and investments, and as pressures mounted on

<sup>1</sup> See "Monetary Policy Report to the Congress," in this issue.

lenders' earnings and capital, some features of a "credit crunch" appeared. As borrowers themselves became more cautious about taking on more debt, as well as about spending, credit flows to nonfederal sectors diminished appreciably.

It is not that this process was unforeseeable in the latter years of the 1980s. The sharp increase in debt and the unprecedented liquidation of corporate equity clearly were unsustainable and would eventually require a period of adjustment. What was unclear was the point at which financial problems would begin to constrain spending and how strong those constraints would be. Forecasts of difficulties with debt and strained balance sheets had surfaced from time to time over the past decade. But only in recent years did it become apparent that debt leverage had reached its limits, inducing consumers and businesses to retrench. Moreover, the degree of retrenchment has turned out to be much greater than experience since World War II would have suggested.

The successive monetary easings have served to counter these contractionary forces, fending off the classic "bust" phase that seemed invariably to follow speculative booms in pre-World War II economic history. During those severe episodes, sharp declines in output and income were associated with a freezing up of credit availability, widespread bankruptcies by borrowers, and closings of newly insolvent financial institutions. Thus, balance sheets were cleansed only through the massive writing off of loans, involving a widespread destruction of creditor capital.

To be sure, elements of this historical process have been at work in recent years, but the monetary policy stimulus since mid-1989 has forestalled such a severe breakdown. Lower interest rates have lessened repayment burdens through the refinancing and repricing of outstanding debt and, together with higher stock prices, have facilitated the restructuring of balance sheets. Indeed, considerable progress in this regard has become evident for both households and businesses. The much more subdued rate of household and business credit expansion has reduced the leverage of both sectors. Household debt service payments as a percent of

disposable personal income have retraced about one-half of the runup that occurred during the previous expansion, and further progress appears in train. Similarly, nonfinancial corporations' gross interest payments as a percent of cash flow are estimated to have retraced much of the increase of roughly 10 percentage points that occurred in the expansion. The improvements in balance sheets, together with the beneficial effects of lower interest rates, have been reflected in reduced delinquencies on consumer loans and home mortgages, increased upgradings of firms' debt ratings, and narrowed quality spreads on corporate securities. Furthermore, lower interest rates, along with two reductions in reserve requirements, have appreciably cut the funding costs of depository lenders, materially improved interest margins, and fostered the replenishment of depository institution capital.

Although greatly moderating the potential adverse effects of the necessary adjustment process on economic activity, monetary stimulus also has stretched out the period over which adjustments will occur. A more drawn-out adjustment of impaired balance sheets, as we now are experiencing, obviously is much preferable to the alternative: an adjustment through massive financial and economic contraction. Yet the ongoing corrective process has meant that the economic expansion has been hobbled in part by the continued restraint on spending by still overleveraged and hence cautious debtors. Balance sheets ultimately will reach comfortable configurations, but even before then we should experience a quickening pace of economic activity as the grip of debt-burden pressures begins to relax. Last year I characterized this process as the economy struggling against a fifty-mile-an-hour headwind. Today its speed is decidedly less but still appreciable.

Uncertainty about how far the process of balance sheet adjustment would have to go and for how long the spending retrenchment of overleveraged debtors would continue has been a factor in shaping Federal Reserve policy over the past few years. This uncertainty has been shared by many other observers, who, based on past experience, were somewhat skeptical about the strength and persistence of spending restraint by both the private and public sectors and dubious

about the persistence of disinflationary forces. Against that background, more rapid or forceful easing actions more than likely would have been interpreted by market participants as risking a resurgence of inflation. That would have led to higher rather than lower long-term interest rates. As I have indicated many times before this committee, lower long-term rates are crucial in promoting progress toward more stable balance sheet structures in support of sustained economic expansion.

In fact, long-term interest rates have stayed disturbingly high in the face of sharply lower short-term rates. A greater decline in long rates would have encouraged additional restructuring of business and household balance sheets and fostered stronger spending on business fixed investment goods, housing, and consumer durables. Bond yields have not come down more primarily because investors have been inordinately worried about future inflation risks. Although investors seem to exhibit only modest concern over a reemergence of stronger inflation during the next few years, they apparently fear a resurgence further in the future, to a large extent as a consequence of expected outsized budget deficits exerting pressure for monetary accommodation.

Other forces have added to the restraint on the economy associated with balance sheet adjustments. The scaling back of defense spending has been retarding near-term economic growth. A significant reallocation of resources is an inevitable consequence of the phasedown of defense spending, involving the redeployment of military personnel as well as industrial and technological capacity into civilian activities. Such shifting of resources away from military production promises a welcome boost to long-run prospects for the nation's productivity and growth. Nonetheless, the process of transition involves significant frictions and lags, and in the meantime the falloff of the military budget has represented a drag on aggregate demand. At the same time, budgetary problems among states and localities have forced painful cutbacks by those units and burdensome tax increases as well.

In addition, the noticeable slowdown in economic growth in other major industrial countries since mid-1990 has further tended to depress demand for goods and services produced in the

United States. Fortunately, continued rapid economic growth on the part of developing countries, whose imports from the United States have grown in relative importance, has prevented a greater weakening in the expansion of our exports.

### *THE U.S. ECONOMIC OUTLOOK*

Clearly in this environment, with conflicting forces of expansion and contraction continuing to vie for supremacy, any projection must be viewed as tenuous. In this context, the central tendencies of the projections of Federal Reserve Board members and Reserve Bank presidents are given in the Board's report. They project that the economic expansion is likely to strengthen moderately, to a range of 2¾ to 3 percent over 1993. Such a pace is expected to reduce the unemployment rate noticeably over the next year and a half. This outlook is supported by several considerations, including the stimulus now in train from recent interest rate declines and the progress being made by borrowers and lenders in repairing strained balance sheets. Some pent-up demand for business capital goods, housing, and consumer durables should surface as the incentives for spending retrenchment abate.

In our judgment, the interest rate declines to date, working to offset spending constraints related to balance sheet strains, should not endanger the further ebbing of inflationary pressures. Even as the anticipated strengthening of economic activity occurs, monetary policy will continue to promote ongoing progress toward the longer-run objective of price stability, which should lay the foundation for sustained economic expansion. The financial fundamentals, such as money and credit growth, point to a continuation of disinflationary trends, and the central tendency of our projections for Consumer Price Index (CPI) inflation next year is 2¾ to 3¼ percent. If this were realized, inflation would be about back to a pace last seen on a sustained basis around a quarter century ago. As I often have noted to this committee, the most important contribution the Federal Reserve can make to encouraging the highest sustainable growth the U.S. economy can deliver over time is to provide

a backdrop of reasonably stable prices on average for business and household decisionmaking.

### *RECENT BEHAVIOR OF THE MONETARY AGGREGATES*

The relationship between money and spending also has been profoundly affected by the process of balance sheet restructuring. The broad monetary aggregates, M2 and M3, currently stand below their annual growth ranges, despite the earlier substantial declines in short-term interest rates. My previous testimonies to the Congress noted that aberrant monetary behavior emerged in 1990 and has since intensified. We at the Federal Reserve have expended a great deal of effort in studying this phenomenon and have made some progress in understanding it. To summarize our findings to date: The weakness of the broad monetary aggregates appears importantly to have reflected the variety of pressures that rechannelled credit flows away from depository institutions, lessening their need to issue monetary liabilities. The public, in the process of restructuring and deleveraging balance sheets, found that monetary assets had become less attractive relative to certain nonmonetary financial assets or to debt repayment.

The reduced depository intermediation stemmed from emerging problems of asset quality, which, in turn, prompted both the pulling back of depositories from lending and responses by regulators that reinforced those tendencies. One such response was the shutting down or sale of insolvent thrift institutions. In the process, about \$90 billion of thrift assets have been taken onto the books of the Resolution Trust Corporation, where they are funded by government securities instead of depository liabilities. The managed liabilities of depositories have been most affected by this shift. However, retail depositors also have been induced to shift into other instruments by the abrogation of their original contracts by acquiring institutions and the consequent disruption of their banking relationships.

At banks and solvent thrift institutions as well, problems of asset quality, especially for commercial real estate, were mounting as the 1980s came to a close. Banks reacted by tightening their

nonprice lending terms and credit standards appreciably and widening the spread of lending rates relative to costs of funds. Upward pressure on bank loan rates was augmented as investors, concerned about adequate bank capitalization, raised risk premiums on bank debt and short-term managed liabilities. In addition, regulatory initiatives, such as stricter capital standards, higher insurance premiums, and more intense supervisory scrutiny, raised the cost of depository intermediation. Reserve requirement cuts have represented only a partial offset. As intermediation costs rose, banks further increased loan spreads and redoubled efforts to securitize loans and otherwise constrain expansion in their balance sheets.

More recently, the decline in short-term market rates, combined with the improvement in asset quality that was partly associated with the modest economic expansion, has considerably boosted bank earnings. Banks also have strengthened their financial condition by improving their liquidity position and by taking steps that should reduce noninterest expenses over the long run through restructuring and, in some cases, consolidation. Several banks—especially large banks—have conserved capital by reducing dividends. Banks have regained access to capital markets and have significantly rebuilt their capital positions. Intermediation costs and pressures to bolster capital, however, have been further elevated by the added restrictions contained in the Federal Deposit Insurance Corporation Improvement Act (FDICIA). Partly as a consequence, lending spreads have stayed relatively high, as suggested by a prime rate that is a substantial  $2\frac{3}{4}$  percentage points above the federal funds rate. Recent survey responses suggest that nonprice terms and lending standards, though not tightening further, also have remained stringent.

Bank lending has shown few signs of strengthening, as demands for bank loans have stayed dormant. The internal cash flows of nonfinancial businesses have strengthened, and many firms have raised substantial funds in equity markets, so overall credit demands have been light. Large firms, especially those with good credit ratings, have preferred bond markets over banks as a place to borrow. Meanwhile, households, feeling the strain of debt-service burdens, have rechan-

nelled cash flows away from retail deposits to the repayment of consumer debt at banks and other lenders. They were also encouraged to deleverage their balance sheets by the wider spread between consumer loan rates and retail deposit rates, which was accentuated on an after-tax basis by the phaseout of the tax deductibility of interest payments on consumer loans.

With little need for new funding, banks and thrift institutions have lowered rates on retail time deposits, especially on intermediate- and long-term accounts, by more than market rates have declined. Under regulatory pressure, banks also have cut back reliance on, and returns to, brokered deposits. Even on negotiable order of withdrawal accounts, savings deposits, and money market deposit accounts, to which inflows have strengthened, returns on the larger accounts—likely involving the most interest-sensitive depositors—have dropped much faster than have the most common rates paid. The comparatively high returns on longer-term debt and equity instruments also have drawn household assets out of retail deposits. Bond and stock mutual funds in particular have recorded substantial inflows.

Thus, the weakness in the broader monetary aggregates, which has been even more pronounced this year, can be seen as an aspect of the entire process of rechanneling credit flows away from depositories and of restructuring the public's balance sheets. However, the disintermediation and restructuring forces, which have acted powerfully to depress the growth of money, have exerted a less powerful constraint on spending; that is, slower money growth has not tended to show through percentage point for percentage point to reduce expansion of nominal gross domestic product. Accordingly, these disintermediation and restructuring forces have tended to boost the velocity of the broader aggregates. Increasing M3 velocity has been evident for some years, but the tendency for M2 velocity to rise was obscured until recent quarters by the opposing influence of declines in short-term market rates. Lower short rates reduced the potential returns given up by holding liquid M2 balances, thereby providing support to demands for M2 and countering the emerging tendency for its velocity to increase. But M2 velocity appears to have registered an appreciable increase in the first half

of this year, and the Federal Reserve has had to take the emerging behavior of velocity into account in deciding how much weight to place on slow M2 growth in guiding its policy actions.

#### *PROSPECTIVE BEHAVIOR OF THE MONETARY AGGREGATES*

Looking ahead, the recent increases in M2 velocity may well continue, although the uncertainties in this regard are considerable. Returns on short-term market instruments relative to rates on M2 balances have dropped to unprecedented lows. Depositories may well reduce liquid deposit rates further to restore longer-run relationships with money market rates. Should this occur, the resulting shifts in assets would reduce M2 demand without much influencing spending, further boosting the velocity of this aggregate. The velocity of M2 also would tend to increase if any pickup in credit availability at banks associated with stronger economic expansion were funded out of their sizable holdings of liquid securities and newly issued managed liabilities rather than through recourse to retail deposits.

Another significant imponderable involves the public's demand for M2 balances. The extent to which households will continue to repay or avoid debt by drawing down M2 balances is difficult to foresee with any precision, as one cannot accurately gauge households' desired leverage positions. An early completion of household balance sheet adjustments would help restore incentives to build liquid money balances, cutting into increases in M2 velocity. Any decline in long-term market rates could dissuade households from reaching for better returns out the yield curve beyond M2 maturities and thereby bolster M2 demands even more than it would spending. This would further offset the tendency for disintermediation and deleveraging to raise M2 velocity. All told, predicting either the share of depository intermediation in overall credit flows or the share of money in the public's overall demand for financial assets is currently more difficult than usual.

Against this background of considerable uncertainty about evolving monetary relationships, the committee retained the current ranges for money and credit growth this year. These growth



ranges are 2½ to 6½ percent for M2, 1 to 5 percent for M3, and 4½ to 8½ percent for debt. On a provisional basis, the same ranges also were carried over to next year.

If velocities were to show little further increase, then growth of the monetary aggregates within these specified ranges for both years would be consistent with the achievement of noninflationary economic expansion. The reduction in short-term interest rates resulting from our recent policy action enhances the odds on money growing within these ranges. On the other hand, if the unusual velocity increases seen so far this year were to persist over the next six quarters, then growth of M2 and M3 around or even below the lower bounds of their ranges could still be acceptable.

In any case, the current ranges represent a way station on the road to reasonable price stability. Even with a return to the traditional secular stability of M2 velocity, the midpoint of the current ranges would still be higher than needed to support long-run economic growth in the context of price stability. And, if velocity increases do, in fact, occur during a transition period to a higher long-run equilibrium level, then ranges somewhat lower than the current specifications would be warranted over this interval. But in light of the considerable uncertainties about nearer-term velocity developments, the Federal Open Market Committee did not commit itself to new, respecified ranges for M2 or M3 for 1992. Such a respecification would carry the presumption that the new range was clearly more consistent with broader economic objectives, and in view of the uncertain relationships involved, the FOMC did not wish to convey that impression. This year's ranges were carried forward on a provisional basis for 1993

until such time as additional experience and analysis could be brought to bear on the issue of monetary behavior. In any event, the FOMC will revisit the issue of its money and credit ranges for 1993 no later than its meeting next February. By then more evidence will have accumulated about evolving monetary relationships. In light of the difficulties in predicting velocity, signals conveyed by monetary data will have to continue to be interpreted together with other sources of information about economic developments.

### CONCLUDING REMARKS

I expect that the economic expansion will soon gain momentum, which lower inflation should help to maintain. Although the economy still is working its way through structural impediments to more vigorous activity, the advances that already have been made in this regard augur well for the future. Banks and other lenders, having made considerable strides in rebuilding capital, have greater capacity to meet enlarged credit demands. The strengthening of household finances to date has established a firmer foundation for future consumer outlays. And the restructuring of business balance sheets so far, together with improved labor productivity and profitability, has better positioned producers to support sustainable output gains. These gains would be even larger if the federal government can make significant progress toward bringing the budget into balance, releasing saving for productive private investment, and brightening further the prospects for ongoing advances in living standards for all Americans. □

*Chairman Greenspan presented identical testimony before the Subcommittee on Domestic Monetary Policy of the House Committee on Banking, Finance and Urban Affairs, July 22, 1992.*

*Statement by John P. LaWare, Member, Board of Governors of the Federal Reserve System, before the Committee on Banking, Finance and Urban Affairs, U.S. House of Representatives, July 30, 1992*

I am pleased to have this opportunity to discuss the Federal Reserve's supervision of bank lending on commercial real estate and the international coordination of supervisory efforts, in general. As requested, I

will also provide an assessment of commercial real estate markets throughout the United States and describe steps we have taken to alert examiners about potential risks.

In brief, conditions within the U.S. banking system generally appear to be improving and, for some institutions, to be improving in significant ways. This progress flows from several sources, including a general stabilizing of commercial real estate markets, albeit at a relatively depressed level in all too many cases. Nevertheless, problem real estate credits remain a principal concern to major bank lenders throughout the United States and also, of course, to the supervisory agencies. It is important to learn from past events, and steps are being taken by both banks and the agencies to prevent the recurrence of problems of the scope we have experienced in recent years.

#### *IMPORTANCE OF COMMERCIAL REAL ESTATE LENDING*

Although real estate lending has always been important to U.S. commercial banks, it became even more critical to the industry during the past decade, as all loans secured by real estate increased from 14.5 percent of total commercial bank assets at the end of 1980 to nearly one-quarter of the industry's assets at the end of 1991. Currently, loans secured by real estate represent the largest asset class held by banks today and at \$850 billion exceed the volume of commercial and industrial loans by more than \$330 billion. In absolute terms, real estate loans have accounted for more than one-half of the industry's loan growth since 1980.

This growth in real estate lending includes substantial increases in home mortgages as well as commercial real estate loans, but it is the latter, of course, that has mainly presented the problems to the banking industry. Commercial real estate lending has also been the fastest growing real estate segment, as loans outstanding nearly quadrupled during the 1980s. This lending, combined with that provided by thrift institutions, fueled a dramatic expansion in commercial real estate building nationwide that has left markets in most cities throughout the United States significantly overbuilt.

To understand conditions today, it is helpful to consider views commonly held during much of the 1980s when most of the excess construction occurred. Over that period, contractors and lenders alike seemed to believe that nearly all real estate projects would prove profitable, for a long time. That view was supported by experiences in which properties were generally worth more by the time they were completed than all the costs included in their construction. Even banks that held problem real estate investment trust (REIT) loans in the mid-1970s had seen those problems largely disappear as rising inflation rates gave real estate values a boost. Although inflation rates had declined since then, many developers and lenders still felt that real estate values would continue to increase.

These expectations, as well as favorable tax treatment accorded by 1982 legislation and the general ebullience of the economy, encouraged many builders to expand their activities. At the same time, thrift institutions looking for added revenues to offset other problems, banks experiencing a loss of customers to other lenders and to the open market, and foreign banks seeking to expand their presence in the United States, all decided to lend aggressively in the real estate sector.

A principal result of this intense competition was that many institutions liberalized their terms of lending. In particular, they became more willing to finance land acquisition and construction projects and also to provide so-called "mini-perm" loans to carry projects several years beyond construction. That financing allowed developers and other real estate borrowers to undertake projects without the permanent take-out financing traditionally provided by long-term investors. During their first few years of operation the projects were to become fully, or at least mostly, leased and permanent financing obtained. Clearly, though, as commercial real estate markets deteriorated in the face of excessive capacity, many properties failed to lease up, and relatively few long-term lenders have stepped forward. Thus, banks have been unable to extricate themselves from many of these credits.

As the committee knows, the resulting exposure from mini-perms and from other commercial real estate lending has placed substantial stress

on the banking industry, has been a main contributor to the failure of several large banking institutions, and has led to the merger or acquisition of others. At the end of March 1992, U.S. commercial banks held more than \$26 billion of nonperforming commercial real estate loans and another \$21 billion of foreclosed commercial properties. These high levels remain despite the large charge-offs the industry has taken in recent years. The main positive note is that the increase in problem real estate loans has slowed sharply from the explosive pace of 1990 and, even including foreclosed assets, has virtually stopped since the middle of last year.

### *SUPERVISORY PROCEDURES FOR REAL ESTATE CREDITS*

With that background, I would like to discuss the Federal Reserve's procedures for reviewing real estate loans and for assessing the lending activities of state member banks. These procedures are contained in our *Commercial Bank Examination Manual* and in other supplementary documents that provide guidance on the supervision of real estate lending that the Federal Reserve has followed for many years.

An assessment of real estate lending activities rests heavily on the payment performance of each borrower, the value of the collateral supporting individual loans, and a review of the bank's own operating policies and procedures. Examiners also determine whether the bank has complied with applicable laws and regulations and whether its portfolio is consistent with general principles of diversity. When weaknesses are found, examiners are instructed to ensure that corrective measures are adopted.

Lending policies are reviewed to see that they are well documented and complete and that they cover relevant aspects of a sound lending activity. Examiners also consider the following: whether, for example, policies define the geographic limits within which the bank will lend; the types of properties acceptable to the bank; the required internal authorizations; the type and frequency of information to be required from the borrower and the appraiser; the maximum acceptable exposures; and the standards for docu-

mentation. Besides determining whether the policies and stated procedures are adequate, our examiners also undertake to confirm that the policies are being followed by reviewing loan portfolios and credit files.

Traditionally, in assessing individual loans and loan portfolios, examiners have been advised to consider the borrower's fundamental ability to meet his or her obligations and to not place undue reliance on the collateral value of a loan. Therefore, if the collateral's value declines but other factors remain sound, a loan is not automatically classified or criticized. The wisdom of that approach has been demonstrated by recent experience, as the value of many commercial real estate properties declined below previously appraised values. Nevertheless, when a credit does become troubled and the borrower is unable to meet an obligation, the role of the collateral increases in importance. It is critical, therefore, that banks have sound appraisal policies and standards in place.

There are several ways to estimate a property's value that are accepted by appraisers, bankers, and the regulatory agencies. They typically consider a variety of factors, including the historical cost less appropriate depreciation, the current market comparisons, and the capitalized value of revenues that the property is reasonably expected to provide. When appraisals are considered to be out of date or otherwise deficient, examiners replace inaccurate or outdated assumptions and generally follow procedures similar to those used in the appraisals. Because commercial real estate loans of banks are often made on relatively new properties, examiners generally consider estimated *stabilized income* streams when making their assessments. They also look for indications of troubled loans such as rent concessions, declining market prices, or payment problems. Consideration is also given to the unique characteristics of real estate properties, which can be either beneficial or harmful to their underlying value.

After their review, examiners assign a specific rating to each problem loan. Those loans rated *substandard* are likely to produce losses to the lender unless deficiencies are corrected. *Doubtful* loans are those for which collection in full is highly questionable and improbable, while assets

rated *loss* are considered uncollectible and not appropriate to report as bankable assets. Besides assigning ratings, examiners should attempt to determine the amount of a loan that should properly be charged off or reserved and then classify the remainder, as appropriate.

Not yet mentioned are other possible supervisory standards for real estate lending that have been recently proposed as a result of requirements of the Federal Deposit Insurance Corporation Improvement Act (FDICIA). Earlier in July the Board issued for public comment its proposal regarding section 304 of FDICIA, a section that requires the agencies to adopt uniform regulations prescribing standards for real estate lending. If the proposal were adopted, it would reimpose a concept of regulatory maximum loan-to-value (LTV) ratios for real estate lending that was repealed for national banks by the Congress in the early 1980s.

Tentatively, the ratios would serve as guidelines for a variety of different types of real estate loans. Under one alternative method, lenders would individually establish LTV ratio limits within or below a range of supervisory limits prescribed in uniform regulations and subject to supervisory review. The low end of the range would be considered as a benchmark ratio for that category of loan. Institutions would be able to select a higher maximum ratio (within the specified range) on the basis of demonstrated expertise in that particular type of lending and other factors. Under the second alternative, the agencies would prescribe maximum LTV ratio standards in their regulations that institutions could not exceed.

Several exemptions to these standards are proposed, such as loans guaranteed or insured by the U.S. government, and a provision allows for a limited amount of nonconforming loans. The agencies are also considering exemptions for loans to organizations or projects promoting the economic rehabilitation and development of low-income areas. The final details of the standard will depend upon the comments received and any further agency reviews. Uniform regulations are required to be adopted by March 1993.

In hindsight, more stringent standards and more vigorous supervision might have helped prevent many of the problems we have seen.

Examiners did not insist on conservative practices as much as they should have. But in boom times, it is hard to argue with success.

It is important to emphasize, in this connection, that examiners do not dictate that bankers extend, or not extend, credit in specific cases. That responsibility properly belongs to the banker. The examiner, rather, should review procedures for safety and soundness and help ensure that the bank's financial statements reasonably reflect the condition of the bank. Provided bank policies and procedures are reasonable, appraisals appear sound, and the credit is performing as agreed, it is difficult and inappropriate for examiners to criticize loans or to override the banker's judgment about the outlook for future market conditions.

However, as asset quality deteriorates and it becomes clear that conditions have changed and that management's strategy has not worked as planned, the bank's activities may begin to threaten the safety net. At that point, the examiner and other supervisors obviously have a more important voice in the approach management takes in resolving its problems, and they more forcefully impose their views. Corrective measures required of the bank may take several forms, including capital plans, restrictions on lending, and the development of stronger credit standards. If necessary, supervisory demands can be backed by cease-and-desist orders and can involve the removal of key officers and directors and, ultimately, seizure of the bank.

#### *RECENT INITIATIVES*

Concerns about excessive tightening of credit standards by many banks and the inability of apparently creditworthy borrowers to obtain or renew bank financing in the wake of examiner criticisms of commercial real estate credits led the agencies to undertake an extensive review of their examination practices throughout much of last year. In recognition that banks had shifted markedly in their willingness to lend, the agencies undertook special efforts to coordinate and clarify their supervisory policies.

Much of the reduced willingness to lend was understandable given weak economic conditions,

the level of excess capacity in commercial real estate markets, and the asset-quality problems of many banks. Moreover, some strengthening of credit standards was needed in much of the industry, and those changes would necessarily affect the lending policies of many banks. Nevertheless, the agencies felt that banks might be tightening unduly because of concerns about supervisory actions. We wanted to ensure that banks did not misunderstand our supervisory policies or believe that examiners would automatically criticize all new loans to troubled industries or borrowers.

Accordingly, building on earlier initiatives, in March 1991 the agencies issued a joint statement to address this matter. That statement sought to encourage banks to lend to sound borrowers and to work constructively with borrowers experiencing temporary financial difficulties, provided they did so in a manner consistent with safe and sound banking practices. The statement also indicated that failing to loan to sound borrowers can frustrate bank efforts to improve the quality and diversity of their loan portfolios. Undercapitalized institutions and those with real estate or other asset concentrations were expected to submit plans to improve their positions, but they could continue sound lending activities provided the lending was consistent with programs that addressed their underlying problems.

At other times during the year, and particularly in early November, the agencies expanded on that March statement and issued further guidance regarding the review and classification of commercial real estate loans. The intent was to ensure that examiners reviewed loans in a consistent, prudent, and balanced fashion. This second statement emphasized that evaluation of real estate loans should be based not only on the liquidation value of collateral, but also on a review of the borrower's willingness and ability to repay and on the income-producing capacity of the properties.

Finally, in December, to ensure that these policies were properly understood by examiners and to promote uniformity, the agencies held a joint meeting in Baltimore of senior examiners from throughout the United States in one more effort to achieve the objectives just described. Once again, the principal message was to convey

the importance of balance. Examiners were not to overlook problems, but neither were they to assume that weak or illiquid markets would remain that way indefinitely when they evaluated commercial real estate credits.

I would stress that the regulatory agencies took great care to indicate that these initiatives did not represent an exercise in forbearance. Indeed, they were compatible with the long-standing supervisory procedures described earlier.

#### *INTERNATIONAL COORDINATION*

The committee also asked about efforts to coordinate bank supervision on an international basis, so I will offer a few remarks on that topic. As you know, the Basle Committee on Banking Supervision was established as a permanent body by the governors of the Bank for International Settlements to provide a forum for exchanging views and information on bank supervisory matters. It is currently chaired by E. Gerald Corrigan, President of the Federal Reserve Bank of New York.

Regular meetings of the committee include a "tour de table," during which representatives from all nations comment on areas of concern. When appropriate, topics would include commercial real estate markets and overall bank exposure to that market in nations experiencing a problem with commercial real estate. During these meetings, ample opportunity also exists for an informal exchange of views, experiences, and problems and for open and frank discussions.

In the vast majority of cases, credit problems in the commercial real estate industry tend to be uniquely national in nature, but when they are not, informal conversations are held with other regulators. This is particularly true when foreign branches and subsidiaries of U.S. banks have significant exposures in foreign markets that are experiencing problems in a particular sector such as commercial real estate. One example would be the situation in Australia several years ago when commercial real estate problems there had a major effect on the asset quality of several U.S. bank holding companies with a banking presence in Australia.

From time to time, a major cross-border problem will arise, the most recent and most serious one being the credit and liquidity problems of Olympia and York Developments Ltd. In that particular situation, extensive and informal discussions were held with central banks and supervisory authorities in the United Kingdom and Canada, as well as with major creditor banks in the United States. Finally, a discussion was held at the April meeting of the G-10 central bank governors at the Bank for International Settlements. This meeting occurred just after the initial intensive press coverage of the Olympia and York situation. Chairman Greenspan and Secretary Brady were kept apprised of major developments as they occurred.

#### *ASSESSMENT OF U.S. REAL ESTATE MARKETS*

As I noted in my opening comments, the worst seems to be behind us in terms of declining commercial real estate markets in most sections of the United States, but only because the decline has stopped or at least slowed markedly. There remains little real improvement to be seen in any major market nationwide, and conditions in southern California continue to be a concern. Basically, the volume of excess real estate capacity will take years for the nation to absorb and for the banking industry to overcome. That said, the industry's performance during recent quarters offers encouragement that banks will generate sufficient revenues to resolve their problems more quickly than many have believed.

Although the initial and, we hope, worst revaluation phase appears to be over, further write-downs undoubtedly lie ahead. Metropolitan office vacancy rates, which reflect both downtown and suburban experiences, remain about 19 percent nationwide, about where they have been for several years. Some communities, such as Dallas, Fort Lauderdale, and Stamford, have vacancy rates exceeding 25 percent. Such conditions will continue to place pressure on commercial real estate values and to dampen earnings of some banks for at least the near future.

#### *OLYMPIA AND YORK*

One of the largest and most recent commercial real estate problems involves the Olympia and York (O&Y) group, which has substantial properties in Canada, the United States, and the United Kingdom. As the committee may know, in late May, the company sought bankruptcy protection in the British courts for Canary Wharf, after similar filings earlier in the month for its Canadian companies. O&Y's U.S. companies have not sought bankruptcy, and the parent has stated publicly that it has not planned any filings for them.

The bulk of O&Y loans appears to be financed primarily by foreign banks, insurance companies, and public debt holders. Although some U.S. banks—a half dozen or so—also have sizable claims on O&Y, their exposures constitute a relatively small share of overall O&Y debt and do not appear to be unmanageable or to pose a threat to the lending institutions. Loans to Canary Wharf, in turn, are a small portion of U.S. bank claims on O&Y.

Although O&Y is not a major problem in itself for any U.S. bank, the conditions that produced problems for the company continue to depress real estate markets and are made worse by the weakness of this exceptionally large developer. That broader issue, which is the principal focus of these hearings, is the more serious concern.

#### *RECENT EXAMINER ADVICE*

As I have indicated, examiners have received a significant amount of guidance from the agencies during the past year or so about the assessment of commercial real estate loans and about conditions in that market. In addition, their recent personal experiences evaluating these loans have sensitized them to the risks in this area, not only in the United States but also in other nations where real estate values have declined.

Beyond statements already described, the Federal Reserve has, through various Federal Reserve System meetings, discussed risks in other aspects of the economy and bank lending. These discussions occur at meetings of members of the Board and Reserve Bank presidents,

at various conferences, and at seminars of senior examiners and other supervisory officials, during weekly conference calls involving the heads of supervision at the Board and at each Reserve Bank, and through other internal activities.

The Federal Financial Institutions Examination Council also provides a forum for discussing supervisory issues and for developing advisories or policy statements for bankers and bank examiners on an interagency basis. One statement issued early this year dealt with investment practices of banks, especially those involving instruments whose values were exceptionally sensitive to changing interest rates. In short, this statement defines such "high risk" instruments and requires depository institutions that hold them to be able to demonstrate clearly that they serve to reduce the overall exposure of their investments to market rate changes.

### *CONCLUSION*

In closing, the outlook for domestic commercial real estate markets and for most of their major bank lenders is more encouraging now than it was a year ago. The excess capacity in the commercial sector of the market, however, will take years to absorb. Although both the industry

and the bank supervisory agencies must learn from this experience, from a regulatory perspective, solutions may be difficult to find.

FDICIA contains numerous provisions that urge bankers to take greater care, including those involving prompt corrective action, and regulators have had more responsibilities handed to them. Requirements such as annual examinations should help supervisors identify problems earlier and hold down the FDIC's costs. We must be careful, however, in turning constantly to barriers, prohibitions, and controls when something goes wrong. Too many restrictions will unduly restrain risk-taking and curtail economic growth. We cannot have examiners making decisions that are the responsibility of bankers in our private enterprise system.

Although many changes were needed, the Congress should consider the more fundamental causes of the problems and not address merely the unwanted symptoms we see. Times have changed, and banking laws need to change, too. U.S. banks must have the legal authority to manage their businesses efficiently and to pursue opportunities that arise. Without the ability to branch interstate and to expand into related financial businesses, I fear that many U.S. banks will continue to operate under profit pressures, a situation not conducive to a healthy banking system. □

# Announcements

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## *CHANGE IN THE DISCOUNT RATE*

The Federal Reserve Board approved on July 2, 1992, a reduction in the discount rate from 3½ percent to 3 percent, effective immediately.

Action was taken in light of sustained weakness in credit and money growth, continued movement toward price stability, and the uneven progress of the economic recovery.

In making the change, the Board voted on a recommendation submitted by the board of directors of the Federal Reserve Bank of Chicago. The Board subsequently approved similar actions by the boards of directors of the Federal Reserve Banks of Boston, New York, Philadelphia, Richmond, Atlanta, Minneapolis, Kansas City, Dallas, and San Francisco, effective July 2; by the board of directors of the Federal Reserve Bank of Cleveland, effective July 6; and by the board of directors of the Federal Reserve Bank of St. Louis, effective July 7.

## *NOMINATIONS SOUGHT FOR APPOINTMENTS TO THE CONSUMER ADVISORY COUNCIL*

The Federal Reserve Board announced on July 7, 1992, that it is seeking nominations of qualified individuals for nine appointments to its Consumer Advisory Council, to replace members whose terms expire on December 31, 1992.

The Consumer Advisory Council comprises thirty representatives of consumer and community interests and of the financial services industry. The council was established by the Congress in 1976, at the suggestion of the Board, to advise the Board on the exercise of its responsibilities under the Consumer Credit Protection Act and on other matters on which the Board seeks its advice. The council by law represents the interests both of consumers and of the financial community. The group meets in Washington, D.C., three times a year.

Nine new members will be selected from the nominations to serve three-year terms that will begin in January 1993. The Board expects to announce the selection of new members by year-end 1992.

Nominations should be submitted in writing and should include the address and telephone number of the nominee. In addition, information about past and present positions held, and special knowledge, interests, or experience related to consumer credit or other consumer financial services should be included.

The written nominations must be received by August 30, 1992, and should be addressed to Dolores S. Smith, Assistant Director, Division of Consumer and Community Affairs, Board of Governors of the Federal Reserve System, Washington, DC 20551. Information about nominees will be available for inspection on request.

## *REPORT ISSUED BY THE BASLE COMMITTEE ON BANKING SUPERVISION*

The Basle Committee on Banking Supervision has released a report that sets out proposed minimum standards for the supervision of international banking groups and their cross-border establishments. The report is the result of a review of the Basle Concordat and international supervisory practices in light of several recent developments, including the BCCI affair and the events in the Atlanta branch of Banca Nazionale del Lavoro.

The Basle Committee concluded that the principles contained in the Basle Concordat and its supplement of 1990 remain valid but that greater efforts are needed to ensure that these principles are applied in practice. Accordingly, certain of these principles have been reformulated as minimum standards, which supervisory authorities from the Group of Ten (G-10) countries expect each other to observe. Supervisors from non-G-10 coun-



tries are also being encouraged to endorse these standards.

The minimum standards, while permitting flexibility to account for the differing legal and structural circumstances in different countries, seek to ensure that no international bank will be able to operate in the future without being subject to effective consolidated supervision.

The federal banking agencies welcome these standards and are committed to their implementation. The standards reinforce the approaches presently being taken in the United States and are fully consistent with goals of the Foreign Bank Supervision Enhancement Act.

#### *AMENDMENTS TO REGULATION Y APPROVED*

The Federal Reserve Board announced on July 2, 1992, approval of amendments to Regulation Y (Bank Holding Companies and Change in Bank Control) that streamline certain procedural requirements to reduce unnecessary regulatory burden.

The amendments, which are effective immediately, will accomplish the following:

- Increase the size of nonbank companies that can be acquired by bank holding companies under the fifteen-day expedited notice procedures
- Increase the relative size of nonbank assets that can be acquired by bank holding companies in the ordinary course of business without prior System approval
- Describe the criteria for determining when an application pursuant to Section 3 of the Bank Holding Company Act may be waived in connection with certain bank mergers.

#### *ADOPTION OF FINAL RULE REGARDING HOME EQUITY DISCLOSURES*

The Federal Reserve Board announced on July 31, 1992, the adoption of a final rule regarding home equity disclosures that affects the Board's Regulation Z (Truth in Lending).

The final rule resolves a conflict between the home equity rules and laws dealing with loans to executive officers. This rule is effective immedi-

ately, but compliance is optional until October 1, 1993.

While the Board requested public comment on rules that set forth the way creditors disclose discounted initial rates and certain payment examples for home equity lines, no changes were adopted to these rules.

#### *PROPOSED ACTIONS*

The Federal Reserve Board requested on July 14, 1992, public comment on proposed uniform real estate lending standards to implement section 304 of the Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA). Comments should be received by August 31, 1992.

The Federal Reserve Board on July 14, 1992, also requested public comment on proposals to implement interbank liability provisions under section 308 of the FDICIA. Comments should be received by September 16, 1992.

The Federal Reserve Board on July 15, 1992, requested public comment on an interagency advance notice of proposed rulemaking under section 132 of the FDICIA. Comments should be received by September 14, 1992.

The Federal Reserve Board on July 30, 1992, requested public comment on an interagency advance notice of proposed rulemaking on revising risk-based capital standards as prescribed by section 305 of FDICIA. Comments should be received by October 5, 1992.

The Federal Reserve Board requested public comment on July 23, 1992, on alternative methods to adjust the 10 percent revenue test limiting ineligible securities activities of section 20 subsidiaries of bank holding companies. Comment is requested by August 27, 1992.

#### *PUBLICATION OF REVISED LISTS OF MARGINABLE OTC STOCKS AND OF FOREIGN MARGIN STOCKS*

The Federal Reserve Board published on July 24, 1992, a revised List of Marginable OTC Stocks (OTC List) for over-the-counter (OTC) stocks that are subject to its margin regulations. It also published the List of Foreign Margin Stocks (Foreign

List) for foreign equity securities that are subject to Regulation T (Credit by Brokers and Dealers). The Lists are effective August 10, 1992, and supersede the previous lists that were effective May 11, 1992.

The Foreign List indicates those foreign equity securities that are eligible for margin treatment at broker-dealers. There were no new additions, deletions, or changes to the Foreign List, which contains 300 securities.

The changes that have been made to the revised OTC List, which now contains 3,071 OTC stocks, are as follows:

- One hundred fifty-eight stocks have been included for the first time, 136 under National Market System (NMS) designation
- Twenty-six stocks previously on the list have been removed for substantially failing to meet the requirements for continued listing
- Thirty-three stocks have been removed for reasons such as listing on a national securities exchange or involvement in an acquisition.

The OTC List is published by the Board for the information of lenders and the general public. It includes all OTC securities designated by the Board pursuant to its established criteria as well as all OTC stocks designated as NMS securities for which transaction reports are required to be made pursuant to an effective transaction reporting plan. Additional OTC securities may be designated as NMS securities in the interim between the Board's quarterly publications and will be immediately marginable. The next publication of the Board's list is scheduled for October 1992.

Besides NMS-designated securities, the Board will continue to monitor the market activity of other OTC stocks to determine which stocks meet the requirements for inclusion and continued inclusion on the OTC List.

#### *CHANGES IN BOARD STAFF*

The Board of Governors has approved the restructuring of the Division of Banking Supervision and Regulation. The new alignment is designed to meet the increased responsibilities associated with the passage of recent banking reform legislation, as well as other changes that have expanded the scope,

volume, and complexity of the Federal Reserve's supervisory activities and responsibilities. Five new programs will be established within the new organization structure: (1) Special Investigations and Examinations, (2) International Regulatory and Examination Policy, (3) Regulatory Reporting and Accounting Issues, (4) Supervisory Reviews and Evaluations, and (5) National Information Center.

As a result of the restructuring, the Board announced on July 9, 1992, the following promotions and appointments:

Herbert A. Biern, Roger T. Cole, and James I. Garner were promoted to the position of Deputy Associate Director; Howard A. Amer, Gerald A. Edwards, Jr., James V. Houpt, Jack P. Jennings, Rhoger H. Pugh, and Molly S. Wassom were appointed to the position of Assistant Director; and Frederick M. Struble was transferred from the position of Associate Director for Planning and Administration to Associate Director for Policy. Laura M. Homer, formerly Securities Credit Officer, became Assistant Director.

Mr. Amer joined the Board's staff in July 1977 as a Review Examiner in the Financial Institutions Supervision Section. Before joining the Board's staff, Mr. Amer was, from 1972 through 1977, a Bank Holding Company Analyst for the Federal Reserve Bank of Boston. Mr. Amer holds a B.S. from City College of New York and an M.B.A. from Northeastern University.

Mr. Edwards joined the Board in 1979 as a Co-op Education Student assigned to the Office of the Staff Director for Management. Mr. Edwards is a certified public accountant and holds a B.B.A. in accounting from Howard University and an M.B.A. from the University of Maryland.

Mr. Houpt joined the Division's staff in August 1975 as a Foreign Banking Analyst. In January 1989, he became Manager of the Financial Analysis Section. He holds a B.S. from Indiana State University and an M.B.A. from George Washington University.

Mr. Jennings joined the Board in December 1988 as a Supervisory Financial Analyst assigned to the Special Examinations Response Section. Before joining the Board's staff, he was a Senior Bank Examiner at the Federal Reserve Bank of Richmond. Mr. Jennings holds a B.A. from the University of Virginia.

Mr. Pugh joined the Board's staff as a Coordinator, State Liaison Activities, for the Federal Financial Institutions Council in October 1982. Before joining the Board's staff, he was a National Bank Examiner for the Controller of the Currency. Mr. Pugh holds a B.S. from the University of Southern California.

Ms. Wassom joined the Board's staff in May 1983 as a Program-Budget Analyst in the Board's Office of the Controller. After transferring to the Division of Banking Supervision and Regulation, she became a manager in 1988. Ms. Wassom holds a B.A. from the University of Texas and an M.B.A. from the University of Utah.

The Board of Governors has also approved the restructuring of the Division of Reserve Bank Operations and Payment Systems. As a result of the restructuring, the Board announced on July 24, 1992, the following official staff reassignments:

Bruce J. Summers, formerly Deputy Director for Payments and Automation, will become Senior Adviser.

John H. Parrish, formerly Assistant Director for the Financial Examinations program, will assume responsibility for the new Fedwire Section as Assistant Director.

Jack Dennis, formerly Assistant Director for System Automation Planning and Capacity Management and System Communications and EDP Review, will become the Assistant Director for Financial Examinations and Audit Review.

Louise L. Roseman, formerly responsible for the ACH and Check sections, will assume responsibility as Assistant Director for the System Automation Planning and Capacity Management (Automation), System Communications Planning and EDP Review (Communications), and Building Planning programs.

Florence M. Young, formerly responsible for the Payment System Risk and Net Settlement program, will be Assistant Director for the ACH and Check programs.

Earl G. Hamilton, who will retain his current responsibilities as Assistant Director for the Accounting and Federal Reserve Bank Budget, Expense and Revenue programs, will also assume responsibility for the Protection program.

Jeffrey C. Marquardt will continue as Assistant Director for the Payment System Studies program, and he will also assume the responsibility for the Payment System Risk and Net Settlement program.

Charles W. Bennett will continue as Assistant Director for the Cash and Fiscal Agency/Definitive (FA/DEF) programs. □

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# Record of Policy Actions of the Federal Open Market Committee

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*MEETING HELD ON MAY 19, 1992*

## *1. Domestic Policy Directive*

The information reviewed at this meeting was mixed, but it suggested on balance that economic activity was expanding at a moderate pace. Retail spending and homebuying apparently had softened after sharp gains early in the year, but recent data on contracts and orders pointed toward some firming in business capital spending. Industrial production and employment had firmed in recent months. Incoming data on prices and labor costs suggested little change from recent trends.

Total nonfarm payroll employment continued to increase in April, with more than half of the job gains occurring in service industries, notably in health and business services. In addition, employment in retail trade establishments registered a relatively strong rise, the number of manufacturing jobs increased for a third straight month, and state and local governments added more workers. By contrast, construction employment was down slightly in April and had changed little on balance since the beginning of the year. The civilian unemployment rate edged down to 7.2 percent in April, and initial claims for unemployment insurance fell somewhat further.

Industrial production rose appreciably further in April, and in the three months ending with that month, industrial output retraced most of the decline that had occurred between October and January. The April advance reflected in part some further recovery in motor vehicle assemblies as well as another solid gain in the production of industrial equipment, especially office and computing equipment. Output of construction supplies also advanced more rapidly, and the production of consumer goods other than automobiles increased slightly further. Total industrial capacity utilization

continued to rise in April but was still well below its pre-recession high.

Retail sales rebounded in April after a sizable decline in March; for the two months combined, retail spending was little changed following strong gains in the first two months of the year. Purchases of nondurable goods, particularly general merchandise items, were down on balance for the March–April period, while spending for durable goods rose further. Single-family housing starts fell considerably for a second month in April. The declines followed sizable increases earlier in the year that appeared to have reflected lower mortgage rates, unusually warm winter weather, and the prospect of a tax credit for first-time homebuyers. Starts in the multifamily sector in April reversed the jump in March. Vacancy rates for multifamily units remained at historically high levels.

Business fixed investment apparently firmed in the first quarter after declining moderately over the preceding several quarters. Shipments of non-defense capital goods rose somewhat further in the first quarter, largely as a result of continued growth in outlays for office and computing equipment. Recent data on orders pointed to a pickup in business spending for a broad range of industrial equipment over coming months. Nonresidential construction activity contracted less rapidly in the first quarter. While outlays for office buildings continued to plummet in response to the substantial overhang of unoccupied space, spending for other commercial buildings declined more slowly, and construction of industrial and public utility structures increased. Recent information on building permits and contracts suggested some further slowing of the decline in nonresidential construction.

Business inventories increased considerably in March after changing little in February. At the retail level, about half of the rise in March was in stocks at automobile dealers. For other retailers, the buildup of stocks reversed most of the drawdowns

posted in the preceding two months. Inventory-to-sales ratios rose for most categories of retail stores but remained well below the elevated levels at the end of last year. Manufacturing inventories were essentially unchanged in March from the lower levels that prevailed in January and February. For many industries, stock-to-sales ratios in March were at their lowest levels in more than a decade. By contrast, stocks held by wholesalers increased again in March, and inventory-to-sales ratios were little changed from the relatively high level at the end of last year.

The nominal U.S. merchandise trade deficit declined in February, and its average for January–February was somewhat lower than the average rate in the fourth quarter. Exports for the two-month period were about unchanged from the strong fourth-quarter rate but were considerably higher than a year earlier. Imports in January and February were down from the fourth-quarter rate; most of the decline was associated with a fall in prices of oil imports. The available data on first-quarter economic activity in the major foreign industrial countries were mixed; signs of strengthening activity in Europe were offset by indications of continued weakness in Japan and Canada.

Producer prices of finished goods rose at a slightly faster pace in March and April, as energy prices partially retraced earlier declines. Excluding food and energy, producer prices increased over the March–April period at about the subdued average monthly rate seen over the twelve months ending in April. At the consumer level, prices jumped in March and rose more moderately in April. Prices of nonfood, non-energy consumer items increased a little more rapidly on balance in March and April than over the twelve-month period ending in April. Total hourly compensation for private industry workers advanced in the first quarter at a rate close to that recorded during the second half of 1991.

At its meeting on March 31, 1992, the Committee adopted a directive that called for maintaining the existing degree of pressure on reserve positions and that included a bias toward possible easing during the intermeeting period. Accordingly, the directive indicated that in the context of the Committee's long-run objectives for price stability and sustainable economic growth, and giving careful consideration to economic, financial, and monetary developments, slightly greater reserve restraint

might be acceptable or slightly lesser reserve restraint would be acceptable in the intermeeting period. The reserve conditions contemplated under this directive were expected to be consistent with growth of M2 and M3 over the period from March through June at annual rates of about 3½ and 1½ percent respectively.

Open market operations during the intermeeting period initially were directed toward maintaining the existing degree of pressure on reserve positions. Prior to mid-April, however, operations were adjusted to implement some easing in the degree of reserve pressure. This action was taken in light of the significant weakness in the broad monetary aggregates and of indications that the economic expansion was not as strong as its pace early in the year and that underlying inflation would continue to trend lower. The management of reserves was complicated to some extent during this period by the uncertainties associated with the mid-April tax date. A reduction in reserve requirements on transactions deposits from 12 percent to 10 percent implemented on April 2 had only minor effects on demands for excess reserves and on volatility in money markets. Expected levels of adjustment plus seasonal borrowing were raised in the intermeeting period in anticipation of a slight rise in seasonal borrowing. Over the three complete reserve maintenance periods during the intermeeting interval, adjustment plus seasonal borrowing averaged a little more than \$100 million. The federal funds rate remained around 4 percent early in the intermeeting period but averaged a little below 3¾ percent in the weeks after the easing action.

Most other short-term interest rates fell more than the federal funds rate. Many market participants, interpreting incoming data as suggesting that the economic expansion would remain subdued and that the weakness in the broad monetary aggregates would persist, concluded that some further easing in policy was likely in the near term. Bond yields also fell, but generally by less than short-term rates, and they remained above the lows reached around the turn of the year. Changes in broad indexes of stock prices were mixed over the intermeeting period.

Questions about the prospects for the economic recovery in the United States and the related outlook for interest rates affected the value of the dollar in foreign exchange markets. On a trade-

weighted basis in terms of the other G-10 currencies, the dollar remained within a fairly narrow range until late in the period, when growing market expectations of a near-term easing in U.S. monetary policy exerted downward pressure on its value.

M2 and M3 contracted in March and April. The performance of these aggregates was considerably weaker than the Committee's expectations at the time of the March meeting. Expansion in transactions balances, which had accounted for much of the growth in the broader aggregates over previous months, slowed markedly. Some of the slowdown perhaps reflected a reduced need for liquid balances to make personal tax payments, which were unusually weak in April. In addition, some retail time deposit funds evidently were shifted into the capital markets in response to the low offering rates on these deposits relative to market rates. Through April, expansion of M2 was slightly above and that of M3 was slightly below the lower ends of the ranges established by the Committee for the year.

The staff projection prepared for this meeting pointed to a continuing recovery in economic activity. In the near term, expansion in consumer spending was expected to be considerably below the rapid first-quarter pace, and growth in spending on residential construction was likely to moderate in response to the earlier backup in mortgage interest rates. On the other hand, stronger orders for nondefense capital goods portended some pickup in business fixed investment despite the continuing drag exerted by the persisting, though abating, weakness in nonresidential construction; in addition, inventory liquidation was likely to slow from the first-quarter pace. Over time, some easing of restraints on credit supplies and the progress achieved in restructuring business and household balance sheets would help set the stage for sustained, moderate growth in spending. The projection did not incorporate any major new fiscal initiatives at the federal level. The considerable margin of slack in resource utilization, though decreasing, was projected to be associated with appreciable further slowing in the underlying rate of inflation.

In the Committee's discussion, members referred to the indications that the rate of economic growth had slowed since earlier in the year, but they interpreted the recent statistical and anecdotal information as consistent on balance with a continuing and relatively broad-based expansion in overall busi-

ness activity. Although some sectors of the economy remained troubled, reports from many parts of the country suggested that economic activity was expanding and that business executives were becoming more confident that a sustained recovery was under way. Several members noted, however, that in the absence of strong momentum in any sector of the economy, the advance was proceeding at a pace that was well below the typical rate of growth in the early phases of past cyclical upswings. In such circumstances, a faltering in the recovery, such as had occurred in 1991, could not be ruled out, especially given the financial difficulties still being experienced by many business firms, consumers, and lending institutions that in turn appeared to be reflected in the continued weakness in broad measures of money and credit. A differing view gave more weight to the recently abnormal behavior of the velocities of broad money and debt and the possibility that, once the recovery was more firmly established, some sectors of the economy and thus the economy more generally might generate more strength than was currently projected. With regard to the outlook for inflation, the recent performance of some key indicators of labor compensation and prices was somewhat disappointing. However, members continued to view further progress as likely, given the persisting though diminishing slack that was projected in labor and other production resources.

Many of the members commented that the various financial constraints on the expansion were diminishing and that a sounder financial foundation to support sustained economic recovery was being established. Considerable restructuring of balance sheets by both business firms and households had been accomplished; these developments together with lower interest rates had reduced interest burdens and had increased the capacity to borrow and spend. In the financial sector, banking institutions were continuing to work down problem credits in their loan portfolios and, in the context of growing profits associated with relatively wide interest margins on loans, were rebuilding their capital positions. The access of lending institutions to the capital markets had improved, and there were increasing indications, not yet reflected in the loan data, that banks were seeking lending opportunities more actively in many parts of the country and that loan demand from small and medium-size busi-

nesses was tending to revive. Thus, while banking institutions remained cautious lenders and their loan rates were on the high side in relation to market rates, members saw some signs that a more accommodating climate was emerging in loan markets.

In their reports on business conditions in various parts of the country, members noted that at least modest growth seemed to be occurring in most regions, while with some exceptions activity in other areas appeared to be stabilizing after declining earlier. Business confidence seemed to be improving, indeed appreciably so in some areas, and was described as more optimistic even in sections of the country that did not appear to be participating thus far in the economic recovery. Nonetheless, business concerns about the sustainability of the expansion were being reflected in cautious hiring and investment decisions. On balance, current business attitudes pointed to continuing economic expansion, though many business executives did not anticipate a robust recovery and the overall state of confidence appeared to be somewhat fragile.

Turning to individual sectors of the economy, members observed that the strong growth in consumer spending in the early months of the year, apparently outpacing the expansion in income, seemed to have slowed more recently. Nonetheless, improving consumer sentiment against the background of reduced debt burdens and strengthening employment opportunities pointed to further gains in consumer spending. Over time, such spending was likely to be associated more closely with developments in labor markets and the related growth in disposable incomes, though the demand for consumer durables also would respond to changing conditions in the housing markets. In those markets, anecdotal reports from around the country tended to confirm recent data indicating some slowing of activity from the pace at the start of the year, but conditions varied substantially across the nation. Housing activity had tended to display considerable sensitivity to changes in mortgage rates, and the recent declines in the latter along with gains in consumer confidence were seen as likely to encourage some pickup in housing demand and residential construction. Nonresidential construction, especially that of office buildings and hotels, was expected to remain weak for an

extended period in many areas as excess capacity was absorbed. On the positive side, rates of occupancy and prices of existing buildings appeared to be approaching bottom or stabilizing in many areas, thereby facilitating sales of repossessed property on the books of financial institutions. Other nonresidential construction activity was mixed; oil and gas drilling was still quite weak, but the construction of manufacturing and wholesale space was displaying some strength in various parts of the country. Gains in final demand, if sustained, were expected to foster appreciable further increases in the production of business equipment.

Government purchases of goods and services continued to be constrained by budgetary problems, including the severe financial difficulties of many state and local governments, and with defense spending projected to decline substantially, the government sector appeared likely to remain a negative influence on economic activity over the next several quarters. With regard to the outlook for exports, members referred to reports of relatively strong sales abroad by firms in some parts of the country. More generally, prospective growth in exports to some key industrial nations could be relatively sluggish if recent economic trends in those nations were to persist, though exports to a number of developing countries appeared to be rising fairly briskly. At the same time, the recovery in the domestic economy was likely to foster relatively rapid growth in imports. On the whole, net exports were expected to make little or no contribution to the expansion in domestic economic activity.

Despite the somewhat disappointing inflation news in recent months, the members generally viewed a slow downtrend in the rate of inflation as a plausible outcome for the year ahead. Reports from various parts of the country emphasized the highly competitive markets for many producer goods and the inability of many sellers to increase profit margins or to pass on rising costs through higher prices. Commodity prices had tended to fluctuate in a narrow range and appeared consistent with progress toward price stability. Consumer resistance to rising prices was described as strong. In the context of the relatively limited pressures on production resources associated with the members' outlook for economic activity and an appropriate monetary policy, the slow process of reducing

inflation was believed likely to continue for some time.

In the Committee's discussion of policy for the intermeeting period ahead, all of the members endorsed a proposal to maintain an unchanged degree of pressure in reserve markets. The members agreed that policy seemed to be appropriately positioned at this point to accommodate sustained economic expansion while also encouraging progress toward price stability.

In the course of the Committee's discussion, members devoted considerable attention to the behavior of the monetary aggregates. They expressed varying degrees of concern about the slow growth of M2 and M3 in 1992, including declines in March and April. Some emphasized that the lagging growth of those aggregates this year was occurring after relatively limited expansion over the previous year or so. Although the growth rates and velocities of the broader aggregates were subject to considerable short-run variations and had to be evaluated in the context of surrounding economic and financial circumstances, average growth over longer periods of time had been quite subdued. Plausible explanations, relating importantly to temporary factors such as the unexpectedly weak build-up of balances associated with the April tax date, permitted at least some discounting of the recent weakness of the broader aggregates, and growth of both M2 and M3 according to a staff analysis was likely to resume at a modest pace over the balance of the second quarter. However, in the opinion of a number of members, continuing weakness in these aggregates could be indicative of an increase in the downside risks to the expansion and would thus be a matter of growing concern.

Other members tended to discount to an extent the sluggish behavior of the broader aggregates. In this view, a variety of developments that were reflected in the channeling of credit away from depository institutions seemed to have altered previous relationships between M2 and M3 and measures of spending and income. To an important degree, current spending was being financed internally or, especially in the case of business firms, by raising funds in the capital markets. Moreover, against the background of weak loan demand and relatively low deposit offering rates and an unusually steep yield curve, many depositors were shifting funds from M2 into higher-yielding, longer-

term market assets. In these circumstances, satisfactory economic expansion would tend to be consistent with weaker growth and a higher velocity of M2 than would be suggested by historical relationships. Some members viewed the strength of M1 and reserves as indicative of a quite accommodative monetary policy in recent quarters, and they felt that continued rapid expansion in these measures could raise questions about the consistency of current monetary policy with progress toward price stability.

The members expressed differing preferences with regard to possible adjustments to the degree of reserve pressure during the intermeeting period, but all indicated that they could accept a symmetric directive. Some preferred such a directive because it would tend to underscore their view that the risks to the expansion and the possible need to adjust policy were now fairly evenly balanced in either direction. In light of the information on the economy reviewed at this meeting, they felt that current monetary policy was likely to remain properly positioned to accommodate the Committee's objectives for some time and that any adjustment to policy should be approached with considerable caution. In the context of persisting concerns about inflation, an easing in reserve conditions and lower short-term interest rates might well fail at this time to induce lower interest rates in long-term debt markets, though circumstances might change. In any event, the Committee should keep its options open and changing circumstances might warrant a Committee consultation during the weeks ahead.

A number of members expressed a preference for continuing to bias the directive toward possible easing during the intermeeting period. In this view, the risks to the expansion appeared to be tilted at least marginally to the downside, and while a steady policy course might well prove to be appropriate until the next meeting, these members believed it would be desirable for policy to be adjusted fairly promptly should the incoming evidence suggest a faltering expansion, especially if money growth were still lagging. Other members preferred a bias toward possible firming during the intermeeting period. They believed that a relatively stimulative monetary policy was in place and that the next move in policy might well need to be to the tightening side if, in the context of a strengthening economy, the Committee was to continue to



pursue its long-run objectives of sustainable economic growth and progress toward price stability.

At the conclusion of the Committee's discussion, all of the members indicated that they favored a directive that called for maintaining the existing degree of pressure on reserve positions. The members also noted that they preferred or could accept a directive that did not include a presumption about the likely direction of any adjustments to policy during the intermeeting period. Accordingly, in the context of the Committee's long-run objectives for price stability and sustainable economic growth, and giving careful consideration to economic, financial, and monetary developments, slightly greater or slightly lesser reserve restraint might be acceptable during the intermeeting period. The reserve conditions contemplated at this meeting were expected to be consistent with growth of M2 and M3 at annual rates of around 2½ percent and 1½ percent respectively over the two-month period from April through June.

At the conclusion of the meeting the following domestic policy directive was issued to the Federal Reserve Bank of New York:

The information reviewed at this meeting suggests on balance that economic activity is expanding at a moderate pace. Total nonfarm payroll employment increased somewhat in April, and the civilian unemployment rate edged down to 7.2 percent. Industrial production rose appreciably further in April partly reflecting some further recovery in motor vehicle assemblies. A rebound in retail sales in April about offset the decline in March. Single-family housing starts fell considerably for a second month in April. Recent data on orders and shipments of nondefense capital goods indicate appreciable increases in outlays for business equipment, and building contracts point to some slowing of the decline in nonresidential construction. The nominal U.S. merchandise trade deficit in January–February was somewhat below its average rate in the fourth quarter. Incoming data on prices and labor costs suggest little change from recent trends.

Most interest rates have fallen since the Committee meeting on March 31. In foreign exchange markets, the trade-weighted value of the dollar in terms of the other G-10 currencies declined on balance over the intermeeting period.

M2 and M3 contracted in March and April; and expansion in transactions balances, which had accounted for much of the growth in the broader aggregates over previous months, slowed markedly. Through April, expansion of M2 was slightly above and that of M3 was slightly below the lower ends of the ranges established by the Committee for the year.

The Federal Open Market Committee seeks monetary and financial conditions that will foster price stability and promote sustainable growth in output. In furtherance of these objectives, the Committee at its meeting in February established ranges for growth of M2 and M3 of 2½ to 6½ percent and 1 to 5 percent, respectively, measured from the fourth quarter of 1991 to the fourth quarter of 1992. The monitoring range for growth of total domestic nonfinancial debt was set at 4½ to 8½ percent for the year. With regard to M3, the Committee anticipated that the ongoing restructuring of depository institutions would continue to depress the growth of this aggregate relative to spending and total credit. The behavior of the monetary aggregates will continue to be evaluated in the light of progress toward price level stability, movements in their velocities, and developments in the economy and financial markets.

In the implementation of policy for the immediate future, the Committee seeks to maintain the existing degree of pressure on reserve positions. In the context of the Committee's long-run objectives for price stability and sustainable economic growth, and giving careful consideration to economic, financial, and monetary developments, slightly greater reserve restraint or slightly lesser reserve restraint might be acceptable in the intermeeting period. The contemplated reserve conditions are expected to be consistent with growth of M2 and M3 over the period from April through June at annual rates of about 2½ and 1½ percent, respectively.

Votes for this action: Messrs. Greenspan, Corrigan, Angell, Hoenig, Jordan, Melzer, Mullins, Kelley, LaWare, Lindsey, Ms. Phillips, and Mr. Syron. Votes against this action: None.

## 2. *Authorization for Domestic Open Market Operations*

The Committee approved a temporary increase of \$2 billion, to a level of \$10 billion, in the limit on changes between Committee meetings in System Account holdings of U.S. government and federal agency securities. The increase amended paragraph 1(a) of the Authorization for Domestic Open Market Operations and was effective for the intermeeting period ending with the close of business on July 1, 1992.

Votes for this action: Messrs. Greenspan, Corrigan, Angell, Hoenig, Jordan, Melzer, Mullins, Kelley, LaWare, Lindsey, Ms. Phillips, and Mr. Syron. Votes against this action: None.

The Manager for Domestic Operations advised the Committee that the current leeway of \$8 billion

for changes in System Account holdings might not suffice to meet the potentially large need to add reserves over the intermeeting period to accommo-

date a seasonal bulge in currency in circulation, an increase in required reserves, and other factors that might call for substantial reserve additions.

# Legal Developments

## FINAL RULE—AMENDMENT TO REGULATION A

The Board of Governors is amending 12 C.F.R. Part 201, its Regulation A (Extensions of Credit by Federal Reserve Banks) to reflect its approval of a reduction in the basic discount rate at each Federal Reserve Bank. The Board has also amended Regulation A to change the rate for seasonal credit from a fixed rate to a flexible rate. The Board acted on requests submitted by the Boards of Directors of the twelve Federal Reserve Banks.

The amendments to Regulation A were effective July 27, 1992. The discount rate changes for short-term adjustment credit and for other extended credit were effective on the dates specified in sections 201.51 and 201.52(b), respectively. The discount rate changes for seasonal credit were effective January 9, 1992. The Board of Governors is amending 12 C.F.R. Part 201 as follows:

### Part 201—Extensions of Credit by Federal Reserve Banks

1. The authority citation for 12 C.F.R. Part 201 continues to read as follows:

*Authority:* Sections 10(a), 10(b), 13, 13a, 14(d) and 19 of the Federal Reserve Act (12 U.S.C. 347a, 347b, 343 et seq., 347c, 348 et seq., 357, 374, 374a and 461); and section 7(b) of the International Banking Act of 1978 (12 U.S.C. 347d).

2. Section 201.51 is revised to read as follows:

### Section 201.51—Short-term adjustment credit for depository institutions.

The rates for short-term adjustment credit provided to depository institutions under section 201.3(a) are:

Federal Reserve Bank	Rate	Effective
Boston .....	3.0	July 2, 1992
New York .....	3.0	July 2, 1992
Philadelphia .....	3.0	July 2, 1992
Cleveland .....	3.0	July 6, 1992
Richmond .....	3.0	July 2, 1992
Atlanta .....	3.0	July 2, 1992
Chicago .....	3.0	July 2, 1992
St. Louis .....	3.0	July 7, 1992
Minneapolis .....	3.0	July 2, 1992
Kansas City .....	3.0	July 2, 1992
Dallas .....	3.0	July 2, 1992
San Francisco .....	3.0	July 2, 1992

3. Section 201.52 is revised to read as follows:

### Section 201.52—Extended credit for depository institutions.

(a) *Seasonal credit.* The rate for seasonal credit extended to depository institutions under section 201.3(b)(1) is a flexible rate that takes into account rates on market sources of funds, but in no case will the rate charged be less than the rate for short-term adjustment credit as set out in section 201.51.

(b) *Other extended credit.* The rates for other extended credit provided to depository institutions under sustained liquidity pressures or where there are exceptional circumstances or practices involving a particular institution under section 201.3(b)(2) are:

Federal Reserve Bank	Rate	Effective
Boston .....	3.0	July 2, 1992
New York .....	3.0	July 2, 1992
Philadelphia .....	3.0	July 2, 1992
Cleveland .....	3.0	July 6, 1992
Richmond .....	3.0	July 2, 1992
Atlanta .....	3.0	July 2, 1992
Chicago .....	3.0	July 2, 1992
St. Louis .....	3.0	July 7, 1992
Minneapolis .....	3.0	July 2, 1992
Kansas City .....	3.0	July 2, 1992
Dallas .....	3.0	July 2, 1992
San Francisco .....	3.0	July 2, 1992

These rates apply for the first 30 days of borrowing. For credit outstanding for more than 30 days, a flexible rate will be charged that takes into account rates on market sources of funds, but in no case will the rate charged be less than the rate for short-term adjustment credit, as set out in section 201.51, plus one-half percentage point. Where extended credit provided to a particular depository institution is anticipated to be outstanding for an unusually prolonged period and in relatively large amounts, the 30-day time period may be shortened.

## FINAL RULE—AMENDMENT TO REGULATION Y

The Board of Governors is amending 12 C.F.R. Part 225, its Regulation Y (Bank Holding Companies and Change in Bank Control) to provide expressly that a

bank holding company or its nonbank subsidiary may act as an agent for customers in the brokerage of shares of an investment company advised by the holding company or any of its subsidiaries. In addition, the revision will provide that a bank holding company or its nonbank subsidiary may provide investment advice to customers regarding the purchase or sale of shares of an investment company advised by a holding company affiliate. In both instances, the Board requires certain disclosures to be made to address potential conflicts of interests or adverse effects.

Effective August 10, 1992, 12 C.F.R. Part 225 is amended as follows:

*Part 225—Bank Holding Companies and Change in Bank Control*

1. The authority citation for Part 225 continues to read as follows:

*Authority:* 12 U.S.C. 1817(j)(13), 1818, 1831i, 1843(c)(8), 1844(b), 3106, 3108, 3907, 3909, 3310, and 3331-3351.

2. In section 225.125, paragraph (h) is revised to read as follows:

**Section 225.125—Investment adviser activities.**

\* \* \* \* \*

(h) Under section 20 of the Glass-Steagall Act, a member bank is prohibited from being affiliated with a company that directly, or through a subsidiary, engages principally in the issue, flotation, underwriting, public sale, or distribution of securities. A bank holding company or its nonbank subsidiary may not engage, directly or indirectly, in the underwriting, public sale or distribution of securities of any investment company for which the holding company or any nonbank subsidiary provides investment advice except in compliance with the terms of section 20, and only after obtaining the Board's approval under section 4 of the Bank Holding Company Act and subject to the limitations and disclosures required by the Board in those cases. The Board has determined, however, that the conduct of securities brokerage activities by a bank holding company or its nonbank subsidiaries, when conducted individually or in combination with investment advisory activities, is not deemed to be the underwriting, public sale, or distribution of securities prohibited by the Glass-Steagall Act, and the U.S. Supreme Court has upheld that determination. *See Securities Industry Ass'n v.*

*Board of Governors*, 468 U.S. 207 (1984); *see also Securities Industry Ass'n v. Board of Governors*, 821 F.2d 810 (D.C. Cir. 1987), *cert. denied*, 484 U.S. 1005 (1988). Accordingly, the Board believes that a bank holding company or any of its nonbank subsidiaries that has been authorized by the Board under the Bank Holding Company Act to conduct securities brokerage activities (either separately or in combination with investment advisory activities) may act as agent, upon the order and for the account of customers of the holding company or its nonbank subsidiary, to purchase or sell shares of an investment company for which the bank holding company or any of its subsidiaries acts as an investment adviser. In addition, a bank holding company or any of its nonbank subsidiaries that has been authorized by the Board under the Bank Holding Company Act to provide investment advice to third parties generally (either separately or in combination with securities brokerage services) may provide investment advice to customers with respect to the purchase or sale of shares of an investment company for which the holding company or any of its subsidiaries acts as an investment adviser. In the event that a bank holding company or any of its nonbank subsidiaries provides brokerage or investment advisory services (either separately or in combination) to customers in the situations described above, at the time the service is provided the bank holding company should instruct its officers and employees to caution customers to read the prospectus of the investment company before investing and must advise customers in writing that the investment company's shares are not insured by the Federal Deposit Insurance Corporation, and are not deposits, obligations of, or endorsed or guaranteed in any way by, any bank, unless that happens to be the case. The holding company or nonbank subsidiary must also disclose in writing to the customer the role of the company or affiliate as adviser to the investment company. These disclosures may be made orally so long as written disclosure is provided to the customer immediately thereafter. To the extent that a bank owned by a bank holding company engages in providing advisory or brokerage services to bank customers in connection with an investment company advised by the bank holding company or a nonbank affiliate, but is not required by the bank's primary regulator to make disclosures comparable to the disclosures required to be made by bank holding companies providing such services, the bank holding company should require its subsidiary bank to make the disclosures required in this paragraph to be made by a bank holding company that provides such advisory or brokerage services.

*FINAL RULE—AMENDMENT TO REGULATION Z*

The Board of Governors is amending 12 C.F.R. Part 226, its Regulation Z (Truth in Lending). The Board is (1) revising Regulation Z to provide that depository institutions may retain the right to demand payment of a home equity line of credit extended to their own executive officers when required by federal law; and (2) *not* changing the rules in Regulation Z that set forth the way creditors disclose discounted initial rates and certain payment examples for home equity lines. The rules in question relate to the Home Equity Loan Consumer Protection Act of 1988, which requires creditors to provide consumers with information for open-end credit plans secured by the consumer's dwelling, and places certain substantive limitations on the way in which those lines may be structured. With regard to the revision, depository institutions that currently include such a provision in their executive officers' contracts will not be affected by this amendment. With regard to (2) above, the approach adopted by the Board for disclosure of the discounted initial rate and certain payment examples has been examined by the U.S. Court of Appeals for the District of Columbia Circuit in recent litigation, and remanded to the Board for further consideration. After such reconsideration and analysis of the comment letters, the Board has decided to retain the existing rules.

Effective July 29, 1992, but compliance optional until October 1, 1993, 12 C.F.R. Part 226 is amended as follows:

*Part 226—Truth in Lending*

1. The authority citation for Part 226 continues to read as follows:

*Authority:* Section 105, Truth in Lending Act, as amended by section 605, Pub. L. 96-221, 94 Stat. 170 (15 U.S.C. 1604 *et seq.*); Section 1204(c), Competitive Equality Banking Act, Pub. L. 100-86, 101 Stat. 552.

2. Section 226.5b is amended by revising paragraphs (f)(2)(ii) and (f)(2)(iii), and by adding paragraph (f)(2)(iv) to read as follows:

*Subpart B—Open-End Credit*

\* \* \* \* \*

**Section 226.5b—Requirements for home equity plans.**

\* \* \* \* \*

(f)(2)(i)

\* \* \* \* \*

- (ii) The consumer fails to meet the repayment terms of the agreement for any outstanding balance;
- (iii) Any action or inaction by the consumer adversely affects the creditor's security for the plan, or any right of the credit in such security; or
- (iv) Federal law dealing with credit extended by a depository institution to its executive officers specifically requires that as a condition of the plan the credit shall become due and payable on demand, provided that the creditor includes such a provision in the initial agreement.

*ORDERS ISSUED UNDER BANK HOLDING COMPANY ACT*

*Orders Issued Under Section 3 of the Bank Holding Company Act*

Banc One Corporation  
Columbus, Ohio

Banc One Ohio Corporation  
Columbus, Ohio

*Order Approving Merger With a Bank Holding Company*

Banc One Corporation, and its wholly owned subsidiary, Banc One Ohio Corporation, both of Columbus, Ohio (together, "Banc One"), bank holding companies within the meaning of the Bank Holding Company Act ("BHC Act"), have applied under section 3 of the BHC Act (12 U.S.C. § 1842) to acquire First Security Corporation of Kentucky, and its wholly owned subsidiary, First Security Affiliates, Inc., both of Lexington, Kentucky (together "First Security"), and thereby indirectly acquire First Security's subsidiary banks: First Security National Bank and Trust Company of Lexington, Lexington ("FSNB"); First Security Bank and Trust Company of Clark County, Winchester; First Security Bank and Trust Company of Danville, Danville; and First Security Bank and Trust Company of Madison County, Richmond, all in Kentucky.<sup>1</sup>

1. Banc One will acquire First Security through the merger of First Security into Banc One Ohio Corporation. In connection with this acquisition, Banc One also has applied to acquire an option to purchase, under certain conditions, up to 19.9 percent of First Security's common stock. This option will terminate upon consummation of the proposed merger of Banc One and First Security.

Notice of the application, affording interested persons an opportunity to submit comments, has been published (57 *Federal Register* 6606 (1992)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 3(c) of the BHC Act.

Banc One, with total deposits of \$39.6 billion, controls banking subsidiaries in Ohio, Indiana, Michigan, Wisconsin, Illinois, Texas and Kentucky.<sup>2</sup> Banc One operates one subsidiary bank in Kentucky, Bank One, Lexington, N.A., Lexington, Kentucky ("BOL"). BOL is the 18th largest commercial banking organization in Kentucky, controlling \$289.8 million in deposits, representing less than 1 percent of total deposits in commercial banks in Kentucky. First Security is the fourth largest commercial banking organization in Kentucky, controlling \$1.3 billion in deposits, representing 3.7 percent of total deposits in commercial banks in the state. Upon consummation of this proposal, Banc One would become the fourth largest commercial banking organization in the state, controlling \$1.6 billion in deposits, representing 4.5 percent of total deposits in commercial banking organizations in Kentucky.

#### *Douglas Amendment*

Section 3(d) of the BHC Act, the Douglas Amendment, prohibits the Board from approving an application by a bank holding company to acquire control of any bank located outside the bank holding company's home state, unless such acquisition is "specifically authorized by the statute laws of the State in which [the] bank is located, by language to that effect and not merely by implication."<sup>3</sup> As part of this proposal, Banc One, which has Ohio as its home state, proposes to acquire First Security, which has Kentucky as its home state.<sup>4</sup> The Board previously has determined that the interstate banking statutes of Kentucky permit the acquisition of Kentucky banking organizations by banking organizations located in Ohio.<sup>5</sup> Accordingly, Board approval of this proposal is not prohibited by the Douglas Amendment. Approval of this proposal, however, is conditioned upon Banc One's receiving all required state regulatory approvals.

2. State data are as of December 31, 1991; market data are as of September 30, 1991.

3. 12 U.S.C. § 1842(d).

4. A bank holding company's home state is that state in which the operations of the bank holding company's banking subsidiaries were principally conducted on July 1, 1966, or the date on which the company became a bank holding company, whichever is later. 12 U.S.C. § 1842.

5. See *Fifth Third Bancorp*, 72 *Federal Reserve Bulletin* 47 (1986); Ky. Rev. Stat. Ann. § 287.900 (Michie 1988).

#### *Competitive, Financial, Managerial and Supervisory Considerations*

Banc One and First Security compete in the Lexington, Kentucky banking market.<sup>6</sup> Banc One is the fourth largest of 28 depository institutions in the market with total deposits of \$303.5 million representing 8 percent of total deposits in depository institutions in the market.<sup>7</sup> First Security is the largest depository institution in the market controlling two banks with total deposits of \$1.1 billion representing 28.7 percent of total deposits in depository institutions in the market. Upon consummation of this proposal, Banc One would become the largest depository institution in the market controlling deposits of \$1.4 billion, representing 36.7 percent of total deposits in depository institutions, and the Herfindahl-Hirschman Index ("HHI") for the market would increase by 458 points to 1673.<sup>8</sup> The Lexington, Kentucky, banking market would remain moderately concentrated, and eighteen commercial banking organizations and nine thrifts would continue to operate in the market after consummation of this proposal. After review of the concentration levels, the number of competitors that will remain, and the other facts of record, the Board has determined that consummation of the proposal is not likely to result in a significantly adverse effect on competition in the Lexington, Kentucky, banking market or any other relevant banking market.

The financial and managerial resources, and future prospects of Banc One, First Security and their respective subsidiaries, and the other factors the Board must consider under section 3 of the BHC Act are consistent with approval of this proposal.

6. The Lexington, Kentucky banking market includes Fayette, Bourbon, Clark, Jessamine, Powell, Scott, and Woodford Counties in Kentucky.

7. In this context, depository institutions include commercial banks, savings banks and savings associations. Market share data are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, major competitors of commercial banks. See *Midwest Financial Group*, 75 *Federal Reserve Bulletin* 386 (1989); *National City Corporation*, 70 *Federal Reserve Bulletin* 743 (1984).

8. Under the revised Department of Justice Merger Guidelines, 49 *Federal Register* 26,823 (June 29, 1984), a market in which the post-merger HHI is above 1000 and below 1800 is considered moderately concentrated. The Department of Justice has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by at least 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers and acquisitions for anticompetitive effects implicitly recognizes the competitive effect of limited-purpose lenders and other non-depository financial entities.

### Convenience and Needs Considerations

In considering the applications under section 3 of the BHC Act, the Board must consider the convenience and needs of the communities to be served by the institutions and take into account the records of the relevant depository institutions under the Community Reinvestment Act (12 U.S.C. § 2901 *et seq.*) ("CRA"). The CRA requires the federal financial supervisory agencies to encourage financial institutions to help meet the credit needs of the local communities in which they operate consistent with the safe and sound operation of such institutions. To accomplish this end, the CRA requires the appropriate federal supervisory authority to "assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with the safe and sound operation of such institution," and to take that record into account in its evaluation of bank holding company applications.<sup>9</sup>

In connection with this application, the Board has received comments supporting and opposing the proposal. For example, the Commissioner of Housing of the Lexington Fayette County Urban County Government stated that BOL actively supports local housing initiatives and that BOL supplies assistance for projects that provide affordable housing for low- and moderate-income residents of Lexington. The Community Reinvestment Alliance of Lexington ("CRAL") was critical of the efforts of BOL and FSNB in meeting the mortgage credit needs of lower income minority residents in certain inner city census tracts in Lexington, Kentucky, and BOL's refusal to agree to a low-income mortgage plan suggested by CRAL.<sup>10</sup>

The Board has carefully reviewed the CRA performance record of BOL and FSNB, as well as CRAL's comments and BOL's response to those comments, in light of the CRA, the Board's regulations and the Statement of the Federal Financial Supervisory Agen-

cies Regarding the Community Reinvestment Act ("Agency CRA Statement").<sup>11</sup>

Initially, the Board notes that both BOL and FSNB have received satisfactory ratings from their primary supervisor, the Office of the Comptroller of the Currency ("OCC"), in the most recent examinations of their CRA performance.<sup>12</sup> In addition, all of the other subsidiary banks of Banc One and First Security have received satisfactory or outstanding ratings from their primary regulators in the most recent examinations of their CRA performance. The Agency CRA Statement provides that a CRA examination is an important and often controlling factor in the consideration of an institution's CRA record and that these reports will be given great weight in the applications process.<sup>13</sup> The Board also notes that BOL and FSNB will account for less than 5 percent of the assets of Banc One after consummation of this transaction.

*Corporate Policies.* Banc One and BOL have in place the types of programs and policies outlined in the Agency CRA Statement that contribute to an effective CRA program and these efforts will be implemented after the acquisition of First Security and FSNB.<sup>14</sup> BOL's program is monitored at the holding company level by Banc One's Corporate CRA Committee, which oversees the CRA performance of all subsidiary banks. This committee reviews quarterly reports on subsidiary banks' CRA activities and presents the results of these reports to Banc One's board of directors.

Banc One also has established holding company subsidiaries that provide assistance for CRA programs to banks in the Banc One system. For example, Banc One has a corporate Community Development Corporation ("CDC") with resources to assist all bank affiliates in financing projects designed to promote community welfare, housing availability and economic

9. 12 U.S.C. § 2903.

10. CRAL also alleges that FSNB has not met lending goals established under a mini-mortgage program designed to meet the needs of low- and moderate-income individuals. Under this program, FSNB offers mortgage loans for the purchase of one-to-four family homes to applicants with household incomes of \$20,000 or less. This product features a 25-year, below-market, variable rate loan with a 20 percent down payment requirement and a fixed monthly payment. CRAL maintains that FSNB has not met the five-year lending goals in the census tracts targeted under this program and has refused to reduce the minimum down payment for this mortgage product to 5 percent. Banc One responds that, while FSNB has not fully realized its five-year mini-mortgage lending goals, FSNB has exceeded other five-year lending goals for community development, small business, and home purchase lending under its agreement with CRAL.

11. The Agency CRA Statement provides guidance on the types of policies and procedures that the supervisory agencies believe financial institutions should have in place in order to fulfill their responsibilities under the CRA on an ongoing basis and the procedures that the supervisory agencies will use during the application process to review an institution's CRA compliance and performance. The agency CRA Statement also explains that decisions by agencies to allow financial institutions to expand will be made pursuant to an analysis of the institution's overall CRA performance and will be based on the actual record of performance of the institution. 54 *Federal Register* 13,742 (1989).

12. Performance under the CRA for BOL was rated "satisfactory" as of August 13, 1990, and for FSNB was rated "satisfactory" as of May 31, 1991.

13. 54 *Federal Register* at 13,745.

14. Banc One has committed that following consummation of the proposed merger of First Security's bank subsidiaries with BOL, BOL will undertake immediate and comprehensive training of all First Security personnel to ensure consistent and aggressive implementation of Banc One's CRA policies and procedures.

development.<sup>15</sup> Banc One also has a mortgage subsidiary, Banc One Mortgage Corporation, which assists affiliates by offering specialized mortgage products designed for low- and moderate-income applicants. Banc One's corporate CRA Research Division assists Banc One's subsidiary banks in collecting and analyzing lending data to monitor the distribution of loan products throughout their delineated market areas. BOL's CRA officer and other officers periodically report to BOL's board of directors on progress made under the bank's CRA program in meeting the credit needs of all its communities, including low- and moderate-income areas.

*Ascertainment and Marketing.* BOL ascertains credit needs through interviews with community leaders, an established calling program, and participation in community organizations. BOL also has established a Community Advisory Council which meets quarterly with bank officers to discuss the credit needs of the community and to propose programs to address those needs.<sup>16</sup>

BOL has taken several steps to target its marketing toward low- and moderate-income neighborhoods. For example, BOL, in conjunction with the Lexington-Fayette Urban County government, will repeat a live television call-in program for prospective homebuyers this year. In addition, BOL has co-sponsored an affordable housing seminar with a local government. In an effort to increase its accessibility to low- and moderate-income applicants, BOL also instituted a program whereby small loan applications can be submitted at local government offices for forwarding to the bank. BOL representatives visit predominately minority local churches to advise congregations on the available banking products and services.

*Lending and Other Activities.* BOL has been an active participant in federal and state government-sponsored home mortgage loan programs, including programs sponsored by the Veterans Administration ("VA"), Federal Housing Administration ("FHA"), Federal National Mortgage Association ("FNMA"), and Federal Home Loan Mortgage Association ("FHLMC").<sup>17</sup> BOL joined the Kentucky Housing Corporation ("KHC") and 23 other lenders in offering the "EPIC" or "KHC" program to assist first time

homebuyers.<sup>18</sup> In addition, BOL provides home mortgage loans to low- and moderate-income first-time homebuyers through a mortgage credit certificate program sponsored by local government.<sup>19</sup> BOL has participated in the Lexington-Fayette Urban County Government's Vacant Lot Program by providing below market-rate permanent financing and participated in a rental rehabilitation program. Banc One also has provided financing for affordable multi-family housing.<sup>20</sup>

FSNB also offers VA and FHA guaranteed loans. During 1990 FSNB originated 96 FHA and VA loans totalling approximately \$6 million. In addition, like BOL, FSNB is a member of the KHC program that assists first time homebuyers, and FSNB has committed to lend \$3 million through this program. FSNB has been active in the redevelopment of downtown Lexington both through lending and grants for community projects.

BOL and FSNB also provide loans guaranteed by the Small Business Administration ("SBA").<sup>21</sup> Between January 1 and June 30, 1990, BOL made nine SBA loans totalling \$1.3 million. Six of these loans were in amounts less than \$50,000. With the Kentucky Small Business Development Center and local Lexington government agencies, BOL co-sponsors a new pilot incubator program to encourage minority-owned business development. This program is intended to assist new minority-owned businesses to acquire funds for working capital and equipment, locate technical assistance, prepare operating plans, and organize administrative functions.<sup>22</sup> BOL sponsors seminars providing technical assistance to small business owners, especially small businesses owned by minorities or women. BOL provides government guaranteed student loans,<sup>23</sup> and BOL has established with local

15. Banc One's CDC has invested nationwide over \$10 million in equity in low-income housing projects utilizing the low-income housing tax credit to date.

16. Two representatives of CRAL serve on this council.

17. The OCC's most recent CRA performance examination commended BOL's participation in these programs, noting that between January 1, 1989, and June 30, 1990, BOL made 30 VA loans totalling approximately \$2.0 million; 193 FHA loans totalling approximately \$11.6 million; and 60 FNMA and FHLMC loans totalling approximately \$4.9 million in the Lexington Metropolitan Statistical Area.

18. Under this program low- and moderate-income first-time homebuyers are offered 30-year, fixed-rate loans that are FHA or VA insured. During 1990 and 1991, BOL originated 386 loans, totalling \$16.6 million under this program.

19. Under this program low- and moderate-income first-time homebuyers receive dollar-for-dollar federal income tax credits for 20 percent of the interest paid on their home mortgage loans.

20. For example, BOL has provided construction and permanent financing for a small multi-family housing development in the Pralltown section of Lexington.

21. FSNB made 24 SBA guaranteed loans totalling \$2.3 million during 1990, and had 67 SBA guaranteed loans outstanding totalling \$4.7 million as of year-end 1990. FSNB also extended 26 farm loans totalling approximately \$946,000 during 1990, and has provided loans and grants for the redevelopment of downtown Lexington.

22. BOL has financed a minority contractor's purchase of two undeveloped property lots in a low- to moderate-income neighborhood and has identified a low-income first-time homebuyer who will purchase the first completed home through financing by BOL and the KHC.

23. Between January 1 and June 30, 1990, BOL made 10,498 guaranteed student loans totalling approximately \$14.6 million. Under this proposal, government guaranteed student loans would become available to customers of FSNB.



government support a neighborhood financial center in Lexington operated by young adults to provide basic financial services to the community and instructional opportunities in financial transactions.

*Home Mortgage Disclosure Act ("HMDA") Data and Lending Practices.* The Board has reviewed the 1989 and 1990 HMDA data reported by subsidiaries of Banc One and First Security, and CRAL's comments regarding these data. Due to recent amendments to the HMDA effective in 1990, these banks were required for the first time to report the information regarding both loan approvals and denials to the banking agencies and the public. This information includes data on the race, gender and income of individual applicants, as well as the location of the property securing the potential loan and the disposition of the application. *These data indicate that loan originations vary for BOL by racial or ethnic group and income level in certain areas in Lexington.*

Because all banks are obligated to ensure that their lending practices are based on criteria that assure not only safe and sound lending, but also assure equal access to credit by creditworthy applicants regardless of race, the Board is concerned when the record of an institution indicates disparities in lending to minority applicants. The Board recognizes, however, that HMDA data alone provide only a limited measure of any given institution's lending in the communities that the institution serves. The Board also recognizes that HMDA data have limitations that make the data an inadequate basis, absent other information, for conclusively determining whether an institution has engaged in illegal discrimination on the basis of race or ethnicity in making lending decisions.

The most recent examinations for CRA compliance and performance conducted by bank supervisory agencies found no evidence of illegal discrimination or other illegal credit practices in BOL or FSNB.<sup>24</sup> Banc One has also taken steps designed to improve its lending to minorities and low- and moderate-income neighborhoods in Lexington.

BOL proposes to increase the supply of affordable housing in low- and moderate-income areas, including in areas identified by CRAL, through Banc One's community development corporation by acquiring properties suitable for development or redevelopment. The community development corporation will employ an FHA-certified minority contractor to rehabilitate

and/or construct affordable housing, and BOL will provide financing through FHA-insured mortgage loans and the G.E. Community Homebuyer program. Under the Community Homebuyer Program, low- and moderate-income home mortgage applicants who complete homebuyer counseling sessions may apply for home mortgages with flexible underwriting requirements and favorable terms.<sup>25</sup>

Banc One has committed that it will offer its Affordable Housing Lender Program in Lexington. Through this program sponsored by Banc One Mortgage Corporation, Banc One plans to offer additional products and services to low- and moderate-income homebuyers in Lexington. BOL will also appoint a mortgage loan originator to serve only low- and moderate-income homebuyers, including residents in the census tracts identified by CRAL.

*Conclusion.* The Board has carefully considered all of the facts of record, including the comments filed in this case, in reviewing the convenience and needs factors under the BHC Act. Based on a review of the entire record of performance, including information provided by commenters supporting and opposing the proposal and the performance examinations by the banks' primary regulators, the Board believes that the efforts of Banc One and First Security to help meet the credit needs of all segments of the communities served by these banks, including low- and moderate-income neighborhoods, are generally satisfactory. Moreover, BOL has initiated and has committed to initiate steps designed to strengthen home mortgage lending in Lexington.

On the basis of all the facts of record, the Board concludes that the convenience and needs considerations, including the CRA records of Banc One and First Security, are consistent with approval of this application. The Board expects Banc One to implement fully the CRA initiatives and commitments discussed in this Order and contained in its application. Banc One's progress in implementing these initiatives and commitments will be monitored by the Board in future applications to expand its deposit-taking facilities.

25. Banc One proposes to make available a loan program to all low- and moderate-income customers of BOL and FSNB that provides for 15- or 30-year conventional fixed-rate, fully amortizing mortgages. Under this program, there will be no minimum loan amount, and the maximum loan to value ratio is 95 percent of the lesser of:

- (1) the sales price including rehabilitation cost, if any; or
- (2) the appraised value after completion of rehabilitation. The borrower's minimum equity requirement is 5 percent, with at least 3 percent provided from the borrower's own funds. The remaining 2 percent may be provided from a gift by a relative or a grant from a nonprofit organization or public entity. This program will replace FSNB's mini-mortgage program which required a 20 percent downpayment and had a maximum loan term of 25 years.

24. Examiners noted in three Banc One subsidiary banks—not including BOL—certain failures to comply with the Equal Credit Opportunity Act, including instances where spousal income was required in loan applications. Banc One has taken prompt corrective action and has addressed these weaknesses to the satisfaction of the appropriate federal bank regulatory agencies.

Based on the foregoing, including the conditions and commitments described in this Order and those made in the application, and all of the facts of record, the Board has determined that the application should be, and hereby is, approved. The Board's approval of this proposal is specifically conditioned on compliance by Banc One and its subsidiaries with these conditions and commitments, which are conditions imposed in writing by the Board in connection with its findings and decision and may be enforced in proceedings under applicable law.

The acquisition shall not be consummated before the thirtieth calendar day after the effective date of this Order, or later than three months after the effective date of this Order, unless such period is extended for good cause by the Board or by the Federal Reserve Bank of Cleveland, acting pursuant to delegated authority.

By order of the Board of Governors, effective July 6, 1992.

Voting for this action: Chairman Greenspan and Governors Angell, Kelley, LaWare, Lindsey, and Phillips. Absent and not voting: Governor Mullins.

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

CB&T Financial Corporation  
Fairmont, West Virginia

CB&T Clarksburg Corporation  
Fairmont, West Virginia

*Order Approving Acquisition of Bank Holding  
Company and Banks*

CB&T Financial Corporation and its wholly owned subsidiary, CB&T Clarksburg Corporation, both of Fairmont, West Virginia (together, "CB&T"), bank holding companies within the meaning of the Bank Holding Company Act ("BHC Act"), have applied under section 3 of the BHC Act (12 U.S.C. § 1842) to acquire First State Bancorporation, Inc., Elkins, West Virginia ("First State"), and thereby indirectly acquire its subsidiary bank, First State Bank, Elkins, West Virginia.<sup>1</sup>

1. First State will merge with and into CB&T Clarksburg Corporation. In addition, CB&T Clarksburg Corporation has applied for approval to acquire Community Bank & Trust National Association of Randolph County, Elkins, West Virginia, a direct subsidiary of CB&T Financial Corporation.

Notice of the applications, affording interested persons an opportunity to submit comments, has been published (57 *Federal Register* 13,103 (1992)). The time for filing comments has expired, and the Board has considered the applications and all comments received in light of the factors set forth in section 3(c) of the BHC Act.

CB&T, with five subsidiary banks, is the fourth largest commercial banking organization in West Virginia, controlling total deposits of \$559.1 million, representing 3.6 percent of total deposits in commercial banks in the state.<sup>2</sup> First State is the 80th largest commercial banking organization in the state, controlling \$36.7 million in deposits, representing less than 1 percent of total deposits in commercial banks in the state. Upon consummation of this proposal, CB&T would remain the fourth largest commercial banking organization in the state, controlling \$595.8 million in deposits, representing 3.8 percent of total deposits in commercial banks in the state.

CB&T and First State compete in the Randolph County, West Virginia, banking market.<sup>3</sup> CB&T is the fifth largest of seven commercial banking organizations in the market, with deposits of \$27.3 million, representing 8.9 percent of total deposits in commercial banking organizations in the market. First State is the third largest commercial banking organization in the market with deposits of \$36.7 million, representing 12.0 percent of total deposits in commercial banking organizations in the market. Upon consummation of this proposal, CB&T would become the third largest commercial banking organization in the market with deposits of \$64 million, representing 20.9 percent of total deposits in commercial banking organizations in the market. The Herfindahl-Hirschman Index ("HHI") for the market would increase by 213 points to 2629, and the Randolph County banking market would remain highly concentrated.<sup>4</sup>

A number of characteristics of the Randolph County banking market indicate that the increase in concentration levels as measured by the HHI for this market overstates the possible effect of this proposal on

2. All data are as of December 31, 1991.

3. The Randolph County, West Virginia banking market is approximated by Randolph County, West Virginia.

4. Under the revised Department of Justice Merger Guidelines, 49 *Federal Register* 26,823 (June 29, 1984), a market in which the post-merger HHI is above 1800 is considered highly concentrated. The Department of Justice has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by at least 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers and acquisitions for anticompetitive effects implicitly recognizes the competitive effect of limited-purpose lenders and other non-depository financial entities.

competition in this market. Upon consummation of this proposal, six commercial banking organizations would remain as competitors, including the market's two largest competitors. Together the two largest banks control 64.1 percent of the total market deposits, with each bank controlling over a 30 percent share of the market's deposits. Accordingly, CB&T would not become the dominant bank in the market as a result of this transaction.

In addition, the Randolph County banking market has certain characteristics that make it attractive for potential competitors to enter. For example, this market has, on average, more banking deposits per banking office than other rural West Virginia counties. Between 1987 and 1990, the market experienced an overall 8.2 percent increase in total banking deposits compared to an average 4.4 percent increase for other rural West Virginia counties during the same time period. West Virginia law permits statewide branching and nationwide reciprocal acquisitions, and three banks have entered the Randolph County banking market since 1987, one by *de novo* entry. As a result of new competition, the market became less concentrated from 1985 to 1991, with the HHI for the market decreasing by 475.

Based on these and other facts of record, the Board has determined that consummation of the proposal is not likely to result in a significantly adverse effect on competition in the Randolph County banking market or any other relevant banking market.

The financial and managerial resources, and future prospects of CB&T, First State and their respective subsidiaries, and the other factors the Board must consider under section 3 of the BHC Act are consistent with approval of this proposal. The Board also finds that considerations relating to the convenience and needs of the communities to be served are consistent with approval.

Based on the foregoing and other facts of record, the Board has determined that the applications should be, and hereby are, approved. The acquisition shall not be consummated before the thirtieth calendar day after the effective date of this Order, or later than three months after the effective date of this Order, unless such period is extended for good cause by the Board or by the Federal Reserve Bank of Richmond, acting pursuant to delegated authority.

By order of the Board of Governors, effective July 6, 1992.

Voting for this action: Chairman Greenspan and Governors Angell, Kelley, LaWare, Lindsey, and Phillips. Absent and not voting: Governor Mullins.

JENNIFER J. JOHNSON  
Associate Secretary of the Board

## First American Bank of Virginia McLean, Virginia

### *Order Approving Acquisition of a Bank*

First American Bank of Virginia, McLean, Virginia ("Virginia Bank"), has applied pursuant to section 3(a)(1) of the Bank Holding Company Act (12 U.S.C. § 1842(a)(1)) ("BHC Act") to acquire 100 percent of the voting shares of First American Bank of Georgia, N.A. (In Liquidation), Marietta, Georgia ("Georgia Bank"),<sup>1</sup> and thereby become a bank holding company.

Notice of the application, affording interested persons an opportunity to submit comments, has been published (57 *Federal Register* 24,498 (1992)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 3(c) of the BHC Act.

Virginia Bank is the largest banking subsidiary of First American Bankshares, Inc., Washington, D.C. ("FABI"), controlling \$2.4 billion in deposits.<sup>2</sup> Georgia Bank is a liquidating national bank controlling deposits of \$204 million.<sup>3</sup> This proposal represents a reorganization by FABI, and would result in Virginia Bank owning all of the shares of Georgia Bank,<sup>4</sup> while Georgia Bank completes liquidation of its assets and liabilities.<sup>5</sup>

The BHC Act does not specifically prohibit a bank from acquiring control of another insured depository institution. The Board, however, has previously found that the ownership structure in which a bank owns and operates another insured depository institution reflects adversely on the financial factors and convenience and needs considerations in the BHC Act, and has denied several proposals by a bank to acquire ownership of another bank.<sup>6</sup>

The Board believes, however, that in light of the unique facts of this case, the concerns expressed by

1. Although Georgia Bank is a bank in liquidation, it is a "bank" for purposes of the BHC Act because Georgia Bank is FDIC-insured.

2. Deposit data are as of April 30, 1992.

3. Georgia Bank has already transferred most of its assets and liabilities to SouthTrust Bank of Atlanta, N.A., Atlanta, Georgia.

4. 12 U.S.C. § 1813(h). As a state-chartered nonmember bank, Virginia Bank is not precluded by law from acquiring the shares of another bank. *Cf.* 12 U.S.C. §§ 24(7) and 335 (generally prohibiting national banks and state-chartered member banks from acquiring shares in commercial banks). The Federal Deposit Insurance Corporation has indicated preliminarily that Virginia Bank's acquisition of the shares of Georgia Bank is not prohibited under relevant law.

5. Georgia Bank has committed not to accept new deposits or to renew any deposits that mature, or to make new loans. The Office of the Comptroller of the Currency has indicated that it has no objection to Virginia Bank's acquisition of Georgia Bank.

6. *See, e.g., Depositors Trust Company*, 64 *Federal Reserve Bulletin* 213 (1978).

the Board in previous cases are not present in this case. Georgia Bank is in the process of liquidation, and expects to wind down its operations within the next two years.<sup>7</sup> During this liquidation period, Georgia Bank will not accept new deposits or make additional loans.<sup>8</sup> Thus, this proposal does not represent an attempt by Virginia Bank to expand its operations. Based on all the facts of record in this case, including the fact that Georgia Bank is a liquidating bank and is scheduled to cease its operations, the Board concludes that considerations relating to the financial and managerial resources and future prospects of the banks involved in this proposal are consistent with approval of this application. Because Virginia Bank and Georgia Bank do not compete in the same banking markets, consummation of this proposal would not result in any significantly adverse competitive effects in any relevant banking markets. Considerations relating to the convenience and needs of the communities to be served and the other factors the Board must consider under section 3 of the BHC Act are also consistent with approval of this application.

Based on the foregoing and other facts of record, the Board has determined that the application should be, and hereby is, approved. The Board's approval of this transaction is specifically conditioned upon compliance with the commitments made by Virginia Bank and Georgia Bank in connection with this application. All of the commitments and conditions relied upon by the Board in reaching its decision are commitments imposed in writing by the Board in connection with its findings and decision and may be enforced in proceedings under applicable laws. This approval is also conditioned upon Virginia Bank receiving all necessary Federal and state approvals. The transaction approved in this Order shall not be consummated before the thirtieth calendar day following the effective date of this Order, or later than three months after the effective date of this Order, unless such period is extended for good cause by the Federal Reserve Bank of Richmond, pursuant to delegated authority.

By order of the Board of Governors, effective July 2, 1992.

Voting for this action: Chairman Greenspan and Governors Mullins, Angell, Kelley, LaWare, Lindsey, and Phillips.

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

7. As of April 30, 1992, Georgia Bank had \$343 million in total assets and \$204 million in deposits. Georgia Bank expects to reduce its assets to \$173.8 million and its deposits to \$24 million by November 30, 1992, and to wind down all its operations as soon as possible thereafter.

8. See *supra*, note 5.

Taylor Bancshares, Inc.  
North Mankato, Minnesota

*Order Approving Acquisition of a Bank*

Taylor Bancshares, Inc., North Mankato, Minnesota ("Bancshares"), has applied pursuant to section 3(a)(3) of the Bank Holding Company Act, as amended (12 U.S.C. § 1842(a)(3)) ("BHC Act"), to acquire all of the voting shares of State Bank and Trust Company, New Ulm, Minnesota ("State Bank").

Notice of the application, affording interested persons an opportunity to submit comments, has been published (57 *Federal Register* 14,398 (1992)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 3(c) of the BHC Act.

Bancshares is the 22nd largest commercial banking organization in Minnesota, controlling deposits of \$143.8 million, representing less than 1 percent of total deposits in commercial banking organizations in the state.<sup>1</sup> State Bank is the 45th largest commercial banking organization in Minnesota, controlling deposits of \$94.8 million, representing less than 1 percent of total deposits in commercial banking organizations in the state. Upon consummation of this proposal, Bancshares would become the 13th largest commercial banking organization in Minnesota, controlling deposits of \$238.6 million, representing less than 1 percent of total deposits in commercial banks in the state. Bancshares and State Bank do not compete directly in any banking market. Accordingly, consummation of the proposal would not result in any significantly adverse effect upon competition in any relevant banking market.

The Board believes that financial and managerial factors, as well as the future prospects of the companies involved, are consistent with approval of this proposal. Considerations relating to the convenience and needs of the community to be served also are consistent with approval of the application.

Based on the foregoing and other facts of record, the Board has determined that the application should be, and hereby is, approved. The Board's approval is specifically conditioned on compliance with commitments made by Bancshares in the application. Further, these commitments and conditions relied on by the Board in reaching its decision in this case are conditions imposed in writing by the Board in connection with its findings and decision and may be enforced under applicable laws. The acquisition shall not be

1. Deposit data are as of December 31, 1991.

consummated before the thirtieth calendar day following the effective date of this Order, or later than three months after the effective date of this Order, unless such period is extended for good cause by the Board or the Federal Reserve Bank of Minneapolis, acting pursuant to delegated authority.

By order of the Board of Governors, effective July 13, 1992.

Voting for this action: Vice Chairman Mullins and Governors Angell, Kelley, Lindsey, and Phillips. Absent and not voting: Chairman Greenspan and Governor LaWare.

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

### *Orders Issued Under Section 4 of the Bank Holding Company Act*

BankAmerica Corporation  
San Francisco, California

#### *Order Approving Acquisition of a Savings Association*

BankAmerica Corporation, San Francisco, California ("BAC"), a bank holding company within the meaning of the Bank Holding Company Act ("BHC Act"), has applied pursuant to section 4(c)(8) of the BHC Act (12 U.S.C. § 1843(c)(8)) and section 225.23 of the Board's Regulation Y (12 C.F.R. 225.23), to acquire indirectly HonFed Bank, a Federal Savings Bank, Honolulu, Hawaii ("HonFed").<sup>1</sup> BAC also has applied to acquire the nonbanking subsidiaries of HonFed and engage in nonbanking activities pursuant to sections 225.25(b)(1), (b)(7), and (b)(8) of the Board's Regulation Y.<sup>2</sup>

Notice of the application, affording interested persons an opportunity to submit comments, has been published (57 *Federal Register* 57,647 (1992)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 4(c)(8) of the BHC Act.

The Board has determined that the operation of a savings association is closely related to banking and permissible for bank holding companies. 12 C.F.R. 225.25(b)(9). In making this determination, the Board

required that savings associations acquired by bank holding companies conform their direct and indirect activities to those activities permissible for bank holding companies under section 4 of the BHC Act. In this regard, the Board has previously determined that the activities of HonFed's nonbanking subsidiaries listed in the Appendix are permissible activities for bank holding companies.<sup>3</sup>

In considering applications under section 4(c)(8) of the BHC Act, the Board is required to determine whether the performance of the proposed activities by the applicant "can reasonably be expected to produce benefits to the public . . . that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices." 12 U.S.C. § 1843(c)(8).

BAC, with total consolidated assets of approximately \$200.8 billion, controls 25 insured commercial banks and thrift organizations ("depository institutions") in Arizona, California, Idaho, Nevada, New Mexico, Oregon, Texas, Utah, and Washington.<sup>4</sup> BAC controls a commercial banking organization and a thrift in Oregon. BAC is the third largest depository institution in Oregon, controlling a total of \$3.3 billion in deposits, representing approximately 12.9 percent of the total deposits in depository institutions in the state.<sup>5</sup> H.F. Holdings is the third largest depository institution in Hawaii with total consolidated assets of \$2.6 billion, controlling \$2 billion in deposits, representing approximately 10.9 percent of the total deposits in depository institutions in Hawaii.<sup>6</sup> BOA Savings and HonFed do not compete in any banking market, and upon consummation of the proposed acquisition, BOA Savings would become the third largest depository institution in Hawaii, controlling \$2 billion in deposits in Hawaii, representing approximately 10.9 percent of total deposits in depository institutions in the state. Accordingly,

3. BAC has committed to divest any impermissible real estate investments within two years of consummation of the proposal and will not undertake new impermissible projects or investments during this period. BAC proposes to limit the activities of HonFed's electronic equipment repair company to servicing BAC and its subsidiaries and to operate this company pursuant to section 4(c)(1)(C) of the BHC Act. BAC has committed that all impermissible activities of this company will cease within one year of consummation and that no new impermissible projects or investments will be undertaken during this period. In addition, BAC has committed to terminate all impermissible insurance activities engaged in by HonFed or any of its subsidiaries on or before consummation of the proposed acquisition, although for up to two years following consummation HonFed or its subsidiaries may continue to service those impermissible policies existing at the time of consummation. HonFed also owns an inactive securities broker/dealer subsidiary that has not commenced business activities and will be dissolved.

4. Asset data for BAC are as of April 30, 1992.

5. State deposit data are as of June 30, 1990.

6. Asset data for H.F. Holdings are as of March 31, 1992.

1. BAC will acquire HonFed by merging HonFed's parent holding company, H.F. Holdings, Inc., Marina del Rey, California ("H.F. Holdings"), into an existing second tier company, with H.F. Holdings as the surviving entity. After the merger of HonFed with BAC's wholly owned subsidiary federal savings association, Bank of America, a Federal Savings Bank, Portland, Oregon ("BOA Savings"), H.F. Holdings will be dissolved.

2. A list of the nonbanking subsidiaries is set forth in the Appendix.

the Board concludes that consummation of this proposal would not have a significantly adverse effect on competition in any relevant banking market.

### *Interstate Branching Considerations*

Following the acquisition of the shares of HonFed, BAC proposes to merge HonFed into BOA Savings, which will result in BAC operating branch offices in Oregon and Hawaii. While the Board has permitted bank holding companies to acquire and operate several savings associations that each operate in a different state, the Board has not to date approved an acquisition that would result in a savings association operating branches interstate. Accordingly, this proposal raises the question of whether a federal savings association owned by a bank holding company may branch into a state other than its home state.

Section 5(r) of the Home Owners Loan Act of 1933 ("HOLA"), enacted by the Garn-St Germain Depository Institutions Act of 1982 ("Garn-St Germain Act"), permits a federal savings association to operate branches outside the association's home state if the association qualifies as a domestic building and loan association under the Internal Revenue Code,<sup>7</sup> and the interstate branches result from a transaction authorized pursuant to section 13(k) of the Federal Deposit Insurance Act, 12 U.S.C. § 1823(k) ("FDI Act").<sup>8</sup>

BAC acquired BOA Savings in 1990 as the successor to The Benjamin Franklin Federal Savings and Loan Association in an assisted emergency transaction under section 13(k) of the FDI Act. In approving that transaction, the Office of Thrift Supervision ("OTS") granted BOA Savings authority to branch at a later date into Hawaii, Illinois, and Texas.<sup>9</sup> The OTS has confirmed in this case that BOA Savings may operate branches interstate under HOLA and the OTS regulations.<sup>10</sup> BAC asserts, and the OTS agrees, that BAC

may acquire and operate HonFed as branch offices of BOA Savings under this authority. For these reasons, the Board believes that BOA Savings has the authority to acquire and operate HonFed as interstate branches.

The Board also notes that section 4(c)(8) of the BHC Act and the Board's regulations do not prohibit the operation of interstate branches by thrift institutions owned by bank holding companies. The Board amended its list of permissible nonbanking activities in Regulation Y to include the acquisition of a savings association, and imposed only the condition that the savings association engage only in deposit-taking, lending, and other activities that are permissible for bank holding companies.<sup>11</sup> In taking this action, the Board removed restrictions that the Board had previously imposed on the ability of savings associations owned by bank holding companies to establish branches.<sup>12</sup>

For the reasons discussed above, the Board concludes that the BAC proposal is permitted under the existing branching authorization for federal savings associations and is consistent with the regulatory framework of savings association acquisitions under the BHC Act.

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the comment period for this application, the Hawaii Attorney General's Office filed comments maintaining that certain interstate limitations imposed on a multiple savings and loan holding company controlling savings associations in more than one state were applicable to the BAC proposal. See Section 10(e)(3) of HOLA, 12 U.S.C. § 1467a(e)(3) ("section 10(e)(3)"). The OTS concluded that, although BAC would become a multiple savings and loan holding company (defined as a company controlling two or more federal savings associations) for an instant in the multi-stepped merger transaction, BAC would remain a unitary savings and loan holding company upon completion of the merger of HonFed into BOA Savings and thus that the interstate limitations of section 10(e)(3) do not apply to this proposal. Alternatively, the OTS reasoned that in the event that section 10(e)(3) applied to the proposal, BOA Savings was authorized to establish an interstate branch pursuant to section 13(k) of the FDI Act and thus exempted from the limitations of section 10(e)(3). See 12 U.S.C. § 1467a(e)(3)(A). The Hawaii Attorney General's Office subsequently withdrew its comments in light of this interpretative guidance from the OTS.

11. See 54 *Federal Register* 37,301 (Sept. 8, 1989) (codified at 12 C.F.R. 225.25(b)(9)).

12. Before the enactment of section 601 of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 ("FIRREA"), the Board imposed a number of conditions in approving the interstate acquisition of failing or failed thrifts, including conditions that new branches of the savings association be established only at locations permissible for national banks in the state in which the savings association was headquartered, and that the savings association not be operated in tandem with any holding company affiliate (the so-called "tandem operations conditions"). These conditions were imposed in part to prevent the bank holding company from using the acquired savings association to acquire additional thrift institutions on an interstate basis and to ensure that the savings association would not be operated as a branch of the bank holding company's subsidiary bank in violation of the bank branching restrictions. The Board removed the branching restrictions and tandem operations conditions at the time the Board amended its regulatory list of permissible activities for a bank holding company to include the operation of a savings association. See 54 *Federal Register* 37,301 (Sept. 8, 1989).

7. See 12 U.S.C. § 1464(r)(1). The Internal Revenue Code generally requires that at least 60 percent of a savings association's assets be invested in qualified thrift investments (e.g. mortgages, home improvement loans and government obligations). 26 U.S.C. § 7701(a)(19). This test is similar to the "qualified thrift lender" test imposed in section 10(m) of HOLA which requires that at least 70 percent of a savings association's assets be invested in qualified thrift investments, and that these investments continue to equal or exceed 65 percent of the savings association's portfolio assets on a monthly average basis in nine out of every 12 months. See 12 U.S.C. § 1467a(m). At this time BOA Savings meets this test.

8. See 12 U.S.C. § 1464(r)(2)(A). Section 5(r) of HOLA also permits interstate branching under other circumstances, including where the state in which the branch is to be located permits interstate branching. See 12 U.S.C. § 1464(r)(2)(C).

9. See OTS Order No. 90-1659 (Sept. 7, 1990); see also 12 C.F.R. 556.5(a)(3)(ii).

10. See Letter from Howard C. Bluver, Deputy Chief Counsel for Corporate Transactions, OTS, to Deborah D. Emerson, Deputy Attorney General for the State of Hawaii (May 29, 1992). During

*Other Considerations*

The financial and managerial resources of BAC and its subsidiaries and HonFed are consistent with approval. In assessing the financial factors, the Board believes that bank holding companies must maintain adequate capital at savings associations they propose to acquire. Upon consummation, BOA Savings will meet all applicable capital requirements and will meet all current and future minimum capital ratios adopted for savings associations by the OTS or the Federal Deposit Insurance Corporation.

In considering BAC's acquisition of the nonbanking activities of HonFed, the Board notes that these subsidiaries compete in geographic markets that are regional or national in scope. These markets are served by numerous competitors, and BAC does not have a significant market share in any of these markets. Accordingly, the Board concludes that consummation of this proposal would not have a significant adverse effect on competition in any relevant market. The record does not indicate that consummation of this proposal is likely to result in any significant adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices.

Based upon consideration of all the facts in this case, the Board has determined that the balance of the public interest factors it is required to consider under section 4(c)(8) of the BHC Act is favorable and consistent with approval of BAC's application to acquire HonFed. Accordingly, the Board has determined that the application should be, and hereby is, approved. The Board's approval is specifically conditioned upon compliance with all of the commitments made by BAC in connection with this application and the conditions imposed in this Order. This determination is also subject to all of the conditions set forth in the Board's Regulation Y, including sections 225.4(d) and 225.23, and to the Board's authority to require such modifications or termination of the activities of a bank holding company or any of its subsidiaries as the Board finds necessary to assure compliance with, or to prevent evasion of, the provisions and purposes of the BHC Act and the Board's regulations and Orders issued thereunder. All of the commitments and conditions relied on by the Board in reaching its decision in this case are conditions imposed in writing by the Board in connection with its findings and decision and may be enforced in proceedings under applicable laws.

This transaction shall not be consummated later than three months after the effective date of this Order, unless such period is extended for good cause

by the Board or by the Federal Reserve Bank of San Francisco, pursuant to delegated authority.

By order of the Board of Governors, effective July 13, 1992.

Voting for this action: Vice Chairman Mullins and Governors Angell, Kelley, Lindsey, and Phillips. Absent and not voting: Chairman Greenspan and Governor LaWare.

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

*Appendix**Nonbanking Subsidiaries of HonFed Bank, a Federal Savings Bank**Permissible Activities*

- (1) *HonFed Financial Services Corporation*, Honolulu, Hawaii, a wholly owned interim holding company of HonFed which serves solely as the holding company for First Collateral Services, Inc.
- (2) *First Collateral Services, Inc.*, Concord, California, which is engaged in mortgage warehouse lending pursuant to 12 C.F.R. 225.25(b)(1).
- (3) *H.F. Mortgage, Inc.*, Honolulu, Hawaii, which is engaged in application processing, underwriting and loan production services for mortgage loans to be made by HonFed pursuant to 12 C.F.R. 225.25(b)(1).
- (4) *SLH, Inc.*, Honolulu, Hawaii, which is engaged in operating an electronic funds transfer system for savings associations and credit unions in Hawaii pursuant to 12 C.F.R. 225.25(b)(7).
- (5) *Honofed Ben Lomond Corporation*, Honolulu, Hawaii, which is engaged in holding a mortgage loan pursuant to 12 C.F.R. 225.25(b)(1), and which holds 51 percent of North Ogden Center (to be divested pursuant to BAC's divestiture commitments).
- (6) *Weber Mortgage Corporation*, North Ogden, Utah, which is engaged in holding and servicing mortgage loans pursuant to 12 C.F.R. 225.25(b)(1).
- (7) *Honofed Insurance, Inc.*, Honolulu, Hawaii, which is engaged in acting as an agent and/or broker of insurance products, specifically credit life and credit disability insurance, fixed rate annuities, and referrals to brokers for property and casualty insurance and life insurance. Honofed Insurance will only engage in credit related insurance activities permissible for bank holding companies pursuant to 12 C.F.R. 225.25(b)(8) upon consummation of the proposal.
- (8) *Tel-Tec Hawaii, Inc.*, Honolulu, Hawaii, which buys, sells, leases, services, and repairs electronic equipment. Tel-Tec will only engage in servicing activities pursuant to section 4(c)(1)(C) of the BHC Act, and all impermissible activities for third parties will be divested pursuant to BAC's divestiture commitments.

*Impermissible Activities to be Terminated Pursuant to BAC's Divestiture Commitments*

(9) *Honvest Corporation*, Honolulu, Hawaii, a wholly owned interim holding company of HonFed that serves as the holding company for six subsidiaries of HonFed and owns a 50 percent interest in Healani Ventures (a general partnership in the process of liquidation).

(10) *Honofed Development Corporation*, Honolulu, Hawaii, which is engaged in real estate development through its wholly owned subsidiaries, Honofed Bel Mar Corporation and Honofed Ben Lomond Corporation, and through a 50 percent interest in Bel Mar Estates.

(11) *Honofed Bel Mar Corporation*, Honolulu, Hawaii, which is a general partner in Bel Mar Estates.

(12) *Bel Mar Estates*, a California general partnership (consisting of Honofed Development Corporation and Honofed Bel Mar Corporation) which owns a three acre parcel of undeveloped property in California and holds a 12 percent limited partnership interest in a limited partnership which is developing certain residential property in California.

(13) *North Ogden Center*, North Ogden, Utah, a partnership 51 percent of which is held by Honofed Ben Lomond Corporation and 49 percent of which is held by unrelated parties, which owns a 10 acre parcel in Utah.

(14) *HFSL Corporation*, Honolulu, Hawaii, which holds a masterlease in a Honolulu office building and subleases space under that masterlease.

*Inactive Subsidiaries to be Terminated*

(15) *Advanced Computer Systems Corporation*, Honolulu, Hawaii, which is an inactive data processing company.

(16) *HFB Securities, Inc.*, Honolulu, Hawaii, which is an inactive securities broker/dealer.

**SouthTrust Corporation  
Birmingham, Alabama***Order Denying Acquisition of a Savings Association*

SouthTrust Corporation, Birmingham, Alabama ("SouthTrust"), a bank holding company within the meaning of the Bank Holding Company Act ("BHC Act"), has proposed to acquire First Federal Enterprises, Inc. ("First Federal"), and thereby indirectly acquire First Federal's savings association subsidiary, First Federal Savings Bank ("Savings Bank"); and to merge Savings Bank with SouthTrust's subsidiary bank, SouthTrust Bank of Northwest Florida

("SouthTrust Bank"), all in Marianna, Florida. This proposal requires the Board's approval pursuant to section 4(c)(8) of the BHC Act (12 U.S.C. § 1843(c)(8)) and section 5(d)(3) of the Federal Deposit Insurance Act ("FDI Act"), as amended by the Federal Deposit Insurance Corporation Improvement Act of 1991, Pub. L. No. 102-242, § 501, 105 Stat. 2236, 2388 (1991). In considering proposals under section 5(d)(3) of the FDI Act, the Board must consider the factors and follow the procedures established in the Bank Merger Act.<sup>1</sup>

Notice of the applications, affording interested persons an opportunity to submit comments, has been published (57 *Federal Register* 15,086 (1992)). As required by the Bank Merger Act, reports on the competitive effects of the merger were requested from the United States Attorney General, the Office of the Comptroller of the Currency, and the Federal Deposit Insurance Corporation. The time for filing comments has expired, and the Board has considered the application and all comments received in light of the public interest factors set forth in section 4(c)(8) of the BHC Act and in the Bank Merger Act.

The Board has previously determined that the operation of a savings association is closely related to banking and permissible for bank holding companies. 12 C.F.R. 225.25(b)(9). In making this determination, the Board requires that savings associations acquired by bank holding companies conform their direct and indirect activities to those permissible for bank holding companies under section 4 of the BHC Act. SouthTrust has committed to conform all activities of Savings Bank to the requirements of section 4 of the BHC Act and the Board's Regulation Y.

The Board must also consider the competitive aspects of each proposal under section 4(c)(8) of the BHC Act.<sup>2</sup> In addition, the Bank Merger Act prohibits approval of any proposal that would substantially lessen competition in any relevant banking market unless the agency finds that the anticompetitive effects of the proposed transaction are clearly outweighed in the public interest by the probable effect of the transaction in meeting the convenience and needs of the community to be served. 12 U.S.C. § 1828(c).

SouthTrust, the sixth largest commercial banking organization in Florida, controls nine banks in Florida

1. These factors include considerations relating to competition, financial and managerial resources, and future prospects of the existing and proposed institutions, and the convenience and needs of the communities to be served. 12 U.S.C. § 1828(c).

2. Section 4(c)(8) of the BHC Act requires the Board to determine that the acquisition of Savings Bank "can reasonably be expected to produce benefits to the public . . . that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices." 12 U.S.C. § 1843(c)(8).



with total deposits of approximately \$1.2 billion, representing 1 percent of total deposits in commercial banks in the state. First Federal, is the 65th largest thrift organization in Florida, controlling one savings association with total deposits of approximately \$87.6 million, which represents less than 1 percent of total thrift deposits in the state. Upon consummation of this proposal, SouthTrust would remain the sixth largest commercial banking organization in Florida, controlling total deposits of approximately \$1.3 billion, representing 1.1 percent of total deposits in commercial banking organizations in the state.<sup>3</sup>

#### *Definition of the Marianna Banking Market*

SouthTrust Bank and Savings Bank compete directly in the banking market of Marianna/Chattahoochee/Chipley/Bonifay in Florida (the "Marianna banking market").<sup>4</sup> The Board has previously indicated that the relevant banking market must reflect the commercial and banking realities and should consist of the localized area where the banks involved offer their services and where local customers can practically turn for alternatives.<sup>5</sup>

In this regard, the Board has carefully considered SouthTrust's arguments that the relevant banking market in this case should be defined to include the City of Dothan, Alabama ("Dothan"), the county seat of Houston County, Alabama.<sup>6</sup> SouthTrust relies on data from the Dothan Chamber of Commerce, which designate trade and labor-shed areas from Dothan that extend into Florida.<sup>7</sup> SouthTrust has also provided the results of an informal survey of Marianna residents and account data from its Dothan bank to support the inclusion of Dothan within the Marianna banking market.<sup>8</sup>

3. State deposit data are as of December 31, 1991.

4. The Marianna banking market is comprised of Jackson County, the eastern two-thirds of Holmes County (including Westville), the northern part of Washington County (excluding Vernon and Wausau), and the city of Chattahoochee in Gadsden County, all in Florida.

5. See *St. Joseph Valley Bank*, 68 *Federal Reserve Bulletin* 673, 674 (1982).

6. Dothan is located 15 miles from the Florida/Alabama state line which serves as the northern boundary for the Marianna banking market. The Board has previously defined Dothan as a separate banking market approximated by Houston County, Midland City and Grimes in Dale County, and Headland and Newville in Henry County, all in Alabama. See *SouthTrust Corporation*, 75 *Federal Reserve Bulletin* 77, 77 n.1 (1989).

7. SouthTrust has also submitted a consultant's study based on 1980 Census Bureau commuting data. The study indicates, among other things, that extrapolations of commuting times suggest that Dothan is a likely destination for commuters in the Marianna banking market.

8. According to SouthTrust, conversations with Marianna residents suggest that these residents prefer Dothan for shopping, health care, and entertainment. In addition, SouthTrust states that its Dothan bank maintains 750 accounts from 401 households located in the Florida counties of Jackson, Holmes, and Washington, and notes that there

Dothan is located approximately 41 road miles from Marianna, Florida, where Savings Bank and SouthTrust Bank are located. The Ranally Metro Area ("RMA") for Dothan includes portions of Dale, Henry, Houston, and Geneva Counties, all in Alabama, but does not extend into Florida.<sup>9</sup> An RMA is a privately defined geographic locality that is demographically and commercially integrated. The Board has previously found RMA definitions to be helpful as a guide in defining relevant geographic banking markets.<sup>10</sup>

In addition, 1990 commuting data from the Census Bureau suggest that there is not significant commuting to Dothan from Marianna or its surrounding communities. The percentages of employed residents commuting to Houston County in 1990 from the counties contained in the Marianna banking market are as follows: Holmes County (3.8 percent), Jackson County (3.9 percent), and Washington County (1.6 percent).

In May 1992, the Federal Reserve Bank of Atlanta conducted a telephone survey of customers in the Marianna area, and the results of this survey indicated that consumers in this market did not rely significantly on Dothan financial institutions for banking services. Only one of the 80 respondents who maintained a primary checking account had this account in a financial institution in Dothan, and only five of the 59 loans outstanding were from Dothan financial institutions. Based on these and all other facts of record, the Board believes that Dothan, Alabama, and the Alabama Counties of Dale, Henry, Houston, and Geneva should not be included in the geographic banking market in this case and that the relevant geographic banking market is the Marianna banking market as defined above.

#### *Competitive Effects in the Marianna Banking Market*

SouthTrust Bank is the second largest of 12 depository institutions in the market, controlling deposits of \$118.4 million, representing 26.6 percent of total deposits in depository institutions in the market ("mar-

are no legal impediments to interstate financial transactions. SouthTrust also asserts that Dothan banks compete with banks in Marianna for commercial accounts, particularly from realtors and car dealerships.

9. The Dothan MSA consists of the Alabama Counties of Dale and Houston.

10. See *St. Joseph Valley Bank*, *supra* note 5. An RMA is defined generally as a compact area with relatively high population density that is linked by commuting, retail, and wholesale trade patterns, and by definition will include a central city or cities and all adjacent continuously built up areas, as well as certain other areas. Where appropriate, an RMA may include communities that border different states. See *1992 Commercial Atlas & Marketing Guide* (Rand McNally and Company 1992).

ket deposits").<sup>11</sup> Savings Bank is the fourth largest depository institution in the market, controlling deposits of \$74.9 million, representing approximately 8.4 percent of total market deposits. If the proposed merger were consummated, SouthTrust Bank would become the largest depository institution in the market, controlling \$193.3 million in deposits, representing approximately 40.1 percent of total market deposits. The Herfindahl-Hirschman Index ("HHI") for the Marianna banking market would increase by 672 points to 2488. The Marianna banking market is considered to be highly concentrated, and this increase would exceed the permissible levels under the merger guidelines of the Department of Justice.<sup>12</sup>

SouthTrust maintains that several factors mitigate the anticompetitive effects of the proposal. SouthTrust notes that a large number of competitors will remain in the market after consummation and that these competitors are healthy and profitable. In addition, SouthTrust points to the recent entry of a commercial bank and a thrift as evidence of the market's attractiveness to potential competitors.

The Board believes that the measures under the merger guidelines are particularly significant in light of the structure of the Marianna banking market, and that the anticompetitive effects suggested under these guidelines are not mitigated by other factors. Upon consummation, SouthTrust Bank would become the market's largest competitor, with a market share more than 50 percent greater than that of the second largest firm. In addition, SouthTrust Bank would control eight

of the market's 22 bank and thrift offices with only one competing firm controlling more than two bank and thrift offices.<sup>13</sup> Moreover, most of the remaining depository institutions in the market are relatively small and have small market shares. Seven of the remaining 11 competitors after consummation of the proposal would control market shares of 5 percent or less.<sup>14</sup>

The Board also believes that a number of characteristics make this market unattractive for entry. The Marianna banking market is a rural market, relatively small and poor by Florida standards, and has experienced slow population growth.<sup>15</sup> In addition, population and deposits per bank and banking office in the Marianna banking market were generally below the average for all non-MSA markets in Florida.<sup>16</sup> The weighted average growth for deposits in this market was 6.3 percent from 1989 to 1990 compared with 9 percent for all Florida non-MSA markets. Accordingly, this market does not possess the characteristics that typically attract new competitors. Moreover, although the Office of Thrift Supervision ("OTS") approved the acquisition of a banking office in the Marianna banking market in May 1992,<sup>17</sup> there has not been *de novo* entry into this market since prior to 1987.<sup>18</sup>

11. Deposit and market share data are as of June 30, 1991. In this context, depository institutions include commercial banks, savings banks and savings associations. Market share data before consummation are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, major competitors of commercial banks. See *Midwest Financial Group*, 75 *Federal Reserve Bulletin* 386 (1989); *National City Corporation*, 70 *Federal Reserve Bulletin* 743 (1984). Because the deposits of Savings Bank would be transferred to a commercial bank under this proposal, those deposits are included at 100 percent in the calculation of the *pro forma* market share. See *Norwest Corporation*, 78 *Federal Reserve Bulletin* 452 (1992); *First Banks, Inc.*, 76 *Federal Reserve Bulletin* 669, 670 n.9 (1990);

12. Under the revised Department of Justice Merger Guidelines, 49 *Federal Register* 26,823 (June 29, 1984), a market in which the post-merger HHI is above 1800 is considered highly concentrated. The Department of Justice has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by at least 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers and acquisitions for anticompetitive effects implicitly recognizes the competitive effect of limited-purpose lenders and other non-depository financial entities.

If thrift deposits are weighted at 50 percent both before and after consummation of SouthTrust's proposal, SouthTrust Bank's market share would increase to 35 percent and the HHI would increase by 448 points to 2264, a level still in excess of the Department of Justice merger guidelines.

13. Citizens Bancorp currently controls three banking offices, and seven of the 12 competitors in the Marianna banking market control only one bank or thrift office.

14. Upon consummation of the SouthTrust proposal, SouthTrust Bank and its second largest competitor would control 66.1 percent of market deposits.

15. The population of the Marianna banking market is approximately 75,000 and it is a non-MSA (metropolitan statistical area) Florida "panhandle" market. Between 1980 and 1990, population in the three counties largely comprising this banking market increased by a weighted average of 9.4 percent, while the average population increase for all non-MSA Florida counties was 46.3 percent. The average per capita income for this area is approximately \$9,200 which is 80 percent of the average for non-MSA Florida counties.

16. Population per bank in the Marianna banking market in 1991 was 7,885 compared with 11,243 for all non-MSA markets in Florida; and deposits per bank in the Marianna banking market were \$39.9 million compared to \$97.4 million for all non-MSA markets in Florida. During the same period, deposits per banking office in this market were \$21.2 million compared with \$32.1 million for all Florida non-MSA markets; while population per banking office was slightly higher in this market with 5,166 compared with 4,580 for all Florida non-MSA markets.

17. The OTS approved Peoples First Financial Savings and Loan Association, Panama City, Florida, which is located in an adjacent Florida banking market, to acquire an office of Farmers Bank of Malone, Malone, Florida, one of the smaller banking competitors in the Marianna banking market.

18. Within the last five years there have been several indirect acquisitions of branch offices located in the Marianna banking market. In each case, however, the entry occurred through the acquisition of a single branch office of a firm that was headquartered outside of the Marianna banking market. For example, in 1991 First Union Corporation, Charlotte, North Carolina, acquired Southeast Banking Corporation, Miami, Florida, and thereby acquired a branch of Southeast Banking Corporation located in the Marianna banking market. Similarly, in 1987 Gadsden City Bank Group, Gadsden, Florida, acquired Pioneer Savings, Quincy, Florida, and thereby acquired a branch of Pioneer Savings located in the Marianna banking market.

SouthTrust also maintains that the anticompetitive effects of the proposed merger would be lessened because SouthTrust Bank and Savings Bank do not directly compete in several banking product lines.<sup>19</sup> In particular, SouthTrust notes that the merger would not diminish commercial lending in the market because Savings Bank does not make commercial loans. SouthTrust's analysis differs from the cluster of bank products and services approach used by the Board. For the reasons explained in previous decisions, the Board continues to believe that the competitive analysis of bank expansion proposals should be based on the availability of the cluster of banking services to a range of customers in the local banking market.<sup>20</sup>

Based on a review of all the facts of record, including the demographic and economic factors of the Marianna banking market, the number of competitors, and the resulting control of market share and bank and thrift offices after the merger, the Board believes that the proposed transaction would have a significantly adverse effect on competition.

The Board also believes these significant competitive effects are not clearly outweighed in the public interest by benefits to the convenience and needs of the communities to be served or other benefits to the public. Savings Bank is in satisfactory financial condition with strong earnings and a solid equity base, and it is an important provider of financial services in the Marianna banking market. For example, the record indicates that Savings Bank is a significant lender for 1-4 family residential mortgages in the market and is second in this product line only to SouthTrust Bank. In addition, Savings Bank and SouthTrust Bank are the only lenders in the market providing both conventional and VA/FHA mortgage loans. The Board does not believe that, in light of all the facts of record, public benefits associated with this proposal would clearly outweigh the likely adverse effects of the proposal on competition in the Marianna banking market.

For these reasons, and based on all of the facts of record, the Board concludes that considerations relating to the competitive effects of this proposal are not consistent with approval. Considerations relating to the financial and managerial resources and future prospects of the existing and proposed institutions, and the convenience and needs of the communities to be served, do not lend sufficient weight to warrant approval of these applications.

19. SouthTrust argues that Savings Bank primarily provides mortgage loans while SouthTrust Bank concentrates on small business and consumer credit.

20. See *First Hawaiian, Inc.*, 77 *Federal Reserve Bulletin* 52 (1991); *United States v. Philadelphia National Bank*, 374 U.S. 321 (1963).

Accordingly, it is the Board's judgment that approval of these applications is not warranted, and the Board hereby denies these applications under section 4(c)(8) of the BHC Act and section 5(d)(3) of the FDI Act.

By order of the Board of Governors, effective July 9, 1992.

Voting for this action: Chairman Greenspan and Governors Mullins, Angell, Kelley, Lindsey, and Phillips. Voting against this action: Governor LaWare.

WILLIAM W. WILES  
*Secretary of the Board*

### *Orders Issued Under Sections 3 and 4 of the Bank Holding Company Act*

Glacier Bancorp, Inc.  
Kalispell, Montana

#### *Order Approving Formation of a Bank Holding Company*

Glacier Bancorp, Inc., Kalispell, Montana ("Glacier"), has applied under section 3(a)(1) of the Bank Holding Company Act ("BHC Act") (12 U.S.C. § 1842(a)(1)) to become a bank holding company by acquiring all of the voting shares of Evergreen Bancorporation, Kalispell ("Evergreen"), and thereby indirectly acquiring First National Bank of Whitefish, Whitefish ("Whitefish Bank"), and First National Bank of Eureka, Eureka ("Eureka Bank"), all in Montana. Glacier also has applied under section 4(c)(8) of the BHC Act to retain its interest in First Federal Savings Bank of Montana, Kalispell, Montana ("First Federal"), and thereby engage in operating a savings association and in securities brokerage activities pursuant to the Board's Regulation Y (12 C.F.R. 225.25(b)(9) and (15)).

Notice of the applications, affording interested persons an opportunity to submit comments, has been published (57 *Federal Register* 18,495 (1992)). The time for filing comments has expired, and the Board has considered the applications and all the comments received in light of the factors set forth in sections 3(c) and 4(c)(8) of the BHC Act.<sup>1</sup>

#### *Competitive Considerations*

Glacier owns the 19th largest insured depository institution in Montana, controlling deposits of \$52.4 mil-

1. The Board has received comments from an individual ("Protestant") relating to competitive, convenience and needs, managerial and financial considerations regarding this proposal.

lion, representing less than 1 percent of total deposits in bank and thrift institutions ("depository institutions") in the state.<sup>2</sup> Evergreen is the 41st largest depository institution in Montana, controlling deposits of \$37.2 million, representing less than 1 percent of total deposits in depository institutions in the state. Upon consummation of the proposed transaction, Glacier would become the eighth largest depository institution in Montana, controlling deposits of \$142.0 million, representing approximately 2 percent of total deposits in depository institutions in the state.

Glacier and Evergreen compete directly in the Kalispell banking market.<sup>3</sup> Evergreen is the eighth largest depository institution in the market, controlling deposits of \$35.5 million, representing approximately 6.5 percent of total deposits in depository institutions in the market ("market deposits"). Glacier is the sixth largest depository institution in the market, controlling deposits of \$45.2 million, representing approximately 8.2 percent of market deposits. Upon consummation of this proposal, Glacier would control \$125.9 million in deposits, representing approximately 21.2 percent of market deposits. The Herfindahl-Hirschman Index ("HHI") for this market would increase by 175 points to 1414,<sup>4</sup> and ten other depository institutions would continue to compete in this market. Based on all the facts of record, the Board concludes that consummation of this proposal would not result in a significantly adverse effect on competition in the Kalispell banking market or any other relevant market.<sup>5</sup>

2. State deposit data are as of June 30, 1991. Market deposit data are as of June 30, 1990. Deposit data before consummation are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, major competitors of commercial banks. See *Midwest Financial Group*, 75 *Federal Reserve Bulletin* 386 (1989); *National City Corporation*, 70 *Federal Reserve Bulletin* 743 (1984). Because the deposits of First Federal would be controlled by a commercial banking organization under Glacier's proposal, those deposits are included at 100 percent in the calculation of the *pro forma* market share. See *Norwest Corporation*, *Federal Reserve Bulletin* 452 (1992); *First Banks, Inc.*, 76 *Federal Reserve Bulletin* 669, 670 n.9 (1990).

3. The Kalispell banking market is approximated by Lincoln and Flathead Counties, as well as Big Fork-Swan River and Polson division in Lake County, all in Montana.

4. Under the revised Department of Justice Merger Guidelines, 49 *Federal Register* 26,823 (June 29, 1984), a market in which the post-merger HHI is between 1000 and 1800 is deemed moderately concentrated. The Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by more than 200 points. The Justice Department has stated that the higher-than-normal HHI thresholds for screening bank mergers for anticompetitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial institutions.

5. Protestant asserts that financial institutions in the Kalispell banking market in practice compete in local Montana submarkets, especially in Eureka and Whitefish. In Protestant's view, this proposal would have an adverse effect on competition because two principals of

### *Convenience and Needs Considerations*

In analyzing the effect of this merger on the convenience and needs of the communities to be served by Glacier and Evergreen, the Board has taken into account the record of performance of Whitefish Bank, Eureka Bank and First Federal under the Community Reinvestment Act (12 U.S.C. § 2901 *et seq.*) ("CRA"). The CRA requires the federal financial supervisory agencies to encourage financial institutions to help meet the credit needs of the local communities in which they operate, consistent with the safe and sound operation of such institutions. To accomplish this end, the CRA requires the appropriate federal supervisory authority to "assess an institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with the safe and sound operation of the institution," and to take that record into account in its evaluation of bank holding company applications.<sup>6</sup>

The Board has carefully reviewed the CRA performance records of Whitefish Bank, Eureka Bank and First Federal, as well as Protestant's comments and Glacier's responses to those comments, and all of the other relevant facts, in light of the CRA, the Board's regulations, and the Statement of the Federal Financial Supervisory Agencies Regarding the Community Reinvestment Act ("Agency CRA Statement").<sup>7</sup>

Initially, the Board notes that First Federal received an "outstanding" rating for CRA performance from its

the Mountain Bank of Whitefish, the only banking competitor for the Evergreen subsidiary banks to be acquired in these submarkets, own shares in the Evergreen banks. Annex A to the Stock Purchase Agreement relied on by Protestant, however, documents principals' debt to, not ownership interest in, the Evergreen subsidiary banks, and there is no evidence in the record of ownership as alleged by Protestant. In addition, the evidence of record supports the inclusion of Eureka and Whitefish in the Kalispell banking market. For example, both towns are connected to Kalispell by good roads, with Whitefish located 13 miles and Eureka located 65 miles from Kalispell. The Bureau of Business and Economic Research at the University of Montana in Missoula also defines Kalispell as a "second level trading center" and one of the fastest growing areas in Montana, and several Kalispell banks indicate that they have a large number of accounts from Eureka and Whitefish. Moreover, even if the Eureka and Whitefish submarkets were relevant in this case, Glacier does not compete in either of these submarkets and, accordingly, its entry through the proposed acquisition would have no competitive effect on these markets.

6. 12 U.S.C. § 2903.

7. 54 *Federal Register* 13,742 (1989). The Agency CRA Statement provides guidance regarding the types of policies and procedures that the supervisory agencies believe financial institutions should have in place in order to fulfill their responsibilities under the CRA on an ongoing basis and the procedures that the supervisory agencies will use during the application process to review an institution's CRA compliance and performance. The Agency CRA Statement also indicates that decisions by agencies to allow financial institutions to expand will be made pursuant to an analysis of the institution's overall CRA performance and will be based on the actual record of performance of the institution.

primary regulator, the Office of Thrift Supervision ("OTS"), in its most recent examination for CRA performance in November 1990.<sup>8</sup> Whitefish Bank and Eureka Bank also received "outstanding" and "satisfactory" ratings, respectively, in their most recent examinations for CRA performance from their primary regulator, the Office of the Comptroller of the Currency ("OCC").<sup>9</sup> The Agency CRA Statement provides that a CRA examination is an important and often controlling factor in the consideration of an institution's CRA record and that these reports will be given great weight in the applications process.<sup>10</sup>

Protestant alleges that Glacier engages in insufficient commercial lending and that this proposal will curtail the commercial lending of Whitefish Bank and Eureka Bank. In support of these allegations, Protestant notes that First Federal's annual report indicates that only 2 percent of its loan receivables were commercial loans.<sup>11</sup>

Glacier responds that Protestant's comments do not account for First Federal's loans secured by real estate, including loans for five-or-more unit apartments and construction loans for residential properties, motels and other commercial purposes. With these loans, lending for business purposes comprises 14.6 percent of First Federal's total loan portfolio.

Glacier also proposes to expand its commercial lending operations through the proposed acquisition of Evergreen's subsidiary banks. As indicated by the March 1992 Call Reports of Whitefish Bank and Eureka Bank, commercial and industrial loans comprise 62 percent of Whitefish Bank's loan portfolio and 53 percent of Eureka Bank's loan portfolio. Glacier will continue to operate Whitefish Bank and Eureka Bank as separate banks with the same staffs as are currently in place and will continue their current banking practices regarding commercial lending. In addition, First Federal intends to use the commercial lending experience of these banks to increase its commercial loan activity, to the extent permissible under statute, and has recently expanded its commercial lending staff by employing an experienced commercial loan officer.

On the basis of all the facts of record, including comments received and relevant examination reports, the Board concludes that convenience and needs considerations, including the CRA performance records of Glacier and Evergreen, are consistent with approval of these applications.

#### *Financial, Managerial and Other Considerations*

The Board also concludes that the financial and managerial resources and future prospects of Glacier, Evergreen and its subsidiary banks, and other factors required to be considered under the BHC Act are consistent with approval.<sup>12</sup>

Glacier also has applied pursuant to section 4(c)(8) of the BHC Act to retain its interest in First Federal, and thereby engage in operating a savings association and in securities brokerage activities. The Board has previously determined that the operation of a savings association and securities brokerage activities are closely related to banking for purposes of section 4(c)(8) of the BHC Act, and permissible for bank holding companies.<sup>13</sup> In assessing the financial factors, the Board believes that bank holding companies must maintain adequate capital at savings associations that they operate. Upon consummation, *First Federal* will meet all applicable capital requirements and Glacier has committed that First Federal will meet all current and future minimum capital ratios adopted for savings associations by the OTS or the Federal Deposit Insurance Corporation.

In order to approve the retention of First Federal under section 4 of the BHC Act, the Board also is required to determine that the performance of the proposed activities by Glacier "can reasonably be expected to produce benefits to the public . . . that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices." 12 U.S.C. § 1843(c)(8).

8. The OTS examination commended First Federal's ascertainment efforts through community contact with public and private groups and market studies to determine community credit needs. *First Federal*, through its board of directors, has been responsive to community credit needs through product development, which has included loans for residential homes, housing rehabilitation and small businesses. The OTS also found that First Federal effectively markets its products, and that the geographic distribution of its loans indicates that all segments of the community are being reached. First Federal's participation in local community development activities was also found to be commendable.

9. Whitefish Bank was examined as of August 1989 and Eureka Bank was examined as of January 1987.

10. 54 *Federal Register* at 13,745.

11. Federal regulations limit the amount of loans classified as commercial loans, other than loans secured by real estate, by a federal savings association to 10 percent of its assets. 12 C.F.R. 545.46.

12. Protestant suggests that three civil actions involving Evergreen and Whitefish Bank since 1986 raise managerial and financial concerns. Glacier responds that two of these suits were collection actions and that one action was initiated by Protestant. These proceedings will provide Protestant and other litigants with an adequate remedy if the alleged misconduct can be established in the individual loan transactions. On the basis of all the facts of record, including examination reports from Whitefish Bank's primary regulator and confidential financial information, the Board concludes that Protestant's comments regarding adverse managerial and financial considerations are not supported by the record of these applications.

13. 12 C.F.R. 225.25(b)(9) and (15). Glacier currently engages in insurance activities that are impermissible for bank holding companies under section 4(c)(8) of the BHC Act. Glacier has committed to divest all insurance activities prior to consummation of its acquisition of Evergreen.

Glacier has stated that the proposal will result in an increase in services for customers of Glacier and Evergreen. The record does not indicate that consummation of this proposal is likely to result in any significantly adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices. There is no evidence in the record to indicate that consummation of this proposal is likely to result in any other significantly adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices that are not outweighed by the public benefits in this case. Based on consideration of all the facts in this case, the Board has determined that the balance of public interest factors it must consider under section 4(c)(8) of the BHC Act is favorable and consistent with approval of the applications.

Based on the foregoing and other facts of record, and subject to the commitments made by Glacier in this case, the Board has determined that the applications should be, and hereby are, approved. This approval is specifically conditioned on compliance by Glacier with all of the commitments made in connection with these applications and with the conditions referenced in this order. The determinations as to Glacier's nonbanking activities are also subject to all the conditions contained in the Board's Regulation Y, including those in sections 225.4(d) and 225.23(b)(3) (12 C.F.R. 225.4(d) and 225.23(b)(3)), and to the Board's authority to require such modification or termination of the activities of a holding company or any of its subsidiaries as it finds necessary to assure compliance with, or prevent evasions of, the provisions and purposes of the BHC Act and the Board's regulations and orders issued thereunder. The commitments and conditions relied on in reaching this decision are conditions imposed in writing by the Board in connection with its findings and decision and may be enforced in proceedings under applicable law.

The acquisition of Evergreen shall not be consummated before the thirtieth calendar day after the effective date of this Order, or later than three months after the effective date of this Order, unless such period is extended for good cause by the Board or by the Federal Reserve Bank of Minneapolis, acting pursuant to delegated authority.

By order of the Board of Governors, effective July 20, 1992.

Voting for this action: Chairman Greenspan and Governors Mullins, Angell, Kelley, and Lindsey. Absent and not voting: Governors LaWare and Phillips.

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

## *Orders Issued Under Bank Merger Act*

### Farmers State Bank of Western Illinois New Windsor, Illinois

#### *Order Approving Acquisition of Certain Assets and Assumption of Certain Liabilities of a Bank and the Establishment of Branches*

Farmers State Bank of Western Illinois, New Windsor, Illinois ("Farmers Bank"), a state member bank, has applied, pursuant to section 18(c) of the Federal Deposit Insurance Act (12 U.S.C. § 1828(c)) (the "Bank Merger Act"), to purchase certain assets from and assume certain liabilities of the Bank of Alexis, Alexis, Illinois ("Alexis Bank"). Farmers Bank also has applied, pursuant to section 9 of the Federal Reserve Act ("FRA") (12 U.S.C. § 321 *et seq.*), to establish branch offices at Alexis Bank's former site and at 320 N. Division Street, Woodhull, Illinois, and for permission to make an additional investment in bank premises pursuant to section 24A of the Federal Reserve Act (12 U.S.C. § 371(d)). This proposal represents a corporate reorganization of Farmers Bank's parent holding company, Alpha Banco Inc., Alpha, Illinois.

Notice of these applications, affording interested persons an opportunity to submit comments, has been given in accordance with the Bank Merger Act and the Board's Rules of Procedure (12 C.F.R. 262.3(b)). As required by the Bank Merger Act, reports on the competitive effects of the merger were requested from the United States Attorney General, the Office of the Comptroller of the Currency, and the Federal Deposit Insurance Corporation. The time for filing comments has expired, and the Board has considered the applications and all comments received in light of the factors set forth in the Bank Merger Act (12 U.S.C. § 1828(c)(5)) and in section 9 of the FRA.

Farmers Bank is the 409th largest commercial banking organization in Illinois, controlling deposits of \$42.4 million.<sup>1</sup> Alexis Bank is the 698th largest banking organization in Illinois, controlling approximately \$12.9 million in deposits. Farmers Bank operates in the Mercer County, Illinois, banking market,<sup>2</sup> while Alexis Bank operates in the Warren County, Illinois banking market.<sup>3</sup> Since Farmers Bank and Alexis Bank do not compete in the same

1. Data are as of December 31, 1990.

2. The Mercer County, Illinois banking market includes Mercer County, and Drury and Buffalo Prairie Townships in Rock Island County, all in Illinois.

3. The Warren County, Illinois banking market is approximated by Warren County, Illinois.

banking market, and since this proposal represents only a corporate reorganization, the Board concludes, based on these and all the other facts of record, that consummation of the proposal would not have a significantly adverse effect on competition in any relevant banking market.

The Board also concludes, on the basis of all the facts of record, that the managerial resources of Farmers Bank and its parent holding company are consistent with approval.<sup>4</sup> Considerations relating to the convenience and needs of the communities to be served also are consistent with approval. In addition, the Board concludes on the basis of all the facts of record that the financial resources and future prospects of Farmers Bank and its parent holding company are consistent with approval.<sup>5</sup>

The Board also has considered the factors it is required to consider when reviewing applications for establishing branches pursuant to section 9 of the FRA (12 U.S.C. § 322) and finds those factors to be consistent with approval of Farmers Bank's application under section 9 to establish branches at Alexis Bank's former site and at Woodhull, Illinois. In connection with its application to establish a branch at Woodhull, Illinois, Farmers Bank has requested permission under section 24A of the Federal Reserve Act to make an additional investment in bank premises. The Board concludes that Farmers Bank's additional investment in bank premises will support Farmers Bank's acquisition of the Woodhull branch and is consistent with approval.

Based on the foregoing and all the facts of record, the Board has determined that the applications should be, and hereby are, approved. This transaction should not be consummated before the thirtieth calendar day following the effective date of this Order, unless such period is extended for good cause by the Board or the Federal Reserve Bank of Chicago, acting pursuant to delegated authority.

4. The Board has carefully considered comments opposing these applications from two individuals ("Protestants") who are also plaintiffs in a suit filed for damages resulting from two separate loan transactions involving Protestants. Protestants filed suit in August 1985. Based on all of the facts of record, including the information provided by Protestants and Farmers Bank and the recent examination reports relating to the management of Farmers Bank, the Board does not believe that Protestants' allegations, if true, reflect so adversely on the management of Farmers Bank as to warrant denial of these applications. The Board also notes that the pending civil action will provide Protestants with an opportunity to fully press their claims and obtain a remedy, if their allegations are proved and a remedy is appropriate.

5. The Board notes that this proposal is a corporate reorganization. In light of all of the facts of record, consummation of the proposal would not adversely affect Farmers Bank's ability to pay any damages, which are speculative at this point, that may be awarded in the Protestants' civil action, or materially affect the financial condition of Farmers Bank.

By order of the Board of Governors, effective July 27, 1992.

Voting for this action: Chairman Greenspan and Governors Mullins, Angell, Kelley, LaWare, and Lindsey. Absent and not voting: Governor Phillips.

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

*ACTIONS TAKEN UNDER THE FEDERAL DEPOSIT INSURANCE CORPORATION IMPROVEMENT ACT*

*By the Board*

July 20, 1992

Mr. Bruce Rigelman  
Senior Attorney  
Banc One Corporation  
100 East Broad Street  
Columbus, Ohio 43271-0261

Dear Mr. Rigelman:

Banc One Corporation, Columbus, Ohio ("Banc One"), has proposed to acquire certain assets and assume certain liabilities of Diamond Saving and Loan Company, Findlay, Ohio, through four of its bank subsidiaries (collectively, "Banks").<sup>1</sup> Banc One has requested Board approval of this transaction pursuant to section 5(d)(3) of the Federal Deposit Insurance Act (12 U.S.C. § 1815(d)(3) ("FDI Act")), as amended by the Federal Deposit Insurance Corporation Improvement Act of 1991 (Pub. L. No. 102-242, § 501, 105 Stat. 2236, 2388-2392 (1991)). Section 5(d)(3) of the FDI Act requires the Board to follow the procedures and consider the factors set forth in the Bank Merger Act (12 U.S.C. § 1828(c)). 12 U.S.C. § 1815(d)(3)(E).<sup>2</sup>

Banc One and Diamond compete in the Port Clinton, Celina-St. Marys, Lima, Sandusky and Van Wert banking markets, all in Ohio. In the Port Clinton banking market,<sup>3</sup> Banc One is the fourth largest of nine commercial banking or thrift institutions (together, "depository institutions"), controlling deposits of

1. The four bank subsidiaries are Bank One, Fremont, N.A., Fremont; Bank One Lima, N.A., Lima; Bank One, Marion, Marion; and Bank One, Sidney, N.A., Sidney, all in Ohio.

2. These factors include considerations relating to competition, financial and managerial resources, and future prospects of the existing and proposed institutions, and the convenience and needs of the communities to be served. 12 U.S.C. § 1828(c).

3. The Port Clinton banking market is approximated by Ottawa County, except Allen, Clay, Benton and Harris townships, all in Ohio.

\$41.1 million, representing approximately 14.5 percent of total deposits in depository institutions in the market ("market deposits").<sup>4</sup> Diamond controls deposits of \$35 million. With thrift deposits in the market weighted at 50 percent,<sup>5</sup> Diamond is the fifth largest depository institution in the market, representing approximately 6.2 percent of market deposits. Upon consummation of this proposal, Banc One would control \$76.1 million in deposits, representing approximately 25.3 percent of market deposits.<sup>6</sup> The Herfindahl-Hirschman Index ("HHI") for this market would increase by 207 points to 2081.<sup>7</sup>

Seven commercial banking organizations and one thrift institution would continue to operate in the Port Clinton banking market following consummation of the proposal. In addition, the Port Clinton banking market has certain features that make the market attractive to potential entrants.<sup>8</sup> In light of the number of competitors remaining in the market, certain features that make the market attractive to potential entrants, and other facts of record in this case, the Board concludes that consummation of this proposal would not have a significantly adverse effect on competition or the concentration of banking resources in the Port Clinton banking market. The Board also concludes that consummation of this proposal would not have a significantly adverse effect

on competition in any of the other relevant banking markets.<sup>9</sup>

The Board also concludes that the financial and managerial resources and future prospects of Banc One and Banks are consistent with approval of this application. Considerations relating to the convenience and needs of the communities to be served also are consistent with approval.<sup>10</sup> Moreover, the record in this case shows that:

- (1) the transaction will not result in the transfer of any federally insured depository institution's federal deposit insurance from one federal deposit insurance fund to the other;
- (2) Banc One and Banks currently meet, and upon consummation of the proposed transaction will continue to meet, all applicable capital standards; and
- (3) since Banks are located in Ohio and are acquiring certain assets and assuming certain liabilities of an Ohio federal savings bank, the proposed transaction would comply with the Douglas Amendment if Diamond were a state bank that Banc One was applying to acquire directly. See 12 U.S.C. § 1815(d)(3).

Based on the foregoing and all of the facts of record, the Board has determined that this application should be, and hereby is, approved.<sup>11</sup> This approval is subject to Banks obtaining the required approval of the appropriate Federal banking agency for the proposed merger under the Bank Merger Act. The Board's approval of this application also is conditioned upon Banc One's compliance with the commitments made in connection with this application. The commitments and conditions referred to above are conditions imposed in writing by the Board in connection with its findings and decision, and may be enforced under applicable provisions of

4. Deposit data are as of June 30, 1991.

5. See, e.g., *First Hawaiian, Inc.*, 77 *Federal Reserve Bulletin* 52, 55 (1991); *First Union Corporation*, 76 *Federal Reserve Bulletin* 83, 85 (1990).

6. Because the deposits of Diamond would be transferred to a commercial bank under Banc One's proposal, those deposits are included at 100 percent after Banc One's assumption of these deposits. See *First Banks, Inc.*, 76 *Federal Reserve Bulletin* 669, 670 n.9 (1990); *Norwest Corporation*, 78 *Federal Reserve Bulletin* 452 (1992).

7. Under the revised Department of Justice Merger Guidelines, 49 *Federal Register* 26,823 (June 29, 1984), a market in which the post-merger HHI is above 1800 is deemed to be highly concentrated. In such markets, the Justice Department is likely to challenge a merger that increases the HHI by more than 50 points. However, the Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by more than 200 points. The Justice Department has stated that the higher-than-normal HHI thresholds for screening bank mergers for anticompetitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial institutions.

8. These aspects of the market include:

- (1) greater deposits per office than other non-MSA markets in Ohio, on average (\$23.2 million in 1990, compared to \$22 million for other non-MSA markets in Ohio);
- (2) greater median household effective buying income than other MSA and non-MSA markets in Ohio, on average (\$33,705 in 1990, compared to \$23,836 for other non-MSA markets in Ohio and \$28,340 for MSA markets); and
- (3) greater personal income per capita than other MSA and non-MSA markets in Ohio, on average (\$17,612 in 1989, compared to \$13,354 for other non-MSA markets in Ohio and \$15,849 for MSA markets).

9. In the Celina-St. Marys banking market, Banc One would become the third largest depository institution, and the HHI would increase by 42 points to 1381. Banc One would remain the largest depository institution in the Lima banking market, and the HHI would increase by 323 points, to a level of 1469. In the Sandusky banking market, Banc One would become the fourth largest depository institution, and the HHI would decrease by 44 points to 2425. Banc One would remain the third largest depository institution in the Van Wert banking market, and the HHI would increase by 35 points, to a level of 2428.

10. The Board received a comment from two customers of Diamond alleging that Banc One has uncompetitive interest rates and a less than satisfactory selection of banking services. Banc One has stated that after consummation of the proposal it will offer a variety of retail banking products and services. For example, Diamond's checking accounts will be converted into Banc One Regular or Money Market Checking Accounts, which offer unlimited transactions with a minimum monthly balance of \$500 and \$1,000, respectively. Banc One also claims that its interest rates are competitive, and that the passbook savings rate of Banc One Lima, N.A., is higher than the current passbook savings rate of Diamond. Based on a review of all of the facts of record, the Board does not believe that these comments warrant denial of the proposal.

11. Voting for this action: Chairman Greenspan and Governors Mullins, Angell, Kelley, and Lindsey. Absent and not voting: Governors LaWare and Phillips.



law. This approval is limited to the proposal presented to the Board by Banc One, and may not be construed as applying to any other transaction.

This transaction may not be consummated before the thirtieth calendar day after the effective date of this letter, or later than three months after the effective date of this letter, unless such period is extended by the Board or the Federal Reserve Bank of Cleveland, acting pursuant to delegated authority. In connection with this provision, advice of the fact of consummation should be given in writing to the Reserve Bank.

Very truly yours,

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

cc: Federal Reserve Bank of Cleveland  
Tom Hesselbrock, Federal Deposit Insurance Corporation  
Office of the Comptroller of the Currency  
Department of Justice

July 20, 1992

Donald L. Johnson  
171 Monroe Avenue, N.W.  
Suite 800  
Grand Rapids, Michigan 49503

Dear Mr. Johnson:

West Shore Bank Corporation, Scottville, Michigan ("West Shore"), has proposed to acquire certain assets and assume certain liabilities of the Ludington, Michigan, branch of Great Lakes Bancorp, F.S.B., Ann Arbor, Michigan ("Great Lakes"), through its bank subsidiary, State Savings Bank of Scottville, Scottville, Michigan ("Bank"). West Shore has requested Board approval of this transaction pursuant to section 5(d)(3) of the Federal Deposit Insurance Act (12 U.S.C. § 1815(d)(3) ("FDI Act")), as amended by the Federal Deposit Insurance Corporation Improvement Act of 1991 (Pub. L. No. 102-242, § 501, 105 Stat. 2236, 2388-2392 (1991)). Section 5(d)(3) of the FDI Act requires the Board to follow the procedures and consider the factors set forth in the Bank Merger Act (12 U.S.C. § 1828(c)). 12 U.S.C. § 1815(d)(3)(E).<sup>1</sup>

1. These factors include considerations relating to competition, financial and managerial resources, and future prospects of the existing and proposed institutions, and the convenience and needs of the communities to be served. 12 U.S.C. § 1828(c).

West Shore, with \$93.4 million in deposits, is the 53d largest commercial banking organization in Michigan.<sup>2</sup> Bank and Great Lakes compete in the Ludington, Michigan, banking market.<sup>3</sup> Bank is the largest of eight depository institutions in the market, controlling deposits of \$88.8 million, representing approximately 24.7 percent of total deposits in depository institutions in the market ("market deposits").<sup>4</sup> Great Lakes is the seventh largest depository institution in the market, controlling \$24.6 million in deposits, representing approximately 3.4 percent of market deposits. Upon consummation of this proposal, Bank would control \$113.3 million in deposits, representing approximately 30.5 percent of market deposits. The Herfindahl-Hirschman Index ("HHI") for this market would increase by 240 points to 1930.<sup>5</sup> A number of characteristics of the Ludington banking market indicate that the increase in concentration levels as measured by the HHI for this market overstates the possible effect of the proposal on competition. Upon consummation of this proposal, seven depository institutions would remain as competitors and four of the remaining competitors would have market shares of at least 13 percent. In addition, three of the market's remaining firms, ranked second, third and fourth in the market, are among the largest banking organizations in Michigan.<sup>6</sup> In contrast, Great Lakes is one of the

2. Deposit and market data are as of June 30, 1990.

3. The Ludington banking market is approximated by Mason County except Grant, Freesoil and Meade townships; Lake County except Elk and Eden townships; Oceana County; and the northern one-third of Newaygo County; all in Michigan.

4. In this context, depository institutions include commercial banks, savings banks and savings associations. Market share data before consummation are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, major competitors of commercial banks. See *Midwest Financial Group*, 75 *Federal Reserve Bulletin* 386 (1989); *National City Corporation*, 70 *Federal Reserve Bulletin* 743 (1984). Because the deposits of Great Lakes would be transferred to a commercial bank under this proposal, those deposits are included at 100 percent in the calculation of the *pro forma* market share. See *Norwest Corporation*, 78 *Federal Reserve Bulletin* 452 (1992); *First Banks, Inc.* 76 *Federal Reserve Bulletin* 669, 670 n.9 (1990).

West Shore and a second banking organization in the Ludington market, Lake Osceola State Bank, are commonly owned. Accordingly, these two banking organizations have been combined for purposes of this analysis.

5. Under the revised Department of Justice Merger Guidelines, 49 *Federal Register* 26,823 (June 29, 1984), a market in which the post-merger HHI is above 1800 is deemed to be highly concentrated. The Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by more than 200 points. The Justice Department has stated that the higher-than-normal HHI thresholds for screening bank mergers for anticompetitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial institutions.

6. These competitors are First Michigan, Holland, Michigan; First of America, Kalamazoo; and Old Kent, Grand Rapids, all in Michigan.

smallest competitors in the market and has not been effective in increasing its market share.<sup>7</sup> Finally, the legal barriers to entry under state law in the Ludington banking market are low.

Based on these and other facts of record, the Board has determined that consummation of this proposal is not likely to have a significantly adverse effect on competition in the Ludington banking market or any other relevant banking market.

The Board also concludes that the financial and managerial resources and future prospects of Great Lakes and West Shore and their subsidiaries are consistent with approval of this application. Considerations relating to the convenience and needs of the community to be served are also consistent with approval. Moreover, the record in this case shows that:

- (1) the transaction will not result in the transfer of any federally insured depository institution's federal deposit insurance from one federal deposit insurance fund to the other;
- (2) West Shore and Bank currently meet, and upon consummation of the proposed transaction will continue to meet, all applicable capital standards; and
- (3) because Bank is located in Michigan and is acquiring certain assets and assuming certain liabilities of a Michigan branch office of a federal savings bank, the proposed transaction would comply with the Douglas Amendment if the Ludington branch of Great Lakes were a state bank that West Shore was applying to acquire directly. *See* 12 U.S.C. § 1815(d)(3).

Based on the foregoing and all of the facts of record, the Board has determined that this application should

be, and hereby is, approved.<sup>8</sup> This approval is subject to Bank obtaining the required approval of the proposed merger under the Bank Merger Act. The Board's approval of this application also is conditioned upon West Shore's compliance with the commitments made in connection with this application. The commitments and conditions referred to above are conditions imposed in writing by the Board in connection with its findings and decision, and may be enforced under applicable provisions of law. This approval is limited to the proposal presented to the Board by West Shore, and may not be construed as applying to any other transaction.

This transaction may not be consummated before the thirtieth calendar day after the effective date of this letter, or later than three months after the effective date of this letter, unless such period is extended by the Board or the Federal Reserve Bank of Chicago, acting pursuant to delegated authority. In connection with this provision, advice of the fact of consummation should be given in writing to the Reserve Bank.

Very truly yours,

JENNIFER J. JOHNSON  
*Associate Secretary of the Board*

cc: Federal Reserve Bank of Chicago  
Tom Hesselbrock, Federal Deposit Insurance Corporation  
Department of Justice

7. Great Lakes's share of market deposits has declined 0.6 percent from 1986 through 1990.

8. Voting for this action: Chairman Greenspan and Governors Mullins, Angell, Kelley, and Lindsey. Absent and not voting: Governors LaWare and Phillips.

#### **ACTIONS TAKEN UNDER THE FEDERAL DEPOSIT INSURANCE CORPORATION IMPROVEMENT ACT OF 1991 ("FDICIA ORDERS")**

*By the Director of the Division of Banking Supervision and Regulation and the General Counsel of the Board*

Copies are available upon request to the Freedom of Information Office, Office of the Secretary, Board of Governors of the Federal Reserve System, Washington, D.C. 20551.

Bank Holding Company	Acquired Thrift	Surviving Bank(s)	Approval Date
Amalgamated Clothing and Textile Workers Union, New York, New York	Amalgamated Bank of New York, New York, New York	Bayside Federal Savings Bank, Jericho, New York	June 26, 1992
ASB Bankcorp, Inc., Adrian, Michigan	Adrian State Bank, Adrian, Michigan	First Federal Savings and Loan, Adrian, Michigan	July 8, 1992

FDICIA Orders—Continued

Bank Holding Company	Acquired Thrift	Surviving Bank(s)	Approval Date
Commercial National Financial Corporation, Ithaca, Michigan	Commercial National Bank, Alma, Michigan	Great Lakes Bancorp, FSB, Ann Arbor, Michigan	July 6, 1992
FBOP Corporation, Oak Park, Illinois	Sterling Federal Savings and Loan Association of Chicago, Chicago, Illinois	First Bank of Oak Park, Oak Park, Illinois	July 2, 1992
The George Gale Foster Corporation, Poughkeepsie, New York	The Fishkill National Bank, Poughkeepsie, New York	First Nationwide Bank, A Federal Savings Bank, San Francisco, California	July 13, 1992

*APPLICATIONS APPROVED UNDER BANK HOLDING COMPANY ACT*

*By the Secretary of the Board*

Recent applications have been approved by the Secretary of the Board as listed below. Copies are available upon request to the Freedom of Information Office, Office of the Secretary, Board of Governors of the Federal Reserve System, Washington, D.C. 20551.

Section 3

Applicant(s)	Bank(s)	Effective Date
Bancorp of Mississippi, Inc., Tupelo, Mississippi	Volunteer Bancshares, Inc., Jackson, Tennessee	July 24, 1992
Bowbells Holding Company, Bowbells, North Dakota	First National Bank, Minot, North Dakota	July 9, 1992

*APPLICATIONS APPROVED UNDER BANK HOLDING COMPANY ACT*

*By Federal Reserve Banks*

Recent applications have been approved by the Federal Reserve Banks as listed below. Copies are available upon request to the Reserve Banks.

Section 3

Applicant(s)	Bank(s)	Reserve Bank	Effective Date
American Bancshares, Inc., Monroe, North Carolina	American Commercial Savings Bank, Inc., SSB, Monroe, North Carolina	Richmond	July 10, 1992
BanCentral Corporation, Champaign, Illinois	Singer & Associates, Inc., Mattoon, Illinois	Chicago	July 2, 1992

## Section 3—Continued

Applicant(s)	Bank(s)	Reserve Bank	Effective Date
Banc One Corporation, Columbus, Ohio Banc One Illinois Corporation, Springfield, Illinois	Jefferson Bancorp, Inc., Peoria, Illinois	Cleveland	July 3, 1992
Bigfork Bancshares, Inc., Bigfork, Minnesota	First State Bank of Bigfork, Bigfork, Minnesota	Minneapolis	July 2, 1992
Central Delaware Financial Bancorp, Inc., Dover, Delaware	Lorena State Bank, Lorena, Texas	Dallas	June 26, 1992
Central Financial Bancorp, Inc., Lorena, Texas	Central Delaware Financial Bancorp, Inc., Dover, Delaware Lorena State Bank, Lorena, Texas	Dallas	June 26, 1992
Community Bank Group, Inc., Eden Prairie, Minnesota	Klossner State Bank, Klossner, Minnesota	Minneapolis	July 10, 1992
Crossroads Bancshares, Inc., Perry, Georgia	Crossroads Bank of Georgia, Perry, Georgia	Atlanta	July 1, 1992
Dickinson Financial Corporation, Kansas City, Missouri	Atchison County Investment Company, Rock Port, Missouri	Kansas City	July 8, 1992
Donnelly Bancshares, Inc., Donnelly, Minnesota	Baron Bancshares, Inc., White Bear Lake, Minnesota	Minneapolis	July 15, 1992
Firststar Corporation, Milwaukee, Wisconsin	Geneva Capital Corporation, Lake Geneva, Wisconsin	Chicago	June 26, 1992
F.W.S.F. Corporation, Milwaukee, Wisconsin			
First Citizens Bancorp, Cleveland, Tennessee	Basin Bancorp, Inc., Ducktown, Tennessee	Atlanta	July 20, 1992
MSB Bancorp, Inc., Middletown, New York	Middletown Savings Bank, Middletown, New York	New York	June 26, 1992
NoDak Bancorporation, Mandan, North Dakota	First Southwest Bank-Bismarck, Bismarck, North Dakota	Minneapolis	July 6, 1992
Peach State Bankshares, Inc., Riverdale, Georgia	Peach State Bank, Riverdale, Georgia	Atlanta	July 6, 1992
Porter Bancshares, Inc., Porter, Oklahoma	First National Bank of Porter, Porter, Oklahoma	Kansas City	July 2, 1992
Security Bancshares, Inc., Des Arc, Arkansas	Southern Bancshares, Inc., West Helena, Arkansas	St. Louis	July 6, 1992
Society Corporation, Cleveland, Ohio	First of America Bank-Monroe, Monroe, Michigan	Cleveland	July 21, 1992
Stock Exchange Financial Corporation, Caldwell, Kansas	Stock Exchange Bank, Caldwell, Kansas	Kansas City	July 10, 1992
West One Bancorp, Boise, Idaho West One Bancorp, Washington, Bellevue, Washington	Yakima Valley Bank, Yakima, Washington	San Francisco	July 15, 1992

## Section 4

Applicant(s)	Nonbanking Activity/ Company	Reserve Bank	Effective Date
Bankers Trust New York Corporation, New York, New York	to engage in community development activities	New York	June 26, 1992
BMC Bankcorp, Inc., Benton, Kentucky	United Commonwealth Bank, Federal Savings Bank, Murray, Kentucky	St. Louis	July 14, 1992
Commercial Bancorp of Georgia, Inc., Atlanta, Georgia	to engage in the activity of making and servicing loans	Atlanta	July 3, 1992
FBOP Corporation, Oak Park, Illinois	Sterling Federal Savings and Loan Association of Chicago, Chicago, Illinois	Chicago	July 2, 1992
J.P. Morgan & Co., Incorporated, New York, New York	to engage in community development activities	New York	June 26, 1992
Michigan National Corporation, Farmington Hills, Michigan	Banca Corporation, Dallas, Texas	Chicago	July 15, 1992
Northland Bancshares, Inc., Kansas City, Missouri	North American Credit Service, Inc., Kansas City, Missouri	Kansas City	July 16, 1992
Norwest Corporation, Minneapolis, Minnesota	to engage in consumer finance activities and credit-related insurance activities	Minneapolis	July 16, 1992
Norwest Financial Services, Inc., Des Moines, Iowa			
Norwest Financial, Inc., Des Moines, Iowa			

## Sections 3 and 4

Applicant(s)	Nonbanking Activity/ Company	Reserve Bank	Effective Date
Boatmen's Bancshares, Inc., St. Louis, Missouri	Sunwest Financial Services, Inc., Albuquerque, New Mexico	St. Louis	July 16, 1992

## APPLICATIONS APPROVED UNDER BANK MERGER ACT

## By Federal Reserve Banks

Recent applications have been approved by the Federal Reserve Banks as listed below. Copies are available upon request to the Reserve Banks.

Applicant(s)	Bank(s)	Reserve Bank	Effective Date
The Bank of Hampton Roads, Chesapeake, Virginia	Coastal Virginia Bank, Virginia Beach, Virginia	Richmond	July 9, 1992
Citizens Fidelity Bank and Trust Company, Louisville, Kentucky	Citizens Fidelity Bank and Trust Company Oldham County, LaGrange, Kentucky	St. Louis	July 17, 1992
Johnstown Bank and Trust Company, Johnstown, Pennsylvania	Peoples Bank One, West Lebanon, Pennsylvania	Philadelphia	July 1, 1992
Vectra Bank, Denver, Colorado	Vectra Bank of Denver, Denver, Colorado Vectra Bank of Lakewood, Lakewood, Colorado Vectra Bank of Thornton, Thornton, Colorado	Kansas City	July 16, 1992
Vectra Bank of Englewood, Englewood, Colorado	Vectra Bank of Wheat Ridge, Wheat Ridge, Colorado Vectra Bank of Federal Heights, Federal Heights, Colorado	Kansas City	July 16, 1992

## PENDING CASES INVOLVING THE BOARD OF GOVERNORS

*This list of pending cases does not include suits against the Federal Reserve Banks in which the Board of Governors is not named a party.*

*Board of Governors v. bin Mahfouz*, No. 92-CIV-5096 (S.D. New York, filed July 8, 1992). Action to freeze assets of individual pending administrative adjudication of civil money penalty assessment by the Board. On July 8, 1992, the court issued a temporary restraining order restraining the transfer or disposition of the individual's assets. On July 23, the court denied the individual's motion for expedited discovery on the ground that, as a fugitive from a criminal indictment, he is disentitled from seeking relief from the court.

*Zemel v. Board of Governors*, No. 92-1057 (D. District of Columbia, filed May 4, 1992). Age Discrimination in Employment Act case.

*Fields v. Board of Governors*, No. 3:92CV7118 (N.D. Ohio, filed March 3, 1992). Federal Tort Claims Act complaint alleging misrepresentation during application process. Motion to dismiss filed May 4, 1992.

*State of Idaho, Department of Finance v. Board of Governors*, No. 92-70107 (9th Cir., filed February 24, 1992). Petition for review of Board order returning without action a bank holding company application to relocate its subsidiary bank from Washington to Idaho. The Board's brief was filed on June 29, 1992.

*Davis v. Board of Governors*, No. 91-6972 (Supreme Court, filed December 4, 1991). Petition for *certiorari* seeking review of *Burke v. Board of Governors*, 940 F.2d 1360 (10th Cir. 1991), in which the court of appeals upheld Board orders assessing civil money penalties and issuing orders of prohibition. The Supreme Court denied the petition for *certiorari* on May 18, 1992.

*In re Subpoena Served on the Board of Governors*, Nos. 91-5427, 91-5428 (D.C. Cir., filed December 27, 1991). Appeal of order of district court, dated December 3, 1991, requiring the Board and the Office of the Comptroller of the Currency to produce confidential examination material to a private litigant. On June 26, 1992, the court of appeals affirmed the district court order in part, but held that the bank examination privilege was not waived by the agencies' provision of examination materials to the examined institution, and remanded for further consideration of the privilege issue.

*Greenberg v. Board of Governors*, No. 91-4200 (2d Cir., filed December 4, 1991). Petition for review of orders of prohibition issued by the Board on October 28, 1991. The Board's orders were affirmed on June 19, 1992.

*First Interstate BancSystem of Montana, Inc. v. Board of Governors*, No. 91-1525 (D.C. Cir., filed November 1, 1991). Petition for review of Board's order denying on Community Reinvestment Act grounds the petitioner's application under section 3 of the Bank Holding Company Act to merge with Commerce BancShares of Wyoming, Inc. Petitioners' brief is due August 21, 1992. On July 29, 1992, the petitioners filed a motion to stay the proceedings.

*Board of Governors v. Kemal Shoaib*, No. CV 91-5152 (C.D. California, filed September 24, 1991). Action to freeze assets of individual pending administrative adjudication of civil money penalty assessment by the Board. On October 15, 1991, the court issued a preliminary injunction restraining the transfer or disposition of the individual's assets.

*Board of Governors v. Ghaith R. Pharaon*, No. 91-CIV-6250 (S.D. New York, filed September 17, 1991). Action to freeze assets of individual pending administrative adjudication of civil money penalty assessment by the Board. On September 17, 1991, the court issued an order temporarily restraining the transfer or disposition of the individual's assets.

*In re Smouha*, No. 91-B-13569 (Bkr. S.D. New York, filed August 2, 1991). Ancillary proceeding under the U.S. Bankruptcy Code brought by provisional liquidators of BCCI Holdings (Luxembourg) S.A. and affiliated companies. On August 15, 1991, the bankruptcy court issued a temporary restraining order staying certain judicial and administrative actions, which has been continued by consent.

*Fields v. Board of Governors*, No. 3:91CV069 (N.D. Ohio, filed February 5, 1991). Appeal of denial of request for information under the Freedom of Information Act. The Board's motion for summary judgment

was granted in part and its motion to dismiss was denied on June 23, 1992.

*MCorp v. Board of Governors*, No. CA3-88-2693 (N.D. Texas, filed October 10, 1988). Application for injunction to set aside temporary cease and desist orders. The case is pending.

#### FINAL ENFORCEMENT ORDERS ISSUED BY THE BOARD OF GOVERNORS

James V. Foster  
Bay Port, Michigan

The Federal Reserve Board announced on July 22, 1992, the issuance of an Order of Prohibition against James V. Foster, an institution-affiliated party of Bay Port Associates, Bay Port, Michigan.

Habib Bank AG Zurich  
Zurich, Switzerland

The Federal Reserve Board announced on July 7, 1992, the joint issuance with the Federal Deposit Insurance Corporation and the Superintendent of Banks of the State of California of a Cease and Desist Order against the Habib Bank AG Zurich, Zurich, Switzerland, and the Habib Bank's branch in Los Angeles. The Federal Reserve Board also issued an Order of Assessment of a Civil Money Penalty against the Habib Bank AG Zurich.

Thomas J. Sexton  
Eden Valley, Minnesota

The Federal Reserve Board announced on July 8, 1992, the issuance of an Order of Assessment of a Civil Money Penalty and a Cease and Desist Order against Thomas J. Sexton, an institution-affiliated party of Eden Valley Bancshares, Inc., Eden Valley, Minnesota, and the Farmers & Merchants Agency, Inc., Pierz, Minnesota.

Dennis J. Zaun  
Eden Valley, Minnesota

The Federal Reserve Board announced on July 8, 1992, the issuance of an Order of Assessment of a Civil Money Penalty and a Cease and Desist Order against Dennis J. Zaun, an institution-affiliated party of Eden Valley Bancshares, Inc., Eden Valley, Minnesota, and the Farmers & Merchants Agency, Inc., Pierz, Minnesota.

**WRITTEN AGREEMENTS APPROVED BY FEDERAL RESERVE BANKS**

**Arrow Financial Corporation  
Glens Falls, New York**

The Federal Reserve Board announced on July 27, 1992, the execution of a Written Agreement involving the Federal Reserve Bank of New York, Arrow Financial Corporation, Glens Falls, New York, and Arrow Vermont Corporation, Rutland, Vermont.

**Bank of Boston Corporation  
Boston, Massachusetts**

The Federal Reserve Board announced on July 31, 1992, the execution of an Amendment to the Written Agreement, dated September 11, 1991, between the Federal Reserve Bank of Boston and Bank of Boston Corporation, Boston, Massachusetts.

**Constellation Bancorp  
Elizabeth, New Jersey**

The Federal Reserve Board announced on July 23, 1992, the execution of a Written Agreement among the Federal Reserve Bank of New York and Constellation Bancorp, Elizabeth, New Jersey.

**Cuyamaca Bank  
Santee, California**

The Federal Reserve Board announced on July 2, 1992, the execution of a Written Agreement between the Federal Reserve Bank of San Francisco and the Cuyamaca Bank, Santee, California.

**First Bancorp of Oklahoma, Inc.  
Tonkawa, Oklahoma**

The Federal Reserve Board announced on July 27, 1992, the execution of a Written Agreement between the Federal Reserve Bank of Kansas City and First Bancorp of Oklahoma, Inc., Tonkawa, Oklahoma, and Louis A. Weingart, an official of First Bancorp of Oklahoma, Inc.

**First Eastern Corp.  
Wilkes-Barre, Pennsylvania**

The Federal Reserve Board announced on July 21, 1992, the execution of a Written Agreement between the Federal Reserve Bank of Philadelphia and First Eastern Corp., Wilkes-Barre, Pennsylvania.



# Financial and Business Statistics

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# Guide to Tabular Presentation

## SYMBOLS AND ABBREVIATIONS

c	Corrected	GDP	Gross domestic product
e	Estimated	HUD	Department of Housing and Urban Development
p	Preliminary	IMF	International Monetary Fund
r	Revised (Notation appears on column heading when about half of the figures in that column are changed.)	IO	Interest only
*	Amounts insignificant in terms of the last decimal place shown in the table (for example, less than 500,000 when the smallest unit given is millions)	IPCs	Individuals, partnerships, and corporations
0	Calculated to be zero	IRA	Individual retirement account
	Cell not applicable	MMDA	Money market deposit account
ATS	Automatic transfer service	n.a.	Not available
CD	Certificate of deposit	n.e.c.	Not elsewhere classified
CMO	Collateralized mortgage obligation	NOW	Negotiable order of withdrawal
FFB	Federal Financing Bank	OCD	Other checkable deposit
FHA	Federal Housing Administration	OPEC	Organization of Petroleum Exporting Countries
FHLBB	Federal Home Loan Bank Board	OTS	Office of Thrift Supervision
FHLMC	Federal Home Loan Mortgage Corporation	PO	Principal only
FmHA	Farmers Home Administration	REIT	Real estate investment trust
FNMA	Federal National Mortgage Association	REMIC	Real estate mortgage investment conduit
FSLIC	Federal Savings and Loan Insurance Corporation	RP	Repurchase agreement
G-7	Group of Seven	RTC	Resolution Trust Corporation
G-10	Group of Ten	SAIF	Savings Association Insurance Fund
GNMA	Government National Mortgage Association	SCO	Securitized credit obligation
		SDR	Special drawing right
		SMSA	Standard metropolitan statistical area
		VA	Veterans Administration

## GENERAL INFORMATION

In many of the tables, details do not sum to totals because of rounding.

Minus signs are used to indicate (1) a decrease, (2) a negative figure, or (3) an outflow.

"U.S. government securities" may include guaranteed issues of U.S. government agencies (the flow of funds figures also

include not fully guaranteed issues) as well as direct obligations of the Treasury. "State and local government" also includes municipalities, special districts, and other political subdivisions.

A4 Domestic Financial Statistics □ September 1992

1.10 RESERVES, MONEY STOCK, LIQUID ASSETS, AND DEBT MEASURES

Percent annual rate of change, seasonally adjusted<sup>1</sup>

Monetary and credit aggregate	1991		1992		1992				
	Q3	Q4	Q1	Q2	Feb.	Mar.	Apr.	May	June
<i>Reserves of depository institutions<sup>2</sup></i>									
1 Total	8.3	15.2	23.4	14.9	40.5	18.4	13.0	12.1	-6.3
2 Required	9.0	15.4	23.5	15.4	39.8	19.7	10.5	15.8	-4.3
3 Nonborrowed	4.7	20.0	24.0	14.8	44.8	18.0	13.0	10.5	-8.1
4 Monetary base <sup>3</sup>	6.6	8.2	9.2	7.1	13.9	4.1	7.4	7.7	3.9
<i>Concepts of money, liquid assets, and debt<sup>4</sup></i>									
5 M1	7.5	11.1	16.5	10.0	27.2	10.3	5.0	14.8 <sup>r</sup>	-2.9
6 M2	.6	2.3	4.3	.0	9.6	-.6 <sup>r</sup>	-2.0 <sup>r</sup>	.5 <sup>r</sup>	-3.7
7 M3	-1.3	.9 <sup>r</sup>	2.2 <sup>r</sup>	-1.9	7.4	-2.8 <sup>r</sup>	-4.2 <sup>r</sup>	-.7 <sup>r</sup>	-4.3
8 L	.7	.2 <sup>r</sup>	1.5 <sup>r</sup>	n.a.	7.0 <sup>r</sup>	1.8 <sup>r</sup>	-2.2 <sup>r</sup>	-2.2	n.a.
9 Debt	4.5	4.2	3.8	n.a.	4.6	5.3	5.1	4.9	n.a.
<i>Nontransaction components</i>									
10 In M2	-1.6	-.7	.0	-3.7	3.3	-4.5	-4.6 <sup>r</sup>	-4.8	-4.0
11 In M3 only <sup>5</sup>	-9.9	-5.3 <sup>r</sup>	-7.4 <sup>r</sup>	-10.6	-3.0	-13.6 <sup>r</sup>	-14.9 <sup>r</sup>	-6.8 <sup>r</sup>	-7.3
<i>Time and savings deposits</i>									
<i>Commercial banks</i>									
12 Savings, including MMDAs	13.2	16.0	19.1 <sup>r</sup>	12.0	22.9	11.0 <sup>r</sup>	13.8	8.0 <sup>r</sup>	4.7
13 Small time	1.5	-8.4	-18.9	-13.4	-23.5	-14.6	-7.0	-17.2	-14.2
14 Large time <sup>6,9</sup>	-8.0	-14.4	-18.2	-14.4	-16.3	-17.2	-17.5	-8.3 <sup>r</sup>	-11.3
<i>Thrift institutions</i>									
15 Savings, including MMDAs	9.8	10.2	22.4	19.0	30.5	23.4	15.8	19.4	5.2
16 Small time	-24.2	-22.5	-24.2	-29.2	-30.6 <sup>r</sup>	-26.8 <sup>r</sup>	-39.3	-24.3	-18.4
17 Large time <sup>6,9</sup>	-40.3	-36.5	-29.7	-37.0	-33.9	-45.5	-36.3	-42.3	-23.3
<i>Money market mutual funds</i>									
18 General purpose and broker-dealer	-4.7	-4.0	1.0	-7.2	12.7	-19.5	-13.1	3.0	-5.7
19 Institution-only	11.4	37.2	26.9	20.0	38.2	-18.5	25.3	35.5	30.2
<i>Debt components<sup>4</sup></i>									
20 Federal	13.9	12.3	8.2	n.a.	7.0	15.0	13.1	12.7	n.a.
21 Nonfederal	1.6	1.6	2.3	n.a.	3.8	2.2	2.4	2.4	n.a.

1. Unless otherwise noted, rates of change are calculated from average amounts outstanding during preceding month or quarter.

2. Figures incorporate adjustments for discontinuities, or "breaks," associated with regulatory changes in reserve requirements. (See also table 1.20.)

3. Seasonally adjusted, break-adjusted monetary base consists of (1) seasonally adjusted, break-adjusted total reserves (line 1), plus (2) the seasonally adjusted currency component of the money stock, plus (3) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits, and Vault Cash" and for all weekly reporters whose vault cash exceeds their required reserves) the seasonally adjusted, break-adjusted difference between current vault cash and the amount applied to satisfy current reserve requirements.

4. Composition of the money stock measures and debt is as follows:  
M1: (1) currency outside the Treasury, Federal Reserve Banks, and the vaults of depository institutions; (2) travelers checks of nonbank issuers; (3) demand deposits at all commercial banks other than those due to depository institutions, the U.S. government, and foreign banks and official institutions, less cash items in the process of collection and Federal Reserve float; and (4) other checkable deposits (OCDs), consisting of negotiable order of withdrawal (NOW) and automatic transfer service (ATS) accounts at depository institutions, credit union share draft accounts, and demand deposits at thrift institutions. Seasonally adjusted M1 is computed by summing currency, travelers checks, demand deposits, and OCDs, each seasonally adjusted separately.

M2: M1 plus (1) overnight (and continuing-contract) repurchase agreements (RPs) issued by all depository institutions and overnight Eurodollars issued to U.S. residents by foreign branches of U.S. banks worldwide, (2) savings (including MMDAs) and small time deposits (time deposits—including retail repurchase agreements (RPs)—in amounts of less than \$100,000), and (3) balances in both taxable and tax-exempt general-purpose and broker-dealer money market funds. Excludes individual retirement accounts (IRAs) and Keogh balances at depository institutions and money market funds. Also excludes all balances held by U.S. commercial banks, money market funds (general purpose and broker-dealer), foreign governments and commercial banks, and the U.S. government. Seasonally adjusted M2 is computed by adjusting its non-M1 component as a whole and then adding this result to seasonally adjusted M1.

M3: M2 plus (1) large time deposits and term RP liabilities (in amounts of \$100,000 or more) issued by all depository institutions, (2) term Eurodollars held by U.S. residents at foreign branches of U.S. banks worldwide and at all banking

offices in the United Kingdom and Canada, and (3) balances in both taxable and tax-exempt, institution-only money market funds. Excludes amounts held by depository institutions, the U.S. government, money market funds, and foreign banks and official institutions. Also excluded is the estimated amount of overnight RPs and Eurodollars held by institution-only money market funds. Seasonally adjusted M3 is computed by adjusting its non-M2 component as a whole and then adding this result to seasonally adjusted M2.

L: M3 plus the nonbank public holdings of U.S. savings bonds, short-term Treasury securities, commercial paper, and bankers acceptances, net of money market fund holdings of these assets. Seasonally adjusted L is computed by summing U.S. savings bonds, short-term Treasury securities, commercial paper, and bankers acceptances, each seasonally adjusted separately, and then adding this result to M3.

Debt: Debt of domestic nonfinancial sectors consists of outstanding credit-market debt of the U.S. government, state and local governments, and private nonfinancial sectors. Private debt consists of corporate bonds, mortgages, consumer credit (including bank loans), other bank loans, commercial paper, bankers acceptances, and other debt instruments. Data are derived from the Federal Reserve Board's flow of funds accounts. Data on debt of domestic nonfinancial sectors are monthly averages, derived by averaging adjacent month-end levels. Growth rates for debt reflect adjustments for discontinuities over time in the levels of debt presented in other tables.

5. Sum of (1) overnight RPs and Eurodollars, (2) money market fund balances (general purpose and broker-dealer), (3) MMDAs, and (4) savings and small time deposits.

6. Sum of (1) large time deposits, (2) term RPs, (3) term Eurodollars of U.S. residents, and (4) money market fund balances (institution-only), less (5) a consolidation adjustment that represents the estimated amount of overnight RPs and Eurodollars held by institution-only money market funds. This sum is seasonally adjusted as a whole.

7. Small time deposits—including retail RPs—are those issued in amounts of less than \$100,000. All IRA and Keogh account balances at commercial banks and thrift institutions are subtracted from small time deposits.

8. Large time deposits are those issued in amounts of \$100,000 or more, excluding those booked at international banking facilities.

9. Large time deposits at commercial banks less those held by money market funds, depository institutions, and foreign banks and official institutions.

1.11 RESERVES OF DEPOSITORY INSTITUTIONS AND RESERVE BANK CREDIT<sup>1</sup>

Millions of dollars

Factor	Monthly averages of daily figures			Weekly averages of daily figures for week ending						
	1992			1992						
	Apr.	May	June	May 13	May 20	May 27	June 3	June 10	June 17	June 24
<b>SUPPLYING RESERVE FUNDS</b>										
1 Reserve Bank credit outstanding .....	305,176	306,356	310,962	307,317	304,889	307,952	308,735	309,925	309,859	312,505
U.S. government securities <sup>2</sup>										
2 Bought outright—system account .....	266,478	267,310	274,177	266,690	266,344	267,758	271,063	274,504	274,103	274,553
3 Held under repurchase agreements .....	938	2,380	706	2,548	2,433	4,886	2,033	0	0	1,666
Federal agency obligations										
4 Bought outright .....	5,910	5,879	5,717	5,910	5,910	5,865	5,737	5,719	5,719	5,719
5 Held under repurchase agreements .....	12	102	33	79	0	372	114	0	0	26
6 Acceptances .....	0	0	0	0	0	0	0	0	0	0
Loans to depository institutions										
7 Adjustment credit .....	59	57	75	116	36	52	42	11	21	56
8 Seasonal credit .....	47	99	149	79	103	122	128	122	131	168
9 Extended credit .....	2	0	0	0	0	0	0	0	0	0
10 Float .....	823	356 <sup>3</sup>	388	283	250	40	510	171	310	395
11 Other Federal Reserve assets .....	30,907	30,174	29,716	31,611	29,812	28,858	29,109	29,398	29,576	29,922
12 Gold stock .....	11,057	11,057	11,058	11,057	11,057	11,057	11,057	11,057	11,057	11,059
13 Special drawing rights certificate account .....	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018
14 Treasury currency outstanding .....	21,157	21,191	21,241	21,184	21,192	21,201	21,210	21,224	21,238	21,252
<b>ABSORBING RESERVE FUNDS</b>										
15 Currency in circulation .....	305,492	308,110	310,194	307,764	307,802	309,054	309,875	310,215	310,452	310,125
16 Treasury cash holdings .....	707	692	639	697	691	684	682	675	627	619
Deposits, other than reserve balances, with Federal Reserve Banks										
17 Treasury .....	4,868	5,108	6,904	5,012	5,070	5,438	5,540	4,916	6,657	8,136
18 Foreign .....	202	212	216	222	213	212	226	216	228	200
19 Service-related balances and adjustments .....	4,846	5,249	5,282	4,939	5,214	5,191	5,249	5,210	5,299	5,311
20 Other .....	268	261	259	264	266	263	251	282	265	230
21 Other Federal Reserve liabilities and capital .....	8,155	8,227	8,361	8,101	8,187	8,382	8,700	8,450	8,226	8,209
22 Reserve balances with Federal Reserve Banks <sup>3</sup> .....	22,869	20,764 <sup>3</sup>	21,424	22,577	19,713	21,003	20,497	22,260	20,418	22,005
End-of-month figures				Wednesday figures						
1992				1992						
<b>SUPPLYING RESERVE FUNDS</b>										
1 Reserve Bank credit outstanding .....	306,002	306,376 <sup>3</sup>	314,764	308,746	301,070	313,298	310,837	311,659	309,879	315,807
U.S. government securities <sup>2</sup>										
2 Bought outright—system account .....	267,945	270,808	276,883	266,414	266,010	266,776	273,112	275,877	274,186	276,743
3 Held under repurchase agreements .....	0	244	0	3,716	0	10,436	1,712	0	0	2,453
Federal agency obligations										
4 Bought outright .....	5,910	5,750	5,710	5,910	5,910	5,750	5,719	5,719	5,719	5,719
5 Held under repurchase agreements .....	0	0	0	0	0	660	215	0	0	61
6 Acceptances .....	0	0	0	0	0	0	0	0	0	0
Loans to depository institutions										
7 Adjustment credit .....	49	22	1,173	673	56	80	11	10	88	58
8 Seasonal credit .....	66	128	185	92	114	123	128	121	143	179
9 Extended credit .....	0	0	1	0	0	0	0	0	0	0
10 Float .....	928	376 <sup>3</sup>	-162	180	-573	369	910	481	65	469
11 Other Federal Reserve assets .....	31,103	29,048	30,975	31,761	29,554	29,104	29,030	29,451	29,678	30,125
12 Gold stock .....	11,057	11,057	11,060	11,057	11,057	11,057	11,057	11,057	11,060	11,060
13 Special drawing rights certificate account .....	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018
14 Treasury currency outstanding .....	21,175	21,210	21,266	21,184	21,192	21,201	21,210	21,224	21,238	21,252
<b>ABSORBING RESERVE FUNDS</b>										
15 Currency in circulation .....	306,373	309,719	310,944	307,979	308,251	309,769	310,045	310,513	310,477	309,991
16 Treasury cash holdings .....	705	682	612	692	684	682	682	628	620	612
Deposits, other than reserve balances, with Federal Reserve Banks										
17 Treasury .....	4,692	5,583	13,630	4,816	4,703	5,195	5,698	4,480	9,858	7,649
18 Foreign .....	206	217	219	193	209	191	202	218	447	213
19 Service-related balances and adjustments .....	5,717	5,249 <sup>3</sup>	5,329	4,939	5,214	5,191	5,249	5,210	5,299	5,311
20 Other .....	260	224	249	249	272	270	246	315	263	218
21 Other Federal Reserve liabilities and capital .....	7,906	8,716	9,415	8,061	8,008	8,301	8,223	8,099	8,025	8,034
22 Reserve balances with Federal Reserve Banks <sup>3</sup> .....	22,392	18,270 <sup>3</sup>	16,710	24,078	15,996	25,974	22,778	24,495	17,206	26,108

1. For amounts of cash held as reserves, see table 1.12. Components may not sum to totals because of rounding.  
 2. Includes securities loaned—fully guaranteed by U.S. government securities pledged with Federal Reserve Banks—and excludes any securities sold and

scheduled to be bought back under matched sale-purchase transactions.  
 3. Excludes required clearing balances and adjustments to compensate for float.

1.12 RESERVES AND BORROWINGS Depository Institutions<sup>1</sup>

Millions of dollars

Reserve classification	Prorated monthly averages of biweekly averages									
	1989	1990	1991	1991	1992					
	Dec.	Dec.	Dec.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June
1 Reserve balances with Reserve Banks <sup>2</sup>	35,436	30,237	26,659	26,659	25,416	24,918	28,057	22,655	21,071	21,224
2 Total vault cash <sup>3</sup>	29,828	31,786	32,513	32,513	34,135	34,218	31,647	31,071	31,197	31,729
3 Applied vault cash <sup>4</sup>	27,374	28,884	28,872	28,872	30,396	30,320	28,225	27,800	27,754	28,273
4 Surplus vault cash <sup>4</sup>	2,454	2,903	3,641	3,641	3,739	3,897	3,422	3,271	3,442	3,456
5 Total reserves <sup>5</sup>	62,810	59,120	55,532	55,532	55,812	55,238	56,282	50,455	48,825	49,496
6 Required reserves	61,887	57,456	54,553	54,553	54,809	54,174	55,254	49,318	47,825	48,584
7 Excess reserve balances at Reserve Banks <sup>6</sup>	923	1,664	979	979	1,003	1,065	1,028	1,137	1,000 <sup>7</sup>	912
8 Total borrowings at Reserve Banks <sup>8</sup>	265	326	192	192	233	77	91	90	155	229
9 Seasonal borrowings	84	76	38	38	17	22	32	47	98	149
10 Extended credit <sup>9</sup>	20	23	1	1	1	2	2	2	0	0

Reserve classification	Biweekly averages of daily figures for weeks ending									
	1992									
	Mar. 4	Mar. 18	Apr. 1	Apr. 15	Apr. 29	May 13	May 27	June 10	June 24	July 8
1 Reserve balances with Reserve Banks <sup>2</sup>	25,922	29,111	27,578	22,885	22,137	21,746	20,356	21,374 <sup>f</sup>	21,205	21,016
2 Total vault cash <sup>3</sup>	32,944	30,564	32,414	30,456	31,643	30,346	32,069	30,909	31,946	32,589
3 Applied vault cash <sup>4</sup>	29,169	27,398	28,826	27,353	28,225	27,091	28,418	27,591	28,487	28,908
4 Surplus vault cash <sup>4</sup>	3,775	3,166	3,588	3,103	3,418	3,256	3,651	3,318	3,459	3,681
5 Total reserves <sup>5</sup>	55,091	56,509	56,403	50,238	50,362	48,836	48,774	48,965 <sup>f</sup>	49,692	49,924
6 Required reserves	54,151	56,001	54,788	49,174	49,150	48,209	47,277	48,492	48,521	48,885
7 Excess reserve balances at Reserve Banks <sup>6</sup>	941	508	1,616	1,065	1,212	628	1,497	474 <sup>f</sup>	1,171	1,039
8 Total borrowings at Reserve Banks <sup>8</sup>	63	75	117	56	118	153	157	152	188	455
9 Seasonal borrowings	24	29	38	37	57	75	113	125	150	187
10 Extended credit <sup>9</sup>	3	2	1	1	4	0	0	0	0	1

1. Data in this table also appear in the Board's H.3 (502) weekly statistical release. For ordering address, see inside front cover. Components may not sum to totals because of rounding.

2. Excludes required clearing balances and adjustments to compensate for float and includes other off-balance-sheet "as-of" adjustments.

3. Total "lagged" vault cash held by depository institutions subject to reserve requirements. Dates refer to the maintenance periods during which the vault cash can be used to satisfy reserve requirements. Under contemporaneous reserve requirements, maintenance periods end thirty days after the lagged computation periods during which the balances are held.

4. All vault cash held during the lagged computation period by "bound" institutions (that is, those whose required reserves exceed their vault cash) plus the amount of vault cash applied during the maintenance period by "nonbound"

institutions (that is, those whose vault cash exceeds their required reserves) to satisfy current reserve requirements.

5. Total vault cash (line 2) less applied vault cash (line 3).

6. Reserve balances with Federal Reserve Banks (line 1) plus applied vault cash (line 3).

7. Total reserves (line 5) less required reserves (line 6).

8. Also includes adjustment credit.

9. Consists of borrowing at the discount window under the terms and conditions established for the extended credit program to help depository institutions deal with sustained liquidity pressures. Because there is not the same need to repay such borrowing promptly as there is with traditional short-term adjustment credit, the money market impact of extended credit is similar to that of nonborrowed reserves.

1.13 SELECTED BORROWINGS IN IMMEDIATELY AVAILABLE FUNDS Large Banks<sup>1</sup>

Millions of dollars, averages of daily figures

Source and maturity	1992, week ending Monday								
	Mar. 30	Apr. 6	Apr. 13	Apr. 20	Apr. 27	May 4	May 11	May 18	May 25
<i>Federal funds purchased, repurchase agreements, and other selected borrowings</i>									
From commercial banks in the United States									
1 For one day or under continuing contract	73,215	78,301	79,263	85,767	74,098	77,746	75,962	77,015	73,697
2 For all other maturities	15,967	14,822	16,018	16,704	16,431	16,454	16,352	16,189	16,567
From other depository institutions, foreign banks and official institutions, and U.S. government agencies									
3 For one day or under continuing contract	18,107	17,157	16,276	15,407	18,013	21,470	17,550	16,367	18,994
4 For all other maturities	20,489	19,898	19,454	21,761	22,239	20,338	21,792	21,629	21,853
<i>Repurchase agreements on U.S. government and federal agency securities</i>									
Brokers and nonbank dealers in securities									
5 For one day or under continuing contract	12,219	11,942	10,160	10,060	9,487	9,200	8,893	9,365	8,479
6 For all other maturities	17,192	15,195	15,240	15,029	15,667	15,691	15,868	14,792	14,796
All other customers									
7 For one day or under continuing contract	26,121	25,001	24,979	24,005	24,382	23,624	23,402	23,112	23,685
8 For all other maturities	12,788	13,181	12,683	13,334	12,968	12,515	12,791	12,996	13,212
MEMO: Federal funds loans and resale agreements in immediately available funds in maturities of one day or under continuing contract									
9 To commercial banks in the United States	47,483	52,484	49,818	50,401	47,103	45,909	42,793	49,154	43,918
10 To all other specified customers <sup>2</sup>	20,703	19,607	21,322	24,606	21,913	24,798	21,236	17,655	17,239

1. Banks with assets of \$4 billion or more as of Dec. 31, 1988.  
Data in this table also appear in the Board's H.5 (507) weekly statistical release.  
For ordering address, see inside front cover.

2. Brokers and nonbank dealers in securities, other depository institutions, foreign banks and official institutions, and U.S. government agencies.

1.14 FEDERAL RESERVE BANK INTEREST RATES

Percent per year

Federal Reserve Bank	Current and previous levels								
	Adjustment credit <sup>1</sup>			Seasonal credit <sup>2</sup>			Extended credit <sup>3</sup>		
	On 7/30/92	Effective date	Previous rate	On 7/30/92	Effective date	Previous rate	On 7/30/92	Effective date	Previous rate
Boston	3	7/2/92	3.5	3.30	7/23/92	3.60	3.80	7/23/92	4.10
New York	↑	7/2/92	↑	↑	7/23/92	↑	↑	7/23/92	↑
Philadelphia	↑	7/2/92	↑	↑	7/23/92	↑	↑	7/23/92	↑
Cleveland	↑	7/6/92	↑	↑	7/23/92	↑	↑	7/23/92	↑
Richmond	↑	7/2/92	↑	↑	7/23/92	↑	↑	7/23/92	↑
Atlanta	↑	7/2/92	↑	↑	7/23/92	↑	↑	7/23/92	↑
Chicago	↓	7/2/92	↓	↓	7/23/92	↓	↓	7/23/92	↓
St. Louis	↓	7/7/92	↓	↓	7/23/92	↓	↓	7/23/92	↓
Minneapolis	↓	7/2/92	↓	↓	7/23/92	↓	↓	7/23/92	↓
Kansas City	↓	7/2/92	↓	↓	7/23/92	↓	↓	7/23/92	↓
Dallas	↓	7/2/92	↓	↓	7/23/92	↓	↓	7/23/92	↓
San Francisco	3	7/2/92	3.5	3.30	7/23/92	3.60	3.80	7/23/92	4.10

Range of rates for adjustment credit in recent years<sup>4</sup>

Effective date	Range (or level)—All F.R. Banks	F.R. Bank of N.Y.	Effective date	Range (or level)—All F.R. Banks	F.R. Bank of N.Y.	Effective date	Range (or level)—All F.R. Banks	F.R. Bank of N.Y.
In effect Dec. 31, 1977	6	6	1981—May 5	13-14	14	1986—Aug. 21	5.5-6	5.5
1978—Jan. 9	6-6.5	6.5	8	14	14	22	5.5	5.5
20	6.5	6.5	Nov. 2	13-14	13	1987—Sept. 4	5.5-6	6
May 11	6.5-7	7	6	13	13	11	6	6
12	7	7	Dec. 4	12	12	1988—Aug. 9	6-6.5	6.5
July 3	7-7.25	7.25	1982—July 20	11.5-12	11.5	11	6-6.5	6.5
10	7.25	7.25	23	11.5	11.5	1989—Feb. 24	6.5-7	7
Aug. 21	7.75	7.75	Aug. 2	11-11.5	11	27	7	7
Sept. 22	8	8	3	11	11	1990—Dec. 19	6.5	6.5
Oct. 16	8-8.5	8.5	16	10.5	10.5	1991—Feb. 1	6.65	6
20	8.5	8.5	27	10-10.5	10	4	6	6
Nov. 1	8.5-9.5	9.5	30	9.5-10	9.5	Apr. 30	5.5-6	5.5
3	9.5	9.5	Oct. 12	9.5	9.5	May 2	5.5	5.5
1979—July 20	10	10	Nov. 22	9-9.5	9	Sept. 13	5-5.5	5
Aug. 17	10-10.5	10.5	13	9	9	17	5	5
20	10.5	10.5	Dec. 14	8.5-9	8.5	Nov. 6	4.5-5	4.5
Sept. 19	10.5-11	11	15	8.5-9	8.5	7	4.5	4.5
21	11	11	17	8.5	8.5	Dec. 20	3.5-4.5	3.5
Oct. 8	11-12	12	1984—Apr. 9	8.5-9	9	24	3.5	3.5
10	12	12	13	9	9	1992—July 2	3-3.5	3
1980—Feb. 15	12-13	13	Nov. 21	8.5-9	8.5	7	3	3
19	13	13	26	8.5	8.5	1992—July 7	3	3
May 29	12-13	13	Dec. 24	8	8	In effect July 30, 1992	3	3
30	12	12	1985—May 20	7.5-8	7.5			
June 13	11-12	11	24	7.5	7.5			
16	11	11	1986—Mar. 7	7-7.5	7			
29	10	10	10	7	7			
July 28	10-11	10	Apr. 21	6.5-7	6.5			
Sept. 26	11	11	July 11	6	6			
Nov. 17	12	12						
Dec. 5	12-13	13						

1. Available on a short-term basis to help depository institutions meet temporary needs for funds that cannot be met through reasonable alternative sources. The highest rate established for loans to depository institutions may be charged on adjustment-credit loans of unusual size that result from a major operating problem at the borrower's facility.

2. Available to help relatively small depository institutions meet regular seasonal needs for funds that arise from a clear pattern of intrayear movements in their deposits and loans and that cannot be met through special industry lenders. The discount rate on seasonal credit takes into account rates on market sources of funds and ordinarily is reestablished on the first business day of each two-week reserve maintenance period; however, it is never less than the discount rate applicable to adjustment credit.

3. May be made available to depository institutions when similar assistance is not reasonably available from other sources, including special industry lenders. Such credit may be provided when exceptional circumstances (including sustained deposit drains, impaired access to money market funds, or sudden deterioration in loan repayment performance) or practices involve only a particular institution, or to meet the needs of institutions experiencing difficulties adjusting to changing market conditions over a longer period (particularly at times of deposit disintermediation). The discount rate applicable to adjustment credit

ordinarily is charged on extended-credit loans outstanding less than thirty days; however, at the discretion of the Federal Reserve Bank, this time period may be shortened. Beyond this initial period, a flexible rate somewhat above rates on market sources of funds is charged. The rate ordinarily is reestablished on the first business day of each two-week reserve maintenance period, but it is never less than the discount rate applicable to adjustment credit plus 50 basis points.

4. For earlier data, see the following publications of the Board of Governors: *Banking and Monetary Statistics, 1914-1941, and 1941-1970*; and the *Annual Statistical Digest, 1970-1979*.

In 1980 and 1981, the Federal Reserve applied a surcharge to short-term adjustment-credit borrowings by institutions with deposits of \$500 million or more that had borrowed in successive weeks or in more than four weeks in a calendar quarter. A 3 percent surcharge was in effect from Mar. 17, 1980, through May 7, 1980. A surcharge of 2 percent was reimposed on Nov. 17, 1980; the surcharge was subsequently raised to 3 percent on Dec. 5, 1980, and to 4 percent on May 5, 1981. The surcharge was reduced to 3 percent effective Sept. 22, 1981, and to 2 percent effective Oct. 12, 1981. As of Oct. 1, 1981, the formula for applying the surcharge was changed from a calendar quarter to a moving thirteen-week period. The surcharge was eliminated on Nov. 17, 1981.



1.15 RESERVE REQUIREMENTS OF DEPOSITORY INSTITUTIONS<sup>1</sup>

Type of deposit <sup>2</sup>	Requirements	
	Percent of deposits	Effective date
<i>Net transaction accounts</i> <sup>3</sup>		
1 \$0 million–\$42.2 million	3	12/17/91
2 More than \$42.2 million	10	4/2/92
3 Nonpersonal time deposits <sup>5</sup>	0	12/27/90
4 Eurocurrency liabilities <sup>6</sup>	0	12/27/90

1. Required reserves must be held in the form of deposits with Federal Reserve Banks or vault cash. Nonmember institutions may maintain reserve balances with a Federal Reserve Bank indirectly on a pass-through basis with certain approved institutions. For previous reserve requirements, see earlier editions of the *Annual Report* or the *Federal Reserve Bulletin*. Under provisions of the Monetary Control Act, depository institutions include commercial banks, mutual savings banks, savings and loan associations, credit unions, agencies and branches of foreign banks, and Edge corporations.

2. The Garn–St Germain Depository Institutions Act of 1982 (Public Law 97–320) requires that \$2 million of reservable liabilities of each depository institution be subject to a zero percent reserve requirement. The Board is to adjust the amount of reservable liabilities subject to this zero percent reserve requirement each year for the succeeding calendar year by 80 percent of the percentage increase in the total reservable liabilities of all depository institutions, measured on an annual basis as of June 30. No corresponding adjustment is to be made in the event of a decrease. On Dec. 17, 1991, the exemption was raised from \$3.4 million to \$3.6 million. The exemption applies in the following order: (1) net negotiable order of withdrawal (NOW) accounts (NOW accounts less allowable deductions); and (2) net other transaction accounts. The exemption applies only to accounts that would be subject to a 3 percent reserve requirement.

3. Include all deposits against which the account holder is permitted to make withdrawals by negotiable or transferable instruments, payment orders of withdrawal, and telephone and preauthorized transfers in excess of three per month for the purpose of making payments to third persons or others. However, money market deposit accounts (MMDAs) and similar accounts subject to the rules that

permit no more than six preauthorized, automatic, or other transfers per month, of which no more than three may be checks, are not transaction accounts (such accounts are *savings deposits*).

The Monetary Control Act of 1980 requires that the amount of transaction accounts against which the 3 percent reserve requirement applies be modified annually by 80 percent of the percentage change in transaction accounts held by all depository institutions, determined as of June 30 each year. Effective Dec. 17, 1991, for institutions reporting quarterly, and Dec. 24, 1991, for institutions reporting weekly, the amount was increased from \$41.1 million to \$42.2 million.

4. The reserve requirement was reduced from 12 percent to 10 percent on Apr. 2, 1992, for institutions that report weekly, and on Apr. 16, 1992, for institutions that report quarterly.

5. For institutions that report weekly, the reserve requirement on nonpersonal time deposits with an original maturity of less than 1½ years was reduced from 3 percent to 1½ percent for the maintenance period that began Dec. 13, 1990, and to zero for the maintenance period that began Dec. 27, 1990. The reserve requirement on nonpersonal time deposits with an original maturity of 1½ years or more has been zero since Oct. 6, 1983.

For institutions that report quarterly, the reserve requirement on nonpersonal time deposits with an original maturity of less than 1½ years was reduced from 3 percent to zero on Jan. 17, 1991.

6. The reserve requirement on Eurocurrency liabilities was reduced from 3 percent to zero in the same manner and on the same dates as were the reserve requirement on nonpersonal time deposits with an original maturity of less than 1½ years (see note 4).

A10 Domestic Financial Statistics □ September 1992

1.17 FEDERAL RESERVE OPEN MARKET TRANSACTIONS<sup>1</sup>

Millions of dollars

Type of transaction	1989	1990	1991	1991		1992				
				Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
<b>U.S. TREASURY SECURITIES</b>										
<i>Outright transactions (excluding matched transactions)</i>										
<b>Treasury bills</b>										
1 Gross purchases	14,284	24,739	20,158	2,823	837	0	123	505	0	4,110
2 Gross sales	12,818	7,291	120	0	0	1,628	0	0	0	0
3 Exchanges	231,211	241,086	277,314	24,141	21,967	26,750	24,435	21,674	27,526	24,275
4 Redemptions	12,730	4,400	1,000	0	0	1,600	0	0	0	45
<b>Others within one year</b>										
5 Gross purchases	327	425	3,043	178	0	0	0	0	0	0
6 Gross sales	0	0	0	0	0	0	0	0	0	0
7 Maturity shifts	28,848	25,638	24,454	1,655	1,570	1,298	6,020	2,552	1,100	3,754
8 Exchanges	-25,783	-27,424	-28,090	-2,585	-3,562	-989	-2,742	-2,512	-1,863	-5,225
9 Redemptions	500	0	1,000	0	0	0	0	0	0	0
<b>One to five years</b>										
10 Gross purchases	1,436	250	6,583	2,133	300	0	1,027	1,425	0	0
11 Gross sales	490	200	0	0	0	0	0	0	0	0
12 Maturity shifts	-25,534	-21,770	-21,211	-1,492	-1,570	-1,174	-6,020	-2,552	-877	-2,113
13 Exchanges	23,250	25,410	24,594	2,135	3,562	539	2,292	2,512	1,484	4,311
<b>Five to ten years</b>										
14 Gross purchases	287	0	1,280	880	0	0	0	0	0	0
15 Gross sales	29	100	0	0	0	0	0	0	0	0
16 Maturity shifts	-2,231	-2,186	-2,037	-163	0	-124	0	0	-223	-346
17 Exchanges	1,934	789	2,894	300	0	451	300	0	379	614
<b>More than ten years</b>										
18 Gross purchases	284	0	375	375	0	0	0	0	0	0
19 Gross sales	0	0	0	0	0	0	0	0	0	0
20 Maturity shifts	-1,086	-1,681	-1,209	0	0	0	0	0	0	0
21 Exchanges	600	1,226	600	150	0	0	150	0	0	300
<b>All maturities</b>										
22 Gross purchases	16,617	25,414	31,439	6,390	1,137	0	1,150	1,930	0	4,310
23 Gross sales	13,337	7,591	120	0	0	1,628	0	0	0	0
24 Redemptions	13,230	4,400	1,000	0	0	1,600	0	0	0	45
<i>Matched transactions</i>										
25 Gross sales	1,323,480	1,369,052	1,570,456	98,063	118,127	136,922	123,000	128,230	125,999	118,972
26 Gross purchases	1,326,542	1,363,434	1,571,534	97,925	118,263	136,282	124,654	126,673	128,149	117,524
<i>Repurchase agreements<sup>2</sup></i>										
27 Gross purchases	129,518	219,632	310,084	14,165	51,345	21,412	9,824	48,758	18,432	38,777
28 Gross sales	132,688	202,551	311,752	22,879	36,000	33,228	13,353	46,953	20,237	38,533
29 Net change in U.S. government securities	-10,055	24,886	29,729	-2,462	16,619	-15,684	-725	2,178	345	3,062
<b>FEDERAL AGENCY OBLIGATIONS</b>										
<i>Outright transactions</i>										
30 Gross purchases	0	0	0	0	0	0	0	0	0	0
31 Gross sales	0	0	5	0	0	0	0	0	0	0
32 Redemptions	442	183	292	51	45	85	0	0	49	115
<i>Repurchase agreements<sup>2</sup></i>										
33 Gross purchases	38,835	41,836	22,807	275	1,744	390	571	1,640	224	1,281
34 Gross sales	40,411	40,461	23,595	294	1,191	808	706	1,640	224	1,281
35 Net change in federal agency obligations	-2,018	1,192	-1,085	-70	508	-503	-135	0	-49	-115
36 Total net change in System Open Market Account	-12,073	26,078	28,644	-2,532	17,127	-16,186	-860	2,178	295	2,946

1. Sales, redemptions, and negative figures reduce holdings of the System Open Market Account; all other figures increase such holdings. Details may not sum to totals because of rounding.

2. In July 1984 the Open Market Trading Desk discontinued accepting bankers acceptances in repurchase agreements.

1.18 FEDERAL RESERVE BANKS Condition and Federal Reserve Note Statements<sup>1</sup>

Millions of dollars

Account	Wednesday					End of Month		
	1992					1992		
	May 27	June 3	June 10	June 17	June 24	Apr. 30	May 31	June 30
<b>Consolidated condition statement</b>								
<b>ASSETS</b>								
1 Gold certificate account	11,057	11,057	11,057	11,060	11,060	11,057	11,057	11,060
2 Special drawing rights certificate account	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018
3 Coin	495	489	498	498	495	554	492	482
<i>Loans</i>								
4 To depository institutions	203	139	131	230	237	115	150	1,359
5 Other	0	0	0	0	0	0	0	0
6 Acceptances held under repurchase agreements	0	0	0	0	0	0	0	0
<i>Federal agency obligations</i>								
7 Bought outright	5,750	5,719	5,719	5,719	5,719	5,910	5,750	5,710
8 Held under repurchase agreements	660	215	0	0	61	0	0	0
9 Total U.S. Treasury securities	277,212	274,824	275,877	274,186	279,196	267,945	271,052	276,883
10 Bought outright <sup>2</sup>	266,776	273,112	275,877	274,186	276,743	267,945	270,808	276,883
11 Bills	130,272	136,609	135,843	134,153	136,710	131,642	134,304	136,849
12 Notes	104,160	104,160	106,974	106,974	106,974	104,260	104,160	106,974
13 Bonds	32,343	32,343	33,059	33,059	33,059	32,043	32,343	33,059
14 Held under repurchase agreements	10,436	1,712	0	0	2,453	0	244	0
15 Total loans and securities	283,825	280,897	281,727	280,136	285,213	273,971	276,952	283,952
16 Items in process of collection	74,125	61,938	49,575	54,865	54,467	46,721	47,538	72,160
17 Bank premises	1,021	1,022	1,023	1,026	1,026	1,014	1,021	1,026
<i>Other assets</i>								
18 Denominated in foreign currencies <sup>3</sup>	22,856	23,102	23,143	23,193	23,273	23,964	23,099	24,487
19 All other <sup>4</sup>	5,342	4,951	5,295	5,481	5,890	6,196	4,901	5,517
20 Total assets	342,026	337,730	337,718	336,899	342,422	331,447	332,293	343,757
<b>LIABILITIES</b>								
21 Federal Reserve notes	289,745	290,006	290,415	290,357	289,847	286,457	289,684	290,772
22 Total deposits	37,140	34,098	34,546	33,276	39,942	32,960	29,527	36,839
23 Depository institutions	31,484	27,953	29,533	22,707	31,862	27,801	23,503	22,740
24 U.S. Treasury—General account	5,195	5,698	4,480	9,858	7,649	4,692	5,583	13,630
25 Foreign—Official accounts	191	202	218	447	213	206	217	219
26 Other	270	246	315	263	218	260	224	249
27 Deferred credit items	6,840	5,403	4,658	5,241	4,600	4,124	4,367	6,732
28 Other liabilities and accrued dividends <sup>5</sup>	2,088	2,041	2,113	2,050	2,030	2,052	2,089	1,908
29 Total liabilities	335,813	331,548	331,732	330,924	336,419	325,593	325,667	336,251
<b>CAPITAL ACCOUNTS</b>								
30 Capital paid in	2,811	2,811	2,818	2,809	2,818	2,790	2,813	2,832
31 Surplus	2,652	2,652	2,652	2,652	2,652	2,652	2,652	2,652
32 Other capital accounts	750	719	516	513	534	413	1,162	2,023
33 Total liabilities and capital accounts	342,026	337,730	337,718	336,899	342,422	331,447	332,293	343,757
34 MEMO: Marketable U.S. Treasury securities held in custody for foreign and international accounts	275,242	277,619	276,678	278,765	279,902	274,023	276,920	279,403
<b>Federal Reserve note statement</b>								
35 Federal Reserve notes outstanding (issued to Bank)	360,671	361,054	361,560	361,992	362,503	358,760	360,961	362,337
36 Less: Held by Federal Reserve Bank	70,927	71,048	71,146	71,635	72,657	72,303	71,277	71,565
37 Federal Reserve notes, net	289,745	290,006	290,415	290,357	289,847	286,457	289,684	290,772
<i>Collateral held against notes, net:</i>								
38 Gold certificate account	11,057	11,057	11,057	11,060	11,060	11,057	11,057	11,060
39 Special drawing rights certificate account	10,018	10,018	10,018	10,018	10,018	10,018	10,018	10,018
40 Other eligible assets	0	0	0	0	0	0	0	0
41 U.S. Treasury and agency securities	268,670	268,931	269,340	269,279	268,769	265,382	268,609	269,694
42 Total collateral	289,745	290,006	290,415	290,357	289,847	286,457	289,684	290,772

1. Some of the data in this table also appear in the Board's H.4.1 (503) weekly statistical release. For ordering address, see inside front cover. Components may not sum to totals because of rounding.

2. Includes securities loaned—fully guaranteed by U.S. Treasury securities pledged with Federal Reserve Banks—and excludes securities sold and scheduled to be bought back under matched sale-purchase transactions.

3. Valued monthly at market exchange rates.

4. Includes special investment account at the Federal Reserve Bank of Chicago in Treasury bills maturing within ninety days.

5. Includes exchange-translation account reflecting the monthly revaluation at market exchange rates of foreign-exchange commitments.

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1.19 FEDERAL RESERVE BANKS Maturity Distribution of Loan and Security Holding <sup>1</sup>

Millions of dollars

Type and maturity grouping	Wednesday					End of month		
	1992					1992		
	May 27	June 3	June 10	June 17	June 24	Apr. 30	May 29	June 30
1 Total loans .....	203	139	131	230	237	115	150	1,360
2 Within fifteen days .....	189	69	56	213	217	92	104	1,277
3 Sixteen days to ninety days .....	14	69	75	18	20	24	47	82
4 Ninety-one days to one year .....	0	0	0	0	0	0	0	0
5 Total acceptances .....	0	0	0	0	0	0	0	0
6 Within fifteen days .....	0	0	0	0	0	0	0	0
7 Sixteen days to ninety days .....	0	0	0	0	0	0	0	0
8 Ninety-one days to one year .....	0	0	0	0	0	0	0	0
9 Total U.S. Treasury securities .....	266,786	274,824	275,877	274,186	276,746	267,945	270,808	276,883
10 Within fifteen days <sup>2</sup> .....	12,428	15,758	9,204	13,211	15,709	13,540	7,584	9,835
11 Sixteen days to ninety days .....	62,345	68,285	69,106	63,588	63,685	57,553	72,122	70,373
12 Ninety-one days to one year .....	86,614	85,866	89,407	89,227	89,192	93,608	85,703	88,814
13 One year to five years .....	64,889	64,406	66,399	66,399	66,399	63,302	64,889	66,100
14 Five years to ten years .....	15,615	15,615	16,212	16,212	16,212	15,347	15,615	16,212
15 More than ten years .....	24,894	24,894	25,549	25,549	25,549	24,594	24,894	25,549
16 Total federal agency obligations .....	5,751	5,934	5,719	5,719	5,780	5,910	5,750	5,710
17 Within fifteen days <sup>2</sup> .....	322	255	9	219	280	105	321	222
18 Sixteen days to ninety days .....	496	826	817	687	687	677	496	721
19 Ninety-one days to one year .....	1,460	1,380	1,405	1,325	1,325	1,499	1,460	1,301
20 One year to five years .....	2,577	2,577	2,579	2,579	2,579	2,733	2,577	2,557
21 Five years to ten years .....	742	742	755	755	755	742	742	755
22 More than ten years .....	154	154	154	154	154	154	154	154

1. Holdings under repurchase agreements are classified as maturing within 15 days in accordance with maximum maturity of the agreements.

1.20 AGGREGATE RESERVES OF DEPOSITORY INSTITUTIONS AND MONETARY BASE<sup>1</sup>

Billions of dollars, averages of daily figures

Item	1988 Dec.	1989 Dec.	1990 Dec.	1991 Dec.	1991		1992					
					Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June
					Seasonally adjusted							
<b>ADJUSTED FOR CHANGES IN RESERVE REQUIREMENTS<sup>2</sup></b>												
1 Total reserves <sup>3</sup>	40.47	40.56	41.83	45.60	44.79	45.60	46.19	47.75	48.48	49.00	49.49	49.23
2 Nonborrowed reserves <sup>4</sup>	38.75	40.29	41.51	45.41	44.68	45.41	45.95	47.67	48.38	48.91	49.34	49.00
3 Nonborrowed reserves plus extended credit <sup>5</sup>	40.00	40.31	41.53	45.41	44.68	45.41	45.95	47.67	48.39	48.91	49.34	49.00
4 Required reserves <sup>6</sup>	39.42	39.64	40.17	44.62	43.89	44.62	45.18	46.68	47.45	47.86	48.49	48.32
5 Monetary base <sup>6</sup>	256.97	267.77	293.29	317.25	315.33	317.25	319.70	323.41	324.51	326.50	328.58 <sup>f</sup>	329.65
<b>Not seasonally adjusted</b>												
6 Total reserves <sup>7</sup>	41.65	41.77	43.07	46.97	44.86	46.97	47.35	46.85	47.69	50.01	48.62	49.25
7 Nonborrowed reserves	39.93	41.51	42.74	46.78	44.75	46.78	47.11	46.77	47.59	49.92	48.47	49.02
8 Nonborrowed reserves plus extended credit <sup>8</sup>	41.17	41.53	42.77	46.78	44.75	46.78	47.11	46.77	47.60	49.93	48.47	49.02
9 Required reserves <sup>9</sup>	40.60	40.85	41.40	46.00	43.97	46.00	46.34	45.78	46.66	48.88	47.62	48.33
10 Monetary base <sup>9</sup>	260.41	271.18	296.68	321.06	315.15	321.06	320.43	320.38	322.69	327.45	328.37	330.94
<b>NOT ADJUSTED FOR CHANGES IN RESERVE REQUIREMENTS<sup>10</sup></b>												
11 Total reserves <sup>11</sup>	63.75	62.81	59.12	55.53	53.06	55.53	55.81	55.24	56.28	50.45	48.82 <sup>f</sup>	49.50
12 Nonborrowed reserves	62.03	62.54	58.79	55.34	52.95	55.34	55.58	55.16	56.19	50.36	48.67	49.27
13 Nonborrowed reserves plus extended credit <sup>12</sup>	63.27	62.56	58.82	55.34	52.95	55.34	55.58	55.16	56.19	50.37	48.67	49.27
14 Required reserves	62.70	61.89	57.46	54.55	52.16	54.55	54.81	54.17	55.25	49.32	47.82	48.58
15 Monetary base <sup>12</sup>	283.00	292.55	313.70	333.61	326.88	333.61	333.09	333.19	335.82	332.69	333.79	336.44
16 Excess reserves <sup>13</sup>	1.05	.92	1.66	.98	.89	.98	1.00	1.06	1.03	1.14	1.00	.91
17 Borrowings from the Federal Reserve	1.72	.27	.33	.19	.11	.19	.23	.08	.09	.09	.15	.23

1. Latest monthly and biweekly figures are available from the Board's H.3 (502) weekly statistical release. Historical data and estimates of the impact on required reserves of changes in reserve requirements are available from the Monetary and Reserves Projections Section, Division of Monetary Affairs, Board of Governors of the Federal Reserve System, Washington, DC 20551.

2. Figures reflect adjustments for discontinuities, or "breaks," associated with regulatory changes in reserve requirements. (See also table 1.10)

3. Seasonally adjusted, break-adjusted total reserves equal seasonally adjusted, break-adjusted required reserves (line 4) plus excess reserves (line 16).

4. Seasonally adjusted, break-adjusted nonborrowed reserves equal seasonally adjusted, break-adjusted total reserves (line 1) less total borrowings of depository institutions from the Federal Reserve (line 17).

5. Extended credit consists of borrowing at the discount window under the terms and conditions established for the extended credit program to help depository institutions deal with sustained liquidity pressures. Because there is not the same need to repay such borrowing promptly as there is with traditional short-term adjustment credit, the money market impact of extended credit is similar to that of nonborrowed reserves.

6. The seasonally adjusted, break-adjusted monetary base consists of (1) seasonally adjusted, break-adjusted total reserves (line 1), plus (2) the seasonally adjusted currency component of the money stock, plus (3) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits and Vault Cash" and for all those weekly reporters whose vault cash exceeds their required reserves) the seasonally adjusted, break-adjusted difference between current vault cash and the amount applied to satisfy current reserve requirements.

7. Break-adjusted total reserves equal break-adjusted required reserves (line 9) plus excess reserves (line 16).

8. To adjust required reserves for discontinuities that are due to regulatory

changes in reserve requirements, a multiplicative procedure is used to estimate what required reserves would have been in past periods had current reserve requirements been in effect. Break-adjusted required reserves include required reserves against transactions deposits and nonpersonal time and savings deposits (but not reservable nondeposit liabilities).

9. The break-adjusted monetary base equals (1) break-adjusted total reserves (line 6), plus (2) the (unadjusted) currency component of the money stock, plus (3) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits and Vault Cash" and for all weekly reporters whose vault cash exceeds their required reserves) the break-adjusted difference between current vault cash and the amount applied to satisfy current reserve requirements.

10. Reflects actual reserve requirements, including those on nondeposit liabilities, with no adjustments to eliminate the effects of discontinuities associated with changes in reserve requirements.

11. Reserve balances with Federal Reserve Banks plus vault cash used to satisfy reserve requirements.

12. The monetary base, not break-adjusted and not seasonally adjusted, consists of (1) total reserves (line 11), plus (2) required clearing balances and adjustments to compensate for float at Federal Reserve Banks, plus (3) the currency component of the money stock, plus (4) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits and Vault Cash" and for all those weekly reporters whose vault cash exceeds their required reserves) the difference between current vault cash and the amount applied to satisfy current reserve requirements. Since the introduction of changes in reserve requirements (CRR), currency and vault cash figures have been measured over the computation periods ending on Mondays.

13. Unadjusted total reserves (line 11) less unadjusted required reserves (line 14).

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1.21 MONEY STOCK, LIQUID ASSETS, AND DEBT MEASURES<sup>1</sup>

Billions of dollars, averages of daily figures

Item	1988 Dec.	1989 Dec.	1990 Dec.	1991 Dec.	1992			
					Mar.	Apr.	May	June
Seasonally adjusted								
<i>Measures<sup>2</sup></i>								
1 M1	786.9	794.1	826.1	898.1	939.0	942.9	954.5	952.2
2 M2	3,071.1	3,227.3	3,339.0	3,438.9	3,473.9 <sup>f</sup>	3,468.2 <sup>f</sup>	3,469.5 <sup>f</sup>	3,458.8
3 M3	3,923.1	4,059.8	4,114.6	4,170.4 <sup>f</sup>	4,190.5 <sup>f</sup>	4,175.7 <sup>f</sup>	4,173.1 <sup>f</sup>	4,158.0
4 L	4,677.9	4,891.7	4,966.6	4,989.3 <sup>f</sup>	5,019.5 <sup>f</sup>	5,010.3 <sup>f</sup>	5,001.2	n.a.
5 Debt	9,316.1	10,060.0	10,747.0	11,203.6	11,325.0	11,373.1	11,420.0	n.a.
<i>M1 components</i>								
6 Currency	212.3	222.6	246.8	267.3	271.8	273.6	274.7	276.2
7 Travelers checks <sup>3</sup>	7.5	7.4	8.3	8.2	8.0	8.0	8.0 <sup>f</sup>	7.9
8 Demand deposits <sup>4</sup>	286.5	279.0	277.1	289.5	309.6 <sup>f</sup>	311.2 <sup>f</sup>	315.2	311.0
9 Other checkable deposits <sup>5</sup>	280.6	285.1	293.9	333.2	349.5	350.1 <sup>f</sup>	356.7 <sup>f</sup>	357.0
<i>Nontransaction components</i>								
10 In M2	2,284.2	2,433.2	2,512.9	2,540.8	2,534.9 <sup>f</sup>	2,525.2 <sup>f</sup>	2,515.0 <sup>f</sup>	2,506.6
11 In M3 <sup>6</sup>	852.0	832.5	775.6	731.5 <sup>f</sup>	716.5 <sup>f</sup>	707.6 <sup>f</sup>	703.6 <sup>f</sup>	699.3
<i>Commercial banks</i>								
12 Savings deposits, including MMDAs	542.7	541.4	581.9	664.9	695.2 <sup>f</sup>	703.2 <sup>f</sup>	707.9	710.7
13 Small time deposits <sup>7</sup>	447.0	531.0	606.4	598.5	569.2	565.4	557.8	551.2
14 Large time deposits <sup>8, 11</sup>	366.9	398.2	374.0	354.0	336.8	331.9	329.6 <sup>f</sup>	326.5
<i>Thrift institutions</i>								
15 Savings deposits, including MMDAs	383.5	349.7	338.8	377.7	402.7	408.0	414.6	416.4
16 Small time deposits <sup>9</sup>	585.9	617.5	562.3	464.5	433.7	419.5	411.0	404.7
17 Large time deposits <sup>10</sup>	174.3	161.1	120.9	83.1	76.1	73.8	71.2	69.7
<i>Money market mutual funds</i>								
18 General purpose and broker-dealer	241.9	316.3	348.9	360.5	358.0	354.1	355.0	353.3
19 Institution-only	91.0	107.2	133.7	179.1	185.3	189.2	194.8	199.7
<i>Debt components</i>								
20 Federal debt	2,101.5	2,249.8	2,493.6	2,767.2	2,832.2	2,863.2	2,893.4	n.a.
21 Nonfederal debt	7,214.6	7,810.2	8,253.3	8,436.4	8,492.8	8,509.9	8,526.7	n.a.
Not seasonally adjusted								
<i>Measures<sup>2</sup></i>								
22 M1	804.1	811.9	844.1	917.3	930.8	954.8	944.3 <sup>f</sup>	952.5
23 M2	3,083.8	3,240.0	3,351.9	3,452.8	3,474.5 <sup>f</sup>	3,486.2 <sup>f</sup>	3,451.8 <sup>f</sup>	3,454.7
24 M3	3,934.7	4,070.3	4,124.7	4,181.1 <sup>f</sup>	4,195.5 <sup>f</sup>	4,192.5 <sup>f</sup>	4,158.8 <sup>f</sup>	4,155.2
25 L	4,694.9	4,911.0	4,986.4	5,009.6 <sup>f</sup>	5,026.4 <sup>f</sup>	5,025.2 <sup>f</sup>	4,984.6	n.a.
26 Debt	9,301.5	10,045.6	10,734.2	11,190.2	11,287.6	11,336.3	11,375.8	n.a.
<i>M1 components</i>								
27 Currency	214.8	225.3	249.5	270.0	271.0	273.4	275.7	277.3
28 Travelers checks <sup>3</sup>	6.9	6.9	7.8	7.7	7.7	7.6	7.7	8.2
29 Demand deposits <sup>4</sup>	298.9	291.5	289.9	303.0	302.0 <sup>f</sup>	312.9	307.5	310.7
30 Other checkable deposits <sup>5</sup>	283.5	288.1	296.9	336.5	350.0 <sup>f</sup>	360.9 <sup>f</sup>	353.3 <sup>f</sup>	356.4
<i>Nontransaction components</i>								
31 In M2	2,279.7	2,428.1	2,507.8	2,535.5	2,543.7 <sup>f</sup>	2,531.4 <sup>f</sup>	2,507.5 <sup>f</sup>	2,502.1
32 In M3 <sup>6</sup>	850.8	830.3	772.8	728.4 <sup>f</sup>	721.0 <sup>f</sup>	706.3 <sup>f</sup>	707.0 <sup>f</sup>	700.5
<i>Commercial banks</i>								
33 Savings deposits, including MMDAs	543.8	543.0	580.0	662.4	696.8	706.1	707.9	714.0
34 Small time deposits <sup>7</sup>	446.0	529.5	606.3	598.7	569.5	565.4	556.1	549.2
35 Large time deposits <sup>8, 11</sup>	365.9	397.1	373.0	352.8	337.3	330.9	330.8 <sup>f</sup>	327.8
<i>Thrift institutions</i>								
36 Savings deposits, including MMDAs	381.1	347.6	337.7	376.3	403.7	409.7	414.6	418.4
37 Small time deposits <sup>9</sup>	584.9	616.0	562.2	464.6	433.8 <sup>f</sup>	419.1	409.7 <sup>f</sup>	403.3
38 Large time deposits <sup>10</sup>	175.2	162.0	120.6	82.8	76.2 <sup>f</sup>	73.6	71.5	70.0
<i>Money market mutual funds</i>								
39 General purpose and broker-dealer	240.8	314.6	346.8	358.1	366.9	360.4	352.3	348.9
40 Institution-only	91.4	107.8	134.4	180.3	191.4	190.9	195.5	195.7
<i>Repurchase agreements and eurodollars</i>								
41 Overnight	83.2	77.5	74.7	75.3	73.1	70.8 <sup>f</sup>	66.9 <sup>f</sup>	68.4
42 Term	227.4	178.5	158.3	128.1 <sup>f</sup>	131.6 <sup>f</sup>	127.3 <sup>f</sup>	124.3 <sup>f</sup>	121.2
<i>Debt components</i>								
43 Federal debt	2,098.9	2,247.5	2,491.3	2,765.0	2,834.7	2,863.5	2,884.1	n.a.
44 Nonfederal debt	7,202.5	7,798.1	8,242.9	8,425.2	8,453.0	8,472.8 <sup>f</sup>	8,491.7	n.a.

For notes see following page.

## NOTES TO TABLE 1.21

1. Latest monthly and weekly figures are available from the Board's H.6 (508) weekly statistical release. Historical data are available from the Money and Reserves Projection Section, Division of Monetary Affairs, Board of Governors of the Federal Reserve System, Washington, DC 20551.

2. Composition of the money stock measures and debt is as follows:

M1: (1) currency outside the Treasury, Federal Reserve Banks, and the vaults of depository institutions; (2) travelers checks of nonbank issuers; (3) demand deposits at all commercial banks other than those due to depository institutions, the U.S. government, and foreign banks and official institutions, less cash items in the process of collection and Federal Reserve float; and (4), other checkable deposits (OCDs), consisting of negotiable order of withdrawal (NOW) and automatic transfer service (ATS) accounts at depository institutions, credit union share draft accounts, and demand deposits at thrift institutions. Seasonally adjusted M1 is computed by summing currency, travelers checks, demand deposits, and OCDs, each seasonally adjusted separately.

M2: M1 plus (1) overnight (and continuing-contract) repurchase agreements (RPs) issued by all depository institutions and overnight Eurodollars issued to U.S. residents by foreign branches of U.S. banks worldwide, (2) savings (including MMDAs) and small time deposits (time deposits—including retail RPs—in amounts of less than \$100,000), and (3) balances in both taxable and tax-exempt general purpose and broker-dealer money market funds. Excludes individual retirement accounts (IRAs) and Keogh balances at depository institutions and money market funds. Also excludes all balances held by U.S. commercial banks, money market funds (general purpose and broker-dealer), foreign governments and commercial banks, and the U.S. government. Seasonally adjusted M2 is computed by adjusting its non-M1 component as a whole and then adding this result to seasonally adjusted M1.

M3: M2 plus (1) large time deposits and term RP liabilities (in amounts of \$100,000 or more) issued by all depository institutions, (2) term Eurodollars held by U.S. residents at foreign branches of U.S. banks worldwide and at all banking offices in the United Kingdom and Canada, and (3) balances in both taxable and tax-exempt, institution-only money market funds. Excludes amounts held by depository institutions, the U.S. government, money market funds, and foreign banks and official institutions. Also excluded is the estimated amount of overnight RPs and Eurodollars held by institution-only money market funds. Seasonally adjusted M3 is computed by adjusting its non-M2 component as a whole and then adding this result to seasonally adjusted M2.

L: M3 plus the nonbank public holdings of U.S. savings bonds, short-term

Treasury securities, commercial paper, and bankers acceptances, net of money market fund holdings of these assets. Seasonally adjusted L is computed by summing U.S. savings bonds, short-term Treasury securities, commercial paper, and bankers acceptances, each seasonally adjusted separately, and then adding this result to M3.

Debt: Debt of domestic nonfinancial sectors consists of outstanding credit market debt of the U.S. government, state and local governments, and private nonfinancial sectors. Private debt consists of corporate bonds, mortgages, consumer credit (including bank loans), other bank loans, commercial paper, bankers acceptances, and other debt instruments. Data are derived from the Federal Reserve Board's flow of funds accounts. Debt data are based on monthly averages. This sum is seasonally adjusted as a whole.

3. Currency outside the U.S. Treasury, Federal Reserve Banks, and vaults of depository institutions.

4. Outstanding amount of U.S. dollar-denominated travelers checks of non-bank issuers. Travelers checks issued by depository institutions are included in demand deposits.

5. Demand deposits at commercial banks and foreign-related institutions other than those due to depository institutions, the U.S. government, and foreign banks and official institutions, less cash items in the process of collection and Federal Reserve float.

6. Consists of NOW and ATS account balances at all depository institutions, credit union share draft account balances, and demand deposits at thrift institutions.

7. Sum of (1) overnight RPs and overnight Eurodollars, (2) money market fund balances (general purpose and broker-dealer), (3) MMDAs, and (4) savings and small time deposits.

8. Sum of (1) large time deposits, (2) term RPs, (3) term Eurodollars of U.S. residents, and (4) money market fund balances (institution-only), less a consolidation adjustment that represents the estimated amount of overnight RPs and Eurodollars held by institution-only money market funds.

9. Small time deposits—including retail RPs—are those issued in amounts of less than \$100,000. All IRAs and Keogh accounts at commercial banks and thrift institutions are subtracted from small time deposits.

10. Large time deposits are those issued in amounts of \$100,000 or more, excluding those booked at international banking facilities.

11. Large time deposits at commercial banks less those held by money market funds, depository institutions, and foreign banks and official institutions.

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1.22 BANK DEBITS AND DEPOSIT TURNOVER<sup>1</sup>

Debits are in billions of dollars; turnover is ratio of debits to deposits; monthly data are at annual rates

Bank group, or type of customer	1989 <sup>2</sup>	1990 <sup>2</sup>	1991 <sup>2</sup>	1991		1992				
				Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	
<b>DEBITS TO</b>										
<b>Seasonally adjusted</b>										
<i>Demand deposits</i> <sup>3</sup>										
1 All insured banks	256,150.4	277,916.3	281,050.1	278,234.2	293,941.3	306,523.0	298,098.7	305,837.0	315,651.2	
2 Major New York City banks	129,319.9	131,784.0	140,905.5	140,769.6	149,502.5	161,915.3	154,751.0	164,171.5	167,177.5	
3 Other banks	126,830.5	146,132.3	140,144.6	137,464.6	144,438.8	144,607.7	143,347.7	141,665.5	148,473.7	
4 ATS-NOW accounts <sup>4</sup>	2,910.5	3,349.6	3,624.6	3,553.7	3,786.5	3,719.4	3,787.2	3,670.2	3,957.0	
5 Savings deposits <sup>5</sup>	547.5	558.8	1,377.4	3,233.1	3,296.1	3,089.7	3,142.5	3,361.0	3,356.5	
<b>DEPOSIT TURNOVER</b>										
<i>Demand deposits</i> <sup>3</sup>										
6 All insured banks	735.1	800.6	817.6	787.3	841.8	870.1	817.6	832.5	857.4	
7 Major New York City banks	3,421.5	3,804.1	4,391.9	4,214.7	4,657.4	4,997.4	4,633.3	4,974.4	5,029.1	
8 Other banks	408.3	467.7	449.6	429.6	453.9	452.1	432.8	423.7	443.3	
9 ATS-NOW accounts <sup>4</sup>	15.2	16.5	16.1	14.8	15.7	15.1	15.1	14.5	15.6	
10 Savings deposits <sup>5</sup>	3.0	2.9	3.3	5.0	5.0	4.7	4.7	4.9	4.7	
<b>DEBITS TO</b>										
<b>Not seasonally adjusted</b>										
<i>Demand deposits</i> <sup>3</sup>										
11 All insured banks	256,133.2	277,400.0	280,922.8	267,995.2	301,642.6	306,706.9	276,158.6	313,513.5	314,388.6	
12 Major New York City banks	129,400.1	131,784.7	140,563.0	136,592.8	153,462.8	158,932.3	143,476.0	168,122.2	164,994.4	
13 Other banks	126,733.0	145,615.3	140,359.7	131,402.4	148,179.8	147,774.6	132,682.6	145,391.3	149,394.3	
14 ATS-NOW accounts <sup>4</sup>	2,910.7	3,342.2	3,622.4	3,314.0	3,841.0	4,130.2	3,450.5	3,747.2	4,104.5	
15 MMDAs <sup>6</sup>	2,677.1	2,923.8	n.a	n.a	n.a	n.a	n.a	n.a	n.a	
16 Savings deposits <sup>5</sup>	546.9	557.9	1,408.3	2,939.5	3,331.1	3,364.7	2,872.0	3,363.7	3,459.2	
<b>DEPOSIT TURNOVER</b>										
<i>Demand deposits</i> <sup>3</sup>										
17 All insured banks	735.4	799.6	817.5	751.7	823.7	851.5	778.4	878.2	849.3	
18 Major New York City banks	3,426.2	3,810.0	4,370.1	4,059.4	4,461.1	4,633.6	4,387.6	5,308.9	5,042.4	
19 Other banks	408.0	466.3	450.6	406.9	445.1	453.6	412.0	446.9	442.7	
20 ATS-NOW accounts <sup>4</sup>	15.2	16.4	16.1	13.9	15.7	16.4	13.7	14.7	15.7	
21 MMDAs <sup>6</sup>	7.9	8.0	n.a	n.a	n.a	n.a	n.a	n.a	n.a	
22 Savings deposits <sup>5</sup>	2.9	2.9	3.4	4.5	5.1	5.1	4.2	4.9	4.9	

1. Historical tables containing revised data for earlier periods can be obtained from the Banking and Money Market Statistics Section, Division of Monetary Affairs, Board of Governors of the Federal Reserve System, Washington, D.C. 20551.

2. Data in this table also appear on the Board's G.6 (406) monthly statistical release. For ordering address, see inside front cover.  
2. Annual averages of monthly figures.

3. Represents accounts of individuals, partnerships, and corporations and of states and political subdivisions.

4. Accounts authorized for negotiable orders of withdrawal (NOWs) and accounts authorized for automatic transfer to demand deposits (ATSDs).

5. Excludes ATS and NOW accounts.

6. Money market deposit accounts.



1.23 LOANS AND SECURITIES All Commercial Banks<sup>1</sup>

Billions of dollars, averages of Wednesday figures

Item	1991						1992					
	July	Aug.	Sept.	Oct. <sup>r</sup>	Nov. <sup>r</sup>	Dec.	Jan.	Feb.	Mar. <sup>r</sup>	Apr. <sup>r</sup>	May <sup>r</sup>	June
Seasonally adjusted												
1 Total loans and securities <sup>2</sup> .....	2,773.8 <sup>f</sup>	2,776.9 <sup>f</sup>	2,789.1 <sup>f</sup>	2,805.5	2,822.8	2,838.0 <sup>f</sup>	2,847.3 <sup>f</sup>	2,847.8 <sup>f</sup>	2,854.1	2,866.3	2,864.2	2,869.0
2 U.S. government securities .....	502.4	512.6	523.0	538.7	550.8	562.5	565.7	570.4	578.3	589.8	598.5	607.3
3 Other securities .....	175.8	174.4	176.3	177.9	178.8	179.3	178.5	178.6	175.9	176.1	174.3	172.7
4 Total loans and leases <sup>2</sup> .....	2,095.5 <sup>f</sup>	2,089.9 <sup>f</sup>	2,089.8 <sup>f</sup>	2,088.9	2,093.2	2,096.2 <sup>f</sup>	2,103.1 <sup>f</sup>	2,098.8 <sup>f</sup>	2,099.9	2,100.3	2,091.4	2,089.0
5 Commercial and industrial .....	623.8	619.5	622.0	622.6	621.7	617.8	615.9 <sup>f</sup>	611.5	608.7	605.7	602.2	598.5
6 Bankers acceptances held .....	7.5 <sup>f</sup>	7.7	7.2	6.6	7.2	7.3	7.2	7.4	7.3	7.1	7.2	6.8
7 Other commercial and industrial .....	616.3	611.8	614.7 <sup>f</sup>	616.1	614.6	610.5	608.7 <sup>f</sup>	604.1	601.4	598.6	594.9	591.7
8 U.S. addressees <sup>3</sup> .....	610.6	605.9	608.6 <sup>f</sup>	609.4	607.9	603.1 <sup>r</sup>	602.4 <sup>r</sup>	597.8 <sup>r</sup>	595.0	592.1	588.2	585.2
9 Non-U.S. addressees <sup>3</sup> .....	5.7	5.9	6.1	6.7	6.7	7.4	6.3	6.3	6.4	6.5	6.7	6.5
10 Real estate .....	867.3	866.7	868.1 <sup>f</sup>	869.8	871.9	873.1 <sup>r</sup>	873.3 <sup>r</sup>	876.9	878.6	880.8	882.1	881.0
11 Individual .....	370.9	370.3	367.3 <sup>f</sup>	364.2	363.1	363.5 <sup>r</sup>	363.1	363.5 <sup>r</sup>	362.1	361.0	359.4	360.0
12 Security .....	47.4	48.4	50.0	51.1	53.4	54.5	59.5	57.1	60.5	65.0	61.8	64.1
13 Nonbank financial institutions .....	37.7	36.9	37.1	37.2	37.8	40.4	39.8 <sup>f</sup>	40.8 <sup>f</sup>	41.3	40.6	40.9	40.4
14 Agricultural .....	34.0	34.3	34.5 <sup>f</sup>	34.1	33.8	34.0 <sup>f</sup>	33.6	33.5	34.2	34.1	33.9	34.2
15 State and political subdivisions .....	31.0 <sup>f</sup>	30.6 <sup>f</sup>	30.3 <sup>f</sup>	29.7	29.4	29.1 <sup>f</sup>	28.0	28.2 <sup>f</sup>	28.2	27.9	27.7	27.4
16 Foreign banks .....	6.4	6.5	6.8	6.6	6.9	7.4	7.3	6.8	6.5	6.7	7.3	8.1
17 Foreign official institutions .....	2.3	2.2	2.3	2.4	2.5	2.4	2.3	2.2	2.2	2.1	2.1	2.1
18 Lease-financing receivables .....	32.5 <sup>f</sup>	31.9 <sup>f</sup>	31.8 <sup>f</sup>	31.6	31.5	31.7 <sup>r</sup>	31.5	31.6	31.5	31.5	31.4	31.6
19 All other loans .....	42.3 <sup>f</sup>	42.7 <sup>f</sup>	39.8 <sup>f</sup>	39.5	41.1	42.4 <sup>f</sup>	48.9	46.7 <sup>f</sup>	46.1	45.0	42.6	41.8
Not seasonally adjusted												
20 Total loans and securities <sup>2</sup> .....	2,767.0 <sup>f</sup>	2,774.0 <sup>f</sup>	2,789.3 <sup>f</sup>	2,808.3	2,828.1	2,844.5 <sup>f</sup>	2,844.0 <sup>f</sup>	2,850.4 <sup>f</sup>	2,854.8	2,865.4	2,859.8	2,869.9
21 U.S. government securities .....	500.3	511.1	521.6	537.6	551.7	558.5	565.2	574.3	583.6	592.1	598.6	606.3
22 Other securities .....	174.9	174.5	176.3	178.3	179.0	179.6	179.1 <sup>r</sup>	178.7 <sup>r</sup>	176.0	175.8	174.0	172.7
23 Total loans and leases <sup>2</sup> .....	2,091.9 <sup>f</sup>	2,088.4 <sup>f</sup>	2,091.4 <sup>f</sup>	2,092.4	2,097.4	2,106.4 <sup>f</sup>	2,099.7 <sup>f</sup>	2,097.4 <sup>f</sup>	2,095.2	2,097.6	2,087.2	2,090.8
24 Commercial and industrial .....	623.6	617.7	619.1	621.1	620.4	619.1	612.7 <sup>f</sup>	610.7	611.3	608.5	604.5	600.5
25 Bankers acceptances held .....	7.1	7.5	7.2	6.6	7.3	7.6	7.2	7.5	7.2	6.8	7.2	6.9
26 Other commercial and industrial .....	616.5	610.1 <sup>f</sup>	611.9	614.5	613.1	611.5 <sup>f</sup>	605.5 <sup>f</sup>	603.1 <sup>f</sup>	604.1	601.7	597.3	593.5
27 U.S. addressees <sup>3</sup> .....	610.8	604.3	605.9	608.3	606.9	604.5 <sup>f</sup>	598.7 <sup>f</sup>	596.4 <sup>f</sup>	597.5	594.9	590.6	586.7
28 Non-U.S. addressees <sup>3</sup> .....	5.8	5.8	6.0	6.2	6.2	7.0	6.8	6.7	6.6	6.8	6.7	6.9
29 Real estate .....	868.4	868.6	869.0	871.2	873.2	873.4 <sup>f</sup>	872.7 <sup>f</sup>	873.9	875.1	879.5	882.7	881.3
30 Individual .....	368.2	369.3	368.7	365.1	364.5	368.1 <sup>f</sup>	367.4	363.5 <sup>f</sup>	359.6	358.3	357.8	357.9
31 Security .....	46.2	47.3	48.6	50.8	53.5	55.1	59.0	61.7	62.3	66.5	58.4	63.9
32 Nonbank financial institutions .....	37.9	37.0	36.7	36.9	38.1	41.7	40.2 <sup>f</sup>	40.4 <sup>f</sup>	40.7	40.2	40.3	40.7
33 Agricultural .....	34.7	35.2	35.5	35.0	34.1	33.9	33.2	32.6	32.9	33.1	33.5	34.4
34 State and political subdivisions .....	30.8 <sup>f</sup>	30.5 <sup>f</sup>	30.2 <sup>f</sup>	29.8	29.4	29.0 <sup>f</sup>	28.4	28.3 <sup>f</sup>	28.2	27.9	27.7	27.4
35 Foreign banks .....	6.3	6.4	6.9	6.9	7.3	7.9	7.1	6.7	6.4	6.5	7.2	7.8
36 Foreign official institutions .....	2.3	2.2	2.3	2.4	2.5	2.4	2.3	2.2	2.2	2.1	2.1	2.1
37 Lease-financing receivables .....	32.3 <sup>f</sup>	31.7 <sup>f</sup>	31.7 <sup>f</sup>	31.8	31.6	31.7 <sup>f</sup>	31.8	31.7	31.7	31.5	31.4	31.3
38 All other loans .....	41.1 <sup>f</sup>	42.5 <sup>f</sup>	42.8 <sup>f</sup>	41.6	42.6	44.1 <sup>f</sup>	45.0 <sup>f</sup>	45.6 <sup>f</sup>	44.9	43.5	41.6	43.7

1. Data have been revised to reflect new seasonal adjustment factors and benchmarking to Call reports. Historical data may be obtained from the Banking and Money Market Statistics Section, Division of Monetary Affairs, Board of Governors of the Federal Reserve System, Washington, DC 20551. Components

may not sum to totals because of rounding.

2. Adjusted to exclude loans to commercial banks in the United States.

3. Includes nonfinancial commercial paper held.

4. United States includes the fifty states and the District of Columbia.

A18 Domestic Financial Statistics □ September 1992

1.24 MAJOR NONDEPOSIT FUNDS OF COMMERCIAL BANKS<sup>1</sup>

Billions of dollars, monthly averages

Source of funds	1991						1992 <sup>r</sup>					
	July	Aug. <sup>r</sup>	Sept.	Oct. <sup>r</sup>	Nov.	Dec. <sup>r</sup>	Jan.	Feb.	Mar.	Apr.	May	June
<i>Seasonally adjusted</i>												
1 Total nondeposit funds <sup>2</sup>	248.8 <sup>f</sup>	246.6	249.3	263.9	267.0 <sup>f</sup>	280.8	284.4	288.8	289.3	292.2	292.8	296.5
2 Net balances due to related foreign offices <sup>3</sup>	18.1	18.2	20.3	30.9	33.1	39.2	43.7	42.7	45.5	50.1	55.3	61.2
3 Borrowings from other than commercial banks in United States <sup>4</sup>	230.8 <sup>f</sup>	228.3	229.0	232.9	233.9 <sup>f</sup>	241.6	240.7	246.1	243.7	242.1	237.6	235.2
4 Domestically chartered banks	161.0 <sup>f</sup>	156.4	155.1 <sup>r</sup>	153.9	150.8	153.7	155.6	158.8	154.6	151.7	148.5	147.4
5 Foreign-related banks	69.8 <sup>f</sup>	72.0	74.0 <sup>f</sup>	79.1	83.1 <sup>f</sup>	87.8	85.1	87.3	89.1	90.4	89.1	87.8
<i>Not seasonally adjusted</i>												
6 Total nondeposit funds <sup>2</sup>	245.0 <sup>f</sup>	243.3	246.7	265.1	271.3 <sup>f</sup>	279.0	280.4	289.4	293.1	289.4	298.6	298.0
7 Net balances due to related foreign offices <sup>3</sup>	14.8	16.4	19.5	30.5	34.0	42.7	44.4	42.9	45.9	48.6	57.7	60.9
8 Domestically chartered banks	-7.3	-7.2	-8.8	-7.2	-4.4	-3.8	-4.9	-1.0	-1.2	-5.4	-4.2	-6.3
9 Foreign-related banks	22.1	23.6	28.3	37.7	38.5	46.5	49.3	43.9	47.2	54.0	61.9	67.2
10 Borrowings from other than commercial banks in United States <sup>4</sup>	230.2 <sup>f</sup>	226.9	227.2	234.6	237.3 <sup>f</sup>	236.3	235.9	246.6	247.2	240.8	240.9	237.1
11 Domestically chartered banks	159.2 <sup>f</sup>	154.6	154.0 <sup>f</sup>	154.7	155.1	152.4	151.4	159.3	157.7	149.8	151.1	147.6
12 Federal funds and security RP borrowings <sup>5</sup>	156.0 <sup>f</sup>	151.0	150.5 <sup>f</sup>	151.5	151.9	149.3	147.9	155.8	154.4	146.3	147.3	143.5
13 Other <sup>6</sup>	3.2	3.7	3.5	3.2	3.2	3.1	3.4	3.5	3.3	3.4	3.9	4.1
14 Foreign-related banks <sup>6</sup>	70.9	72.3	73.2 <sup>f</sup>	79.9	82.2 <sup>f</sup>	83.8	84.6	87.2	89.5	91.0	89.8	89.5
<b>MEMO</b>												
<i>Gross large time deposits<sup>7</sup></i>												
15 Seasonally adjusted	437.5	438.2	436.0	429.5	426.1	423.9	416.0	413.7	406.9	399.8	396.6	392.4
16 Not seasonally adjusted	437.1	440.0	437.5	429.7	425.8	422.6	413.6	412.6	407.3	398.8	397.9	393.7
<i>U.S. Treasury demand balances at commercial banks<sup>8</sup></i>												
17 Seasonally adjusted	22.8	25.3	23.8	29.2	34.2	26.4	27.8	19.5	21.8	19.9	17.0	25.8
18 Not seasonally adjusted	20.7	17.2	26.9	28.7	28.5	25.4	33.1	25.2	20.1	17.7	21.0	25.1

1. Commercial banks are nationally and state-chartered banks in the fifty states and the District of Columbia, agencies and branches of foreign banks, New York investment companies majority owned by foreign banks, and Edge Act corporations owned by domestically chartered and foreign banks.

Data in this table also appear in the Board's G.10 (411) release. For ordering address, see inside front cover.

Data have been revised to reflect new seasonal adjustment factors and benchmarking to Call reports. Historical data may be obtained from the Banking and Money Market Statistics Section, Division of Monetary Affairs, Board of Governors of the Federal Reserve System, Washington, DC 20551.

2. Includes federal funds, repurchase agreements (RPs), and other borrowing from nonbanks and net balances due to related foreign offices.

3. Reflects net positions of U.S. chartered banks, Edge act corporations, and U.S. branches and agencies of foreign banks with related foreign offices plus net positions with own International Banking Facilities (IBFs).

4. Borrowings through any instrument, such as a promissory note or due bill, given for the purpose of borrowing money for the banking business. This includes borrowings from Federal Reserve Banks and from foreign banks, term federal funds, loan RPs, and sales of participations in pooled loans.

5. Figures are based on averages of daily data reported weekly by approximately 120 large banks and quarterly or annual data reported by other banks.

6. Figures are partly averages of daily data and partly averages of Wednesday data.

7. Time deposits in denominations of \$100,000 or more. Estimated averages of daily data.

8. U.S. Treasury demand deposits and Treasury tax-and-loan notes at commercial banks. Averages of daily data.

1.25 ASSETS AND LIABILITIES OF COMMERCIAL BANKS Last-Wednesday-of-Month Series<sup>1</sup>

Billions of dollars

Account	1991					1992					
	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr. <sup>f</sup>	May <sup>f</sup>	June
<b>ALL COMMERCIAL BANKING INSTITUTIONS<sup>2</sup></b>											
<b>1 Total assets</b> .....	<b>3,402.5</b>	<b>3,431.6</b>	<b>3,473.1</b>	<b>3,514.4</b>	<b>3,545.4</b>	<b>3,502.8</b>	<b>3,502.3</b>	<b>3,499.7</b>	<b>3,514.7</b>	<b>3,520.2</b>	<b>3,502.7</b>
2 Loans and securities.....	2,933.3	2,952.0	2,982.5	3,005.1	3,026.7	3,017.1	3,017.5	3,021.1	3,023.7	3,017.7	3,017.4
3 Investment securities.....	654.2	663.4	687.3	696.7	705.5	706.1	712.1	720.8	724.7	732.1	744.9
4 U.S. government securities.....	491.9	500.0	522.6	530.7	538.0	541.2	548.6	558.5	563.8	572.3	586.8
5 Other.....	162.3	163.4	164.7	166.0	167.4	164.9	163.5	162.3	161.0	159.7	158.0
6 Trading account assets.....	31.3	32.3	35.3	36.4	33.8	38.0	37.7	39.2	37.9	36.7	34.9
7 Total loans.....	2,247.7	2,256.2	2,259.9	2,271.9	2,287.5	2,273.0	2,267.7	2,261.2	2,261.1	2,248.9	2,237.6
8 Interbank loans.....	161.1	163.3	169.5	173.6	175.1	177.5	175.4	170.0	166.4	168.5	154.2
9 Loans excluding interbank.....	2,086.7	2,093.0	2,090.4	2,098.3	2,112.4	2,095.5	2,092.3	2,091.2	2,094.6	2,080.3	2,083.4
10 Commercial and industrial.....	616.7	619.0	619.1	621.6	621.1	611.1	610.5	610.3	606.3	602.4	598.2
11 Real estate.....	868.4	867.9	872.3	872.5	872.8	872.9	872.1	873.5	881.3	880.2	879.1
12 Individual.....	369.4	368.8	365.3	363.5	369.9	366.8	362.4	359.5	359.3	358.0	359.0
13 All other.....	232.1	237.3	233.7	240.7	248.5	244.7	247.3	247.8	247.8	239.7	247.2
14 Total cash assets.....	197.3	203.7	206.0	224.2	229.2	201.6	204.8	203.7	208.2	222.5	203.0
15 Reserves with Federal Reserve Banks.....	22.6	26.1	25.9	24.7	29.2	23.7	27.4	28.5	23.7	28.6	28.8
16 Cash in vault.....	31.0	30.2	30.7	29.6	30.8	31.1	30.7	29.8	30.8	32.2	30.8
17 Cash items in process of collection.....	71.9	75.5	75.5	90.6	87.7	72.9	73.5	71.5	78.4	84.1	69.5
18 Demand balances at U.S. depository institutions.....	27.6	27.2	29.2	32.7	33.3	28.4	28.9	28.3	28.6	31.7	28.7
19 Other cash assets.....	44.2	44.7	44.7	46.5	48.3	45.5	44.2	45.7	46.7	45.9	45.2
20 Other assets.....	271.9	275.9	284.5	285.1	289.5	284.1	279.9	274.9	282.7	280.0	282.4
<b>21 Total liabilities</b> .....	<b>3,056.6</b>	<b>3,083.2</b>	<b>3,131.4</b>	<b>3,172.8</b>	<b>3,199.8</b>	<b>3,147.7</b>	<b>3,147.4</b>	<b>3,144.2</b>	<b>3,163.9</b>	<b>3,166.9</b>	<b>3,250.0</b>
22 Total deposits.....	2,326.7	2,325.2	2,345.5	2,388.6	2,392.6	2,339.7	2,347.6	2,354.9	2,359.8	2,370.9	2,339.7
23 Transaction accounts.....	612.5	614.4	629.7	672.2	685.4	646.2	654.8	665.9	676.2	686.9	665.7
24 Savings deposits (excluding checkable).....	627.5	631.4	643.7	651.8	657.7	669.4	681.9	692.6	694.2	702.5	704.1
25 Time deposits.....	1,086.7	1,079.4	1,072.1	1,064.6	1,049.5	1,024.2	1,010.9	996.4	989.4	981.6	969.9
26 Borrowings.....	467.5	484.8	504.5	491.1	504.8	507.7	504.8	495.3	501.0	492.6	500.2
27 Other liabilities.....	262.4	273.2	281.4	293.1	302.4	300.7	295.5	294.6	303.8	303.9	307.7
28 Residual (assets less liabilities) <sup>3</sup> .....	345.9	348.4	341.7	341.6	345.7	354.7	354.3	354.9	350.1	352.7	355.1
<b>DOMESTICALLY CHARTERED COMMERCIAL BANKS<sup>4</sup></b>											
<b>29 Total assets</b> .....	<b>2,987.3</b>	<b>3,002.4</b>	<b>3,027.7</b>	<b>3,055.2</b>	<b>3,072.0</b>	<b>3,032.2</b>	<b>3,031.6</b>	<b>3,034.8</b>	<b>3,048.7</b>	<b>3,051.8</b>	<b>3,032.4</b>
30 Loans and securities.....	2,651.9	2,660.4	2,677.0	2,691.6	2,698.6	2,692.7	2,692.8	2,702.4	2,700.0	2,695.2	2,688.8
31 Investment securities.....	613.7	621.6	640.0	646.5	652.2	654.7	662.1	670.2	674.7	678.9	690.7
32 U.S. government securities.....	470.3	477.3	494.7	500.7	506.4	511.1	519.8	529.4	534.6	540.1	552.7
33 Other.....	143.4	144.3	145.3	145.8	145.8	143.6	142.3	140.8	140.2	138.7	137.9
34 Trading account assets.....	31.3	32.3	35.3	36.4	33.8	38.0	37.7	39.2	37.9	36.7	34.9
35 Total loans.....	2,006.8	2,006.5	2,001.8	2,008.7	2,012.6	2,000.1	1,993.0	1,993.0	1,987.4	1,979.6	1,963.2
36 Interbank loans.....	141.3	142.3	144.1	150.1	149.4	154.2	151.0	149.0	138.2	142.8	129.4
37 Loans excluding interbank.....	1,865.5	1,864.2	1,857.6	1,858.6	1,863.2	1,845.9	1,842.0	1,844.0	1,849.2	1,836.8	1,833.8
38 Commercial and industrial.....	475.8	473.0	471.5	469.1	464.5	455.9	455.6	455.9	454.3	450.4	446.1
39 Real estate.....	815.6	814.9	818.6	818.8	819.0	818.6	817.7	818.8	827.2	826.0	825.5
40 Revolving home equity.....	67.3	68.1	69.2	69.4	70.0	70.3	69.9	69.8	70.5	70.9	71.5
41 Other real estate.....	748.3	746.8	749.4	749.4	749.0	748.3	747.8	749.0	756.7	755.1	754.0
42 Individual.....	369.4	368.8	365.3	363.5	369.9	366.8	362.4	359.5	359.3	358.0	359.0
43 All other.....	204.7	207.6	202.2	207.1	209.8	204.6	206.3	209.8	208.4	202.3	203.2
44 Total cash assets.....	171.5	176.4	179.0	197.5	201.7	175.9	179.7	177.7	182.1	194.4	173.9
45 Reserves with Federal Reserve Banks.....	22.1	24.9	25.1	24.0	28.5	23.3	26.8	28.0	23.0	26.9	28.0
46 Cash in vault.....	31.0	30.1	30.7	29.6	30.7	31.1	30.7	29.8	30.8	32.2	30.8
47 Cash items in process of collection.....	70.3	74.0	73.7	88.4	85.6	71.1	71.8	69.0	75.9	81.8	66.4
48 Demand balances at U.S. depository institutions.....	25.7	25.1	27.3	30.7	31.1	26.5	27.1	26.9	27.2	30.2	27.2
49 Other cash assets.....	22.4	22.3	22.3	24.8	25.8	24.0	23.3	24.1	25.2	23.3	21.5
50 Other assets.....	163.9	165.6	171.6	166.2	171.7	163.6	159.0	154.6	166.6	162.2	169.8
<b>51 Total liabilities</b> .....	<b>2,755.0</b>	<b>2,769.4</b>	<b>2,795.4</b>	<b>2,821.8</b>	<b>2,836.5</b>	<b>2,793.7</b>	<b>2,792.2</b>	<b>2,794.7</b>	<b>2,807.3</b>	<b>2,807.9</b>	<b>2,783.9</b>
52 Deposits.....	2,289.5	2,287.1	2,301.9	2,342.0	2,344.0	2,293.0	2,302.7	2,309.1	2,314.4	2,322.5	2,288.3
53 Transaction accounts.....	603.2	605.4	620.3	662.0	674.9	636.1	645.3	655.8	666.5	677.2	655.5
54 Savings deposits (excluding checkable).....	623.8	627.6	639.9	647.9	653.7	665.3	677.9	688.5	690.1	698.3	699.6
55 Time deposits.....	1,062.6	1,054.1	1,041.7	1,032.0	1,015.4	991.6	979.6	964.8	957.7	947.0	933.2
56 Borrowings.....	340.1	356.1	362.3	346.5	356.4	365.2	359.2	354.3	367.2	360.2	367.4
57 Other liabilities.....	125.4	126.2	131.2	133.3	136.1	135.5	130.3	131.3	125.7	125.0	128.2
58 Residual (assets less liabilities) <sup>3</sup> .....	232.4	233.0	232.3	233.4	235.5	238.5	239.3	240.1	241.4	244.0	248.5

1. Data have been revised to reflect benchmarking to quarterly Call reports. Back data are available from the Banking and Monetary Statistics Section, Board of Governors of the Federal Reserve System, Washington, DC 20551. Data in this table also appear in the Board's H.8 (510) weekly statistical release.

Data are partly estimated. They include all bank-premises subsidiaries and other significant majority-owned domestic subsidiaries. Components may not sum to totals because of rounding.

2. Includes insured domestically chartered commercial banks, agencies and branches of foreign banks, Edge Act and Agreement corporations, and New York

State foreign investment corporations. Data are estimates for the last Wednesday of the month based on a sample of weekly-reporting foreign-related institutions and quarter-end condition reports.

3. This balancing item is not intended as a measure of equity capital for use in capital adequacy analysis.

4. Includes all member banks and insured nonmember banks. Loans and securities data are estimates for the last Wednesday of the month based on a sample of weekly reporting banks and quarter-end condition reports.

A20 Domestic Financial Statistics □ September 1992

1.26 ASSETS AND LIABILITIES OF LARGE WEEKLY REPORTING COMMERCIAL BANKS<sup>1</sup>

Millions of dollars, Wednesday figures

Account	1992								
	Apr. 29 <sup>2</sup>	May 6 <sup>3</sup>	May 13 <sup>1</sup>	May 20 <sup>2</sup>	May 27 <sup>2</sup>	June 3	June 10	June 17	June 24
<b>ASSETS</b>									
1 Cash and balances due from depository institutions .....	135,126	99,064	131,205	100,620	108,050	101,925	102,449	99,506	115,389
2 U.S. Treasury and government securities .....	241,237	241,934	242,951	239,561	237,301	243,606	244,423	241,152	239,476
3 Trading account .....	20,792	22,556	23,912	21,861	22,700	23,919	22,961	22,420	21,312
4 Investment account .....	220,445	219,379	219,039	217,701	214,601	219,687	221,462	218,731	218,163
5 Mortgage-backed securities <sup>4</sup> .....	81,745	82,279	81,516	81,392	80,881	81,491	81,086	80,006	80,719
All others, by maturity .....									
6 One year or less .....	26,987	27,473	28,464	26,893	25,773	25,494	25,750	24,529	24,462
7 One year through five years .....	63,326	61,712	61,547	62,529	61,987	63,352	65,397	65,333	64,876
8 More than five years .....	48,387	47,914	47,513	46,887	45,960	49,351	49,229	48,864	48,106
9 Other securities .....	54,582	54,796	55,007	55,004	54,507	54,990	54,147	53,870	53,349
10 Trading account .....	1,434	1,104	1,153	1,513	1,670	1,703	1,590	1,560	1,367
11 Investment account .....	53,148	53,692	53,854	53,491	52,837	52,687	52,557	52,309	51,982
12 State and political subdivisions, by maturity .....	21,897	21,898	21,867	21,822	21,855	21,707	21,685	21,701	21,713
13 One year or less .....	3,298	3,315	3,331	3,284	3,308	3,252	3,252	3,256	3,247
14 More than one year .....	18,599	18,583	18,536	18,539	18,547	18,455	18,433	18,445	18,465
15 Other bonds, corporate stocks, and securities .....	31,251	31,794	31,987	31,669	30,982	30,980	30,872	30,608	30,269
16 Other trading account assets .....	11,643	12,908	12,989	12,759	11,679	12,476	12,232	12,367	11,478
17 Federal funds sold <sup>5</sup> .....	96,426	96,068	117,449	98,444	92,796	88,400	84,231	86,147	87,633
18 To commercial banks in the United States .....	65,371	65,612	75,698	58,977	58,423	57,411	56,066	56,874	60,379
19 To nonbank brokers and dealers .....	25,684	25,873	35,961	35,087	29,144	26,817	24,217	25,688	23,386
20 To others <sup>6</sup> .....	5,370	4,583	5,790	4,381	5,228	4,172	3,948	3,586	3,869
21 Other loans and leases, gross .....	1,008,265	998,075	1,003,512	996,207	999,109	997,536	997,074	992,490	990,964
22 Commercial and industrial .....	290,797	288,365	289,283	287,500	287,411	288,422	286,756	285,186	284,044
23 Bankers acceptances and commercial paper .....	1,376	1,399	1,487	1,405	1,438	1,776	1,699	1,625	1,635
24 All other .....	289,421	286,965	287,796	286,095	285,973	286,645	285,058	283,561	282,409
25 U.S. addressees .....	288,135	285,689	286,474	284,723	284,552	285,142	283,798	282,209	281,045
26 Non-U.S. addressees .....	1,286	1,276	1,322	1,372	1,420	1,503	1,260	1,352	1,364
27 Real estate loans .....	402,061	402,426	402,114	400,817	402,694	403,835	404,680	402,603	400,669
28 Revolving, home equity .....	40,875	40,851	41,005	41,112	41,270	41,475	41,526	41,504	41,545
29 All other .....	361,186	361,575	361,108	359,705	361,424	362,360	363,154	361,099	359,124
30 To individuals for personal expenditures .....	181,121	180,325	180,299	180,874	181,269	178,510	178,493	178,290	178,389
31 To financial institutions .....	45,150	43,627	42,912	42,388	43,225	43,140	42,085	41,700	42,400
32 Commercial banks in the United States .....	19,439	18,921	18,666	18,896	18,902	18,482	18,295	18,061	19,046
33 Banks in foreign countries .....	2,065	1,925	1,841	1,770	2,167	1,951	1,720	2,036	1,999
34 Nonbank financial institutions .....	23,646	22,781	22,405	21,722	22,156	22,707	22,070	21,602	21,355
35 For purchasing and carrying securities .....	15,888	13,114	17,393	14,021	14,143	14,111	14,642	14,473	14,035
36 To finance agricultural production .....	5,797	5,811	5,831	5,856	5,878	5,833	5,874	5,866	5,907
37 To states and political subdivisions .....	17,040	16,961	16,906	16,811	16,822	16,718	16,676	16,638	16,971
38 To foreign governments and official institutions .....	912	928	886	857	873	882	1,131	855	967
39 All other loans <sup>7</sup> .....	23,890	20,949	22,369	21,588	21,371	20,725	21,351	21,454	22,084
40 Lease-financing receivables .....	25,610	25,570	25,518	25,495	25,423	25,359	25,387	25,425	25,497
41 Less: Unearned income .....	2,971	2,960	2,967	2,956	2,961	2,838	2,840	2,830	2,819
42 Loan and lease reserve <sup>8</sup> .....	37,498	37,589	37,827	37,614	37,654	38,382	38,425	38,418	38,384
43 Other loans and leases, net .....	967,795	957,526	962,718	955,637	958,494	956,317	955,809	951,242	949,761
44 Other assets .....	156,257	156,516	157,036	153,089	155,669	158,623	160,338	155,095	152,615
<b>45 Total assets .....</b>	<b>1,663,066</b>	<b>1,618,811</b>	<b>1,679,356</b>	<b>1,615,115</b>	<b>1,618,496</b>	<b>1,615,737</b>	<b>1,613,628</b>	<b>1,599,378</b>	<b>1,609,701</b>

Footnotes appear on the following page.

## 1.26 ASSETS AND LIABILITIES OF LARGE WEEKLY REPORTING COMMERCIAL BANKS—Continued

Millions of dollars, Wednesday figures

Account	1992								
	Apr. 29 <sup>f</sup>	May 6 <sup>f</sup>	May 13 <sup>f</sup>	May 20 <sup>f</sup>	May 27 <sup>f</sup>	June 3	June 10	June 17	June 24
<b>LIABILITIES</b>									
46 Deposits .....	1,164,432	1,134,856	1,180,465	1,116,109	1,116,837	1,122,110	1,117,274	1,109,643	1,117,137
47 Demand deposits .....	276,054	240,819	286,441	237,430	244,259	241,047	239,049	238,063	247,897
48 Individuals, partnerships, and corporations .....	216,902	195,780	216,705	189,193	194,141	195,536	194,933	191,461	194,837
49 Other holders .....	59,152	45,040	69,736	48,237	50,118	45,512	44,116	46,602	53,061
50 States and political subdivisions .....	8,602	7,480	8,305	8,656	8,149	8,440	7,453	7,983	8,098
51 U.S. government .....	3,857	1,846	14,514	3,624	3,429	1,467	1,201	1,743	1,410
52 Depository institutions in the United States .....	28,538	20,682	29,049	20,448	21,618	21,162	20,211	21,571	25,315
53 Banks in foreign countries .....	5,486	4,850	5,553	4,885	5,114	4,904	4,851	4,944	5,817
54 Foreign governments and official institutions .....	747	574	703	629	600	484	890	568	571
55 Certified and officers' checks .....	11,921	9,607	11,612	9,996	11,208	9,055	9,511	9,793	11,851
56 Transaction balances other than demand deposits <sup>5</sup> .....	106,996	107,817	111,621	105,859	101,435	104,916	102,365	102,006	101,774
57 Nontransaction balances .....	781,382	786,220	782,403	772,820	771,142	776,146	775,859	769,573	767,466
58 Individuals, partnerships, and corporations .....	751,218	755,522	751,184	741,588	739,968	744,233	743,795	737,562	735,978
59 Other holders .....	30,164	30,698	31,219	31,233	31,174	31,914	32,064	32,011	31,489
60 States and political subdivisions .....	25,027	25,265	25,048	25,103	25,157	25,857	25,971	25,993	25,506
61 U.S. government .....	1,985	2,144	2,171	2,191	2,131	2,201	2,214	2,220	2,218
62 Depository institutions in the United States .....	2,873	3,015	3,728	3,663	3,614	3,584	3,614	3,528	3,491
63 Foreign governments, official institutions, and banks .....	279	275	273	276	272	271	265	271	274
64 Liabilities for borrowed money <sup>6</sup> .....	274,975	259,655	275,923	277,399	281,586	268,750	269,472	264,801	272,415
65 Borrowings from Federal Reserve Banks .....	551	0	0	0	0	0	650	0	0
66 Treasury tax and loan notes .....	4,543	2,895	4,105	24,417	28,067	11,175	13,032	11,013	11,932
67 Other liabilities for borrowed money <sup>7</sup> .....	269,881	256,759	271,817	252,982	253,519	257,575	255,790	253,787	260,482
68 Other liabilities (including subordinated notes and debentures) .....	102,122	102,236	101,179	98,707	97,888	102,175	103,509	101,906	97,191
69 Total liabilities .....	1,541,530	1,496,747	1,587,566	1,492,216	1,496,311	1,493,035	1,490,255	1,476,350	1,486,743
70 Residual (total assets less total liabilities) <sup>8</sup> .....	121,537	122,065	121,790	122,899	122,185	122,702	123,373	123,029	122,958
<b>MEMO</b>									
71 Total loans and leases, gross, adjusted, plus securities <sup>9</sup> .....	1,327,343	1,319,248	1,337,545	1,324,102	1,318,067	1,320,515	1,317,746	1,311,090	1,303,475
72 Time deposits in amounts of \$100,000 or more .....	151,112	153,583	152,274	150,519	150,454	151,809	150,608	149,507	148,827
73 Loans sold outright to affiliates <sup>10</sup> .....	1,205	1,197	1,204	1,191	1,209	1,195	1,184	1,183	1,180
74 Commercial and industrial .....	676	683	683	684	691	682	673	675	675
75 Other .....	529	514	522	508	519	514	512	509	505
76 Foreign branch credit extended to U.S. residents <sup>11</sup> .....	22,911	22,645	22,875	22,872	22,912	22,883	22,905	23,026	23,319
77 Net due to related institutions abroad .....	-3,365	-6,622	-7,087	-4,938	-6,720	-6,807	-4,947	-2,554	-4,767

1. Components may not sum to totals because of rounding.

2. Includes certificates of participation, issued or guaranteed by agencies of the U.S. government, in pools of residential mortgages.

3. Includes securities purchased under agreements to resell.

4. Includes allocated transfer risk reserve.

5. Includes negotiable order of withdrawal accounts (NOWs), automatic transfer service (ATS), and telephone and preauthorized transfers of savings deposits.

6. Includes borrowings only from other than directly related institutions.

7. Includes federal funds purchased and securities sold under agreements to repurchase.

8. This balancing item is not intended as a measure of equity capital for use in capital-adequacy analysis.

9. Excludes loans to and federal funds transactions with commercial banks in the United States.

10. Affiliates include a bank's own foreign branches, nonconsolidated nonbank affiliates of the bank, the bank's holding company (if not a bank), and nonconsolidated nonbank subsidiaries of the holding company.

11. Credit extended by foreign branches of domestically chartered weekly reporting banks to nonbank U.S. residents. Consists mainly of commercial and industrial loans, but includes an unknown amount of credit extended to other than nonfinancial businesses.

NOTE: Data that formerly appeared in table 1.28, Assets and Liabilities of Large Weekly Reporting Commercial Banks in New York City, can be obtained from the Board's H.4.2 (504) weekly statistical release. For ordering address, see inside front cover.

1.30 LARGE WEEKLY REPORTING U.S. BRANCHES AND AGENCIES OF FOREIGN BANKS Assets and Liabilities<sup>1</sup>

Millions of dollars, Wednesday figures

Account	1992								
	Apr. 29	May 6	May 13	May 20	May 27	June 3	June 10	June 17	June 24
1 Cash and balances due from depository institutions .....	16,998	16,537	16,451	17,012	18,376	17,655	18,696	18,300	19,020
2 U.S. Treasury and government agency securities .....	20,027	21,544	21,639	21,118	22,097	22,315	21,559	21,896	23,454
3 Other securities .....	8,381	8,330	8,506	8,530	8,466	8,462	8,284	7,936	8,071
4 Federal funds sold <sup>1</sup> .....	14,124	12,726	12,277	12,375	12,302	12,797	14,199	12,171	13,882
5 To commercial banks in the United States ..	5,959	5,610	5,101	4,847	5,125	4,852	5,515	3,182	4,222
6 To others <sup>2</sup> .....	8,165	7,115	7,176	7,528	7,177	7,945	8,684	8,989	9,660
7 Other loans and leases, gross .....	162,761 <sup>3</sup>	163,270 <sup>3</sup>	162,369 <sup>3</sup>	162,260 <sup>3</sup>	161,783 <sup>3</sup>	163,228	161,943	162,602	163,517
8 Commercial and industrial .....	95,604 <sup>4</sup>	95,657	95,546	95,797	95,642 <sup>4</sup>	96,149	95,732	95,843	95,685
9 Bankers acceptances and commercial paper .....	2,335	2,549	2,511	2,403	2,371	2,360	2,346	2,396	2,425
10 All other .....	93,269 <sup>4</sup>	93,108	93,035	93,395	93,271	93,789	93,386	93,447	93,260
11 U.S. addressees .....	90,358 <sup>4</sup>	90,229 <sup>4</sup>	90,138 <sup>4</sup>	90,527 <sup>4</sup>	90,310 <sup>4</sup>	90,765	90,371	90,419	90,228
12 Non-U.S. addressees .....	2,912 <sup>4</sup>	2,879 <sup>4</sup>	2,896 <sup>4</sup>	2,868 <sup>4</sup>	2,961 <sup>4</sup>	3,024	3,015	3,028	3,032
13 Loans secured by real estate .....	36,613	36,716	36,672	36,731	36,703	36,663	36,568	36,388	36,293
14 To financial institutions .....	22,313 <sup>3</sup>	22,437 <sup>3</sup>	22,516 <sup>3</sup>	22,424 <sup>3</sup>	22,230 <sup>3</sup>	22,542	22,504	22,591	24,053
15 Commercial banks in the United States ..	8,262 <sup>3</sup>	8,419	8,248	7,985	7,774	8,145	7,754	8,061	7,983
16 Banks in foreign countries .....	1,684 <sup>3</sup>	1,855	1,806	2,176	1,985	2,041	2,264	1,955	2,254
17 Nonbank financial institutions .....	12,367 <sup>3</sup>	12,162 <sup>3</sup>	12,462 <sup>3</sup>	12,263 <sup>3</sup>	12,471 <sup>3</sup>	12,356	12,486	12,575	13,816
18 For purchasing and carrying securities .....	5,726	5,938	5,429	4,891	4,793	5,358	4,758	5,383	5,018
19 To foreign governments and official institutions .....	324	359	328	304	297	310	281	262	360
20 All other .....	2,179	2,164	2,077	2,112	2,118	2,206	2,100	2,135	2,107
21 Other assets (claims on nonrelated parties) ..	28,113	28,538	28,711	27,786	28,085	28,459	27,687	27,948	26,695
22 Total assets <sup>3</sup> .....	289,310 <sup>4</sup>	291,204 <sup>4</sup>	291,558 <sup>4</sup>	290,986 <sup>4</sup>	290,850 <sup>4</sup>	296,711	295,546	291,387	292,103
23 Deposits or credit balances due to other than directly related institutions .....	95,633	94,556 <sup>5</sup>	95,630	96,629 <sup>5</sup>	96,775 <sup>5</sup>	97,271	95,914	95,993	95,436
24 Demand deposits <sup>5</sup> .....	3,333	3,345 <sup>5</sup>	3,214	3,259 <sup>5</sup>	3,542 <sup>5</sup>	3,146	3,332	3,412	3,789
25 Individuals, partnerships, and corporations .....	2,618	2,629 <sup>5</sup>	2,588	2,607	2,678	2,518	2,507	2,655	2,656
26 Other .....	715	716	626	651 <sup>5</sup>	863 <sup>5</sup>	628	825	758	1,133
27 Nontransaction accounts .....	92,300	91,211	92,415	93,370 <sup>5</sup>	93,234	94,125	92,582	92,580	91,646
28 Individuals, partnerships, and corporations .....	66,200	65,711	65,985	66,310 <sup>5</sup>	66,119 <sup>5</sup>	67,415	66,489	66,860	66,120
29 Other .....	26,100	25,499	26,430	27,060	27,115 <sup>5</sup>	26,710	26,093	25,721	25,526
30 Borrowings from other than directly related institutions .....	94,295	101,254	95,944	96,232 <sup>5</sup>	93,307	101,622	99,741	96,421	93,606
31 Federal funds purchased <sup>5</sup> .....	43,892	46,494	42,883	46,937	47,611	55,100	53,982	53,420	50,012
32 From commercial banks in the United States .....	15,551 <sup>5</sup>	14,693	13,139	13,363	15,485	17,945	17,395	16,506	12,323
33 From others .....	28,341 <sup>5</sup>	31,800	29,743	33,573	32,125	37,154	36,587	36,914	37,689
34 Other liabilities for borrowed money .....	50,404	54,761	53,061	49,296 <sup>5</sup>	45,696	46,523	45,759	43,001	43,594
35 To commercial banks in the United States .....	11,981 <sup>5</sup>	11,313 <sup>5</sup>	10,653 <sup>5</sup>	10,665 <sup>5</sup>	10,757 <sup>5</sup>	10,621	10,678	10,086	9,838
36 To others .....	38,423 <sup>5</sup>	43,448 <sup>5</sup>	42,408 <sup>5</sup>	38,630 <sup>5</sup>	34,939 <sup>5</sup>	35,901	35,081	32,914	33,755
37 Other liabilities to nonrelated parties .....	26,249	26,763 <sup>5</sup>	27,055	27,028 <sup>5</sup>	26,355 <sup>5</sup>	26,801	26,522	25,541	26,391
38 Total liabilities <sup>6</sup> .....	289,310 <sup>4</sup>	291,204 <sup>4</sup>	291,558 <sup>4</sup>	290,986 <sup>4</sup>	290,850 <sup>4</sup>	296,711	295,546	291,387	292,103
MEMO									
39 Total loans (gross) and securities, adjusted <sup>7</sup> ..	191,071 <sup>4</sup>	191,840 <sup>4</sup>	191,641 <sup>4</sup>	191,451 <sup>4</sup>	191,748 <sup>4</sup>	193,805	192,716	193,363	196,719
40 Net due to related institutions abroad .....	34,227 <sup>4</sup>	28,371 <sup>4</sup>	31,527 <sup>4</sup>	29,192 <sup>4</sup>	34,671 <sup>4</sup>	27,222	30,191	32,900	39,207

1. Includes securities purchased under agreements to resell.  
2. Includes transactions with nonbank brokers and dealers in securities.  
3. Includes net due from related institutions abroad for U.S. branches and agencies of foreign banks having a net "due from" position.  
4. Includes other transaction deposits.

5. Includes securities sold under agreements to repurchase.  
6. Includes net to related institutions abroad for U.S. branches and agencies of foreign banks having a net "due to" position.  
7. Excludes loans to and federal funds transactions with commercial banks in the United States.

1.32 COMMERCIAL PAPER AND BANKERS DOLLAR ACCEPTANCES OUTSTANDING<sup>1</sup>

Millions of dollars, end of period

Item	1987 Dec.	1988 Dec.	1989 Dec.	1990 Dec.	1991 Dec.	1992					
						Dec.	Jan.	Feb.	Mar.	Apr.	May
Commercial paper (seasonally adjusted unless noted otherwise)											
1 All issuers .....	358,997	458,464	525,831	561,142	530,300	530,300	533,342	527,941	539,749	537,020	533,719
Financial companies <sup>2</sup>											
Dealer-placed paper <sup>3</sup>											
2 Total .....	102,742	159,777	183,622	215,123	214,445	214,445	220,208	210,686	219,287	225,989	226,552
3 Bank-related (not seasonally adjusted) <sup>4</sup>	1,428	1,248	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Directly placed paper <sup>5</sup>											
4 Total .....	174,332	194,931	210,930	199,835	183,195	183,195	180,224	178,995	181,485	172,136	168,914
5 Bank-related (not seasonally adjusted) <sup>4</sup>	43,173	43,155	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
6 Nonfinancial companies <sup>6</sup> .....	81,923	103,756	131,279	146,184	132,660	132,660	132,910	138,260	138,977	138,895	138,253
Bankers dollar acceptances (not seasonally adjusted) <sup>7</sup>											
7 Total .....	70,565	66,631	62,972	54,771	43,770	43,770	43,112	41,375	39,309	39,335	38,384
Holder											
8 Accepting banks .....	10,943	9,086	9,433	9,017	11,017	11,017	11,291	10,578	9,640	9,821	8,701
9 Own bills .....	9,464	8,022	8,510	7,930	9,347	9,347	9,273	8,831	8,296	8,427	7,432
10 Bills bought .....	1,479	1,064	924	1,087	1,670	1,670	2,018	1,747	1,344	1,394	1,269
Federal Reserve Banks											
11 Own account .....	0	0	0	0	0	0	0	0	0	0	0
12 Foreign correspondents .....	965	1,493	1,066	918	1,739	1,739	1,574	1,364	1,492	1,598	1,477
13 Others .....	58,658	56,052	52,473	44,836	31,014	31,014	30,247	29,423	28,177	27,915	28,207
Basis											
14 Imports into United States .....	16,483	14,984	15,651	13,096	12,843	12,843	12,995	12,853	11,569	12,045	11,893
15 Exports from United States .....	15,227	14,410	13,683	12,703	10,351	10,351	9,740	9,252	9,403	9,168	8,702
16 All other .....	38,855	37,237	33,638	28,973	20,577	20,577	20,377	19,269	18,337	18,121	17,790

1. Components may not sum to totals because of rounding.
2. Institutions engaged primarily in commercial, savings, and mortgage banking; sales, personal, and mortgage financing; factoring, finance leasing, and other business lending; insurance underwriting; and other investment activities.
3. Includes all financial-company paper sold by dealers in the open market.
4. Bank-related series were discontinued in January 1989.
5. As reported by financial companies that place their paper directly with investors.
6. Includes public utilities and firms engaged primarily in such activities as communications, construction, manufacturing, mining, wholesale and retail trade, transportation, and services.
7. Data on bankers acceptances are gathered from institutions whose acceptances total \$100 million or more annually. The reporting group is revised every January. In January 1988, the group was reduced from 153 to 111 institutions. The current group, totaling approximately 100 institutions, accounts for more than 90 percent of total acceptances activity.

1.33 PRIME RATE CHARGED BY BANKS on Short-Term Business Loans<sup>1</sup>

Percent per year

Date of change	Rate	Period	Average rate	Period	Average rate	Period	Average rate
1989—Jan. 1 .....	10.50	1989 .....	10.87	1990—Apr. ....	10.00	1991—July .....	8.50
Feb. 10 .....	11.00	1990 .....	10.01	May .....	10.00	Aug. ....	8.50
24 .....	11.50	1991 .....	8.46	June .....	10.00	Sept. ....	8.20
June 5 .....	11.00			July .....	10.00	Oct. ....	8.00
July 31 .....	10.50	1989—Jan. ....	10.50	Aug. ....	10.00	Nov. ....	7.58
1990—Jan. 8 .....	10.00	Feb. ....	10.93	Sept. ....	10.00	Dec. ....	7.21
		Mar. ....	11.50	Oct. ....	10.00		
		Apr. ....	11.50	Nov. ....	10.00	1992—Jan. ....	6.50
1991—Jan. 2 .....	9.50	May .....	11.50	Dec. ....	10.00	Feb. ....	6.50
Feb. 4 .....	9.00	June .....	11.07			Mar. ....	6.50
May 1 .....	8.50	July .....	10.98	1991—Jan. ....	9.52	Apr. ....	6.50
Sept. 13 .....	8.00	Aug. ....	10.50	Feb. ....	9.05	May .....	6.50
Nov. 6 .....	7.50	Sept. ....	10.50	Mar. ....	9.00	June .....	6.50
Dec. 23 .....	6.50	Oct. ....	10.50	Apr. ....	9.00	July .....	6.02
1992—July 2 .....	6.00	Nov. ....	10.50	May .....	8.50		
		Dec. ....	10.50	June .....	8.50		
		1990—Jan. ....	10.11				
		Feb. ....	10.00				
		Mar. ....	10.00				

1. Data in this table also appear in the Board's H.15 (519) weekly and G.13 (415) monthly statistical releases. For ordering address, see inside front cover.

A24 Domestic Financial Statistics □ September 1992

1.35 INTEREST RATES Money and Capital Markets

Averages, percent per year; weekly, monthly and annual figures are averages of business day data unless otherwise noted.

Item	1989	1990	1991	1992				1992, week ending				
				Mar.	Apr.	May	June	May 29	June 5	June 12	June 19	June 26
<b>MONEY MARKET INSTRUMENTS</b>												
1 Federal funds <sup>1,2,3</sup>	9.21	8.10	5.69	3.98	3.73	3.82	3.76	3.80	3.85	3.69	3.73	3.72
2 Discount window borrowing <sup>2,4</sup>	6.93	6.98	5.45	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50
<i>Commercial paper<sup>3,5,6</sup></i>												
3 1-month	9.11	8.15	5.89	4.28	4.02	3.87	3.91	3.92	3.94	3.91	3.89	3.89
4 3-month	8.99	8.06	5.87	4.30	4.04	3.88	3.92	3.93	3.97	3.93	3.91	3.89
5 6-month	8.80	7.95	5.85	4.38	4.13	3.97	3.99	4.03	4.05	4.01	3.97	3.95
<i>Finance paper, directly placed<sup>3,5,7</sup></i>												
6 1-month	8.99	8.00	5.73	4.18	3.89	3.76	3.81	3.82	3.84	3.82	3.80	3.79
7 3-month	8.72	7.87	5.71	4.20	3.91	3.77	3.82	3.83	3.86	3.83	3.80	3.79
8 6-month	8.16	7.53	5.60	4.15	3.89	3.77	3.80	3.80	3.85	3.81	3.80	3.76
<i>Bankers acceptances<sup>3,5,8</sup></i>												
9 3-month	8.87	7.93	5.70	4.19	3.92	3.76	3.80	3.84	3.84	3.81	3.79	3.79
10 6-month	8.67	7.80	5.67	4.29	3.99	3.85	3.88	3.93	3.93	3.89	3.87	3.85
<i>Certificates of deposit, secondary market<sup>9</sup></i>												
11 1-month	9.11	8.15	5.82	4.23	3.97	3.79	3.83	3.86	3.88	3.83	3.81	3.81
12 3-month	9.09	8.15	5.83	4.25	4.00	3.82	3.86	3.89	3.91	3.86	3.83	3.84
13 6-month	9.08	8.17	5.91	4.42	4.13	3.96	3.97	4.03	4.04	3.97	3.94	3.92
14 Eurodollar deposits, 3-month <sup>3,10</sup>	9.16	8.16	5.86	4.26	4.05	3.84	3.87	3.91	3.94	3.86	3.84	3.85
<i>U.S. Treasury bills Secondary market<sup>3,5</sup></i>												
15 3-month	8.11	7.50	5.38	4.04	3.75	3.63	3.66	3.71	3.71	3.67	3.63	3.64
16 6-month	8.03	7.46	5.44	4.18	3.87	3.75	3.77	3.84	3.86	3.80	3.73	3.74
17 1-year	7.92	7.35	5.52	4.40	4.09	3.99	3.98	4.06	4.08	3.99	3.93	3.94
<i>Auction average<sup>3,3,11</sup></i>												
18 3-month	8.12	7.51	5.42	4.05	3.81	3.66	3.70	3.75	3.75	3.71	3.66	3.67
19 6-month	8.04	7.47	5.49	4.19	3.93	3.78	3.81	3.90	3.90	3.83	3.75	3.77
20 1-year	7.91	7.36	5.54	4.37	4.34	4.20	4.07	n.a.	4.07	n.a.	n.a.	n.a.
<b>U.S. TREASURY NOTES AND BONDS</b>												
<i>Constant maturities<sup>12</sup></i>												
21 1-year	8.53	7.89	5.86	4.63	4.30	4.19	4.17	4.27	4.27	4.18	4.12	4.14
22 2-year	8.57	8.16	6.49	5.69	5.34	5.23	5.05	5.26	5.21	5.10	5.00	4.96
23 3-year	8.55	8.26	6.82	6.18	5.93	5.81	5.60	5.83	5.77	5.67	5.55	5.49
24 5-year	8.50	8.37	7.37	6.95	6.78	6.69	6.48	6.70	6.61	6.56	6.44	6.40
25 7-year	8.52	8.52	7.68	7.26	7.15	7.06	6.90	7.07	7.01	6.98	6.87	6.82
26 10-year	8.49	8.55	7.86	7.54	7.48	7.39	7.26	7.40	7.35	7.32	7.24	7.20
27 30-year	8.45	8.61	8.14	7.97	7.96	7.89	7.84	7.89	7.87	7.87	7.83	7.82
<i>Composite<sup>13</sup></i>												
28 Over 10 years (long-term)	8.58	8.74	8.16	7.93	7.88	7.80	7.72	7.81	7.78	7.77	7.70	7.68
<b>STATE AND LOCAL NOTES AND BONDS</b>												
<i>Moody's series<sup>14</sup></i>												
29 Aaa	7.00	6.96	6.56	6.45	6.36	6.25	6.25	6.21	6.25	6.14	6.17	6.19
30 Baa	7.40	7.29	6.99	6.88	6.85	6.67	6.67	6.59	6.64	6.52	6.55	6.56
31 Bond Buyer series <sup>15</sup>	7.23	7.27	6.92	6.76	6.67	6.57	6.49	6.58	6.57	6.52	6.46	6.42
<b>CORPORATE BONDS</b>												
32 Seasoned issues, all industries <sup>16</sup>	9.66	9.77	9.23	8.81	8.77	8.71	8.63	8.69	8.67	8.66	8.61	8.61
<i>Rating group</i>												
33 Aaa	9.26	9.32	8.77	8.35	8.33	8.28	8.22	8.24	8.24	8.24	8.22	8.20
34 Aa	9.46	9.56	9.05	8.73	8.69	8.63	8.56	8.61	8.59	8.57	8.54	8.54
35 A	9.74	9.82	9.30	8.89	8.87	8.81	8.70	8.80	8.76	8.73	8.67	8.66
36 Baa	10.18	10.36	9.80	9.25	9.21	9.13	9.05	9.11	9.09	9.08	9.02	9.02
37 A-rated, recently offered utility bonds <sup>17</sup>	9.79	10.01	9.32	8.91	8.82	8.70	8.62	8.65	8.65	8.65	8.61	8.56
<b>MEMO: Dividend-price ratio<sup>18</sup></b>												
38 Preferred stocks	9.05	8.96	8.17	7.64	7.75	7.61	7.53	7.62	7.61	7.53	7.47	7.51
39 Common stocks	3.45	3.61	3.25	3.01	3.02	2.99	3.06	3.01	3.00	3.05	3.09	3.08

1. The daily effective federal funds rate is a weighted average of rates on trades through New York brokers.  
 2. Weekly figures are averages of seven calendar days ending on Wednesday of the current week; monthly figures include each calendar day in the month.  
 3. Annualized using a 360-day year or bank interest.  
 4. Rate for the Federal Reserve Bank of New York.  
 5. Quoted on a discount basis.  
 6. An average of offering rates on commercial paper placed by several leading dealers for firms whose bond rating is AA or the equivalent.  
 7. An average of offering rates on paper directly placed by finance companies.  
 8. Representative closing yields for acceptances of the highest rated money center banks.  
 9. An average of dealer offering rates on nationally traded certificates of deposit.  
 10. Bid rates for Eurodollar deposits at 11 a.m. London time. Data are for indication purposes only.  
 11. Auction date for daily data; weekly and monthly averages computed on an issue-date basis.

12. Yields on actively traded issues adjusted to constant maturities. Source: U.S. Treasury.  
 13. Unweighted average of rates on all outstanding bonds neither due nor callable in less than ten years, including one low-yielding "flower" bond.  
 14. General obligations based on Thursday figures; Moody's Investors Service.  
 15. General obligations only, with twenty years to maturity, issued by twenty state and local governmental units of mixed quality. Based on figures for Thursday.  
 16. Daily figures from Moody's Investors Service. Based on yields to maturity on selected long-term bonds.  
 17. Compilation of the Federal Reserve. This series is an estimate of the yield on recently offered, A-rated utility bonds with a thirty-year maturity and five years of call protection. Weekly data are based on Friday quotations.  
 18. Standard and Poor's corporate series. Preferred stock ratio based on a sample of ten issues: four public utilities, four industrials, one financial, and one transportation. Common stock ratios on the 500 stocks in the price index.  
 NOTE: These data also appear in the Board's H.15 (519) and G.13 (415) releases. For ordering address, see inside front cover.



## 1.36 STOCK MARKET Selected Statistics

Indicator	1989	1990	1991	1991			1992					
				Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June
Prices and trading volume (averages of daily figures)												
<i>Common stock prices (indexes)</i>												
1 New York Stock Exchange (Dec. 31, 1965 = 50)	180.13	183.66	206.35	213.10	213.25	214.26	229.34	228.12	225.21	224.55	228.55	224.68
2 Industrial	228.04	226.06	258.16	265.68	264.89	266.01	286.62	286.09	282.36	281.60	285.17	279.54
3 Transportation	174.90	158.80	173.97	187.45	188.52	185.47	201.55	205.53	204.09	201.28	207.88	202.02
4 Utility	94.33	90.72	92.64	95.25	96.78	98.08	99.31	96.19	94.16	94.92	98.24	97.23
5 Finance	162.01	133.21	150.84	158.94	159.78	159.96	174.50	174.05	173.49	171.05	175.89	174.82
6 Standard & Poor's Corporation (1941-43 = 10) <sup>1</sup>	323.05	335.01	376.20	386.88	385.87	388.51	416.08	412.56	407.36	407.41	414.81	408.27
7 American Stock Exchange (Aug. 31, 1973 = 50) <sup>2</sup>	356.67	338.32	360.32	376.82	382.38	373.08	409.08	413.74	404.09	388.06	392.63	385.56
<i>Volume of trading (thousands of shares)</i>												
8 New York Stock Exchange	165,568	156,359	179,411	177,502	187,191	197,914	239,903	226,476	185,581	206,251	182,027	195,067
9 American Stock Exchange	13,124	13,155	12,486	13,764	14,487	17,475	20,444	18,126	15,654	14,096	13,455	11,216
Customer financing (millions of dollars, end-of-period balances)												
10 Margin credit at broker-dealers <sup>3</sup>	34,320	28,210	36,660	33,360	34,840	36,660	36,350	38,200	39,090	38,750	39,890	39,690
<i>Free credit balances at brokers<sup>4</sup></i>												
11 Margin accounts <sup>5</sup>	7,040	8,050	8,290	6,965	7,040	8,290	7,865	7,620	7,350	8,780	7,700	7,780
12 Cash accounts	18,505	19,285	19,255	17,100	17,780	19,255	19,990	20,370	19,305	16,400	18,695	19,610
Margin requirements (percent of market value and effective date) <sup>6</sup>												
	Mar. 11, 1968		June 8, 1968		May 6, 1970		Dec. 6, 1971		Nov. 24, 1972		Jan. 3, 1974	
13 Margin stocks	70		80		65		55		65		50	
14 Convertible bonds	50		60		50		50		50		50	
15 Short sales	70		80		65		55		65		50	

1. Effective July 1976, includes a new financial group, banks and insurance companies. With this change the index includes 400 industrial stocks (formerly 425), 20 transportation (formerly 15 rail), 40 public utility (formerly 60), and 40 financial.

2. On July 5, 1983, the American Stock Exchange rebased its index, effectively cutting previous readings in half.

3. Since July 1983, under the revised Regulation T, margin credit at broker-dealers has included credit extended against stocks, convertible bonds, stocks acquired through exercise of subscription rights, corporate bonds, and government securities. Separate reporting of data for margin stocks, convertible bonds, and subscription issues was discontinued in April 1984.

4. Free credit balances are amounts in accounts with no unfulfilled commitments to brokers and are subject to withdrawal by customers on demand.

5. New series since June 1984.

6. These requirements, stated in regulations adopted by the Board of Governors pursuant to the Securities Exchange Act of 1934, limit the amount of credit that can be used to purchase and carry "margin securities" (as defined in the regulations) when such credit is collateralized by securities. Margin requirements

on securities other than options are the difference between the market value (100 percent) and the maximum loan value of collateral as prescribed by the Board. Regulation T was adopted effective Oct. 15, 1934; Regulation U, effective May 1, 1936; Regulation G, effective Mar. 11, 1968; and Regulation X, effective Nov. 1, 1971.

On Jan. 1, 1977, the Board of Governors for the first time established in Regulation T the initial margin required for writing options on securities, setting it at 30 percent of the current market value of the stock underlying the option. On Sept. 30, 1985, the Board changed the required initial margin, allowing it to be the same as the option maintenance margin required by the appropriate exchange or self-regulatory organization; such maintenance margin rules must be approved by the Securities and Exchange Commission. Effective Jan. 31, 1986, the SEC approved new maintenance margin rules, permitting margins to be the price of the option plus 15 percent of the market value of the stock underlying the option.

Effective June 8, 1988, margins were set to be the price option plus 20 percent of the market value of the stock underlying the option (or 15 percent in the case of stock-index options).

1.37 SELECTED FINANCIAL INSTITUTIONS Selected Assets and Liabilities

Millions of dollars, end of period

Account	1989	1990	1991						1992			
			July	Aug.	Sept.	Oct. <sup>f</sup>	Nov. <sup>f</sup>	Dec. <sup>f</sup>	Jan. <sup>f</sup>	Feb. <sup>f</sup>	Mar. <sup>f</sup>	Apr.
SAIF-insured institutions												
1 Assets	1,249,055	1,084,821	984,964	972,521	949,006	937,787	934,539	919,979	909,090	906,219	883,528	872,105
2 Mortgages	733,729	633,385	586,302	578,294	566,419	561,152	557,513	551,322	545,653	541,658	529,121	524,804
3 Mortgage-backed securities	170,532	155,228	137,098	135,751	135,246	134,895	133,341	129,461	127,372	127,767	125,401	124,935
4 Contra-assets to mortgage assets <sup>1</sup>	25,457	16,897	14,245	14,037	13,128	12,445	12,303	12,307	11,914	11,614	10,919	10,972
5 Commercial loans	32,150	24,125	20,301	20,390	18,166	17,765	17,147	17,139	16,827	16,051	15,394	15,063
6 Consumer loans	58,685	48,753	44,352	43,258	42,422	43,064	42,763	41,775	40,940	39,991	38,783	38,071
7 Contra-assets to non-mortgage loans <sup>2</sup>	3,592	1,939	1,676	1,545	1,398	1,373	1,150	1,239	1,111	1,115	990	982
8 Cash and investment securities	166,053	146,644	130,262	132,009	125,911	120,824	123,380	120,077	118,614	121,973	119,413	116,298
9 Other <sup>3</sup>	116,955	95,522	82,570	78,403	75,368	73,905	73,849	73,751	72,708	71,508	67,324	64,888
10 Liabilities and net worth	1,249,055	1,084,821	984,964	972,521	949,006	937,787	934,539	919,979	909,090	906,219	883,528	872,105
11 Savings capital	945,656	835,496	775,434	763,751	749,376	741,360	737,555	731,937	721,099	717,026	703,827	689,777
12 Borrowed money	252,230	197,353	146,901	142,908	132,727	127,356	125,147	121,923	119,965	118,554	110,031	111,262
13 FHLBB	124,577	100,391	76,104	74,424	68,816	66,609	66,005	65,842	62,642	63,138	62,628	62,268
14 Other	127,653	96,962	70,797	68,484	63,911	60,747	59,142	56,081	57,323	55,416	47,403	48,994
15 Other	27,556	21,332	21,654	22,648	19,080	20,381	21,690	17,560	19,004	21,398	18,356	16,964
16 Net worth	23,612	30,640	40,975	43,214	47,824	48,690	50,148	48,559	49,022	49,242	51,314	52,101

1. Contra-assets are credit-balance accounts that must be subtracted from the corresponding gross asset categories to yield net asset levels. Contra-assets to mortgage loans, contracts, and pass-through securities include loans in process, unearned discounts and deferred loan fees, valuation allowances for mortgages "held for sale," and specific reserves and other valuation allowances.

2. Contra-assets are credit-balance accounts that must be subtracted from the corresponding gross asset categories to yield net asset levels. Contra-assets to nonmortgage loans include loans in process, unearned discounts and deferred loan fees, and specific reserves and valuation allowances.

3. Includes holding of stock in Federal Home Loan Bank and finance leases plus interest.

NOTE: Components do not sum to totals because of rounding. Data for credit unions and life insurance companies have been deleted from this table. Starting in the December 1991 issue, data for life insurance companies are shown in a special table of quarterly data.

SOURCE: Savings Association Insurance Fund (SAIF)-insured institutions: Estimates by the Office of Thrift Supervision (OTS) for all institutions insured by the SAIF and based on the OTS thrift institution Financial Report.

1.38 FEDERAL FISCAL AND FINANCING OPERATIONS<sup>1</sup>

Millions of dollars

Type of account or operation	Fiscal year 1989	Fiscal year 1990	Fiscal year 1991	Calendar year					
				1991					
				Jan.	Feb.	Mar.	Apr.	May	June
<i>U.S. budget<sup>2</sup></i>									
1 Receipts, total	990,701	1,031,308	1,054,265	104,091	62,056	72,917	138,430	62,244	120,909
2 On-budget	727,035	749,652	760,382	79,937	38,290	46,353	103,405	36,867	91,427
3 Off-budget	263,666	281,656	293,883	24,154	23,766	26,564	35,025	25,377	29,482
4 Outlays, total	1,144,020	1,251,766	1,323,757	119,742	111,230	123,629	123,821	109,029 <sup>f</sup>	117,126
5 On-budget	933,107	1,026,711	1,082,072	97,188	88,006	100,700	102,795	86,340 <sup>f</sup>	102,318
6 Off-budget	210,911	225,065	241,685	22,553	23,224	22,929	21,026	22,690	14,807
7 Surplus or deficit (-), total	-153,319	-220,469	-269,492	-15,650	-49,174	-50,712	14,609	-46,786 <sup>f</sup>	3,783
8 On-budget	-206,072	-277,059	-321,690	-17,251	-49,716	-54,347	610	-49,473 <sup>f</sup>	-10,891
9 Off-budget	52,753	56,590	52,198	1,601	542	3,635	13,999	2,687	14,675
<i>Source of financing (total)</i>									
10 Borrowing from the public	141,806	220,101	276,802	11,449	20,938	50,138	6,292	33,840	22,318
11 Operating cash (decrease, or increase (-))	3,425	818	-1,329	925	30,975	-2,961	-21,262	20,977	-26,919
12 Other <sup>3</sup>	8,088	-451	-5,981	3,276	-2,739	3,535	361	-8,031 <sup>f</sup>	818
<b>MEMO</b>									
13 Treasury operating balance (level, end of period)	40,973	40,155	41,484	47,857	16,882	19,843	41,105	20,128	47,047
14 Federal Reserve Banks	13,452	7,638	7,928	10,828	5,477	6,846	4,692	5,583	13,630
15 Tax and loan accounts	27,521	32,517	33,556	37,028	11,405	12,997	36,413	14,545	33,417

1. Components may not sum to totals because of rounding.  
 2. In accordance with the Balanced Budget and Emergency Deficit Control Act of 1985, all former off-budget entries are now presented on-budget. Federal Financing Bank (FFB) activities are now shown as separate accounts under the agencies that use the FFB to finance their programs. The act also moved two social security trust funds (federal old-age survivors insurance and federal disability insurance trust fund) off-budget. The Postal Service is included as an off-budget item in the *Monthly Treasury Statement* beginning in 1990.  
 3. Includes special drawing rights (SDRs); reserve position on the U.S. quota

in the International Monetary Fund (IMF); loans to the IMF; other cash and monetary assets; accrued interest payable to the public; allocations of SDRs; deposit funds; miscellaneous liability (including checks outstanding) and asset accounts; seigniorage; increment on gold; net gain or loss for U.S. currency valuation adjustment; net gain or loss for IMF loan-valuation adjustment; and profit on sale of gold.

SOURCES: *Monthly Treasury Statement of Receipts and Outlays of the U.S. Government* (MTS) and the *Budget of the U.S. Government*.

1.39 U.S. BUDGET RECEIPTS AND OUTLAYS<sup>1</sup>

Millions of dollars

Source or type	Fiscal year 1990	Fiscal year 1991	Calendar year						
			1990	1991		1992		1992	
			H2	H1	H2	H1	Apr.	May	June
<b>RECEIPTS</b>									
1 All sources	1,031,308	1,054,265	503,123	540,504	519,293	560,647	138,430	62,244	120,909
2 Individual income taxes, net	466,884	467,827	230,745	232,389	233,983	235,244	67,993	12,012	53,072
3 Withheld	388,384	404,152	207,469	193,440	210,552	198,868	30,112	29,470	33,570
4 Presidential Election Campaign Fund	32	32	3	31	1	19	17	4	4
5 Nonwithheld	151,285	142,693	31,728	109,405	33,296	110,995	56,862	2,447	21,104
6 Refunds	72,817	79,050	8,455	70,487	9,867	74,639	18,975	19,922	1,599
7 Corporation income taxes									
8 Gross receipts	110,017	113,599	54,044	58,903	54,016	61,681	16,693	3,606	21,631
8 Refunds	16,510	15,513	7,603	7,904	7,956	8,056	2,495	915	681
9 Social insurance taxes and contributions, net	380,047	396,011	178,468	214,303	186,839	224,554	47,461	40,362	38,380
10 Employment taxes and contributions	353,891	370,526	167,224	199,727	175,802	208,110	44,432	32,005	37,355
11 Self-employment taxes and contributions	21,795	25,457	2,638	22,150	3,306	20,433	12,588	1,472	4,409
12 Unemployment insurance	21,635	20,922	8,996	12,296	8,721	14,070	2,608	7,991	6,402
13 Other net receipts	4,522	4,563	2,249	2,279	2,317	2,375	422	366	384
14 Excise taxes	35,345	42,430	17,535	20,703	24,690	22,358	3,871	3,440	4,226
15 Customs deposits	16,707	15,921	8,568	7,488	8,694	8,145	1,374	1,224	1,477
16 Estate and gift taxes	11,500	11,138	5,333	5,631	5,521	5,714	1,477	853	842
17 Miscellaneous receipts	27,316	22,852	16,032	8,991	13,508	11,005	2,057	1,662	2,127
<b>OUTLAYS</b>									
18 All types	1,251,776	1,323,757 <sup>2</sup>	647,461	632,153	694,474 <sup>3</sup>	704,577	123,821	109,029 <sup>4</sup>	117,126
19 National defense	299,331	272,514	149,497	122,089	147,531	146,963	23,901	24,324	25,851
20 International affairs	13,762	16,167	8,943	7,592	7,651	8,464	2,595	369	930
21 General science, space, and technology	14,444	15,946	8,081	7,496	8,473	7,952	1,388	1,401	951
22 Energy	2,372	2,511 <sup>5</sup>	1,222 <sup>6</sup>	1,235 <sup>6</sup>	1,536 <sup>6</sup>	1,442	348	312	140
23 Natural resources and environment	17,067	18,708	9,933	8,324	11,221	8,625	1,666	1,460	1,626
24 Agriculture	11,958	14,864	6,878	7,684	7,335	7,514	1,747	1,629 <sup>7</sup>	678
25 Commerce and housing credit	67,160	75,639	37,491	17,992	36,579	15,583	5,147	-3,251	1,719
26 Transportation	29,485	31,531	16,218	14,748	17,094	15,681	2,463	2,747	3,352
27 Community and regional development	8,498	7,432	3,939	3,552	3,784	3,901	762	619	638
28 Education, training, employment, and social services	38,497	41,479	18,988	21,234	21,104	23,224	4,321	3,198	3,938
29 Health	57,716	71,183	31,424	35,608	41,458	43,698	7,460	6,684	8,635
30 Social security and medicare	346,383	373,495	176,353	190,247	193,156	205,443	34,270	33,808	37,446
31 Income security	147,314	171,618	75,948	88,778	87,923	105,435	18,830	17,158	13,565
32 Veterans benefits and services	29,112	31,344	15,479	14,326	17,425	15,597	2,926	2,704	2,527
33 Administration of justice	10,004	12,295	5,265	6,187	6,586	7,438	1,517	1,188	1,400
34 General government	10,724	11,358	6,976	5,212	6,821	5,525	675	387	1,456
35 Net interest <sup>6</sup>	184,221	195,012	94,650	98,556	99,405	100,324	16,838	17,080	15,447
36 Undistributed offsetting receipts <sup>7</sup>	-36,615	-39,356	-19,829	-18,702	-20,435	-18,229	-3,034	-2,787	-3,172

1. Functional details do not sum to total outlays for calendar year data because revisions to monthly totals have not been distributed among functions. Fiscal year total for outlays does not correspond to calendar year data because revisions from the Budget have not been fully distributed across months.

2. Old-age, disability, and hospital insurance, and railroad retirement accounts.

3. Old-age, disability, and hospital insurance.

4. Federal employee retirement contributions and civil service retirement and disability fund.

5. Deposits of earnings by Federal Reserve Banks and other miscellaneous receipts.

6. Includes interest received by trust funds.

7. Consists of rents and royalties for the outer continental shelf and U.S. government contributions for employee retirement.

SOURCES: U.S. Department of the Treasury, *Monthly Treasury Statement of Receipts and Outlays of the U.S. Government*, and the U.S. Office of Management and Budget, *Budget of the U.S. Government, Fiscal Year 1990*.

A28 Domestic Financial Statistics □ September 1992

1.40 FEDERAL DEBT SUBJECT TO STATUTORY LIMITATION<sup>1</sup>

Billions of dollars, end of month

Item	1990			1991			1992		
	June 30	Sept. 30	Dec. 31	Mar. 31	June 30	Sept. 30	Dec. 31	Mar. 31	June 30
1 Federal debt outstanding .....	3,175.50	3,266.10	3,397.30	3,491.70	3,562.90	3,683.10	3,820.40	n.a.	n.a.
2 Public debt securities .....	3,143.80	3,233.30	3,364.80	3,465.20	3,538.00	3,665.30	3,801.70	3,881.30	3,984.70
3 Held by public .....	2,368.80	2,437.60	2,536.60	2,598.40	2,642.90	2,745.70	2,833.00	2,917.60	3,000.00
4 Held by agencies .....	775.00	795.80	828.30	866.80	895.10	919.60	968.70	963.70	984.70
5 Agency securities .....	31.70	32.80	32.50	26.50	25.00	17.80	18.70	15.90	n.a.
6 Held by public .....	31.60	32.60	32.40	26.40	24.80	17.60	18.60	15.80	n.a.
7 Held by agencies .....	.20	.20	.10	.10	.10	.10	.10	.10	n.a.
8 Debt subject to statutory limit .....	3,077.00	3,161.20	3,281.70	3,377.10	3,450.30	3,569.30	3,706.80	3,783.60	3,890.80
9 Public debt securities .....	3,076.60	3,160.90	3,281.30	3,376.70	3,449.80	3,569.00	3,706.40	3,783.20	3,890.30
10 Other debt <sup>2</sup> .....	.40	.40	.40	.40	.40	.30	.40	.40	.40
11 MEMO: Statutory debt limit .....	3,122.70	3,195.00	4,145.00	4,145.00	4,145.00	4,145.00	4,145.00	4,145.00	4,145.00

1. Components may not sum to totals because of rounding.  
 2. Consists of guaranteed debt of Treasury and other federal agencies, specified participation certificates, notes to international lending organizations, and District of Columbia stadium bonds.

SOURCES: Treasury Bulletin and Monthly Statement of the Public Debt of the United States.

1.41 GROSS PUBLIC DEBT OF U.S. TREASURY Types and Ownership<sup>1</sup>

Billions of dollars, end of period

Type and holder	1988	1989	1990	1991	1991		1992	
					Q3	Q4	Q1	Q2
1 Total gross public debt .....	2,684.4	2,953.0	3,364.8	3,801.7	3,665.3	3,801.7	3,881.3	3,984.7
By type								
2 Interest-bearing .....	2,663.1	2,931.8	3,362.0	3,798.9	3,662.8	3,798.9	3,878.5	3,981.8
3 Marketable .....	1,821.3	1,945.4	2,195.8	2,471.6	2,390.7	2,471.6	2,552.3	2,605.1
4 Bills .....	414.0	430.6	527.4	590.4	564.6	590.4	615.8	618.2
5 Notes .....	1,083.6	1,151.5	1,265.2	1,430.8	1,387.7	1,430.8	1,477.7	1,517.6
6 Bonds .....	308.9	348.2	388.2	435.5	423.4	435.5	443.8	454.3
7 Nonmarketable <sup>2</sup> .....	841.8	986.4	1,166.2	1,327.2	1,272.1	1,327.2	1,326.2	1,376.7
8 State and local government series .....	151.5	163.3	160.8	159.7	158.1	159.7	157.8	161.9
9 Foreign issues <sup>3</sup> .....	6.6	6.8	43.5	41.9	41.6	41.9	42.0	38.7
10 Government .....	6.6	6.8	43.5	41.9	41.6	41.9	42.0	38.7
11 Public .....	.0	.0	.0	.0	.0	.0	.0	.0
12 Savings bonds and notes .....	107.6	115.7	124.1	135.9	133.5	135.9	139.9	143.2
13 Government account series <sup>4</sup> .....	575.6	695.6	813.8	959.2	908.4	959.2	956.1	1,002.5
14 Non-interest-bearing .....	21.3	21.2	2.8	2.8	2.5	2.8	2.8	2.9
By holder <sup>5</sup>								
15 U.S. Treasury and other federal agencies and trust funds .....	589.2	707.8	828.3	968.7	919.6	968.7	963.7	n.a.
16 Federal Reserve Banks .....	238.4	228.4	259.8	281.8 <sup>f</sup>	264.7	281.8 <sup>f</sup>	267.6	n.a.
17 Private investors .....	1,858.5	2,015.8	2,288.3	2,563.2	2,489.4	2,563.2	2,664.0	n.a.
18 Commercial banks .....	184.9	164.9	171.5	233.9 <sup>f</sup>	216.9	233.9 <sup>f</sup>	240.0	n.a.
19 Money market funds .....	11.8	14.9	45.4	80.0	64.5	80.0	84.8	n.a.
20 Insurance companies .....	118.6	125.1	142.0	172.9 <sup>f</sup>	162.9	172.9 <sup>f</sup>	175.0	n.a.
21 Other companies .....	87.1	93.4	108.9	150.8	142.0	150.8	166.0	n.a.
22 State and local treasuries .....	471.6	487.5	490.4	498.8 <sup>f</sup>	491.4	498.8 <sup>f</sup>	500.0	n.a.
Individuals								
23 Savings bonds .....	109.6	117.7	126.2	138.1	135.4	138.1	142.0	n.a.
24 Other securities .....	79.2	98.7	107.6	125.8	122.1	125.8	126.1	n.a.
25 Foreign and international <sup>6</sup> .....	362.2	392.9	421.7	453.4 <sup>f</sup>	439.4 <sup>f</sup>	453.4 <sup>f</sup>	468.0	n.a.
26 Other miscellaneous investors <sup>7</sup> .....	433.0	520.7	674.5 <sup>f</sup>	709.5 <sup>f</sup>	714.8 <sup>f</sup>	709.5 <sup>f</sup>	762.1	n.a.

1. Components may not sum to totals because of rounding.  
 2. Includes (not shown separately) securities issued to the Rural Electrification Administration, depository bonds, retirement plan bonds, and individual retirement bonds.  
 3. Nonmarketable series denominated in dollars, and series denominated in foreign currency held by foreigners.  
 4. Held almost entirely by U.S. Treasury and other federal agencies and trust funds.  
 5. Data for Federal Reserve Banks and U.S. government agencies and trust funds are actual holdings; data for other groups are Treasury estimates.

6. Consists of investments of foreign balances and international accounts in the United States.  
 7. Includes savings and loan associations, nonprofit institutions, credit unions, mutual savings banks, corporate pension trust funds, dealers and brokers, certain U.S. Treasury deposit accounts, and federally sponsored agencies.  
 SOURCES: Data by type of security, U.S. Treasury Department, Monthly Statement of the Public Debt of the United States; data by holder, the Treasury Bulletin.

1.42 U.S. GOVERNMENT SECURITIES DEALERS Transactions<sup>1</sup>

Millions of dollars, daily averages, par value

Item	1992			1992, week ending								
	Mar.	Apr.	May	Apr. 29	May 6	May 13	May 20	May 27	June 3	June 10	June 17	June 24
<b>IMMEDIATE TRANSACTIONS<sup>2</sup></b>												
<i>By type of security</i>												
U.S. Treasury securities												
1 Bills	36,555	40,313	41,651	38,531	39,496	47,244	41,575	36,564	42,345	35,994	38,907	35,890
Coupon securities, by maturity												
2 Less than 3.5 years	42,685	45,264 <sup>f</sup>	50,118	46,448 <sup>f</sup>	48,922	57,920	53,667	44,298	35,771	36,230	33,465	44,694
3 3.5 to 7.5 years	31,442 <sup>f</sup>	32,994 <sup>f</sup>	34,305	32,738	26,767	36,169	37,369	37,178	31,317	25,053	28,140	36,188
4 7.5 to 15 years	13,835	13,123 <sup>f</sup>	18,162	15,425	18,474 <sup>f</sup>	21,297	19,127	14,821	13,966	11,871	14,149	14,481
5 15 years or more	13,122	11,899	14,862	13,096	13,723	17,424	14,827	14,431	11,682	11,545	11,570	13,419
Federal agency securities												
Debt, maturing in												
6 Less than 3.5 years	4,585	4,518	3,977	4,921	4,165	3,603	4,100	3,996	4,192	3,523	3,958	4,513
7 3.5 to 7.5 years	618	712 <sup>f</sup>	539	572	498 <sup>f</sup>	730	497	374	578	496	518	449
8 7.5 years or more	667	600	514	367	416	668	596	306	538	508	585	620
Mortgage-backed securities												
9 Pass-throughs	12,503	11,948 <sup>f</sup>	12,941	10,071 <sup>f</sup>	9,241 <sup>f</sup>	14,183	16,281	10,907	12,955	14,661	16,354	13,850
10 All others	2,499	2,954	3,586	3,345	3,749	4,162	3,862	2,646	3,006	3,522	3,980	4,213
<i>By type of counterparty</i>												
Primary dealers and brokers												
11 U.S. Treasury securities	87,201	89,144	99,351	90,524	93,228	111,426	102,876	92,974	85,346	76,406	79,161	91,008
Federal agency securities												
12 Debt	1,239	1,199	1,023	1,174	912	1,122	1,245	748	994	843	894	1,048
13 Mortgage-backed	7,054	6,681 <sup>f</sup>	7,308	5,778 <sup>f</sup>	5,477 <sup>f</sup>	8,095	8,208	6,662	8,043	7,809	8,734	9,017
Customers												
14 U.S. Treasury securities	50,438 <sup>f</sup>	54,448 <sup>f</sup>	59,747	55,714 <sup>f</sup>	54,154 <sup>f</sup>	68,629	63,689	54,318	49,735	44,287	47,071	53,664
Federal agency securities												
15 Debt	4,630	4,630 <sup>f</sup>	4,007	4,685	4,167 <sup>f</sup>	3,879	3,948	3,928	4,314	3,684	4,268	4,534
16 Mortgage-backed	7,949	8,222 <sup>f</sup>	9,219	7,638 <sup>f</sup>	7,513 <sup>f</sup>	10,250	11,935	6,891	7,918	10,374	11,601	9,046
<b>FUTURES AND FORWARD TRANSACTIONS<sup>4</sup></b>												
<i>By type of deliverable security</i>												
U.S. Treasury securities												
17 Bills	4,728	3,509	3,584	4,081	2,910	3,477	2,518	5,326	4,379	2,374	3,918	4,650
Coupon securities, by maturity												
18 Less than 3.5 years	1,826	1,710	2,327	1,801	2,071	2,260	1,966	3,200	2,164	2,042	1,445	1,352
19 3.5 to 7.5 years	1,323	876	1,362	961	938	1,286	1,346	1,639	1,881	1,114	1,412	1,258
20 7.5 to 15 years	1,332	900	1,281	1,080	901 <sup>f</sup>	1,442	1,172	1,373	1,722	929	1,096	1,261
21 15 years or more	8,875	6,333 <sup>f</sup>	8,763	7,444	7,330 <sup>f</sup>	11,709	7,593	7,993	8,728	6,164	6,730	6,348
Federal agency securities												
Debt, maturing in												
22 Less than 3.5 years	54	68	27	108	37	18	27	27	31	48	13	98
23 3.5 to 7.5 years	36	68	42	95	125	14	11	32	43	109	101	30
24 7.5 years or more	37	12	19	11	NA	5	12	4	104	11	7	6
Mortgage-backed												
25 Pass-throughs <sup>3</sup>	14,143	12,638 <sup>f</sup>	13,257	10,341	10,585 <sup>f</sup>	15,587	14,578	12,164	11,656	17,095	12,913	9,301
26 Others	2,114	2,311	2,441	1,810	2,588	2,326	2,163	3,020	1,969	3,112	2,859	2,629
<b>OPTIONS TRANSACTIONS<sup>5</sup></b>												
<i>By type of underlying security</i>												
U.S. Treasury, coupon securities, by maturity												
27 Less than 3.5 years	1,222	1,369	1,222	1,439	994	998	1,397	1,540	1,166	1,893	882	844
28 3.5 to 7.5 years	402	269	265	171	118	376	263	223	374	211	311	221
29 7.5 to 15 years	396	482	546	412	445	461	1,043	343	126	439	617	565
30 15 years or more	1,989	2,148 <sup>f</sup>	2,803	2,653 <sup>f</sup>	1,623	2,947	4,755	2,072	1,385	2,147	1,663	1,243
Federal agency, mortgage-backed securities												
31 Pass-throughs	356	253	404	144	311	603	404	242	418	248	324	434

1. Transactions are market purchases and sales of securities as reported to the Federal Reserve Bank of New York by the U.S. government securities dealers on its published list of primary dealers. Averages for transactions are based on the number of trading days in the period. Immediate, forward, and future transactions are reported at principal value, which does not include accrued interest; options transactions are reported at the face value of the underlying securities.

Dealers report cumulative transactions for each week ending Wednesday.

2. Transactions for immediate delivery include purchases or sales of securities (other than mortgage-backed agency securities) for which delivery is scheduled in five business days or less and "when-issued" securities that settle on the issue date of offering. Transactions for immediate delivery of mortgage-backed securities include purchases and sales for which delivery is scheduled in thirty days or less. Stripped securities are reported at market value by maturity of coupon or corpus.

3. Includes such securities as collateralized mortgage obligations (CMOs), real estate mortgage investment conduits (REMICs), interest only securities (IOs), and principal only securities (POs).

4. Futures transactions are standardized agreements arranged on an exchange. Forward transactions are agreements made in the over-the-counter market that specify delayed delivery. All futures transactions are included regardless of time to delivery. Forward contracts for U.S. Treasury securities and federal agency debt securities are included when the time to delivery is more than five days. Forward contracts for mortgage-backed securities are included when the time to delivery is more than thirty days.

5. Options transactions are purchases or sales of put-and-call options, whether arranged on an organized exchange or in the over-the-counter market, and include options on futures contracts on U.S. Treasury and federal agency securities.

NOTE. In tables 1.42 and 1.43, the term "n.a." refers to data that are not published because of insufficient activity.

Data formerly shown under options transactions for U.S. Treasury securities, bills; Federal agency securities, debt; and mortgage-backed securities, other than pass-throughs are no longer available because of insufficient activity.

A30 Domestic Financial Statistics □ September 1992

1.43 U.S. GOVERNMENT SECURITIES DEALERS Positions and Financing<sup>1</sup>

Millions of dollars

Item	1992			1992, week ending							
	Mar.	Apr.	May	Apr. 29	May 6	May 13	May 20	May 27	June 3	June 10	June 17
Positions <sup>2</sup>											
<b>NET IMMEDIATE TRANSACTIONS<sup>3</sup></b>											
<i>By type of security</i>											
<i>U.S. Treasury securities</i>											
1 Bills	16,979	10,753 <sup>f</sup>	9,333	4,566	7,612	13,472	7,829	6,929	11,507	9,067	5,457
<i>Coupon securities, by maturity</i>											
2 Less than 3.5 years	-1,536	-2,263 <sup>f</sup>	-4,079	-2,493	-3,358	-4,320	-686	-4,669	-9,647	-8,961	-9,974
3 3.5 to 7.5 years	-7,280 <sup>f</sup>	-4,372 <sup>f</sup>	-5,501	-3,889	-5,828	-5,823	-7,019	-3,875	-4,635	-6,542	-9,017
4 7.5 to 15 years	-5,987	-7,111 <sup>f</sup>	-2,882	-6,674	-2,299	-3,791	-3,448	-1,837	-3,003	-3,176	-3,846
5 15 years or more	-2,340	-2,205	-792	-3,042	-2,844	-1,406	741	81	-848	-1,222	915
<i>Federal agency securities</i>											
<i>Debt, maturing in</i>											
6 Less than 3.5 years	4,638	3,564	4,744	3,270	2,966	4,611	5,372	5,941	4,447	4,984	5,616
7 3.5 to 7.5 years	3,572	2,216	1,833	1,909	1,772	1,763	1,942	1,829	1,864	1,931	2,294
8 7.5 years or more	3,599	3,609	3,229	3,322	3,385	3,221	3,270	3,091	3,175	3,225	3,371
<i>Mortgage-backed securities</i>											
9 Pass-throughs	25,550	32,097 <sup>f</sup>	29,282	29,311 <sup>f</sup>	24,004	32,333	32,387	30,469	24,347	32,402	38,915
10 All others <sup>4</sup>	14,209	15,680	18,134	16,271	16,043	18,265	18,902	19,295	17,668	15,086	18,569
<i>Other money market instruments</i>											
11 Certificates of deposit	2,593	2,882	3,093	3,032	3,014	2,986	3,082	3,246	3,147	2,310	2,479
12 Commercial paper	5,032	6,942	6,628	7,482	6,124	6,578	6,446	7,046	7,057	5,921	5,886
13 Bankers acceptances	894	960	1,222	714	1,053	1,165	1,379	1,257	1,237	1,092	1,012
<b>FUTURES AND FORWARD TRANSACTIONS<sup>5</sup></b>											
<i>By type of deliverable security</i>											
<i>U.S. Treasury securities</i>											
14 Bills	-1,303 <sup>f</sup>	-763 <sup>f</sup>	131	689	3,131	36	-1,518	-1,263	1,126	1,304	3,152
<i>Coupon securities, by maturity</i>											
15 Less than 3.5 years	1,216	996	2,291	1,200	3,468	2,766	2,563	505	2,342	2,071	1,779
16 3.5 to 7.5 years	3,177	3,852	4,256	3,156	2,816	4,659	5,203	4,759	3,175	3,851	3,177
17 7.5 to 15 years	1,233	831	814	741	1,462	1,295	56	352	1,137	1,026	-352
18 15 years or more	-6,388	-7,323	-7,131	-5,668	-7,601	-5,246	-7,897	-7,723	-7,350	-7,531	-8,134
<i>Federal agency securities</i>											
<i>Debt, maturing in</i>											
19 Less than 3.5 years	-29	-24	52	20	33	45	236	-73	-7	26	12
20 3.5 to 7.5 years	5	104	-46	491	-11	-39	-50	-79	-47	65	-35
21 7.5 years or more	30	17	-3	15	-1	16	21	-16	-60	-22	1
<i>Mortgage-backed securities</i>											
22 Pass-throughs	-6,280 <sup>f</sup>	-14,896 <sup>f</sup>	-18,064	-13,732	-7,961	-18,441	-22,388	-22,343	-17,503	-24,530	-30,474
23 All others <sup>4</sup>	3,027	1,659	948	1,371	1,771	1,786	1,45	1,313	1,415	2,384	1,603
24 Certificates of deposit	-129,643	-138,412	-195,169	-139,661	-164,071	-180,645	-196,200	-214,265	-232,008	-223,931	-214,525
Financing <sup>6</sup>											
<i>Reverse repurchase agreements</i>											
25 Overnight and continuing	211,356	201,359	205,626	203,326	211,084	216,107	203,594	191,019	208,214	209,093	205,236
26 Term	262,127	289,867	295,243	290,727	295,164	312,695	286,833	292,036	285,150	312,009	314,980
<i>Repurchase agreements</i>											
27 Overnight and continuing	320,589	328,181	336,107	342,323	336,056	336,954	343,177	328,884	334,967	330,811	343,789
28 Term	241,871	257,388	261,671	254,963	249,081	277,796	259,066	268,666	244,653	271,529	285,818
<i>Securities borrowed</i>											
29 Overnight and continuing	75,832	78,173	81,269	80,113	80,942	80,181	80,785	82,189	82,900	84,029	83,658
30 Term	31,014	30,570	31,415	32,971	31,727	31,585	30,089	31,721	32,433	34,242	35,655
<i>Securities loaned</i>											
31 Overnight and continuing	7,613	7,424	7,746	8,833	7,655	7,316	7,821	8,466	7,241	7,100	7,693
32 Term	1,864	3,042	1,542	3,637	975	1,015	873	3,683	741	920	952
<i>Collateralized loans</i>											
33 Overnight and continuing	16,817	17,398	16,610	14,712	16,433	16,357	17,253	16,601	16,211	15,797	13,918
<b>MEMO: Matched book<sup>7</sup></b>											
<i>Reverse repurchase agreements</i>											
34 Overnight and continuing	153,365	149,760	146,537	149,027	150,174	151,105	145,240	138,668	149,128	148,305	145,190
35 Term	221,746	245,889	250,339	244,605	253,355	265,844	242,087	246,161	240,437	265,047	269,188
<i>Repurchase agreements</i>											
36 Overnight and continuing	177,773	178,680	186,552	188,776	196,990	189,866	184,138	177,829	184,588	187,153	188,118
37 Term	180,439	197,396	197,971	193,419	193,727	217,181	190,921	197,514	183,858	207,518	213,604

1. Data for positions and financing are obtained from reports submitted to the Federal Reserve Bank of New York by the U.S. government securities dealers on its published list of primary dealers. Weekly figures are close-of-business Wednesday data; monthly figures are averages of weekly data.

2. Securities positions are reported at market value.

3. Net immediate positions include securities purchased or sold (other than mortgage-backed agency securities) that have been delivered or are scheduled to be delivered in five business days or less and "when-issued" securities that settle on the issue date of offering. Net immediate positions of mortgage-backed agency securities include securities purchased or sold that have been delivered or are scheduled to be delivered in thirty days or less.

4. Includes such securities as collateralized mortgage obligations (CMOs), real estate mortgage investment conduits (REMICs), interest-only (IOs), and principal-only (POs) securities.

5. Future positions are standardized contracts arranged on an exchange. Forward positions reflect agreements made in the over-the-counter market that specify delayed delivery. All futures positions are included regardless of time to

delivery. Forward contracts for U.S. Treasury securities and federal agency debt securities are included when the time to delivery is more than five business days. Forward contracts for mortgage-backed agency securities are included when the time to delivery is more than thirty days.

6. Overnight financing refers to agreements made on one business day that mature on the next business day; continuing contracts are agreements that remain in effect for more than one business day but have no specific maturity and can be terminated without advance notice by either party; term agreements have a fixed maturity of more than one business day.

7. Matched-book data reflect financial intermediation activity in which the borrowing and lending transactions are matched. Matched-book data are included in the financing breakdowns given above. The reverse repurchase and repurchase numbers are not always equal because of the "matching" of securities of different values or types of collateralization.

NOTE. Data for futures and forward commercial paper and bankers acceptances and for term financing of collateralized loans are no longer available because of insufficient activity.

## 1.44 FEDERAL AND FEDERALLY SPONSORED CREDIT AGENCIES Debt Outstanding

Millions of dollars, end of period

Agency	1988	1989	1990	1991	1991	1992			
					Dec.	Jan.	Feb.	Mar.	Apr.
<b>1 Federal and federally sponsored agencies</b>	<b>341,386</b>	<b>381,498</b>	<b>411,805</b>	<b>434,668</b>	<b>442,772</b>	<b>440,317</b>	<b>445,895</b>	<b>445,646</b>	<b>449,472</b>
2 Federal agencies	37,981	35,668	35,664	42,159	41,035	42,872	40,791	41,322	40,788
3 Defense Department <sup>1</sup>	13	8	7	7	7	7	7	7	7
4 Export-Import Bank <sup>2,3</sup>	11,978	11,033	10,985	11,376	9,809	9,809	9,809	8,644	8,644
5 Federal Housing Administration <sup>4</sup>	183	150	328	393	397	335	372	421	419
6 Government National Mortgage Association certificates of participation <sup>5</sup>	1,615	0	0	0	0	0	0	0	0
7 Postal Service <sup>6</sup>	6,103	6,142	6,445	6,948	8,421	8,421	8,421	9,771	9,771
8 Tennessee Valley Authority <sup>7</sup>	18,089	18,335	17,899	23,435	22,401	24,300	22,182	22,479	21,947
9 United States Railway Association <sup>8</sup>	0	0	0	0	0	0	0	0	0
10 Federally sponsored agencies <sup>9</sup>	303,405	345,830	375,407	392,509	401,737	397,496 <sup>f</sup>	405,104	404,324	408,684
11 Federal Home Loan Banks	115,727	135,836	136,108	117,895	107,543	104,607	106,341	106,511	107,011
12 Federal Home Loan Mortgage Corporation	17,643	22,797	26,148	30,941	30,262	29,332	26,824	25,154	25,232
13 Federal National Mortgage Association	97,057	105,459	116,064	123,403	133,937	133,988	141,315	141,315	145,856
14 Farm Credit Banks <sup>10</sup>	55,275	53,127	54,864	53,590	52,199	51,673	51,867	52,651	52,368
15 Student Loan Marketing Association <sup>11</sup>	16,503	22,073	28,705	34,194	38,319	38,419	39,280	39,216	38,739
16 Financing Corporation <sup>12</sup>	1,200	5,850	8,170	8,170	8,170	8,170	8,170	8,170	8,170
17 Farm Credit Financial Assistance Corporation <sup>13</sup>	0	690	847	1,261	1,261	1,261	1,261	1,261	1,261
18 Resolution Funding Corporation <sup>14</sup>	0	0	4,522	23,055	29,996	29,996	29,996	29,996	29,996
<b>MEMO</b>									
19 Federal Financing Bank debt <sup>15</sup>	<b>152,417</b>	<b>142,850</b>	<b>134,873</b>	<b>179,083</b>	<b>185,576</b>	<b>183,098</b>	<b>182,737</b>	<b>185,849</b>	<b>186,879</b>
<i>Lending to federal and federally sponsored agencies</i>									
20 Export-Import Bank <sup>3</sup>	11,972	11,027	10,979	11,370	9,803	9,803	9,803	8,638	8,638
21 Postal Service <sup>6</sup>	5,853	5,892	6,195	6,698	8,201	8,201	8,201	9,551	9,551
22 Student Loan Marketing Association	4,940	4,910	4,880	4,850	4,820	4,820	4,820	4,820	4,820
23 Tennessee Valley Authority	16,709	16,955	16,519	14,055	10,725	10,725	10,025	10,025	9,325
24 United States Railway Association <sup>8</sup>	0	0	0	0	0	0	0	0	0
<i>Other lending<sup>14</sup></i>									
25 Farmers Home Administration	59,674	58,496	53,311	52,324	48,534	48,534	48,534	48,534	47,634
26 Rural Electrification Administration	21,191	19,246	19,265	18,890	18,562	18,534	18,494	18,424	18,440
27 Other	32,078	26,324	23,724	70,896	84,931	82,481	82,860	85,857 <sup>r</sup>	88,471

1. Consists of mortgages assumed by the Defense Department between 1957 and 1963 under family housing and homeowners assistance programs.

2. Includes participation certificates reclassified as debt beginning Oct. 1, 1976.

3. On-budget since Sept. 30, 1976.

4. Consists of debentures issued in payment of Federal Housing Administration insurance claims. Once issued, these securities may be sold privately on the securities market.

5. Certificates of participation issued before fiscal 1969 by the Government National Mortgage Association acting as trustee for the Farmers Home Administration, the Department of Health, Education, and Welfare, the Department of Housing and Urban Development, the Small Business Administration, and the Veterans' Administration.

6. Off-budget.

7. Includes outstanding noncontingent liabilities: notes, bonds, and debentures. Some data are estimated.

8. Excludes borrowing by the Farm Credit Financial Assistance Corporation, shown in line 17.

9. Before late 1982, the Association obtained financing through the Federal Financing Bank (FFB). Borrowing excludes that obtained from the FFB, which is shown on line 22.

10. The Financing Corporation, established in August 1987 to recapitalize the Federal Savings and Loan Insurance Corporation, undertook its first borrowing in October 1987.

11. The Farm Credit Financial Assistance Corporation, established in January 1988 to provide assistance to the Farm Credit System, undertook its first borrowing in July 1988.

12. The Resolution Funding Corporation, established by the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, undertook its first borrowing in October 1989.

13. The FFB, which began operations in 1974, is authorized to purchase or sell obligations issued, sold, or guaranteed by other federal agencies. Because FFB incurs debt solely for the purpose of lending to other agencies, its debt is not included in the main portion of the table in order to avoid double counting.

14. Includes FFB purchases of agency assets and guaranteed loans; the latter are loans guaranteed by numerous agencies, with the guarantees of any one agency generally being small. The Farmers Home Administration entry consists exclusively of agency assets, while the Rural Electrification Administration entry consists of both agency assets and guaranteed loans.

A32 Domestic Financial Statistics □ September 1992

1.45 NEW SECURITY ISSUES Tax-Exempt State and Local Governments

Millions of dollars

Type of issue or issuer, or use	1989	1990	1991	1991		1992					
				Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June
<b>1 All issues, new and refunding<sup>1</sup></b> .....	<b>113,646</b>	<b>120,339</b>	<b>154,402</b>	<b>17,734</b>	<b>15,796</b>	<b>12,612</b>	<b>14,032</b>	<b>15,956</b>	<b>15,141</b>	<b>14,155</b>	<b>20,501</b>
<i>By type of issue</i>											
2 General obligation .....	35,774	39,610	55,100	6,510	5,871	3,954	6,102	6,212	4,455	5,429	7,213
3 Revenue .....	77,873	81,295	99,302	11,224	9,925	8,658	7,930	9,744	10,686	8,726	13,288
<i>By type of issuer</i>											
4 State .....	11,819	15,149	24,939	1,171	1,671	1,036	4,404	3,174	575	1,165	2,063
5 Special district or statutory authority .....	71,022	72,661	80,614	10,817	9,435	8,243	6,605	7,511	9,802	8,251	12,894
6 Municipality, county, or township .....	30,805	32,510	48,849	5,746	4,690	3,333	4,404	5,271	4,764	4,739	5,544
<b>7 Issues for new capital, total</b> .....	<b>84,062</b>	<b>103,235</b>	<b>116,953</b>	<b>13,495</b>	<b>12,020</b>	<b>7,127</b>	<b>9,467</b>	<b>10,637</b>	<b>9,020</b>	<b>9,259</b>	<b>14,096</b>
<i>By use of proceeds</i>											
8 Education .....	15,133	17,042	21,664	1,297	1,924	2,385	2,604	1,075	2,208	1,651	2,132
9 Transportation .....	6,870	11,650	13,395	2,682	488	1,194	1,996	1,412	921	1,669	2,618
10 Utilities and conservation .....	11,427	11,739	21,447	1,915	1,931	1,953	800	2,104	1,380	771	1,851
11 Social welfare .....	16,703	23,099	26,121	2,621	3,070	868	1,925	1,811	2,582	2,045	4,266
12 Industrial aid .....	5,036	6,117	n.a.	349	1,083	218	123	528	558	133	724
13 Other purposes .....	28,894	34,607	8,542	4,631	3,524	n.a.	2,019	3,707	1,371	2,990	2,505

1. Par amounts of long-term issues based on date of sale.
2. Since 1986, has included school districts.

SOURCES. *Investment Dealer's Digest* beginning April 1990. Securities Data/Bond Buyer Municipal Data Base beginning 1986. Public Securities Association for earlier data.

1.46 NEW SECURITY ISSUES U.S. Corporations

Millions of dollars

Type of issue, offering, or issuer	1989	1990	1991	1991			1992				
				Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
<b>1 All Issues<sup>1</sup></b> .....	<b>377,836</b>	<b>339,052</b>	<b>455,291</b>	<b>34,893</b>	<b>34,286</b>	<b>32,391</b>	<b>44,959<sup>f</sup></b>	<b>37,424<sup>f</sup></b>	<b>38,161<sup>f</sup></b>	<b>26,759<sup>f</sup></b>	<b>45,388</b>
<b>2 Bonds<sup>2</sup></b> .....	<b>319,965</b>	<b>298,814</b>	<b>389,933</b>	<b>26,029</b>	<b>25,233</b>	<b>24,871</b>	<b>38,275<sup>f</sup></b>	<b>27,888<sup>f</sup></b>	<b>31,804<sup>f</sup></b>	<b>21,421<sup>f</sup></b>	<b>38,472</b>
<i>By type of offering</i>											
3 Public, domestic .....	179,694	188,778	287,041	23,469	23,164	23,326	34,604 <sup>f</sup>	26,261 <sup>f</sup>	29,275 <sup>f</sup>	22,000 <sup>f</sup>	35,500
4 Private placement, domestic .....	117,420	86,982	74,930	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
5 Sold abroad .....	22,851	23,054	27,962	2,560	2,070	1,544	3,671	1,626	2,529	1,305 <sup>f</sup>	2,972
<i>By industry group</i>											
6 Manufacturing .....	76,175	52,635	85,535	4,732	4,761	4,980	7,282 <sup>f</sup>	3,910 <sup>f</sup>	8,755 <sup>f</sup>	3,744 <sup>f</sup>	5,936
7 Commercial and miscellaneous .....	49,465	40,018	37,809	1,209	1,819	1,953	2,698	1,664	3,768	2,168 <sup>f</sup>	2,472
8 Transportation .....	10,032	12,711	13,628	744	180	150	455	1,004	641 <sup>f</sup>	190 <sup>f</sup>	621
9 Public utility .....	18,656	17,621	23,994	1,430	3,073	2,238	3,761	3,569	1,896	3,385 <sup>f</sup>	3,200
10 Communication .....	8,461	6,597	9,331	958	226	1,085	2,467	416	725 <sup>f</sup>	1,077 <sup>f</sup>	1,590
11 Real estate and financial .....	157,176	169,231	219,637	16,957	15,175	14,464	21,613 <sup>f</sup>	17,324 <sup>f</sup>	16,020 <sup>f</sup>	10,857 <sup>f</sup>	24,653
<b>12 Stocks<sup>2</sup></b> .....	<b>57,870</b>	<b>40,165</b>	<b>75,467</b>	<b>8,864</b>	<b>9,053</b>	<b>7,520</b>	<b>6,684</b>	<b>9,536</b>	<b>6,357</b>	<b>5,338</b>	<b>6,916</b>
<i>By type of offering</i>											
13 Public preferred .....	6,194	3,998	17,408	3,527	3,240	2,771	739	4,306	625	334	1,552
14 Common .....	26,030	19,443	47,860	5,337	5,813	4,749	5,945	5,230	5,732	5,004	5,364
15 Private placement <sup>3</sup> .....	25,647	16,736	10,109	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
<i>By industry group</i>											
16 Manufacturing .....	9,308	5,649	24,154	3,623	4,054	2,684	2,098	2,541	2,637	1,523	2,499
17 Commercial and miscellaneous .....	7,446	10,171	19,418	2,095	2,158	2,535	993	3,194	1,595	1,162	2,010
18 Transportation .....	1,929	369	2,439	16	0	0	426	78	193	n.a.	176
19 Public utility .....	3,090	416	3,474	320	174	233	268	489	704	577	826
20 Communication .....	1,904	3,822	475	25	84	17	163	n.a.	53	333	12
21 Real estate and financial .....	34,028	19,738	25,507	2,622	2,583	2,014	2,736	3,234	1,175	1,691	1,324

1. Figures represent gross proceeds of issues maturing in more than one year; they are the principal amount or number of units calculated by multiplying by the offering price. Figures exclude secondary offerings, employee stock plans, investment co. panies other than closed-end, intracorporate transactions, equities sold abroad, and Yankee bonds. Stock data include ownership securities issued by limited partnerships.

2. Monthly data cover only public offerings.

3. Monthly data are not available.

SOURCES. IDD Information Services, Inc., the Board of Governors of the Federal Reserve System, and, before 1989, the U.S. Securities and Exchange Commission.



1.47 OPEN-END INVESTMENT COMPANIES Net Sales and Assets

Millions of dollars

Item <sup>1</sup>	1990	1991	1991			1992				
			Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr. <sup>†</sup>	May
1 Sales of own shares <sup>2</sup>	344,420	464,488	45,218	41,365	51,018	66,048	48,015	50,462	52,309	48,127
2 Redemptions of own shares	288,441	342,088	27,957	28,454	39,050	41,917	30,869	35,464	39,302	31,409
3 Net sales <sup>3</sup>	55,979	122,400	17,261	12,911	11,968	24,131	17,146	14,998	13,007	16,718
4 Assets <sup>4</sup>	568,517	807,001	753,344	752,798	807,077	823,767	846,868	848,842	870,011	896,950
5 Cash <sup>5</sup>	48,638	60,937	59,902	59,689	60,292	62,289	64,022	64,216	67,632	67,142
6 Other	519,875	746,064	695,492	693,109	746,785	761,478	782,846	781,626	802,379	829,808

1. Data on sales and redemptions exclude money market mutual funds but include limited-maturity municipal bond funds. Data on assets exclude both money market mutual funds and limited-maturity municipal bond funds.

2. Includes reinvestment of dividends. Excludes reinvestment of capital gains distributions.

3. Does not include sales or redemptions resulting from transfers of shares into or out of money market mutual funds within the same fund family.

4. Market value at end of period, less current liabilities.

5. Includes all U.S. Treasury securities and other short-term debt securities. SOURCE: Investment Company Institute. Data based on reports of membership, which comprises substantially all open-end investment companies registered with the Securities and Exchange Commission. Data reflect underwritings of new companies.

1.48 CORPORATE PROFITS AND THEIR DISTRIBUTION

Billions of dollars; quarterly data at seasonally adjusted annual rates

Account	1989	1990	1991	1990			1991				1992
				Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
1 Profits with inventory valuation and capital consumption adjustment	362.8	361.7	346.3	384.0	351.4	344.0	349.6	347.3	341.2	347.1	384.0
2 Profits before taxes	342.9	355.4	334.7	355.8	367.0	354.7	337.6	332.3	336.7	332.3	366.1
3 Profits tax liability	141.3	136.7	124.0	137.6	143.0	133.7	121.3	122.9	127.0	125.0	136.4
4 Profits after taxes	201.6	218.7	210.7	218.2	224.0	221.0	216.3	209.4	209.6	207.4	229.7
5 Dividends	134.6	149.3	146.5	148.7	150.6	151.9	150.6	146.2	145.1	143.9	143.6
6 Undistributed profits	67.1	69.4	64.2	69.5	73.4	69.1	65.7	63.2	64.5	63.4	86.2
7 Inventory valuation	-17.5	-14.2	3.1	3.8	-32.6	-21.2	6.7	9.9	-4.8	.7	-5.4
8 Capital consumption adjustment	37.4	20.5	8.4	24.4	17.0	10.5	5.3	5.1	9.3	14.1	23.3

SOURCE: Survey of Current Business (U.S. Department of Commerce).

1.50 TOTAL NONFARM BUSINESS EXPENDITURES on New Plant and Equipment

Billions of dollars; quarterly data at seasonally adjusted annual rates

Industry	1990	1991	1992 <sup>1</sup>	1990	1991				1992		
				Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 <sup>1</sup>
1 Total nonfarm business	532.61	529.20	553.86	530.13	535.50	524.57	527.86	528.88	536.49	558.50	557.55
Manufacturing											
2 Durable goods industries	82.58	77.95	75.18	79.03	81.24	79.69	74.51	76.36	74.49	76.64	74.39
3 Nondurable goods industries	110.04	105.66	104.03	110.69	109.90	107.66	102.54	102.54	99.72	108.59	105.24
Nonmanufacturing											
4 Mining	9.88	10.02	8.98	10.12	9.89	10.09	10.09	10.00	8.83	9.53	9.08
Transportation											
5 Railroad	6.40	5.92	7.41	6.81	5.59	6.27	6.50	5.32	6.06	7.41	8.73
6 Air	8.87	10.22	10.00	7.54	11.18	10.10	9.81	9.79	9.12	10.68	10.13
7 Other	6.20	6.55	7.14	6.82	6.48	6.68	6.52	6.54	6.44	7.35	6.82
Public utilities											
8 Electric	44.10	43.67	49.41	45.88	43.36	42.87	43.09	45.36	45.73	50.30	50.13
9 Gas and other	23.11	22.84	23.40	24.36	23.68	21.71	23.38	22.60	23.08	22.69	28.31
10 Commercial and other	241.43	246.37	268.31	238.87	244.19	239.50	251.42	250.37	263.02	265.31	269.21

1. Figures are amounts anticipated by business.

2. "Other" consists of construction, wholesale and retail trade, finance and

insurance, personal and business services, and communication.

SOURCE: Survey of Current Business (U.S. Department of Commerce).

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1.51 DOMESTIC FINANCE COMPANIES Assets and Liabilities

Billions of dollars, end of period; not seasonally adjusted

Account	1988 <sup>f</sup>	1989 <sup>f</sup>	1990 <sup>f</sup>	1990 <sup>f</sup>		1991 <sup>f</sup>				1992
				Q3	Q4	Q1	Q2	Q3	Q4	
<b>ASSETS</b>										
1 Accounts receivable, gross <sup>1</sup>	437.3	462.9	492.9	491.0	492.9	482.9	488.5	484.7	480.3	475.7
2 Consumer	144.7	138.9	133.9	138.9	133.9	127.1	127.5	125.3	121.9	118.4
3 Business	245.3	270.2	293.5	288.6	293.5	291.7	295.2	293.2	292.6	291.6
4 Real estate	47.3	53.8	65.5	63.6	65.5	64.1	65.7	66.2	65.8	65.8
5 Less: Reserves for unearned income	52.4	54.7	57.6	57.9	57.6	57.2	58.0	57.6	55.1	53.6
6 Reserves for losses	7.8	8.4	9.6	9.4	9.6	10.7	11.1	13.1	12.9	13.0
7 Accounts receivable, net	377.1	399.8	425.7	423.8	425.7	415.0	419.3	414.1	412.3	409.1
8 All other	86.6	102.6	113.9	109.3	113.9	118.7	122.8	136.4	149.0	145.5
9 Total assets	463.7	502.4	539.6	533.1	539.6	533.7	542.1	550.5	561.2	554.6
<b>LIABILITIES AND CAPITAL</b>										
10 Bank loans	15.4	14.5	19.4	15.6	19.4	22.0	22.7	24.0	24.3	38.0
11 Commercial paper	142.0	149.5	152.7	148.6	152.7	141.2	140.6	138.1	141.3	154.4
<i>Debt</i>										
12 Other short-term	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
13 Long-term	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
14 Due to parent	50.6	63.8	82.7	82.0	82.7	77.8	81.7	87.4	83.0	34.5
15 Not elsewhere classified	137.9	147.8	157.0	156.6	157.0	162.4	164.2	163.4	170.6	189.8
16 All other liabilities	59.8	62.6	66.0	68.7	66.0	68.0	72.2	72.1	73.7	72.0
17 Capital, surplus, and undivided profits	35.6	39.4	42.8	41.6	42.8	43.7	43.0	42.1	43.5	66.0
18 Total liabilities and capital	463.7	502.4	539.6	533.1	539.6	533.7	542.1	550.5	561.2	554.6

1. Excludes pools of securitized assets.

1.52 DOMESTIC FINANCE COMPANIES Business Credit Outstanding and Net Change<sup>1</sup>

Millions of dollars, end of period; seasonally adjusted, except as noted

Type of credit	1989	1990	1991	1991		1992				
				Dec.	Jan.	Feb.	Mar.	Apr.	May	
<b>SEASONALLY ADJUSTED</b>										
1 Total	481,436 <sup>f</sup>	523,023 <sup>f</sup>	519,573 <sup>f</sup>	519,573 <sup>f</sup>	524,135 <sup>f</sup>	525,570 <sup>f</sup>	521,174 <sup>f</sup>	520,242	519,668	
2 Consumer	157,766	161,070	154,786	154,786	155,388	157,226	157,106	156,103	154,989	
3 Real estate <sup>2</sup>	53,518	65,147	65,388	65,388	66,169	66,267	66,323	67,032	n.a.	
4 Business	270,152 <sup>f</sup>	296,807 <sup>f</sup>	299,400 <sup>f</sup>	299,400 <sup>f</sup>	302,579 <sup>f</sup>	302,077 <sup>f</sup>	297,744 <sup>f</sup>	297,107	297,781	
<b>NOT SEASONALLY ADJUSTED</b>										
5 Total	483,537 <sup>f</sup>	526,404	526,404	526,398 <sup>f</sup>	525,363 <sup>f</sup>	524,843 <sup>f</sup>	524,629 <sup>f</sup>	491,847 <sup>f</sup>	520,682 <sup>f</sup>	
6 Consumer	162,961 <sup>f</sup>	167,489 <sup>f</sup>	161,358 <sup>f</sup>	161,358 <sup>f</sup>	160,960 <sup>f</sup>	160,179 <sup>f</sup>	160,440 <sup>f</sup>	124,936 <sup>f</sup>	154,414	
7 Motor vehicles	84,126	75,045	63,413	63,413	62,206	61,959	60,655	61,717	59,399	
8 Other consumer	26,053	29,116	29,483	29,483	28,280	27,901	27,517	26,477	26,074	
9 Securitized motor vehicles <sup>4</sup>	13,690	19,837	23,166	23,166	24,879	24,016	25,723	24,697	26,529	
10 Securitized other consumer <sup>4</sup>	5,994	8,265	10,610	10,610	11,182	11,172	11,678	12,045	11,746	
11 Real estate <sup>2</sup>	53,781 <sup>f</sup>	65,509 <sup>f</sup>	65,764 <sup>f</sup>	65,764 <sup>f</sup>	66,118 <sup>f</sup>	65,527 <sup>f</sup>	65,752 <sup>f</sup>	66,604 <sup>f</sup>	66,650 <sup>f</sup>	
12 Business	266,795 <sup>f</sup>	293,406 <sup>f</sup>	299,276 <sup>f</sup>	299,276 <sup>f</sup>	298,285 <sup>f</sup>	299,137 <sup>f</sup>	298,437 <sup>f</sup>	300,307 <sup>f</sup>	299,618 <sup>f</sup>	
13 Motor vehicles	90,416	92,072	90,319	90,319	88,359	88,535	88,006	89,105	n.a.	
14 Retail	29,505 <sup>f</sup>	26,401 <sup>f</sup>	22,507 <sup>f</sup>	22,507 <sup>f</sup>	21,896 <sup>f</sup>	21,745 <sup>f</sup>	20,688 <sup>f</sup>	20,842	20,143 <sup>f</sup>	
15 Wholesale <sup>5</sup>	34,093 <sup>f</sup>	33,573 <sup>f</sup>	31,216 <sup>f</sup>	31,216 <sup>f</sup>	30,080 <sup>f</sup>	30,821 <sup>f</sup>	30,799 <sup>f</sup>	31,161	30,893 <sup>f</sup>	
16 Leasing	26,818 <sup>f</sup>	32,098 <sup>f</sup>	36,596 <sup>f</sup>	36,596 <sup>f</sup>	36,383 <sup>f</sup>	35,969 <sup>f</sup>	36,519 <sup>f</sup>	37,102	37,549 <sup>f</sup>	
17 Equipment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	
18 Retail	29,828 <sup>f</sup>	31,968 <sup>f</sup>	30,962 <sup>f</sup>	30,962 <sup>f</sup>	31,634 <sup>f</sup>	31,516 <sup>f</sup>	31,601 <sup>f</sup>	31,824	31,569 <sup>f</sup>	
19 Wholesale <sup>5</sup>	6,452 <sup>f</sup>	11,101 <sup>f</sup>	9,671 <sup>f</sup>	9,671 <sup>f</sup>	9,552 <sup>f</sup>	9,646 <sup>f</sup>	9,265 <sup>f</sup>	9,217	9,116 <sup>f</sup>	
20 Leasing	85,966 <sup>f</sup>	94,585 <sup>f</sup>	100,766 <sup>f</sup>	100,766 <sup>f</sup>	101,623 <sup>f</sup>	101,400 <sup>f</sup>	101,830 <sup>f</sup>	102,469	102,746 <sup>f</sup>	
21 Other business <sup>6</sup>	47,055	53,532	51,583	51,583	53,787	53,537	51,179	49,717	n.a.	
22 Securitized business assets <sup>4</sup>	n.a.	5,467	8,807	8,807	8,593	8,244	8,199	8,360	n.a.	
23 Retail	710	667	576	576	531	526	480	206	196	
24 Wholesale	n.a.	3,281	5,285	5,285	5,312	5,071	5,098	5,137	5,147	
25 Leasing	1,311	1,519	2,946	2,946	2,750	2,647	2,621	2,776	2,968	

1. Includes finance company subsidiaries of bank holding companies but not of retailers and banks. Data are before deductions for unearned income and losses. Data in this table also appear in the Board's G.20 (422) monthly statistical release. For ordering address, see inside front cover.

2. Includes all loans secured by liens on any type of real estate, for example, first and junior mortgages and home equity loans.

3. Includes personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, general merchandise, and recreation vehicles.

4. Outstanding balances of pools upon which securities have been issued; these

balances are no longer carried on the balance sheets of the loan originator.

5. Passenger car fleets and commercial land vehicles for which licenses are required.

6. Credit arising from transactions between manufacturers and dealers, that is, floor plan financing.

7. Includes loans on commercial accounts receivable, factored commercial accounts, and receivable dealer capital; small loans used primarily for business or farm purposes; and wholesale and lease paper for mobile homes, campers, and travel trailers.

## 1.53 MORTGAGE MARKETS Conventional Mortgages on New Homes

Millions of dollars, except as noted

Item	1989	1990	1991	1992						
				Dec.	Jan.	Feb.	Mar.	Apr.	May	June
Terms and yields in primary and secondary markets										
<b>PRIMARY MARKETS</b>										
<i>Terms<sup>1</sup></i>										
1 Purchase price (thousands of dollars).....	159.6	153.2	155.0	159.1	153.9	154.7	167.0	162.5	158.7	154.4
2 Amount of loan (thousands of dollars).....	117.0	112.4	114.0	113.8	114.9	110.2	123.2	122.7	119.7	116.1
3 Loan-price ratio (percent).....	74.5	74.8	75.0	73.1	75.2	72.9	76.1	76.9	77.3	77.3
4 Maturity (years).....	28.1	27.3	26.8	26.4	26.2	24.5	25.2	26.6	26.4	25.0
5 Fees and charges (percent of loan amount) <sup>2</sup> .....	2.06	1.93	1.71	1.50	1.85	1.84	1.75	1.88	1.69	1.57
6 Contract rate (percent per year).....	9.76	9.68	9.02	8.28	8.17	8.29	8.21	8.26	8.30	8.15
<i>Yield (percent per year)</i>										
7 OTS series.....	10.11	10.01	9.30	8.53	8.49	8.65	8.51	8.58	8.59	8.43
8 HUD series <sup>4</sup> .....	10.21	10.08	9.20	8.30	8.69	8.74	8.91	8.78	8.66	8.42
<b>SECONDARY MARKETS</b>										
<i>Yield (percent per year)</i>										
9 FHA mortgages (HUD series) <sup>5</sup> .....	10.24	10.17	9.25	8.10	8.72	8.74	8.85	8.79	8.66	8.56
10 GNMA securities <sup>6</sup> .....	9.71	9.51	8.59	7.81	7.81	8.01	8.20	8.10	8.00	7.90
Activity in secondary markets										
<b>FEDERAL NATIONAL MORTGAGE ASSOCIATION</b>										
<i>Mortgage holdings (end of period)</i>										
11 Total.....	104,974	113,329	122,837	128,983	131,058	133,399	136,506	139,808	140,899	142,148
12 FHA/VA-insured.....	19,640	21,028	21,702	21,796	21,981	21,980	21,902	21,914	21,924	22,218
13 Conventional.....	85,335	92,302	101,135	107,187	109,077	111,419	114,604	117,894	118,975	119,930
<i>Mortgage transactions (during period)</i>										
14 Purchases.....	22,518	23,959	37,202	5,114	4,809	5,358	7,282	7,258	5,576	5,809
<i>Mortgage commitments (during period)<sup>7</sup></i>										
15 Issued <sup>8</sup> .....	n.a.	23,689	40,010	5,285	7,129	6,589	6,738	5,400	4,392	4,662
16 To sell <sup>9</sup> .....	n.a.	5,270	7,608	78	249	343	1,143	2,219	1,695	1,831
<b>FEDERAL HOME LOAN MORTGAGE CORPORATION</b>										
<i>Mortgage holdings (end of period)<sup>9</sup></i>										
17 Total.....	20,105	20,419	24,131	26,809	27,384	27,030	28,821	30,077	28,710	28,621
18 FHA/VA-insured.....	590	547	484	460	456	450	446	438	432	426
19 Conventional.....	19,516	19,871	23,283	26,349	26,928	26,580	28,376	29,639	28,278	28,195
<i>Mortgage transactions (during period)</i>										
20 Purchases.....	78,588	75,517	97,727	11,475	11,475	12,190	16,001	18,109	16,405	14,222
21 Sales.....	73,446	73,817	92,478	9,537	10,521	11,998	13,639	16,139 <sup>f</sup>	17,214 <sup>f</sup>	13,740
<i>Mortgage commitments (during period)<sup>10</sup></i>										
22 Contracted.....	88,519	102,401	114,031	16,961	15,683	23,278	19,098	23,748	13,334	19,114

1. Weighted averages based on sample surveys of mortgages originated by major institutional lender groups; compiled by the Federal Housing Finance Board in cooperation with the Federal Deposit Insurance Corporation.

2. Includes all fees, commissions, discounts, and "points" paid (by the borrower or the seller) to obtain a loan.

3. Average effective interest rates on loans closed, assuming prepayment at the end of ten years; from Office of Thrift Supervision (OTS).

4. Average contract rates on new commitments for conventional first mortgages; from U.S. Department of Housing and Urban Development (HUD).

5. Average gross yields on thirty-year, minimum-downpayment, first mortgages insured by the Federal Housing Administration (FHA) for immediate delivery in the private secondary market. Based on transactions on first day of subsequent month. Large monthly movements in average yields may reflect market adjustments to changes in maximum permissible contract rates.

6. Average net yields to investors on fully modified pass-through securities backed by mortgages and guaranteed by the Government National Mortgage

Association (GNMA), assuming prepayment in twelve years on pools of thirty-year mortgages insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs carrying the prevailing ceiling rate. Monthly figures are averages of Friday figures from the *Wall Street Journal*.

7. Includes some multifamily and nonprofit hospital loan commitments in addition to one- to four-family loan commitments accepted in the Federal National Mortgage Association's (FNMA's) free market auction system, and through the FNMA-GNMA tandem plans.

8. Does not include standby commitments issued, but includes standby commitments converted.

9. Includes participation as well as whole loans.

10. Includes conventional and government-underwritten loans. The Federal Home Loan Mortgage Corporation's mortgage commitments and mortgage transactions include activity under mortgage securities swap programs, while the corresponding data for FNMA exclude swap activity.



1.55 CONSUMER INSTALLMENT CREDIT Total Outstanding and Net Change<sup>1</sup>

Millions of dollars, amounts outstanding, end of period

Holder and type of credit	1988	1989	1990	1991	1992				
				Dec.	Jan.	Feb.	Mar.	Apr.	May
Seasonally adjusted									
1 Total .....	662,553	716,825	735,338	727,799	728,618	728,395	727,404	723,821	721,412
2 Automobile .....	285,364	292,002	284,993	263,003	263,134	261,659	262,125	260,376	258,677
3 Revolving .....	174,269	199,308	222,950	242,785	244,288	245,974	245,259	245,905	246,060
4 Other .....	202,921	225,515	227,395	222,012	221,196	220,762	220,020	217,541	216,675
Not seasonally adjusted									
5 Total .....	673,320	728,877	748,524	742,058	733,294	725,882	721,091	718,676	716,911
<i>By major holder</i>									
6 Commercial banks .....	324,792	342,770	347,087	339,565	335,320	330,464	327,697	326,205	324,899
7 Finance companies .....	144,677	138,858	133,863	121,901	119,206	120,280	118,353	118,364	116,138
8 Credit unions .....	88,340	93,114	93,057	92,254	91,894	91,469	91,164	91,339	91,366
9 Retailers .....	48,438	44,154	44,822	44,030	41,567	40,015	39,454	39,553	39,674
10 Savings institutions .....	63,399	57,253	46,969	40,315	39,448	38,479	37,142	36,499	35,913
11 Gasoline companies .....	3,674	3,935	4,822	4,362	4,377	4,151	3,988	4,094	4,193
12 Pools of securitized assets <sup>2</sup> .....	n.a.	48,793	77,904	99,631	101,482	101,024	103,293	102,622	104,728
<i>By major type of credit<sup>3</sup></i>									
13 Automobile .....	285,421	292,060	285,050	263,108	261,871	259,723	259,530	258,449	257,513
14 Commercial banks .....	123,392	126,288	124,913	111,912	110,707	110,077	110,047	109,056	108,738
15 Finance companies .....	98,338	84,126	75,045	63,413	62,204	61,957	60,655	61,717	59,399
16 Pools of securitized assets <sup>2</sup> .....	n.a.	18,185	24,428	28,057	29,460	28,480	29,942	28,679	30,336
17 Revolving .....	184,045	210,310	235,056	255,895	249,320	245,088	242,267	242,708	243,156
18 Commercial banks .....	123,020	130,811	133,385 <sup>4</sup>	137,968 <sup>4</sup>	133,839 <sup>4</sup>	130,848 <sup>4</sup>	128,550 <sup>4</sup>	128,506 <sup>4</sup>	127,943
19 Retailers .....	43,833	39,583	40,003	39,352	36,953	35,438	34,892	34,989	35,095
20 Gasoline companies .....	3,674	3,935	4,822	4,362	4,377	4,151	3,988	4,094	4,193
21 Pools of securitized assets <sup>2</sup> .....	n.a.	23,477	44,335	60,139	60,087	60,633	60,953	61,190	61,951
22 Other .....	203,854	226,507	228,418	223,055	222,103	221,071	219,294	217,519	216,242
23 Commercial banks .....	78,380	85,671	88,789	89,685	90,774	89,539	89,100	88,643	88,218
24 Finance companies .....	46,339	34,732	58,818	58,488	57,002	58,323	57,698	56,647	56,739
25 Retailers .....	4,605	4,571	4,819	4,678	4,614	4,577	4,562	4,364	4,579
26 Pools of securitized assets <sup>2</sup> .....	n.a.	7,131	9,141	11,435	11,935	11,911	12,398	12,753	12,441

1. The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments.  
Data in this table also appear in the Board's G.19 (421) monthly statistical release. For ordering address, see inside front cover.

2. Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.  
3. Totals include estimates for certain holders for which only consumer credit totals are available.

1.56 TERMS OF CONSUMER INSTALLMENT CREDIT<sup>1</sup>

Percent per year, except as noted

Item	1989	1990	1991	1991		1992				
				Nov.	Dec.	Jan.	Feb.	Mar.	Apr. <sup>r</sup>	May
<b>INTEREST RATES</b>										
<i>Commercial banks<sup>2</sup></i>										
1 48-month new car .....	12.07	11.78	11.14	10.61	n.a.	n.a.	9.89	n.a.	n.a.	9.52
2 24-month personal .....	15.44	15.46	15.18	14.88	n.a.	n.a.	14.39	n.a.	n.a.	14.28
3 120-month mobile home <sup>3</sup> .....	14.11	14.02	13.70	13.37	n.a.	n.a.	12.93	n.a.	n.a.	12.82
4 Credit card .....	18.02	18.17	18.23	18.19	n.a.	n.a.	18.09	n.a.	n.a.	17.97
<i>Auto finance companies</i>										
5 New car .....	12.62	12.54	12.41	10.79	10.41	10.04	10.19	10.92	10.84	10.67
6 Used car .....	16.18	15.99	15.60	15.06	14.90	14.34	14.00	14.19	14.14	14.01
<b>OTHER TERMS<sup>4</sup></b>										
<i>Maturity (months)</i>										
7 New car .....	54.2	54.6	55.1	54.1	53.7	53.5	53.8	54.3	54.5	54.7
8 Used car .....	46.6	46.0 <sup>r</sup>	47.2	47.0	46.9	48.4	48.0	48.0	47.8	47.9
<i>Loan-to-value ratio</i>										
9 New car .....	97 <sup>r</sup>	95 <sup>r</sup>	95 <sup>r</sup>	96 <sup>r</sup>	93 <sup>r</sup>	97 <sup>r</sup>	97 <sup>r</sup>	97 <sup>r</sup>	97	97
10 Used car .....	91 <sup>r</sup>	87 <sup>r</sup>	88 <sup>r</sup>	88 <sup>r</sup>	88 <sup>r</sup>	89 <sup>r</sup>	89 <sup>r</sup>	89 <sup>r</sup>	89	89
<i>Amount financed (dollars)</i>										
11 New car .....	12,001	12,071	12,494	13,245	13,476	13,135	13,340	13,137	13,208	13,373
12 Used car .....	7,954	8,289	8,884	9,029	9,105	9,007	8,912	8,908	8,905	9,247

1. Data in this table also appear in the Board's G.19 (421) monthly statistical release. For ordering address, see inside front cover.

2. Data are available for only the second month of each quarter.

3. Before 1983 the maturity for new car loans was 36 months, and for mobile home loans was 84 months.

4. At auto finance companies.



A40 Domestic Financial Statistics □ September 1992

1.57—Continued

Transaction category or sector	1987	1988	1989	1990	1991	1990		1991				1992
						Q3	Q4	Q1	Q2	Q3	Q4	Q1
<b>All sectors</b>												
52 Total net borrowing, all sectors .....	993.1	987.0	916.3	837.1	604.4	712.7	720.8	627.5	540.5	654.8	594.9	633.4
53 U.S. government securities .....	316.4	274.9	297.3	414.4	426.0	388.5	457.5	348.8	387.3	538.4	429.5	439.5
54 State and local obligations .....	83.5	53.7	65.0	45.5	31.8	36.5	18.3	25.3	35.6	37.7	28.5	32.0
55 Corporate and foreign bonds .....	130.7	128.5	97.3	85.7	156.7	-30.7	120.4	151.7	178.7	138.8	157.9	16.0
56 Mortgages .....	324.9	306.7	275.7	236.0	136.5	210.7	168.2	180.3	177.7	50.8	137.1	156.3
57 Consumer credit .....	33.5	50.4	43.1	14.3	-12.1	13.4	-4.2	-10.6	-16.0	-19.6	-2.3	1.7
58 Bank loans n.e.c. ....	2.7	39.3	41.6	-6	-26.3	-2.8	-26.2	9.6	-43.6	-14.4	-56.9	-9.0
59 Open market paper .....	32.3	75.4	65.9	30.7	-44.0	79.9	5.4	-12.2	-114.3	-42.5	-6.9	22.7
60 Other loans .....	69.1	58.1	30.4	11.4	-64.1	17.1	-18.6	-65.3	-64.8	-34.4	-92.1	-25.8
61 MEMO: U.S. government, cash balance .....	-7.9	10.4	-5.9	8.3	14.5	18.4	24.2	34.6	-35.8	-14.6	73.6	-79.7
<i>Totals net of changes in U.S. government cash balances</i>												
62 Net borrowing by domestic nonfinancial sectors .....	730.7	756.8	720.6	635.6	431.2	574.3	455.2	403.4	548.2	478.1	295.1	649.6
63 Net borrowing by U.S. government .....	151.8	144.7	152.3	238.6	263.8	223.8	247.3	164.6	304.9	380.2	205.4	396.1
<b>External corporate equity funds raised in United States</b>												
64 Total net share issues .....	7.1	-119.3	-65.4	15.8	199.7	-19.5	27.0	101.2	179.7	235.0	282.9	282.5
65 Mutual funds .....	70.2	6.1	38.5	65.7	150.6	45.9	83.7	97.6	125.2	178.1	201.3	191.5
66 All other .....	-63.1	-125.4	-103.9	-50.0	49.1	-65.4	-56.7	3.7	54.5	56.9	81.5	91.0
67 Nonfinancial corporations .....	-75.5	-129.5	-124.2	-63.0	17.5	-74.0	-61.0	-12.0	11.0	17.0	54.0	51.0
68 Financial corporations .....	14.5	3.2	3.0	6.1	1.4	6.5	2.8	-10.6	6.8	5.6	3.9	8.8
69 Foreign shares purchased in United States .....	-2.1	.9	17.3	6.9	30.2	2.2	1.6	26.2	36.6	34.3	23.6	31.2









2.10 NONFINANCIAL BUSINESS ACTIVITY Selected Measures

Monthly data seasonally adjusted, 1987=100, except as noted

Measure	1989	1990	1991	1991			1992					
				Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr. <sup>f</sup>	May <sup>f</sup>	June
1 Industrial production <sup>1</sup> .....	108.1	109.2	107.1	108.4	108.1	107.4	106.6	107.2	107.6 <sup>f</sup>	108.1	108.6	108.2
<i>Market groupings</i>												
2 Products, total .....	108.6	110.1	108.1	109.0	109.0	108.4	107.5	108.1	108.5 <sup>f</sup>	109.0	109.6	109.1
3 Final, total .....	109.1	110.9	109.6	110.6	110.6	109.9	108.7	109.4	109.8 <sup>f</sup>	110.6	111.1	110.7
4 Consumer goods .....	106.7	107.3	107.5	109.7	110.0	109.1	108.1	108.8	109.3 <sup>f</sup>	110.1	110.5	110.0
5 Equipment .....	112.3	115.5	112.2	111.9	111.4	110.9	109.4	110.2	110.4 <sup>f</sup>	111.3	112.0	111.7
6 Intermediate .....	106.8	107.7	103.4	104.1	103.9	103.8	103.9	104.0	104.4	104.0	104.6	104.2
7 Materials .....	107.4	107.8	103.5	107.4	106.6	105.8	105.2	105.8	106.1 <sup>f</sup>	106.7	107.1	106.9
<i>Industry groupings</i>												
8 Manufacturing .....	108.9	109.9	107.4	109.0	108.6	108.1	107.4	108.1	108.5 <sup>f</sup>	108.9	109.6	109.3
9 Capacity utilization, manufacturing (percent) <sup>2</sup> .....	83.9	82.3	78.2	78.7	78.2	77.7	77.0	77.4	77.5	77.7	78.0	77.6
10 Construction contracts <sup>3</sup> .....	105.2	95.3	89.3	96.0	82.0	97.0	95.0	100.0	96.0	93.0	86.0	90.0
11 Nonagricultural employment, total <sup>4</sup> .....	106.0	107.6	106.6	106.0	105.8	105.8	105.8	105.8	105.9	106.0	106.1	106.0
12 Goods-producing, total .....	102.5	101.0	96.4	95.9	95.6	95.5	95.2	95.2	95.2	95.2	95.3	94.9
13 Manufacturing, total .....	102.2	100.5	96.9	96.7	96.5	96.3	96.1	96.1	96.1	96.1	96.0	95.7
14 Manufacturing, production worker .....	102.3	100.0	96.0	95.9	95.8	95.6	95.5	95.6	95.7	95.7	95.7	95.4
15 Service-producing .....	107.1	109.7	109.9	109.2	109.1	109.1	109.1	109.2	109.3	109.5	109.6	109.6
16 Personal income, total .....	115.2	123.1	127.2	128.4	128.3	129.6	129.3	130.7 <sup>f</sup>	131.3 <sup>f</sup>	131.4	131.7	n.a.
17 Wages and salary disbursements .....	114.4	121.1	124.2	125.2	125.4	126.2	125.5	126.9	127.4	127.4	127.9	n.a.
18 Manufacturing .....	110.6	113.4	113.5	115.6	114.5	115.4	113.4	114.4	114.6	115.2	115.7	n.a.
19 Disposable personal income <sup>5</sup> .....	115.2	123.4	128.2	129.7	129.5	130.9	130.8 <sup>f</sup>	132.2 <sup>f</sup>	133.5 <sup>f</sup>	133.5	133.9	n.a.
20 Retail sales <sup>6</sup> .....	113.5	118.7	119.8	120.5	120.2 <sup>f</sup>	120.3	123.1 <sup>f</sup>	124.6 <sup>f</sup>	123.1	123.5	124.0	124.6
<i>Prices<sup>7</sup></i>												
21 Consumer (1982-84=100) .....	124.0	130.7	136.2	137.4	137.8	137.9	138.1	138.6	139.3	139.5	139.7	140.2
22 Producer finished goods (1982=100) .....	113.6	119.2	121.7	122.2	122.3	121.9	121.8	122.1 <sup>f</sup>	122.0	122.2	123.1	123.7

1. A major revision of the industrial production index and the capacity utilization rates was released in April 1990. See "Industrial Production: 1989 Developments and Historical Revision," *Federal Reserve Bulletin*, vol. 76 (April 1990), pp. 187-204.

2. Ratio of index of production to index of capacity. Based on data from the Federal Reserve, DRI McGraw-Hill, U.S. Department of Commerce, and other sources.

3. Index of dollar value of total construction contracts, including residential, nonresidential, and heavy engineering, from McGraw-Hill Information Systems Co., F.W. Dodge Division.

4. Based on data in *Employment and Earnings* (U.S. Department of Labor). Series covers employees only, excluding personnel in the armed forces.

5. Based on data in *Survey of Current Business* (U.S. Department of Commerce).

6. Based on U.S. Bureau of the Census data published in *Survey of Current Business*.

7. Based on data not seasonally adjusted, as published in *Monthly Labor Review*. Seasonally adjusted data for changes in the price indexes can be obtained from the Bureau of Labor Statistics, U.S. Department of Labor.

NOTE. Basic data (not indexes) for series mentioned in notes 4, 5, and 6, and indexes for series mentioned in notes 3 and 7 can also be found in the *Survey of Current Business*.

Figures for industrial production for the latest month are preliminary, and many figures for the three months preceding the latest month have been revised. See "Recent Developments in Industrial Capacity and Utilization," *Federal Reserve Bulletin*, vol. 76 (June 1990), pp. 411-35.

## 2.11 LABOR FORCE, EMPLOYMENT, AND UNEMPLOYMENT

Thousands of persons; monthly data seasonally adjusted except as noted

Category	1989	1990	1991	1991		1992					
				Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June
<b>HOUSEHOLD SURVEY DATA</b>											
1 Noninstitutional population <sup>1</sup> .....	188,601	190,216	191,883	192,522	192,661	192,796	192,906	193,036	193,168	193,295	193,431
2 Labor force (including Armed Forces) <sup>1</sup> .....	126,077	126,954	127,421	127,444	127,675	128,083	128,309	128,604	128,830	129,148	129,525
3 Civilian labor force .....	123,869	124,787	125,303	125,374	125,619	126,046	126,287	126,590	126,830	127,160	127,549
<i>Employment</i>											
4 Nonagricultural industries <sup>2</sup> .....	114,142	114,728	114,644	113,500	113,545	113,951	113,811	114,155	114,465	114,478	114,322
5 Agriculture .....	3,199	3,186	3,233	3,272	3,183	3,166	3,232	3,194	3,209	3,178	3,252
<i>Unemployment</i>											
6 Number .....	6,528	6,874	8,426	8,602	8,891	8,929	9,244	9,242	9,155	9,504	9,975
7 Rate (percent of civilian labor force) .....	5.3	5.5	6.7	6.9	7.1	7.1	7.3	7.3	7.2	7.5	7.8
8 Not in labor force .....	62,524	63,262	64,462	65,078	64,986	64,713	64,597	64,432	64,338	64,147	63,906
<b>ESTABLISHMENT SURVEY DATA</b>											
9 Nonagricultural payroll employment <sup>3</sup> .....	108,329	109,971	108,975	108,139	108,154	108,100	108,142	108,200	108,377 <sup>f</sup>	108,470 <sup>f</sup>	108,353
10 Manufacturing .....	19,442	19,111	18,427	18,361	18,329	18,283	18,290	18,278	18,279 <sup>f</sup>	18,271 <sup>f</sup>	18,213
11 Mining .....	693	711	697	667	663	657	653	651	646	642 <sup>f</sup>	636
12 Contract construction .....	5,187	5,136	4,696	4,585	4,592	4,587	4,582	4,603	4,605 <sup>f</sup>	4,627 <sup>f</sup>	4,595
13 Transportation and public utilities .....	5,644	5,826	5,823	5,761	5,758	5,746	5,753	5,754	5,746 <sup>f</sup>	5,742 <sup>f</sup>	5,752
14 Trade .....	25,770	25,843	25,412	25,161	25,133	25,128	25,146	25,089	25,170 <sup>f</sup>	25,127 <sup>f</sup>	25,091
15 Finance .....	6,695	6,739	6,707	6,666	6,670	6,665	6,673	6,675	6,682 <sup>f</sup>	6,682 <sup>f</sup>	6,677
16 Service .....	27,120	28,240	28,778	28,514	28,559	28,577	28,584	28,643	28,707 <sup>f</sup>	28,820 <sup>f</sup>	28,805
17 Government .....	17,779	18,322	18,434	18,424	18,450	18,457	18,461	18,507	18,542 <sup>f</sup>	18,559	18,584

1. Persons sixteen years of age and older. Monthly figures are based on sample data collected during the calendar week that contains the twelfth day; annual data are averages of monthly figures. By definition, seasonality does not exist in population figures.

2. Includes self-employed, unpaid family, and domestic service workers.

3. Includes all full- and part-time employees who worked during, or received

pay for, the pay period that includes the twelfth day of the month; excludes proprietors, self-employed persons, household and unpaid family workers, and members of the armed forces. Data are adjusted to the March 1984 benchmark, and only seasonally adjusted data are available at this time.

SOURCE: Based on data from *Employment and Earnings* (U.S. Department of Labor).

2.12 OUTPUT, CAPACITY, AND CAPACITY UTILIZATION<sup>1</sup>

Seasonally adjusted

Series	1991		1992		1991		1992		1991		1992	
	Q3	Q4	Q1 <sup>f</sup>	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1 <sup>f</sup>	Q2
	Output (1987=100)				Capacity (percent of 1987 output)				Capacity utilization rate (percent)			
1 Total industry .....	108.1	107.9	107.1	108.3	135.3	136.2	137.0	137.7	79.9	79.3	78.2	78.7
2 Manufacturing .....	108.5	108.6	108.0	109.3	137.9	138.9	139.7	140.6	78.7	78.2	77.3	77.7
3 Primary processing .....	104.1	104.1	104.0	105.0	128.1	128.8	129.3	129.6	81.2	80.8	80.5	81.0
4 Advanced processing .....	110.6	110.7	109.9	111.2	142.4	143.5	144.6	145.6	77.7	77.1	76.0	76.4
5 Durable goods .....	108.1	107.7	106.6	108.3	141.8	142.8	143.7	144.4	76.2	75.4	74.2	74.9
6 Lumber and products .....	95.1	95.1	98.5	96.0	125.4	125.7	125.9	126.1	75.8	75.7	78.2	76.2
7 Primary metals .....	102.0	102.5	102.2	101.3	129.0	129.3	129.1	128.3	79.1	79.2	79.2	78.9
8 Iron and steel .....	100.3	103.2	103.8	101.4	134.0	134.5	134.1	132.7	74.8	76.7	77.4	76.4
9 Nonferrous .....	104.5	101.4	100.0	101.1	121.7	121.9	122.1	122.2	85.8	83.2	81.9	82.8
10 Nonelectrical machinery .....	123.5	122.7	122.1	125.5	161.2	162.8	164.3	165.9	76.6	75.4	74.3	75.7
11 Electrical machinery .....	111.2	110.4	110.5	111.5	145.3	146.6	147.9	149.1	76.5	75.3	74.7	74.7
12 Motor vehicles and parts .....	95.9	97.0	91.7	100.4	134.9	135.6	136.2	136.7	71.1	71.5	67.3	73.5
13 Aerospace and miscellaneous transportation equipment .....	105.2	102.8	99.3	97.2	138.7	139.6	140.4	140.9	75.9	73.7	70.8	69.0
14 Nondurable goods .....	109.1	109.7	109.8	110.6	132.9	133.8	134.8	135.6	82.1	82.0	81.5	81.5
15 Textile mill products .....	104.1	104.1	104.3	106.1	118.0	118.3	118.8	119.2	88.2	88.0	87.9	88.9
16 Paper and products .....	107.6	107.4	105.8	106.2	117.9	118.7	119.3	119.9	91.2	90.5	88.7	88.6
17 Chemicals and products .....	112.1	113.0	113.6	115.5	141.0	142.3	143.4	144.3	79.5	79.4	79.2	80.1
18 Plastics materials .....	125.4	126.2	124.4	.....	142.6	146.1	148.7	.....	87.9	86.4	83.7	.....
19 Petroleum products .....	108.1	107.1	107.7	110.4	121.4	121.4	121.4	121.5	89.0	88.2	88.7	90.8
20 Mining .....	101.8	99.7	97.9	98.5	114.6	114.7	114.7	114.7	88.9	87.0	85.3	85.9
21 Utilities .....	110.4	109.4	107.0	107.8	128.8	129.2	129.5	129.8	85.7	84.7	82.6	83.0
22 Electric .....	115.2	111.6	109.7	110.6	124.7	125.2	125.6	126.0	92.4	89.1	87.3	87.8

	Previous cycle <sup>2</sup>		Latest cycle <sup>3</sup>		1991	1991			1992				
	High	Low	High	Low	June	Nov.	Dec.	Jan.	Feb.	Mar. <sup>f</sup>	Apr. <sup>f</sup>	May <sup>f</sup>	June <sup>p</sup>
	Capacity utilization rate (percent)												
1 Total industry .....	89.2	72.6	87.3	71.8	79.6	79.3	78.7	78.0	78.3	78.4	78.6	78.9	78.5
2 Manufacturing .....	88.9	70.8	87.3	70.0	78.3	78.2	77.7	77.0	77.4	77.5	77.7	78.0	77.6
3 Primary processing .....	92.2	68.9	89.7	66.8	79.9	80.8	80.2	80.2	80.4	80.8	81.0	81.1	80.9
4 Advanced processing .....	87.5	72.0	86.3	71.4	77.6	77.1	76.6	75.7	76.1	76.1	76.3	76.7	76.2
5 Durable goods .....	88.8	68.5	86.9	65.0	76.0	75.5	74.8	73.8	74.5	74.3	74.6	75.4	74.9
6 Lumber and products .....	90.1	62.2	87.6	60.9	77.2	76.7	75.7	77.4	78.5	78.8	77.1	76.7	74.8
7 Primary metals .....	100.6	66.2	102.4	46.8	74.9	80.0	78.3	79.2	79.5	78.7	78.4	78.5	79.9
8 Iron and steel .....	105.8	66.6	110.4	38.3	69.5	78.5	75.5	78.1	77.4	76.7	75.9	75.7	77.8
9 Nonferrous .....	92.9	61.3	90.5	62.2	83.5	82.5	82.6	81.0	82.9	81.8	82.3	82.9	83.1
10 Nonelectrical machinery .....	96.4	74.5	92.1	64.9	77.1	75.4	74.7	74.1	74.2	74.5	75.1	76.1	75.9
11 Electrical machinery .....	87.8	63.8	89.4	71.1	77.2	75.5	75.2	74.6	74.8	74.8	74.4	75.1	74.6
12 Motor vehicles and parts .....	93.4	51.1	93.0	44.5	68.9	70.7	69.6	64.0	68.9	69.1	72.2	75.1	73.1
13 Aerospace and miscellaneous transportation equipment .....	77.0	66.6	81.1	66.9	76.8	73.9	72.3	71.2	70.9	70.2	69.3	69.0	68.6
14 Nondurable goods .....	87.9	71.8	87.0	76.9	81.4	81.9	81.6	81.4	81.3	81.7	81.8	81.5	81.3
15 Textile mill products .....	92.0	60.4	91.7	73.8	86.4	88.2	86.5	86.9	88.2	88.5	89.3	88.9	88.6
16 Paper and products .....	96.9	69.0	94.2	82.0	89.7	89.4	90.0	89.9	87.6	88.5	89.3	88.1	88.3
17 Chemicals and products .....	87.9	69.9	85.1	70.1	78.2	79.4	78.9	78.7	79.1	79.9	80.1	80.1	80.0
18 Plastics materials .....	102.0	50.6	90.9	63.4	84.1	87.2	82.5	83.1	83.0	85.0	85.3	.....	.....
19 Petroleum products .....	96.7	81.1	89.5	68.2	90.2	87.9	89.5	87.8	88.1	90.3	90.9	90.5	91.1
20 Mining .....	94.4	88.4	96.6	80.6	89.2	86.8	86.2	85.3	85.7	84.9	86.3	86.2	85.0
21 Utilities .....	95.6	82.5	88.3	76.2	86.7	85.9	83.4	82.6	82.2	83.1	83.4	83.0	82.7
22 Electric .....	99.0	82.7	88.3	78.7	94.1	90.0	87.7	87.1	86.8	88.1	88.2	87.7	87.4

1. Data in this table also appear in the Board's G.17 (419) monthly statistical release. For ordering address, see inside front cover. For a detailed description of the series, see "Recent Developments in Industrial Capacity and Utilization," *Federal Reserve Bulletin*, vol. 76 (June 1990), pp. 411-35.

2. Monthly high, 1973; monthly low, 1975.

3. Monthly highs, 1978 through 1980; monthly lows, 1982.







## 2.14 HOUSING AND CONSTRUCTION

Monthly figures at seasonally adjusted annual rates, except as noted

Item	1989	1990	1991	1991					1992				
				Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar. <sup>r</sup>	Apr. <sup>r</sup>	May
Private residential real estate activity (thousands of units, except as noted)													
<b>NEW UNITS</b>													
1 Permits authorized	1,339	1,111	949	940	974	994	979	1,073	1,106	1,146	1,094	1,058	1,054
2 One-family	932	794	754	764	782	788	792	873	913	946	907	873	879
3 Two-or-more-family	407	317	195	176	192	206	187	200	193	200	187	185	175
4 Started	1,376	1,193	1,014	1,053	1,020	1,085	1,085	1,118	1,180	1,257	1,340	1,086	1,205
5 One-family	1,003	895	840	881	864	887	907	972	989	1,109	1,068	933	1,035
6 Two-or-more-family	373	298	174	172	156	198	178	146	191	148	272	153	170
7 Under construction at end of period	850	711	606	648	632	631	633	633	640	629	657	660	662
8 One-family	535	449	434	455	452	451	454	458	466	464	482	487	491
9 Two-or-more-family	315	262	173	193	180	180	179	175	174	165	175	173	171
10 Completed	1,423	1,308	1,091	1,051	1,193	1,073	1,021	1,021	1,043	1,097	1,127	1,052	1,187
11 One-family	1,026	966	838	821	870	879	824	851	838	908	975	885	1,005
12 Two-or-more-family	396	342	253	230	323	194	197	170	205	189	152	167	182
13 Mobile homes shipped	198	188	171	175	172	171	171	176	192	197	197	199	189
<i>Merchant builder activity in one-family units</i>													
14 Number sold	650	535	507	522	499	526	578	578	667	627 <sup>r</sup>	546	531	501
15 Number for sale at end of period	365	321	283	292	292	289	286	283	281	269	277	275	274
<i>Price of units sold (thousands of dollars)</i>													
16 Median	120.4	122.3	120.0	120.8	120.0	122.6	118.5	122.0	120.0	117.2 <sup>r</sup>	120.0	119.9	106.0
17 Average	148.3	149.0	147.0	141.8	147.3	147.4	141.7	143.0	144.2	144.8 <sup>r</sup>	145.6	143.7	143.2
<b>EXISTING UNITS (one-family)</b>													
18 Number sold	3,346	3,211	3,219	3,190	3,120	3,150	3,230	3,310	3,220	3,490	3,510	3,490	3,460
<i>Price of units sold (thousands of dollars)</i>													
19 Median	92.9	95.2	99.7	102.0	100.3	99.1	97.9	100.3	102.4	102.8	104.0	103.3	102.5
20 Average	118.0	118.3	127.4	130.9	127.8	126.4	124.9	127.3	130.5	128.8	130.2	130.6	130.6
Value of new construction (millions of dollars) <sup>3</sup>													
<b>CONSTRUCTION</b>													
21 Total put in place	443,401 <sup>r</sup>	442,066 <sup>r</sup>	400,955 <sup>r</sup>	404,842 <sup>r</sup>	406,048 <sup>r</sup>	406,114 <sup>r</sup>	401,247 <sup>r</sup>	398,736 <sup>r</sup>	407,121 <sup>r</sup>	411,767 <sup>r</sup>	421,512	422,417	423,203
22 Private	345,327 <sup>r</sup>	334,153 <sup>r</sup>	290,707 <sup>r</sup>	291,757 <sup>r</sup>	293,632 <sup>r</sup>	291,714 <sup>r</sup>	288,345 <sup>r</sup>	287,383 <sup>r</sup>	292,540 <sup>r</sup>	294,758 <sup>r</sup>	301,142	304,137	301,641
23 Residential	196,551	182,856	157,837 <sup>r</sup>	161,478 <sup>r</sup>	164,164 <sup>r</sup>	164,696 <sup>r</sup>	164,491 <sup>r</sup>	164,133 <sup>r</sup>	169,548 <sup>r</sup>	169,772 <sup>r</sup>	172,660	177,453	177,004
24 Nonresidential, total	148,776 <sup>r</sup>	151,297 <sup>r</sup>	132,870 <sup>r</sup>	130,279 <sup>r</sup>	129,468 <sup>r</sup>	127,018 <sup>r</sup>	123,854 <sup>r</sup>	123,250 <sup>r</sup>	122,992 <sup>r</sup>	124,986 <sup>r</sup>	128,482	126,684	124,637
25 Industrial buildings	20,412	23,849	22,281 <sup>r</sup>	21,423 <sup>r</sup>	20,680 <sup>r</sup>	21,119 <sup>r</sup>	21,566 <sup>r</sup>	22,411 <sup>r</sup>	21,258 <sup>r</sup>	21,651 <sup>r</sup>	23,721	21,356	20,839
26 Commercial buildings	65,496	62,866	48,482 <sup>r</sup>	47,171 <sup>r</sup>	46,683 <sup>r</sup>	44,301 <sup>r</sup>	41,612 <sup>r</sup>	40,898 <sup>r</sup>	41,196 <sup>r</sup>	41,591 <sup>r</sup>	42,108	40,755	39,817
27 Other buildings	19,683	21,591	20,797 <sup>r</sup>	20,362 <sup>r</sup>	20,719 <sup>r</sup>	21,162 <sup>r</sup>	20,114 <sup>r</sup>	20,480 <sup>r</sup>	19,751 <sup>r</sup>	20,630 <sup>r</sup>	21,479	21,357	21,913
28 Public utilities and other	43,185 <sup>r</sup>	42,991 <sup>r</sup>	41,310 <sup>r</sup>	41,323 <sup>r</sup>	41,386 <sup>r</sup>	40,436 <sup>r</sup>	40,562 <sup>r</sup>	39,461 <sup>r</sup>	40,787 <sup>r</sup>	41,114 <sup>r</sup>	41,174	43,216	42,068
29 Public	98,071 <sup>r</sup>	107,909 <sup>r</sup>	110,247 <sup>r</sup>	113,085 <sup>r</sup>	112,416 <sup>r</sup>	114,400 <sup>r</sup>	112,901 <sup>r</sup>	111,353 <sup>r</sup>	114,581 <sup>r</sup>	117,009 <sup>r</sup>	120,370	118,280	121,562
30 Military	3,520	2,664 <sup>r</sup>	1,837 <sup>r</sup>	1,650 <sup>r</sup>	2,681 <sup>r</sup>	1,141 <sup>r</sup>	1,790 <sup>r</sup>	2,633 <sup>r</sup>	2,039	2,206	2,548	2,329	2,668
31 Highway	28,837 <sup>r</sup>	31,154 <sup>r</sup>	29,918 <sup>r</sup>	31,284 <sup>r</sup>	29,416 <sup>r</sup>	30,098 <sup>r</sup>	29,594 <sup>r</sup>	29,562 <sup>r</sup>	30,221 <sup>r</sup>	32,744 <sup>r</sup>	30,895	31,689	33,297
32 Conservation and development	5,009 <sup>r</sup>	4,607 <sup>r</sup>	4,958 <sup>r</sup>	4,891 <sup>r</sup>	4,433 <sup>r</sup>	6,068 <sup>r</sup>	6,611 <sup>r</sup>	5,363 <sup>r</sup>	5,480 <sup>r</sup>	5,283 <sup>r</sup>	6,197	5,806	5,170
33 Other	60,705 <sup>r</sup>	69,484 <sup>r</sup>	73,534 <sup>r</sup>	75,260 <sup>r</sup>	75,886 <sup>r</sup>	77,093 <sup>r</sup>	74,906 <sup>r</sup>	73,795 <sup>r</sup>	76,841 <sup>r</sup>	76,776 <sup>r</sup>	80,730	78,456	80,427

1. Not at annual rates.

2. Not seasonally adjusted.

3. Recent data on value of new construction may not be strictly comparable with data for previous periods because of changes by the Bureau of the Census in its estimating techniques. For a description of these changes, see *Construction Reports (C-30-76-5)*, issued by the Bureau in July 1976.

SOURCE: Bureau of the Census estimates for all series except (1) mobile homes, which are private, domestic shipments as reported by the Manufactured Housing Institute and seasonally adjusted by the Census Bureau, and (2) sales and prices of existing units, which are published by the National Association of Realtors. All back and current figures are available from the originating agency. Permit authorizations are those reported to the Census Bureau from 17,000 jurisdictions beginning in 1984.

2.15 CONSUMER AND PRODUCER PRICES

Percentage changes based on seasonally adjusted data except as noted

Item	Change from 12 months earlier		Change from 3 months earlier (annual rate)				Change from 1 month earlier					Index level, June 1992 <sup>1</sup>
	1991 June	1992 June	1991		1992		1992					
			Sept.	Dec.	Mar.	June	Feb. <sup>†</sup>	Mar. <sup>†</sup>	Apr.	May	June	
<b>CONSUMER PRICES<sup>2</sup></b> (1982-84=100)												
1 All items .....	4.7	3.1	3.0	3.2	3.5	2.6	.3	.5	.2	.1	.3	140.2
2 Food .....	3.9	.1	-2.3	2.7	1.5	-1.2	.3	.5	-.1	-.4	.1	137.4
3 Energy items .....	4.0	2.3	1.2	3.6	-6.9	12.5	-.9	.6	.4	.6	2.0	105.9
4 All items less food and energy .....	5.0	3.8	4.6	3.1	4.8	2.8	.4	.5	.3	.2	.2	146.9
5 Commodities .....	4.1	3.0	4.4	.6	5.3	2.1	.6	.5	.2	.4	.0	132.2
6 Services .....	5.3	4.2	4.6	4.3	4.8	2.9	.3	.5	.3	.1	.3	155.3
<b>PRODUCER PRICES</b> (1982=100)												
7 Finished goods .....	3.5	1.5	1.3	1.0	.7	3.3	.2	.1	.2	.4	.2	123.7
8 Consumer foods .....	.9	-1.8	-4.4	-1.0	.7	-1.9	1.0	-.4	-.3	-.4	.2	123.0
9 Consumer energy .....	16.0	3.1	3.7	-.5	-7.0	16.1	.5	.5	.9	.9	2.3	80.8
10 Other consumer goods .....	3.5	3.0	3.6	2.4	3.0	3.0	.0	.1	.4	.7	-.3	137.3
11 Capital equipment .....	3.3	1.9	1.3	1.9	1.9	2.5	.1	-.1	.2	.5	-.1	128.9
<i>Intermediate materials</i>												
12 Excluding foods and feeds .....	1.3	.9	.4	-1.7	.0	5.0	.4	.2	.1	.4	.7	115.5
13 Excluding energy .....	.7	.4	-1.3	.0	1.7	1.3	.2	.2	.0	.1	.2	121.9
<i>Crude materials</i>												
14 Foods .....	-7.1	-1	-6.6	-4.9	12.6	.8	2.0	-.8	-1.4	-.9	.8	107.3
15 Energy .....	11.1	2.7	-.5	5.3	-21.2	34.8	1.5	-2.6	2.7	2.5	2.3	79.2
16 Other .....	-8.0	1.6	-4.9	-5.9	13.6	4.8	1.7	1.7	.2	.9	.2	128.8

1. Not seasonally adjusted.

2. Figures for consumer prices are for all urban consumers and reflect a

rental-equivalence measure of homeownership.  
SOURCE: Bureau of Labor Statistics.

## 2.16 GROSS DOMESTIC PRODUCT AND INCOME

Billions of current dollars, except as noted; quarterly data at seasonally adjusted annual rates

Account	1989	1990	1991	1991				1992
				Q1	Q2	Q3	Q4	
<b>GROSS DOMESTIC PRODUCT</b>								
1 Total .....	5,244.0	5,513.8	5,672.6	5,589.0	5,652.6	5,709.2	5,739.7	5,820.6
<i>By source</i>								
2 Personal consumption expenditures .....	3,517.9	3,742.6	3,889.1	3,827.7	3,868.5	3,916.4	3,943.7	4,020.6
3 Durable goods .....	459.8	465.9	445.2	440.7	440.0	452.9	447.3	465.7
4 Nondurable goods .....	1,146.9	1,217.7	1,251.9	1,246.3	1,252.9	1,257.4	1,251.1	1,272.7
5 Services .....	1,911.2	2,059.0	2,191.9	2,140.7	2,175.6	2,206.1	2,245.2	2,282.1
6 Gross private domestic investment .....	837.6	802.6	726.7	709.3	708.8	740.9	747.9	728.4
7 Fixed investment .....	801.6	802.7	745.2	748.4	745.8	744.5	742.0	750.2
8 Nonresidential .....	570.7	587.0	550.1	560.0	554.6	546.8	539.0	541.7
9 Structures .....	193.1	198.7	174.6	184.0	180.0	169.0	165.2	165.8
10 Producers' durable equipment .....	377.6	388.3	375.5	375.9	374.7	377.8	373.8	375.9
11 Residential structures .....	230.9	215.7	195.1	188.4	191.2	197.7	203.0	208.5
12 Change in business inventories .....	36.0	.0	-18.5	-39.2	-37.1	-3.6	6.0	-21.8
13 Nonfarm .....	35.5	-2.0	-15.0	-35.0	-34.0	-3.2	12.1	-18.9
14 Net exports of goods and services .....	-82.9	-74.4	-30.7	-36.8	-17.2	-37.3	-31.4	-24.2
15 Exports .....	504.9	550.4	591.3	565.9	589.8	597.0	612.5	617.7
16 Imports .....	587.8	624.8	622.0	602.7	607.0	634.3	643.8	641.9
17 Government purchases of goods and services .....	971.4	1,042.9	1,087.5	1,088.8	1,092.5	1,089.1	1,079.5	1,095.9
18 Federal .....	401.4	424.9	445.1	451.5	452.1	444.9	432.0	440.6
19 State and local .....	570.0	618.0	642.4	637.3	640.4	644.2	647.5	655.3
<i>By major type of product</i>								
20 Final sales, total .....	5,208.1	5,513.8	5,691.1	5,628.2	5,689.6	5,712.8	5,733.8	5,842.5
21 Goods .....	2,062.1	2,167.6	2,211.7	2,208.6	2,223.2	2,214.1	2,200.8	2,243.1
22 Durable .....	892.9	934.7	926.5	916.4	939.5	929.4	920.5	936.1
23 Nondurable .....	1,169.2	1,233.0	1,285.2	1,292.1	1,283.7	1,284.7	1,280.3	1,307.1
24 Services .....	2,634.7	2,834.0	3,012.9	2,951.7	2,999.0	3,035.1	3,065.7	3,121.4
25 Structures .....	511.3	512.2	466.5	467.9	467.4	463.5	467.3	478.0
26 Change in business inventories .....	36.0	.0	-18.5	-39.2	-37.1	-3.6	6.0	-21.8
27 Durable goods .....	26.9	-7.0	-25.2	-43.5	-33.5	-9.2	-14.5	-27.0
28 Nondurable goods .....	9.1	7.0	6.7	4.3	-3.6	5.6	20.4	5.2
<b>MEMO</b>								
29 Total GDP in 1987 dollars .....	4,836.9	4,884.9	4,848.8	4,824.0	4,840.7	4,862.7	4,868.0	4,900.9
<b>NATIONAL INCOME</b>								
30 Total .....	4,244.7	4,459.6	4,542.2	4,489.8	4,530.8	4,559.8	4,588.3	4,662.6
31 Compensation of employees .....	3,101.3	3,290.3	3,388.2	3,342.9	3,377.4	3,405.3	3,427.4	3,459.8
32 Wages and salaries .....	2,585.8	2,738.9	2,808.2	2,771.1	2,800.2	2,822.4	2,839.3	2,863.0
33 Government and government enterprises .....	478.6	514.0	540.5	536.0	540.1	541.8	544.2	552.4
34 Other .....	2,107.2	2,224.9	2,267.7	2,235.1	2,260.1	2,280.6	2,295.1	2,310.6
35 Supplement to wages and salaries .....	515.5	551.4	580.0	571.8	577.2	582.9	588.1	596.8
36 Employer contributions for social insurance .....	261.7	277.3	289.4	287.5	288.7	290.2	291.1	295.7
37 Other labor income .....	253.7	274.0	290.6	284.2	288.5	292.8	297.0	301.1
38 Proprietors' income <sup>1</sup> .....	347.0	373.2	379.7	364.2	380.0	382.5	392.0	403.6
39 Business and professional <sup>1</sup> .....	305.5	330.7	344.5	331.4	340.4	350.5	355.9	367.2
40 Farm <sup>1</sup> .....	41.4	42.5	35.1	32.8	39.6	32.0	36.1	36.4
41 Rental income of persons <sup>2</sup> .....	-7.9	-12.9	-12.7	-11.9	-11.7	-14.2	-13.1	-9.3
42 Corporate profits <sup>1</sup> .....	351.7	319.0	306.8	302.1	303.5	306.1	315.6	355.4
43 Profits before tax <sup>3</sup> .....	344.5	332.3	312.4	309.1	306.2	318.2	316.1	348.8
44 Inventory valuation adjustment .....	-17.5	-14.2	3.1	6.7	9.9	-4.8	.7	-4.0
45 Capital consumption adjustment .....	24.7	.8	-8.7	-13.6	-12.6	-7.3	-1.3	10.6
46 Net interest .....	452.6	490.1	480.2	492.6	481.6	480.1	466.5	453.1

1. With inventory valuation and capital consumption adjustments.

2. With capital consumption adjustment.

3. For after-tax profits, dividends, and the like, see table 1.48.

SOURCE: Survey of Current Business (U.S. Department of Commerce).

## 2.17 PERSONAL INCOME AND SAVING

Billions of current dollars, except as noted; quarterly data at seasonally adjusted annual rates

Account	1989	1990	1991	1991				1992
				Q1	Q2	Q3	Q4	Q1 <sup>1</sup>
<b>PERSONAL INCOME AND SAVING</b>								
1 Total personal income .....	4,380.2	4,679.8	4,834.4	4,768.0	4,821.1	4,853.3	4,895.3	4,958.9
2 Wage and salary disbursements .....	2,585.8	2,738.9	2,808.3	2,770.9	2,800.6	2,822.4	2,839.3	2,863.0
3 Commodity-producing industries .....	723.8	745.4	738.7	733.4	735.2	742.3	744.1	738.2
4 Manufacturing .....	542.1	555.8	556.5	549.3	552.3	559.9	564.3	559.4
5 Distributive industries .....	607.5	634.6	641.2	635.1	642.0	644.0	643.9	648.2
6 Service industries .....	775.9	845.0	887.8	866.5	883.0	894.4	907.2	924.3
7 Government and government enterprises .....	478.6	514.0	540.6	535.8	540.5	541.8	544.2	552.4
8 Other labor income .....	253.7	274.0	290.6	284.2	288.5	292.8	297.0	301.1
9 Proprietors' income <sup>1</sup> .....	347.0	373.2	379.7	364.2	380.0	382.5	392.0	403.6
10 Business and professional .....	305.5	330.7	344.5	331.4	340.4	350.5	355.9	367.2
11 Farm <sup>1</sup> .....	41.4	42.5	35.1	32.8	39.6	32.0	36.1	36.4
12 Rental income of persons <sup>2</sup> .....	-7.9	-12.9	-12.7	-11.9	-11.7	-14.2	-13.1	-9.3
13 Dividends .....	119.8	124.8	128.5	128.7	127.4	128.7	129.4	129.4
14 Personal interest income .....	669.0	721.3	718.6	730.1	721.8	716.7	705.7	688.8
15 Transfer payments .....	624.4	684.9	759.5	737.2	751.5	763.7	785.4	827.4
16 Old-age survivors, disability, and health insurance benefits .....	325.1	352.0	380.0	373.1	377.2	381.7	388.1	403.4
17 Less: Personal contributions for social insurance .....	211.7	224.3	238.0	235.4	237.0	239.3	240.4	245.1
18 EQUALS: Personal income .....	4,380.2	4,679.8	4,834.4	4,768.0	4,821.1	4,853.3	4,895.3	4,958.9
19 Less: Personal tax and nontax payments .....	591.7	621.0	616.1	617.1	613.6	615.1	618.4	611.1
20 EQUALS: Disposable personal income .....	3,788.6	4,058.8	4,218.4	4,151.0	4,207.5	4,238.2	4,276.8	4,347.8
21 Less: Personal outlays .....	3,622.4	3,853.1	3,999.1	3,938.4	3,978.7	4,025.7	4,053.5	4,131.2
22 EQUALS: Personal saving .....	166.1	205.8	219.3	212.6	228.8	212.5	223.4	216.5
<b>MEMO</b>								
<i>Per capita (1987 dollars)</i>								
23 Gross domestic product .....	19,550.5	19,540.2	19,189.8	19,166.5	19,187.7	19,220.9	19,184.8	19,265.5
24 Personal consumption expenditures .....	13,027.6	13,050.8	12,897.9	12,877.4	12,892.0	12,930.2	12,891.4	13,016.7
25 Disposable personal income .....	14,030.0	14,154.0	13,990.0	13,965.0	14,022.0	13,992.0	13,981.0	14,076.0
26 Saving rate (percent) .....	4.4	5.1	5.2	5.1	5.4	5.0	5.2	5.0
<b>GROSS SAVING</b>								
27 Gross saving .....	743.4	710.9	715.2	746.9	713.1	697.2	703.8	675.4
28 Gross private saving .....	826.5	850.4	886.8	873.0	892.1	875.5	906.6	920.9
29 Personal saving .....	166.1	205.8	219.3	212.6	228.8	212.5	223.4	216.5
30 Undistributed corporate profits <sup>1</sup> .....	85.8	49.9	44.6	45.0	43.4	39.4	50.6	79.2
31 Corporate inventory valuation adjustment .....	-17.5	-14.2	3.1	6.7	9.9	-4.8	.7	-4.0
<i>Capital consumption allowances</i>								
32 Corporate .....	350.5	365.5	383.6	380.1	383.2	384.6	386.6	384.5
33 Noncorporate .....	224.0	229.3	239.3	235.3	236.8	239.1	246.1	240.7
34 Government surplus, or deficit (-), national income and product accounts .....	-83.0	-139.5	-171.6	-126.1	-179.1	-178.4	-202.9	-245.5
35 Federal .....	-124.2	-165.3	-201.6	-146.4	-206.7	-210.2	-243.1	-284.4
36 State and local .....	41.1	25.7	30.0	20.4	27.6	31.8	40.3	38.9
37 Gross investment .....	740.7	719.0	734.3	764.9	729.6	719.1	723.4	709.7
38 Gross private domestic .....	837.6	802.6	726.7	709.3	708.8	740.9	747.9	728.4
39 Net foreign .....	-96.8	-83.6	7.6	55.7	20.8	-21.8	-24.5	-18.7
40 Statistical discrepancy .....	-2.7	8.1	19.0	18.0	16.5	22.0	19.6	34.2

1. With inventory valuation and capital consumption adjustments.  
2. With capital consumption adjustment.

SOURCE: Survey of Current Business (U.S. Department of Commerce).

## 3.10 U.S. INTERNATIONAL TRANSACTIONS Summary

Millions of dollars; quarterly data seasonally adjusted, except as noted<sup>1</sup>

Item	1989	1990	1991	1991				1992
				Q1	Q2	Q3	Q4	
1 Balance on current account .....	-101,142	-90,428	-3,681	12,193	2,431	-11,087	-7,218	-5,303
2 Merchandise trade balance <sup>2</sup> .....	-115,668	-108,853	-73,436	-18,326	-16,397	-20,174	-18,539	-17,468
3 Merchandise exports .....	361,697	388,705	415,962	100,636	103,324	104,151	107,851	107,825
4 Merchandise imports .....	-477,365	-497,558	-489,398	-118,962	-119,721	-124,325	-126,390	-125,293
5 Military transactions, net .....	-6,837	-7,818	-5,524	-2,564	-1,427	-995	-540	-228
6 Other service transactions, net .....	32,604	39,873	50,821	11,919	12,209	13,018	13,676	14,427
7 Investment income, net .....	14,366	19,287	16,430	6,965	3,931	3,076	2,458	4,710
8 U.S. government grants .....	-10,773	-17,597	24,487	18,181	8,214	-1,986	78	-2,490
9 U.S. government pensions and other transfers .....	-2,517	-2,945	-3,462	-794	-796	-793	-1,080	-856
10 Private remittances and other transfers .....	-12,316	-12,374	-12,996	-3,188	-3,303	-3,233	-3,271	-3,398
11 Change in U.S. government assets other than official reserve assets, net (increase, -) .....	1,271	2,304	3,397	1,073	-420	3,180	-437	-112
12 Change in U.S. official reserve assets (increase, -) .....	-25,293	-2,158	5,763	-353	1,014	3,878	1,226	-1,057
13 Gold .....	0	0	0	0	0	0	0	0
14 Special drawing rights (SDRs) .....	-535	-192	-177	31	-190	6	-23	-172
15 Reserve position in International Monetary Fund .....	471	731	-367	-341	72	-114	17	111
16 Foreign currencies .....	-25,229	-2,697	6,307	-43	1,132	3,986	1,232	-996
17 Change in U.S. private assets abroad (increase, -) .....	-90,923	-56,467	-71,378	-1,360	-7,644	-17,426	-44,947	1,724
18 Bank-reported claims .....	-51,255	7,469	-4,753	17,909	-1,846	2,403	-23,219	21,708
19 Nonbank-reported claims .....	11,398	-2,477	5,526	2,251	2,304	-298	1,269	.....
20 U.S. purchases of foreign securities, net .....	-22,070	-28,765	-45,017	-9,526	-11,783	-12,403	-11,305	-8,679
21 U.S. direct investments abroad, net .....	-28,996	-32,694	-27,134	-11,994	3,681	-7,128	-11,692	-11,305
22 Change in foreign official assets in United States (increase, +) .....	8,489	33,908	18,407	5,650	-4,178	4,115	12,819	20,747
23 U.S. Treasury securities .....	149	29,576	15,815	1,125	-3,553	5,624	12,619	14,631
24 Other U.S. government obligations .....	1,383	667	1,301	-29	-219	474	1,075	540
25 Other U.S. government liabilities .....	146	1,866	1,600	868	421	654	-344	-32
26 Other U.S. liabilities reported by U.S. banks <sup>3</sup> .....	4,976	3,385	-1,668	2,920	-942	-2,732	-914	5,495
27 Other foreign official assets <sup>4</sup> .....	1,835	-1,586	1,359	766	115	95	383	113
28 Change in foreign private assets in United States (increase, +) .....	205,205	65,471	48,574	-13,490	7,137	18,818	36,110	-273
29 U.S. bank-reported liabilities <sup>5</sup> .....	63,382	16,370	-13,678	-18,240	-27,411	8,508	23,465	-4,778
30 U.S. nonbank-reported liabilities .....	5,565	4,906	-405	-1,430	-1,275	1,575	725	.....
31 Foreign private purchases of U.S. Treasury securities, net .....	29,618	-2,534	16,241	2,850	13,289	-1,306	1,408	-649
32 Foreign purchases of other U.S. securities, net .....	38,767	1,592	34,918	4,862	15,212	10,012	4,832	4,459
33 Foreign direct investments in United States, net .....	67,873	45,137	11,498	-1,532	7,322	29	5,680	695
34 Allocation of special drawing rights .....	0	0	0	0	0	0	0	0
35 Discrepancy .....	2,394	47,370	-1,078	-3,713	1,660	-1,478	2,447	-15,726
36 Due to seasonal adjustment .....	.....	.....	.....	4,636	883	-6,137	613	3,967
37 Statistical discrepancy in recorded data before seasonal adjustment .....	2,394	47,370	-1,078	-8,349	777	4,659	1,835	-19,693
MEMO								
Changes in official assets								
38 U.S. official reserve assets (increase, -) .....	-25,293	-2,158	5,763	-353	1,014	3,878	1,226	-1,057
39 Foreign official assets in United States excluding line 25 (increase, +) .....	8,343	32,042	16,807	4,782	-4,599	3,461	13,163	20,779
40 Change in Organization of Petroleum Exporting Countries official assets in United States (part of line 22) .....	10,738	1,707	-5,604	660	-2,699	-4,288	1,023	2,452

1. Seasonal factors not calculated for lines 12-16, 18-20, 22-34, and 38-40.  
2. Data are on an international accounts basis. The data differ from the Census basis data, shown in table 3.11, for reasons of coverage and timing. Military exports are excluded from merchandise trade data and are included in line 6.  
3. Reporting banks include all types of depository institution as well as some brokers and dealers.

4. Associated primarily with military sales contracts and other transactions arranged with or through foreign official agencies.  
5. Consists of investments in U.S. corporate stocks and in debt securities of private corporations and state and local governments.

SOURCE: Survey of Current Business (U.S. Department of Commerce).

3.11 U.S. FOREIGN TRADE<sup>1</sup>

Millions of dollars; monthly data seasonally adjusted

Item	1989	1990	1991	1991		1992				
				Nov.	Dec.	Jan.	Feb.	Mar.	Apr. <sup>r</sup>	May <sup>p</sup>
1 Exports of domestic and foreign merchandise, (F.A.S. value), excluding grant-aid shipments	363,812	393,592	421,730	37,269	36,053	35,467	37,654	37,085	36,406	35,485
2 General imports (customs value), including merchandise for immediate consumption plus entries into bonded warehouses	473,211	495,311	487,129	41,382	41,675	41,266	40,948	42,668 <sup>r</sup>	43,469	42,865
3 Trade balance	-109,399	-101,718	-65,399	-4,113	-5,622	-5,799	-3,294	-5,584	-7,063	-7,380

1. The Census basis data differ from merchandise trade data shown in table 3.10, lines 3-5, U.S. International Transactions Summary, because of coverage and timing. On the *export* side, the largest difference is the exclusion of military sales (which are combined with other military transactions and reported separately in the "service account" in table 3.10, line 6). On the *import* side, this table includes imports of gold, ship purchases, imports of electricity from Canada, and other transactions; military payments are excluded and shown separately in table

3.10, line 6. Since Jan. 1, 1987, Census data have been released forty-five days after the end of the month; the previous month is revised to reflect late documents. Total exports and the trade balance reflect adjustments for undocumented exports to Canada. Components may not sum to totals because of rounding.

SOURCE: FT900, *Summary of U.S. Export and Import Merchandise Trade* (U.S. Department of Commerce, Bureau of the Census).

## 3.12 U.S. RESERVE ASSETS

Millions of dollars, end of period

Type	1988	1989	1990	1991	1992					
				Dec.	Jan.	Feb.	Mar.	Apr.	May	June <sup>p</sup>
1 Total	47,802	74,609	83,316	77,719	75,868	75,088	74,657	74,712	74,587	77,092
2 Gold stock, including Exchange Stabilization Fund <sup>1</sup>	11,057	11,059	11,058	11,057	11,058	11,058	11,057	11,057	11,057	11,059
3 Special drawing rights <sup>3</sup>	9,637	9,951	10,989	11,240	10,980	11,020	10,947	10,930	11,315	11,597
4 Reserve position in International Monetary Fund <sup>2</sup>	9,745	9,048	9,076	9,488	9,113	8,996	8,994	8,968	9,175	9,381
5 Foreign currencies <sup>4</sup>	17,363	44,551	52,193	45,934	44,717	44,014	43,659	43,757	43,040	45,055

1. Gold held "under earmark" at Federal Reserve Banks for foreign and international accounts is not included in the gold stock of the United States; see table 3.13, line 3. Gold stock is valued at \$42.22 per fine troy ounce.

2. Special drawing rights (SDRs) are valued according to a technique adopted by the International Monetary Fund (IMF) in July 1974. Values are based on a weighted average of exchange rates for the currencies of member countries. From July 1974 through December 1980, 16 currencies were used; since January 1981,

5 currencies have been used. U.S. SDR holdings and reserve positions in the IMF also have been valued on this basis since July 1974.

3. Includes allocations of SDRs by the International Monetary Fund on Jan. 1 of the year indicated, as follows: 1970—\$867 million; 1971—\$717 million; 1972—\$710 million; 1979—\$1,139 million; 1980—\$1,152 million; 1981—\$1,093 million; plus net transactions in SDRs.

4. Valued at current market exchange rates.

3.13 FOREIGN OFFICIAL ASSETS HELD AT FEDERAL RESERVE BANKS<sup>1</sup>

Millions of dollars, end of period

Asset	1988	1989	1990	1991	1992					
				Dec.	Jan.	Feb.	Mar.	Apr.	May	June <sup>p</sup>
1 Deposits	347	589	369	968	321	264	262	206	217	219
<i>Held in custody</i>										
2 U.S. Treasury securities <sup>2</sup>	232,547	224,911	278,499	281,107	293,958	297,834	300,277	303,413	307,562	307,337
3 Earmarked gold <sup>3</sup>	13,636	13,456	13,387	13,303	13,303	13,305	13,304	13,304	13,295	13,268

1. Excludes deposits and U.S. Treasury securities held for international and regional organizations.

2. Marketable U.S. Treasury bills, notes, and bonds and nonmarketable U.S.

Treasury securities payable at face value in dollars or foreign currencies.

3. Held for foreign and international accounts and valued at \$42.22 per fine troy ounce; not included in the gold stock of the United States.

3.14 FOREIGN BRANCHES OF U.S. BANKS Balance Sheet Data<sup>1</sup>

Millions of dollars, end of period

Assets	1988	1989	1990	1991		1992				
				Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
All foreign countries										
<b>1 Total, all currencies</b>	<b>505,595</b>	<b>545,366</b>	<b>556,925</b>	<b>550,777</b>	<b>548,901</b>	<b>547,704</b>	<b>550,358</b>	<b>562,142</b>	<b>549,477</b>	<b>568,991</b>
2 Claims on United States	169,111	198,835	188,496	177,828	176,301	180,052	178,026	193,228	177,761	181,911
3 Parent bank	129,856	157,092	148,837	137,165	137,509	142,277	142,019	156,923	143,559	145,331
4 Other banks in United States	14,918	17,042	13,296	13,543	12,884	11,675	10,837	11,612	9,993	11,640
5 Nonbanks	24,337	24,701	26,363	27,120	25,908	26,100	25,170	24,693	24,209	24,940
6 Claims on foreigners	299,728	300,575	312,449	304,212	303,934	297,400	301,900	300,026	302,766	314,374
7 Other branches of parent bank	107,179	113,810	135,003	107,343	111,729	103,456	108,052	112,326	111,369	115,688
8 Banks	96,932	90,703	72,602	84,980	81,970	82,332	83,904	79,311	83,412	85,728
9 Public borrowers	17,163	16,456	17,555	18,940	18,652	18,223	18,421	18,328	18,743	19,194
10 Nonbank foreigners	78,454	79,606	87,289	92,949	91,583	93,389	91,523	90,061	89,242	93,764
11 Other assets	36,756	45,956	55,980	68,737	68,666	70,452	70,432	68,888	68,950	72,706
<b>12 Total payable in U.S. dollars</b>	<b>357,573</b>	<b>382,498</b>	<b>379,479</b>	<b>365,143</b>	<b>363,941</b>	<b>359,487</b>	<b>365,000</b>	<b>380,907</b>	<b>364,367</b>	<b>374,366</b>
13 Claims on United States	163,456	191,184	180,174	171,701	169,662	173,827	172,377	187,538	173,106	176,668
14 Parent bank	126,929	152,294	142,962	133,984	133,476	138,686	138,754	153,653	141,033	142,231
15 Other banks in United States	14,167	16,386	12,513	12,668	12,025	10,924	10,006	10,956	9,255	11,012
16 Nonbanks	22,360	22,504	24,699	25,049	24,161	24,217	23,617	22,929	22,818	23,425
17 Claims on foreigners	177,685	169,690	174,451	165,653	167,010	157,338	163,623	163,877	162,817	166,859
18 Other branches of parent bank	80,736	82,949	95,298	75,986	78,114	70,637	75,087	78,067	75,342	77,165
19 Banks	54,884	48,396	36,440	42,808	41,635	39,964	42,488	39,671	41,100	41,650
20 Public borrowers	12,131	10,961	12,298	13,671	13,685	13,202	13,136	13,217	12,994	12,994
21 Nonbank foreigners	29,934	27,384	30,415	33,188	33,576	33,535	32,912	32,922	33,381	35,050
22 Other assets	16,432	21,624	24,854	27,789	27,269	28,322	29,000	29,492	28,444	30,839
United Kingdom										
<b>23 Total, all currencies</b>	<b>156,835</b>	<b>161,947</b>	<b>184,818</b>	<b>174,648</b>	<b>175,599</b>	<b>174,467</b>	<b>172,479</b>	<b>169,275</b>	<b>170,775</b>	<b>179,939</b>
24 Claims on United States	40,089	39,212	45,560	32,531	35,257	36,620	34,655	37,015	35,451	37,369
25 Parent bank	34,243	35,847	42,413	28,901	31,931	32,765	31,302	34,048	32,379	34,433
26 Other banks in United States	1,123	1,058	792	1,259	1,267	1,392	1,211	1,158	1,228	970
27 Nonbanks	4,723	2,307	2,355	2,371	2,059	2,463	2,142	1,809	1,844	1,966
28 Claims on foreigners	106,388	107,657	115,536	111,323	109,692	108,046	107,645	101,627	104,467	107,795
29 Other branches of parent bank	35,625	37,728	46,367	36,637	35,735	33,357	33,924	33,599	34,061	35,331
30 Banks	36,765	36,159	31,604	36,709	36,394	36,537	37,349	33,499	36,126	37,548
31 Public borrowers	4,019	3,293	3,860	3,512	3,306	3,377	3,144	3,060	3,108	3,165
32 Nonbank foreigners	29,979	30,477	33,705	34,465	34,257	34,775	33,228	31,469	31,172	31,751
33 Other assets	10,358	15,078	23,722	30,794	30,650	29,801	30,179	30,633	30,857	34,775
<b>34 Total payable in U.S. dollars</b>	<b>103,503</b>	<b>103,208</b>	<b>116,762</b>	<b>103,591</b>	<b>105,974</b>	<b>103,833</b>	<b>102,341</b>	<b>102,283</b>	<b>102,285</b>	<b>109,307</b>
35 Claims on United States	38,012	36,404	41,259	30,054	32,418	33,801	31,788	34,464	33,298	35,185
36 Parent bank	33,252	34,329	39,609	27,689	30,370	31,239	29,724	32,645	31,022	33,059
37 Other banks in United States	964	843	334	894	822	901	678	725	853	677
38 Nonbanks	3,796	1,232	1,316	1,471	1,226	1,661	1,386	1,094	1,423	1,449
39 Claims on foreigners	60,472	59,062	63,701	59,200	58,791	55,281	55,985	52,306	54,129	56,615
40 Other branches of parent bank	28,474	29,872	37,142	29,210	28,667	26,827	26,747	25,933	25,922	27,482
41 Banks	18,494	16,579	13,135	15,480	15,219	14,106	15,438	13,154	14,829	15,348
42 Public borrowers	2,840	2,371	3,143	2,848	2,853	2,707	2,657	2,623	2,545	2,463
43 Nonbank foreigners	10,664	10,240	10,281	11,662	12,052	11,641	11,143	10,596	10,833	11,322
44 Other assets	5,019	7,742	11,802	14,337	14,765	14,751	14,568	15,513	14,858	17,507
Bahamas and Cayman Islands										
<b>45 Total, all currencies</b>	<b>170,639</b>	<b>176,006</b>	<b>162,316</b>	<b>170,846</b>	<b>168,326</b>	<b>167,648</b>	<b>168,972</b>	<b>175,687</b>	<b>162,490</b>	<b>166,300</b>
46 Claims on United States	105,320	124,205	112,989	118,164	115,244	116,488	115,400	122,556	111,849	114,990
47 Parent bank	73,409	87,882	77,873	83,348	81,520	84,506	84,499	91,343	82,592	83,398
48 Other banks in United States	13,145	15,071	11,869	11,457	10,907	9,626	9,969	9,809	8,115	9,729
49 Nonbanks	18,766	21,252	23,247	23,359	22,817	22,356	21,932	21,404	21,142	21,863
50 Claims on foreigners	58,393	44,168	41,356	44,177	45,229	42,866	44,033	44,285	41,779	42,633
51 Other branches of parent bank	17,954	11,309	13,416	10,268	11,098	10,549	11,528	11,278	10,156	9,311
52 Banks	28,268	22,611	16,310	19,865	20,174	18,998	19,311	19,645	18,256	19,463
53 Public borrowers	5,830	5,217	5,807	7,363	7,161	6,600	6,545	6,599	6,332	6,459
54 Nonbank foreigners	6,341	5,031	5,823	6,681	6,796	6,719	6,649	6,763	7,035	7,400
55 Other assets	6,926	7,633	7,971	8,505	8,505	8,294	9,539	8,846	8,862	8,677
<b>56 Total payable in U.S. dollars</b>	<b>163,518</b>	<b>170,780</b>	<b>158,390</b>	<b>166,582</b>	<b>163,771</b>	<b>163,078</b>	<b>164,548</b>	<b>171,114</b>	<b>157,815</b>	<b>161,227</b>

1. Since June 1984, reported claims held by foreign branches have been reduced by an increase in the reporting threshold for "shell" branches from \$50

million to \$150 million equivalent in total assets, the threshold now applicable to all reporting branches.





## 3.15 SELECTED U.S. LIABILITIES TO FOREIGN OFFICIAL INSTITUTIONS

Millions of dollars, end of period

Item	1989	1990	1991 <sup>f</sup>		1992				
			Nov.	Dec.	Jan. <sup>f</sup>	Feb. <sup>f</sup>	Mar. <sup>f</sup>	Apr. <sup>f</sup>	May <sup>g</sup>
1 Total <sup>1</sup> .....	312,477	344,529	362,375	360,495	372,277	375,249	381,589	385,595	394,286
<i>By type</i>									
2 Liabilities reported by banks in the United States <sup>2</sup> .....	36,496	39,880	42,935	38,361	41,427	42,507	43,895	44,537	47,108
3 U.S. Treasury bills and certificates <sup>3</sup> .....	76,985	79,424	92,855	92,692	92,711	94,731	102,143	102,968	111,224
U.S. Treasury bonds and notes									
4 Marketable.....	179,269	202,487	201,156	203,677	212,364	212,171	209,035	210,747	207,948
5 Nonmarketable <sup>4</sup> .....	568	4,491	4,827	4,858	4,892	4,922	4,956	4,989	5,021
6 U.S. securities other than U.S. Treasury securities <sup>3</sup> .....	19,159	18,247	20,602	20,907	20,883	20,918	21,560	22,354	22,985
<i>By area</i>									
7 Western Europe <sup>1</sup> .....	132,849	167,191	172,544	168,316	173,122	173,129	178,003	179,199	184,988
8 Canada.....	9,482	8,671	9,578	7,460	7,642	8,251	7,016	7,855	9,347
9 Latin America and Caribbean.....	9,313	21,184	31,491	33,554	34,659	35,658	38,015	39,130	39,651
10 Asia.....	153,338	138,096	137,395	139,463	146,127	147,830	148,688	148,646	149,157
11 Africa.....	1,030	1,434	1,383	2,092	2,409	2,408	2,011	2,392	2,792
12 Other countries <sup>6</sup> .....	6,469	7,955	9,982	9,608	8,316	7,971	7,854	8,371	8,340

1. Includes the Bank for International Settlements.
2. Principally demand deposits, time deposits, bankers acceptances, commercial paper, negotiable time certificates of deposit, and borrowings under repurchase agreements.
3. Includes nonmarketable certificates of indebtedness (including those payable in foreign currencies through 1974) and Treasury bills issued to official institutions of foreign countries.
4. Excludes notes issued to foreign official nonreserve agencies. Includes

bonds and notes payable in foreign currencies; zero coupon bonds are included at current value.

5. Debt securities of U.S. government corporations and federally sponsored agencies, and U.S. corporate stocks and bonds.
6. Includes countries in Oceania and Eastern Europe.

SOURCE: Based on Treasury Department data and on data reported to the Treasury Department by banks (including Federal Reserve Banks) and securities dealers in the United States and on the 1984 benchmark survey of foreign portfolio investment in the United States.

3.16 LIABILITIES TO, AND CLAIMS ON, FOREIGNERS Reported by Banks in the United States Payable in Foreign Currencies<sup>1</sup>

Millions of dollars, end of period

Item	1988	1989	1990	1991 <sup>f</sup>			1992
				June	Sept.	Dec.	Mar. <sup>f</sup>
1 Banks' liabilities.....	74,980	67,835	70,477	59,269	63,130	74,921	67,602
2 Banks' claims.....	68,983	65,127	66,796	60,472	63,479	73,065	60,604
3 Deposits.....	25,100	20,491	29,672	27,720	29,567	26,201	23,985
4 Other claims.....	43,884	44,636	37,124	32,751	33,912	46,864	36,619
5 Claims of banks' domestic customers <sup>2</sup> .....	364	3,507	6,309	1,648	2,348	3,274	2,862

1. Data on claims exclude foreign currencies held by U.S. monetary authorities.

2. Assets owned by customers of the reporting bank located in the United States that represent claims on foreigners held by reporting banks for the accounts of the domestic customers.







### 3.19 BANKS' OWN AND DOMESTIC CUSTOMERS' CLAIMS ON FOREIGNERS Reported by Banks in the United States<sup>1</sup>

Payable in U.S. Dollars

Millions of dollars, end of period

Type of claim	1989	1990	1991 <sup>f</sup>	1991 <sup>f</sup>		1992				
				Nov.	Dec.	Jan. <sup>f</sup>	Feb. <sup>f</sup>	Mar. <sup>f</sup>	Apr. <sup>f</sup>	May <sup>g</sup>
1 Total.....	593,087	579,044	580,345	567,307	...	...	580,345	...	...	...
2 Banks' own claims on foreigners.....	534,492	511,543	514,248	499,931	511,082	514,637	514,248	508,616	509,007	512,911
3 Foreign public borrowers.....	60,511	41,900	37,247	35,680	35,261	36,323	37,247	35,171	38,609	37,043
4 Own foreign offices <sup>h</sup> .....	296,011	304,315	318,952	304,518	313,021	313,783	318,952	307,625	306,286	318,432
5 Unaffiliated foreign banks.....	134,885	117,272	116,449	113,872	119,829	120,218	116,449	121,900	118,985	113,911
6 Deposits.....	78,185	65,253	69,125	68,482	72,534	71,610	69,125	71,884	70,784	66,921
7 Other.....	56,700	52,019	47,324	45,390	47,295	48,608	47,324	50,016	48,201	46,990
8 All other foreigners.....	43,085	48,056	41,600	45,861	42,971	44,313	41,600	43,920	45,127	43,525
9 Claims of banks' domestic customers <sup>3</sup> .....	58,594	67,501	66,097	67,376	...	...	66,097	...	...	...
10 Deposits.....	13,019	14,375	15,240	19,512	...	...	15,240	...	...	...
11 Negotiable and readily transferable instruments <sup>4</sup> .....	30,983	41,333	37,918	35,054	...	...	37,918	...	...	...
12 Outstanding collections and other claims.....	14,592	11,792	12,939	12,810	...	...	12,939	...	...	...
13 MEMO: Customer liability on acceptances.....	12,899	13,628	7,418	8,739	...	...	7,418	...	...	...
14 Dollar deposits in banks abroad, reported by nonbanking business enterprises in the United States <sup>5</sup> .....	45,767	44,574	39,036	38,213	39,822	40,589	39,036	37,575	38,971	n.a.

1. Data for banks' own claims are given on a monthly basis, but the data for claims of banks' own domestic customers are available on a quarterly basis only. Reporting banks include all kinds of depository institutions besides commercial banks, as well as some brokers and dealers.

2. For U.S. banks, includes amounts due from own foreign branches and foreign subsidiaries consolidated in "Consolidated Report of Condition" filed with bank regulatory agencies. For agencies, branches, and majority-owned subsidiaries of foreign banks, consists principally of amounts due from head office or parent foreign bank, and foreign branches, agencies, or wholly owned

subsidiaries of head office or parent foreign bank.

3. Assets owned by customers of the reporting bank located in the United States that represent claims on foreigners held by reporting banks for the account of their domestic customers.

4. Principally negotiable time certificates of deposit and bankers acceptances.

5. Includes demand and time deposits and negotiable and nonnegotiable certificates of deposit denominated in U.S. dollars issued by banks abroad. For description of changes in data reported by nonbanks, see July 1979 *Bulletin*, p. 550.

### 3.20 BANKS' OWN CLAIMS ON UNAFFILIATED FOREIGNERS Reported by Banks in the United States<sup>1</sup>

Payable in U.S. Dollars

Millions of dollars, end of period

Maturity, by borrower and area	1988	1989	1990	1991			1992
				June	Sept.	Dec.	Mar.
1 Total.....	233,184	238,123	206,903	199,216	199,517	195,164	195,079
<i>By borrower</i>							
2 Maturity of one year or less <sup>2</sup> .....	172,634	178,346	165,985	158,660	160,346	159,829	160,694
3 Foreign public borrowers.....	26,562	23,916	19,305	21,794	19,286	17,461	20,841
4 All other foreigners.....	146,071	154,430	146,680	136,866	141,060	142,368	139,853
5 Maturity of more than one year <sup>3</sup> .....	60,550	59,776	40,918	40,555	39,171	35,335	34,385
6 Foreign public borrowers.....	35,291	35,291	22,269	22,417	20,820	17,925	16,189
7 All other foreigners.....	25,259	23,762	18,649	18,138	18,352	17,410	18,196
<i>By area</i>							
8 Maturity of one year or less <sup>2</sup>							
9 Europe.....	55,909	53,913	49,184	49,840	50,368	51,207	51,849
10 Canada.....	6,282	5,910	5,450	5,939	7,309	5,682	6,425
11 Latin America and Caribbean.....	57,991	53,003	49,782	42,670	41,127	47,280	42,973
12 Asia.....	46,224	57,755	53,258	53,993	53,150	49,462	49,961
13 Africa.....	3,337	3,225	3,040	3,008	2,937	2,815	2,535
14 All other <sup>3</sup> .....	2,891	4,541	5,272	3,212	5,455	3,383	6,951
15 Maturity of more than one year <sup>3</sup>							
16 Europe.....	4,666	4,121	3,859	4,128	3,832	3,717	3,876
17 Canada.....	1,922	2,353	3,290	3,390	3,823	3,676	3,546
18 Latin America and Caribbean.....	47,547	45,816	25,774	24,962	23,220	19,232	18,741
19 Asia.....	3,613	4,172	5,165	5,414	5,645	6,095	5,460
20 Africa.....	2,301	2,630	2,374	2,426	2,456	2,393	2,349
21 All other <sup>3</sup> .....	501	684	456	237	195	222	413

1. Reporting banks include all kinds of depository institutions besides commercial banks, as well as some brokers and dealers.

2. Remaining time to maturity.

3. Includes nonmonetary international and regional organizations.

3.21 CLAIMS ON FOREIGN COUNTRIES Held by U.S. Offices and Foreign Branches of U.S.-Chartered Banks<sup>1</sup>

Billions of dollars, end of period

Area or country	1988	1989	1990				1991				1992
			Mar.	June	Sept.	Dec.	Mar.	June	Sept.	Dec.	
1 Total	346.3	338.8	333.9	321.7	331.5	317.8	325.4 <sup>f</sup>	320.8 <sup>f</sup>	335.5 <sup>f</sup>	341.6 <sup>f</sup>	348.1 <sup>f</sup>
2 G-10 countries and Switzerland	152.7	152.9	146.6	139.3	143.6	132.1	129.9	130.1 <sup>f</sup>	134.0	137.3 <sup>f</sup>	130.8 <sup>f</sup>
3 Belgium-Luxembourg	9.0	6.3	6.7	6.2	6.5	5.9	6.2	6.1	5.8	6.0	5.3
4 France	10.5	11.7	10.4	10.2	11.1	10.4	9.7	10.5	11.1	11.0	9.9
5 Germany	10.3	10.5	11.2	11.2	11.1	10.6	8.8	8.3	9.7	8.3 <sup>f</sup>	8.5
6 Italy	6.8	7.4	5.9	5.4	4.4	5.0	4.0	3.6	4.5	5.6	5.4
7 Netherlands	2.7	3.1	3.1	2.7	3.8	3.0	3.3	3.0	3.0	4.7	4.3
8 Sweden	1.8	2.0	2.1	2.3	2.3	2.2	2.0	2.5	2.1	1.9	2.0
9 Switzerland	5.4	7.1	6.2	6.3	5.6	4.4	3.7	3.3	3.9	3.4	3.2
10 United Kingdom	66.2	67.2	64.0	59.9	62.6	60.8	62.2 <sup>f</sup>	59.8	64.9	68.5	65.0 <sup>f</sup>
11 Canada	5.0	5.4	4.8	5.1	5.0	5.9	6.8	8.2	5.9	5.9 <sup>f</sup>	6.6 <sup>f</sup>
12 Japan	34.9	32.2	32.2	30.1	31.3	23.9	23.2	24.6	23.2	22.2	20.7
13 Other developed countries	21.0	20.7	23.0	22.4	23.0	22.6	23.1	21.1	21.7	22.6	21.2
14 Austria	1.5	1.5	1.5	1.5	1.6	1.4	1.4	1.1	1.0	.6	.8
15 Denmark	1.1	1.1	1.2	1.1	1.1	1.1	.9	1.2	.9	.9	.8
16 Finland	1.1	1.0	1.1	.9	.8	.7	1.0	.8	.7	.7	.8
17 Greece	1.8	2.5	2.6	2.7	2.8	2.7	2.5	2.4	2.3	2.6	2.3
18 Norway	1.8	1.4	1.7	1.4	1.6	1.6	1.5	1.5	1.4	1.4	1.5
19 Portugal	.4	.4	.4	.8	.6	.6	.6	.6	.5	.6	.5
20 Spain	6.2	7.1	8.2	7.8	8.4	8.3	9.0	7.0	8.3	8.2	7.6
21 Turkey	1.5	1.2	1.3	1.4	1.6	1.7	1.7	1.9	1.6	1.4	1.2
22 Other Western Europe	1.3	.7	1.0	1.1	.7	.9	.8	.9	1.0	1.6	1.3
23 South Africa	2.4	2.0	2.0	1.9	1.9	1.8	1.8	1.8	1.6	1.9	1.8
24 Australia	1.8	1.6	2.1	1.8	2.0	1.8	1.9	2.0	2.4	2.7	2.3
25 OPEC countries <sup>2</sup>	16.6	17.1	15.5	15.3	14.2	12.8	17.1	14.0	15.6	14.6	16.0
26 Ecuador	1.7	1.3	1.2	1.1	1.1	1.0	.9	.9	.8	.7	.7
27 Venezuela	7.9	7.0	6.1	6.0	6.0	5.0	5.1	5.3	5.6	5.4	5.4
28 Indonesia	1.7	2.0	2.1	2.0	2.3	2.7	2.8	2.6	2.8	2.8	3.3
29 Middle East countries	3.4	5.0	4.3	4.4	3.1	2.5	6.6	3.7	5.0	4.2	5.3
30 African countries	1.9	1.7	1.8	1.8	1.7	1.7	1.6	1.5	1.5	1.5	1.4
31 Non-OPEC developing countries	85.3	77.5	68.8	66.7	67.1	65.4	66.4	65.0	65.0	64.3	70.5
<i>Latin America</i>											
32 Argentina	9.0	6.3	5.6	5.2	5.0	5.0	4.7	4.6	4.5	4.8	5.0
33 Brazil	22.4	19.0	17.5	16.7	15.4	14.4	13.9	11.6	10.5	9.5	10.8
34 Chile	5.6	4.6	4.3	3.7	3.6	3.5	3.6	3.6	3.7	3.6	3.9
35 Colombia	2.1	1.8	1.8	1.7	1.8	1.8	1.7	1.6	1.6	1.7	1.6
36 Mexico	18.8	17.7	12.8	12.6	12.8	13.0	13.7	14.3	16.2	15.5	18.2
37 Peru	.8	.6	.5	.5	.5	.5	.5	.5	.4	.4	.4
38 Other	2.6	2.8	2.8	2.3	2.4	2.3	2.2	2.0	1.9	2.1	2.2
<i>Asia</i>											
<i>China</i>											
39 Mainland	.3	.3	.3	.2	.2	.2	.4	.6	.4	.3	.3
40 Taiwan	3.7	4.5	3.8	3.6	4.0	3.5	3.6	4.1	4.1	4.1	4.7
41 India	2.1	3.1	3.5	3.6	3.6	3.3	3.5	3.0	2.8	3.0	3.6
42 Israel	1.2	.7	.6	.7	.6	.5	.5	.5	.5	.5	.4
43 Korea (South)	6.1	5.9	5.3	5.6	6.2	6.2	6.8	6.9	6.5	6.8	6.9
44 Malaysia	1.6	1.7	1.8	1.8	1.8	1.9	2.0	2.1	2.3	2.3	2.5
45 Philippines	4.5	4.1	3.7	3.9	3.9	3.8	3.7	3.7	3.6	3.7	3.6
46 Thailand	1.1	1.3	1.1	1.3	1.5	1.5	1.6	1.7	1.9	1.7	1.7
47 Other Asia <sup>3</sup>	.9	1.0	1.2	1.1	1.6	1.7	2.1	2.3	2.3	2.4	2.7
<i>Africa</i>											
48 Egypt	.4	.4	.4	.5	.4	.4	.4	.4	.4	.4	.3
49 Morocco	.9	.9	.9	.9	.9	.8	.8	.7	.7	.7	.7
50 Zaire	.0	.0	.0	.0	.0	.0	.0	.0	.0	.0	.0
51 Other Africa <sup>3</sup>	1.1	1.0	.9	.8	.8	1.0	.8	.8	.8	.7	.7
52 Eastern Europe	3.6	3.5	3.3	2.9	2.7	2.3	2.1	2.1	1.8	2.4	2.9
53 U.S.S.R.	.7	.7	.8	.4	.4	.2	.3	.4	.4	.9	1.4
54 Yugoslavia	1.8	1.6	1.4	1.4	1.3	1.2	1.0	1.0	.8	.9	.8
55 Other	1.1	1.3	1.2	1.1	1.1	.9	.8	.7	.7	.7	.6
56 Offshore banking centers	44.2	36.6	43.1	40.3	42.6	42.5	50.1 <sup>f</sup>	48.3 <sup>f</sup>	52.4 <sup>f</sup>	51.9 <sup>f</sup>	58.5 <sup>f</sup>
57 Bahamas	11.0	5.5	9.2	8.5	8.9	2.8	8.4	6.8	6.7	12.0	14.0
58 Bermuda	.9	1.7	1.2	2.5	4.5	4.4	4.4	4.2	7.1	2.2	3.9
59 Cayman Islands and other British West Indies	12.9	9.0	10.9	8.5	9.3	11.5	14.1 <sup>f</sup>	14.9 <sup>f</sup>	13.8 <sup>f</sup>	15.9	17.4 <sup>f</sup>
60 Netherlands Antilles	1.0	2.3	2.6	2.3	2.2	7.9	1.1	1.4	3.5	1.2	1.0
61 Panama <sup>4</sup>	2.5	1.4	1.3	1.4	1.5	1.4	1.5 <sup>f</sup>	1.3	1.3	1.3	1.3
62 Lebanon	.1	.1	.1	.1	.1	.1	.1	.1	.1	.1	.1
63 Hong Kong	9.6	9.7	9.8	10.0	8.7	7.7	11.6	12.4	12.1	12.2	12.2
64 Singapore	6.1	7.0	8.0	7.0	7.5	6.6	8.9	7.2	7.7	7.1	8.5
65 Other <sup>5</sup>	.0	.0	.0	.0	.0	.0	.0	.0	.0	.0	.0
66 Miscellaneous and unallocated <sup>6</sup>	22.6	30.3	33.3	34.5	38.1	39.8	36.5	40.0	44.7	48.3	48.1

1. The banking offices covered by these data are the U.S. offices and foreign branches of U.S.-owned banks and of U.S. subsidiaries of foreign-owned banks. Offices not covered include (1) U.S. agencies and branches of foreign banks, and (2) foreign subsidiaries of U.S. banks. To minimize duplication, the data are adjusted to exclude the claims on foreign branches held by a U.S. office or another foreign branch of the same banking institution. The data in this table combine foreign branch claims in table 3.14 (the sum of lines 7 through 10) with the claims of U.S. offices in table 3.18 (excluding those held by agencies and branches of foreign banks and those constituting claims on own foreign branches).

Since June 1984, reported claims held by foreign branches have been reduced by an increase in the reporting threshold for "shell" branches from \$50 million to

\$150 million equivalent in total assets, the threshold now applicable to all reporting branches.

2. Organization of Petroleum Exporting Countries, shown individually; other members of OPEC (Algeria, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, and United Arab Emirates); and Bahrain and Oman (not formally members of OPEC).

3. Excludes Liberia.

4. Includes Canal Zone beginning December 1979.

5. Foreign branch claims only.

6. Includes New Zealand, Liberia, and international and regional organizations.

3.22 LIABILITIES TO UNAFFILIATED FOREIGNERS Reported by Nonbanking Business Enterprises in the United States<sup>1</sup>

Millions of dollars, end of period

Type and area or country	1988	1989	1990 <sup>f</sup>	1990		1991			
				Dec.	Mar. <sup>f</sup>	June <sup>f</sup>	Sept. <sup>f</sup>	Dec. <sup>f</sup>	Mar. <sup>g</sup>
1 Total .....	32,952	38,764	44,988	44,988 <sup>f</sup>	41,978	40,652	42,148	41,514	43,432
2 Payable in dollars .....	27,335	33,973	39,791	39,791 <sup>f</sup>	37,402	36,182	37,442	36,261	38,139
3 Payable in foreign currencies .....	5,617	4,791	5,197	5,197 <sup>f</sup>	4,576	4,469	4,706	5,253	5,293
<i>By type</i>									
4 Financial liabilities .....	14,507	17,879	20,010	20,010 <sup>f</sup>	18,606	18,260	20,350	20,180	21,600
5 Payable in dollars .....	10,608	14,035	15,984	15,984 <sup>f</sup>	15,266	14,947	16,675	16,187	17,505
6 Payable in foreign currencies .....	3,900	3,844	4,026	4,026 <sup>f</sup>	3,340	3,313	3,675	3,993	4,095
7 Commercial liabilities .....	18,445	20,885	24,977	24,977 <sup>f</sup>	23,372	22,392	21,798	21,334	21,832
8 Trade payables .....	6,505	8,070	10,512	10,512 <sup>f</sup>	8,789	8,576	8,359	8,185	8,703
9 Advance receipts and other liabilities .....	11,940	12,815	14,465	14,465 <sup>f</sup>	14,583	13,815	13,439	13,149	13,129
10 Payable in dollars .....	16,727	19,938	23,807	23,807 <sup>f</sup>	22,135	21,235	20,767	20,074	20,634
11 Payable in foreign currencies .....	1,717	947	1,170	1,170 <sup>f</sup>	1,236	1,157	1,031	1,260	1,198
<i>By area or country</i>									
<i>Financial liabilities</i>									
12 Europe .....	9,962	11,660	10,346	10,346 <sup>f</sup>	9,559	9,634	11,403	10,750	12,000
13 Belgium-Luxembourg .....	289	340	394	394 <sup>f</sup>	335	355	397	187	144
14 France .....	359	258	700	700	632	556	1,747	1,596	2,002
15 Germany .....	699	464	621	621 <sup>f</sup>	561	658	652	658	644
16 Netherlands .....	880	941	1,081	1,081 <sup>f</sup>	1,036	1,026	1,050	1,058	1,026
17 Switzerland .....	1,033	541	516	516 <sup>f</sup>	517	484	468	361	357
18 United Kingdom .....	6,533	8,818	6,395	6,395 <sup>f</sup>	5,810	5,932	6,521	6,260	6,919
19 Canada .....	388	610	229	229	278	293	305	268	289
20 Latin America and Caribbean .....	839	1,357	4,153	4,153 <sup>f</sup>	4,255	3,808	3,883	4,308	4,048
21 Bahamas .....	184	157	371	371	392	375	314	537	396
22 Bermuda .....	0	17	0	0	0	12	0	114	114
23 Brazil .....	0	0	0	0	0	0	6	6	8
24 British West Indies .....	645	724	3,160	3,160 <sup>f</sup>	3,293	2,816	2,961	3,047	2,915
25 Mexico .....	1	6	5	5	6	6	6	8	8
26 Venezuela .....	0	0	4	4	4	4	4	4	4
27 Asia .....	3,312	4,151	4,872	4,872 <sup>f</sup>	4,510	4,515	4,755	4,796	5,168
28 Japan .....	2,563	3,299	3,637	3,637 <sup>f</sup>	3,432	3,339	3,605	3,557	3,906
29 Middle East oil-exporting countries <sup>2</sup> .....	3	2	5	5	1	4	19	13	13
30 Africa .....	2	2	2	2	2	9	3	6	7
31 Oil-exporting countries <sup>3</sup> .....	0	0	0	0	0	7	2	4	6
32 All other <sup>4</sup> .....	4	100	409	409	2	2	1	52	88
<i>Commercial liabilities</i>									
33 Europe .....	7,319	9,071	10,310	10,310	9,772	8,703	8,240	7,879	7,520
34 Belgium-Luxembourg .....	158	175	275	275	261	249	229	247	255
35 France .....	455	877	1,218	1,218	1,215	1,193	1,003	884	668
36 Germany .....	1,699	1,392	1,270	1,270	1,383	1,040	916	945	872
37 Netherlands .....	587	710	844	844	729	744	768	704	558
38 Switzerland .....	417	693	775	775	661	580	492	473	475
39 United Kingdom .....	2,079	2,620	2,792	2,792	2,817	2,336	2,250	2,304	2,464
40 Canada .....	1,217	1,124	1,261	1,261 <sup>f</sup>	1,251	1,208	1,018	992	1,090
41 Latin America and Caribbean .....	1,090	1,224	1,672	1,672 <sup>f</sup>	1,602	1,622	1,518	1,357	1,722
42 Bahamas .....	49	41	12	12	14	5	14	3	21
43 Bermuda .....	286	308	538	538	494	504	450	310	493
44 Brazil .....	95	100	145	145	216	180	211	219	230
45 British West Indies .....	34	27	30	30	35	49	46	107	108
46 Mexico .....	217	323	475	475	343	358	291	303	375
47 Venezuela .....	114	164	130	130	129	119	102	94	171
48 Asia .....	6,915	7,550	9,483	9,483 <sup>f</sup>	8,622	8,827	8,918	9,274	9,837
49 Japan .....	3,094	2,914	3,651	3,651 <sup>f</sup>	3,423	3,411	3,363	3,648	3,463
50 Middle East oil-exporting countries <sup>2,5</sup> .....	1,385	1,632	2,016	2,016	1,566	1,700	1,809	1,497	1,606
51 Africa .....	576	886	844	844 <sup>f</sup>	656	596	836	762	646
52 Oil-exporting countries <sup>3</sup> .....	202	339	422	422	226	226	357	358	253
53 All other <sup>4</sup> .....	1,328	1,030	1,406	1,406	1,469	1,436	1,268	1,070	1,017

1. For a description of the changes in the International Statistics tables, see July 1979 *Bulletin*, p. 550.

2. Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).

3. Comprises Algeria, Gabon, Libya, and Nigeria.

4. Includes nonmonetary international and regional organizations.

5. Revisions include a reclassification of transactions, which also affects the totals for Asia and the grand totals.

3.23 CLAIMS ON UNAFFILIATED FOREIGNERS Reported by Nonbanking Business Enterprises in the United States<sup>1</sup>

Millions of dollars, end of period

Type, and area or country	1988	1989	1990 <sup>2</sup>	1991					
				Dec.	Mar. <sup>3</sup>	June <sup>4</sup>	Sept. <sup>4</sup>	Dec. <sup>4</sup>	Mar. <sup>4</sup>
1 Total .....	33,805	33,173	35,240	35,240 <sup>2</sup>	35,447	37,045	38,126	41,481	40,481
2 Payable in dollars .....	31,425	30,773	32,652	32,652 <sup>2</sup>	33,148	34,958	35,788	39,000	37,906
3 Payable in foreign currencies .....	2,381	2,400	2,589	2,589 <sup>2</sup>	2,299	2,087	2,338	2,481	2,575
<i>By type</i>									
4 Financial claims .....	21,640	19,297	19,841	19,841 <sup>2</sup>	19,694	20,904	22,433	24,614	24,205
5 Deposits .....	15,643	12,353	13,697	13,697 <sup>2</sup>	13,044	12,549	16,167	17,134	16,852
6 Payable in dollars .....	14,544	11,364	12,552	12,552 <sup>2</sup>	12,012	11,758	15,147	16,283	15,670
7 Payable in foreign currencies .....	1,099	989	1,145	1,145 <sup>2</sup>	1,032	790	1,020	851	1,182
8 Other financial claims .....	5,997	6,944	6,144	6,144 <sup>2</sup>	6,650	8,355	6,266	7,480	7,353
9 Payable in dollars .....	5,220	6,190	5,247	5,247 <sup>2</sup>	5,948	7,656	5,568	6,660	6,689
10 Payable in foreign currencies .....	777	754	896	896 <sup>2</sup>	702	700	698	820	664
11 Commercial claims .....	12,166	13,876	15,400	15,400	15,753	16,141	15,693	16,867	16,276
12 Trade receivables .....	11,091	12,253	13,544	13,544 <sup>2</sup>	13,706	13,979	13,270	14,129	13,654
13 Advance payments and other claims .....	1,075	1,624	1,856	1,856 <sup>2</sup>	2,047	2,163	2,423	2,738	2,622
14 Payable in dollars .....	11,660	13,219	14,852	14,852	15,187	15,544	15,073	16,057	15,547
15 Payable in foreign currencies .....	505	657	548	548	566	597	620	810	729
<i>By area or country</i>									
16 Financial claims .....	10,278	8,463	9,601	9,601 <sup>2</sup>	10,640	11,875	13,077	13,429	14,035
17 Europe .....	18	28	76	76	86	74	76	13	13
18 Belgium-Luxembourg .....	203	153	371	371 <sup>2</sup>	208	271	255	312	233
19 France .....	120	152	367	367	312	298	434	342	291
20 Germany .....	348	238	265	265	380	429	420	385	728
21 Netherlands .....	217	153	357	357	422	433	580	591	682
22 Switzerland .....	9,039	7,496	7,921	7,921 <sup>2</sup>	9,016	10,222	10,943	11,150	11,518
23 United Kingdom .....	2,325	1,904	2,934	2,934 <sup>2</sup>	1,889	2,017	2,113	2,560	2,669
24 Canada .....	8,160	8,020	6,201	6,201 <sup>2</sup>	6,266	5,926	6,269	7,652	6,483
25 Latin America and Caribbean .....	1,846	1,890	1,090	1,090 <sup>2</sup>	825	457	652	758	400
26 Bahamas .....	19	7	3	3	6	4	19	8	12
27 Bermuda .....	47	224	68	68	68	127	124	115	109
28 Brazil .....	5,763	5,486	4,635	4,635 <sup>2</sup>	4,937	4,957	5,106	6,380	5,670
29 British West Indies .....	151	94	177	177	179	161	171	179	150
30 Mexico .....	21	20	25	25	28	29	32	40	34
31 Venezuela .....	623	590	860	860	568	747	619	605	661
32 Asia .....	354	213	523	523	246	398	277	343	423
33 Japan .....	5	8	8	8	11	4	3	5	3
34 Middle East oil-exporting countries <sup>2</sup> .....	106	140	37	37	62	64	61	57	60
35 Africa .....	10	12	0	0	3	1	1	1	0
36 Oil-exporting countries <sup>3</sup> .....	148	180	207	207 <sup>2</sup>	269	275	294	311	297
37 All other <sup>4</sup> .....	5,181	6,209	7,038	7,038	7,051	7,456	6,878	7,817	7,517
38 Commercial claims .....	189	242	212	212	226	220	190	192	176
39 Europe .....	672	964	1,240	1,240	1,273	1,402	1,330	1,538	1,545
40 Belgium-Luxembourg .....	669	696	806	806	873	956	856	931	921
41 France .....	212	479	555	555	604	707	641	637	644
42 Germany .....	344	313	301	301	324	296	258	287	308
43 Netherlands .....	1,324	1,575	1,774	1,774	1,638	1,816	1,806	2,072	1,835
44 Switzerland .....	983	1,091	1,073	1,073	1,212	1,240	1,231	1,141	1,137
45 United Kingdom .....	2,241	2,184	2,371	2,371	2,331	2,429	2,489	2,561	2,540
46 Canada .....	36	58	14	14	15	16	8	11	12
47 Latin America and Caribbean .....	230	323	246	246	231	245	255	263	264
48 Bahamas .....	299	297	324	324	326	309	384	397	353
49 Bermuda .....	22	36	40	40	49	43	37	41	43
50 Brazil .....	461	508	661	661	653	710	740	827	885
51 British West Indies .....	227	147	192	192	181	195	196	201	202
52 Mexico .....	2,993	3,570	4,064	4,064	4,292	4,137	4,210	4,468	4,253
53 Asia .....	946	1,199	1,399	1,399	1,757	1,587	1,742	1,788	1,714
54 Japan .....	453	518	460	460	497	500	495	620	631
55 Middle East oil-exporting countries <sup>2</sup> .....	435	429	488	488	394	428	431	417	407
56 Africa .....	122	108	67	67	68	63	80	95	73
57 Oil-exporting countries <sup>3</sup> .....	333	393	366	366	473	452	454	463	422
58 All other <sup>4</sup> .....									

1. For a description of the changes in the International Statistics tables, see July 1979 *Bulletin*, p. 550.

2. Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).

3. Comprises Algeria, Gabon, Libya, and Nigeria.

4. Includes nonmonetary international and regional organizations.



3.24 FOREIGN TRANSACTIONS IN SECURITIES

Millions of dollars

Transaction and area or country	1990	1991 <sup>1</sup>	1992		1991 <sup>1</sup>		1992				
			Jan. - May	Nov.	Dec.	Jan. <sup>2</sup>	Feb. <sup>2</sup>	Mar. <sup>2</sup>	Apr. <sup>2</sup>	May <sup>2</sup>	
U.S. corporate securities											
STOCKS											
1 Foreign purchases	173,293	211,204	99,707	20,589	14,714	23,302	21,429	18,884	17,549	18,543	
2 Foreign sales	188,419	200,116	103,197	19,590	17,440	25,900	21,193	19,457	18,045	18,602	
3 Net purchases, or sales (-)	-15,126	11,088	-3,490	999	-2,726	-2,598	236	-573	-496	-59	
4 Foreign countries	-15,197	10,520	-3,460	962	-2,709	-2,479	237	-595	-529	-94	
5 Europe	-8,479	50	-2,089	-232	-1,888	-1,318	-105	-95	-728	157	
6 France	-1,234	9	-617	-50	-126	-28	-224	-27	-217	-121	
7 Germany	-367	-63	-74	22	45	-160	30	-45	-47	148	
8 Netherlands	-397	-227	-49	-42	-52	44	-114	-17	-38	76	
9 Switzerland	-2,866	-131	492	-507	-10	-286	304	261	91	122	
10 United Kingdom	-2,980	-354	-1,887	259	-1,639	-882	-304	-236	-334	-131	
11 Canada	886	3,845	1,547	694	131	260	235	410	412	230	
12 Latin America and Caribbean	-1,330	2,177	1,150	-198	-282	1,025	359	-322	45	43	
13 Middle East <sup>1</sup>	-2,435	-134	-59	39	-36	-271	101	121	-95	85	
14 Other Asia	-3,477	4,255	-4,208	735	-666	-2,211	-396	-886	-158	-557	
15 Japan	-2,891	1,179	-4,024	158	-429	-2,194	-615	-496	-318	-401	
16 Africa	-63	153	51	14	7	13	15	4	-1	20	
17 Other countries	-298	174	148	-90	25	23	28	173	-4	-72	
18 Nonmonetary international and regional organizations	71	568	-30	37	-17	-119	-1	22	33	35	
BONDS <sup>2</sup>											
19 Foreign purchases	118,764	152,821	86,111	16,020	15,061	16,498	18,045	17,338	16,655	17,575	
20 Foreign sales	102,047	125,398	68,065	13,061	12,347	14,367	14,731	14,321	11,488	13,158	
21 Net purchases, or sales (-)	16,717	27,422	18,046	2,959	2,714	2,131	3,314	3,017	5,167	4,417	
22 Foreign countries	17,187	27,553	17,793	2,858	2,671	2,098	3,308	2,927	4,972	4,488	
23 Europe	10,079	13,116	9,120	1,275	1,054	1,390	2,390	1,201	2,114	2,025	
24 France	373	847	340	109	75	-2	58	-34	363	-45	
25 Germany	-377	1,577	1,452	274	113	594	277	122	392	-67	
26 Netherlands	172	482	-115	91	13	-113	12	-15	-122	123	
27 Switzerland	284	656	-90	-452	162	-67	252	124	-359	-40	
28 United Kingdom	10,383	8,935	6,684	707	95	905	1,801	758	1,609	1,611	
29 Canada	1,906	1,623	-109	52	113	-153	97	-72	87	-68	
30 Latin America and Caribbean	4,291	2,468	4,445	109	625	506	768	1,456	612	1,103	
31 Middle East <sup>1</sup>	76	2,185	662	313	253	-75	-71	257	258	293	
32 Other Asia	1,083	8,224	3,543	1,148	543	339	101	121	1,818	1,164	
33 Japan	727	5,732	831	874	149	257	-121	-316	687	324	
34 Africa	96	52	96	13	11	28	15	28	19	6	
35 Other countries	-344	-116	36	-52	72	63	8	-64	64	-35	
36 Nonmonetary international and regional organizations	-471	-131	253	101	43	33	6	90	195	-71	
Foreign securities											
37 Stocks, net purchases, or sales (-) <sup>3</sup>	-9,205	-31,909	-11,338	-2,033	-1,846	-2,551	-2,303	-2,944	-2,563	-977	
38 Foreign purchases	122,641	120,598	60,815	13,217	11,027	12,509	10,647	12,824	11,040	13,795	
39 Foreign sales	131,846	152,507	72,153	15,250	12,873	15,060	12,950	15,768	13,603	14,772	
40 Bonds, net purchases, or sales (-)	-22,412	-15,377	-5,318	801	-1,595	-1,316	418	-484	-1,259	-2,677	
41 Foreign purchases	314,645	325,133	163,716	30,085	26,296	35,543	33,050	32,287	29,850	32,986	
42 Foreign sales	337,057	340,510	169,034	29,284	27,891	36,859	32,632	32,771	31,109	35,663	
43 Net purchases, or sales (-), of stocks and bonds	-31,617	-47,286	-16,656	-1,232	-3,441	-3,867	-1,885	-3,428	-3,822	-3,654	
44 Foreign countries	-28,943	-47,202	-18,587	-1,825	-3,811	-4,118	-2,050	-3,762	-4,977	-3,680	
45 Europe	-8,443	-34,421	-11,068	-4,896	-4,319	-4,507	-2,267	-730	-3,299	-265	
46 Canada	-7,502	-7,578	-1,768	540	-4	-926	1,304	-653	-829	-664	
47 Latin America and Caribbean	-8,854	811	-2,703	991	-463	-818	708	-479	-837	-1,277	
48 Asia	-3,828	-7,350	-1,921	1,495	316	2,183	-1,513	-1,580	131	-1,142	
49 Africa	-137	-9	-104	-41	159	-5	-10	1	9	-99	
50 Other countries	-180	1,345	-1,023	86	500	-45	-272	-321	-152	-233	
51 Nonmonetary international and regional organizations	-2,673	-84	1,931	593	370	251	165	334	1,155	26	

1. Comprises oil-exporting countries as follows: Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).

2. Includes state and local government securities and securities of U.S. government agencies and corporations. Also includes issues of new debt securi-

ties sold abroad by U.S. corporations organized to finance direct investments abroad.

3. As a result of the merger of a U.S. and U.K. company in July 1989, the former stockholders of the U.S. company received \$3,453 million in shares of the new combined U.K. company. This transaction is not reflected in the data.

## 3.25 MARKETABLE U.S. TREASURY BONDS AND NOTES Foreign Transactions

Millions of dollars

Country or area	1990	1991 <sup>f</sup>	1992			1992				
			Jan.- May	Nov.	Dec.	Jan.	Feb.	Mar.	Apr. <sup>f</sup>	May <sup>p</sup>
Transactions, net purchases or sales (-) during period <sup>1</sup>										
1 Estimated total <sup>2</sup> .....	18,927	18,359	3,568	5,446	4,483	10,621 <sup>f</sup>	3,175	-8,820	6,515	-7,923
2 Foreign countries <sup>2</sup> .....	18,764	18,181	4,563	5,352	3,774	9,864 <sup>f</sup>	3,558	-9,451	7,536	-6,944
3 Europe <sup>2</sup> .....	18,455	8,078	3,544	5,023	2,779	5,324	7,326	-4,903	3,161	-7,364
4 Belgium-Luxembourg .....	10	523	1,095	201	-21	559	296	-91	21	310
5 Germany <sup>2</sup> .....	5,880	-4,725	1,515	707	-139	805	287	-313	410	326
6 Netherlands .....	1,077	-3,735	-3,215	-25	-888	-1,936	-967	245	-219	-338
7 Sweden .....	1,152	-663	456	-74	582	180	300	102	-123	-3
8 Switzerland <sup>2</sup> .....	112	1,007	-1,227	1,105	-778	142	-388	-411	9	-579
9 United Kingdom .....	-1,260	5,656	3,953	212	2,349	2,649	6,234	-1,844	2,781	-5,867
10 Other Western Europe .....	11,463	10,001	951	2,910	1,664	2,925	1,524	-2,601	282	-1,179
11 Eastern Europe .....	13	13	16	-13	10	0	40	10	0	-34
12 Canada .....	-4,627	-2,720	1,793	-441	-1,841	962 <sup>f</sup>	-1,549	-430	183	2,627
13 Latin America and Caribbean .....	14,734	9,056	-2,205	-3,842	1,075	-2,920	-1,191	-554	2,783	-323
14 Venezuela .....	33	10	188	7	122	266	169	73	-124	-196
15 Other Latin America and Caribbean .....	3,943	2,834	243	-525	-1,065	-357	-444	-108	3,627	-2,475
16 Netherlands Antilles .....	10,757	6,213	-2,636	-3,324	2,018	-2,829	-916	-519	-720	2,348
17 Asia .....	-10,952	3,376	2,948	3,709	864	7,675	-430	-3,322	1,365	-2,340
18 Japan .....	-14,785	-4,034	-3,632	503	-1,332	-398	-1,933	-3,044	658	1,085
19 Africa .....	313	689	665	-26	318	207	100	125	193	40
20 All other .....	842	-298	-2,182	929	579	-1,384	-698	-367	-149	416
21 Nonmonetary international and regional organizations .....	163	178	-995	94	709	757	-383	631	-1,021	-979
22 International .....	287	-358	-739	95	786	197	-228	801	-762	-747
23 Latin American regional .....	-2	-72	63	-133	-156	-58	51	0	74	-4
<b>MEMO</b>										
24 Foreign countries <sup>2</sup> .....	18,764	18,181	4,563	5,352	3,774	9,864 <sup>f</sup>	3,558	-9,451	7,536	-6,944
25 Official institutions .....	23,218	1,190	4,271	7,194	2,521	8,687	-193	-3,136	1,712	-2,799
26 Other foreign <sup>2</sup> .....	-4,453	16,990	292	-1,842	1,253	1,177 <sup>f</sup>	3,751	-6,315	5,824	-4,145
<i>Oil-exporting countries</i>										
27 Middle East <sup>3</sup> .....	-387	-6,822	30	96	-163	623	1,679	233	556	-3,061
28 Africa <sup>4</sup> .....	0	239	63	0	219	48	0	0	15	0

1. Estimated official and private transactions in marketable U.S. Treasury securities having an original maturity of more than one year. Data are based on monthly transactions reports. Excludes nonmarketable U.S. Treasury bonds and notes held by official institutions of foreign countries.

2. Includes U.S. Treasury notes, denominated in foreign currencies, publicly issued to private foreign residents.

3. Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).

4. Comprises Algeria, Gabon, Libya, and Nigeria.

3.26 DISCOUNT RATES OF FOREIGN CENTRAL BANKS<sup>1</sup>

Percent per year

Country	Rate on July 31, 1992		Country	Rate on July 31, 1992		Country	Rate on July 31, 1992	
	Percent	Month effective		Percent	Month effective		Percent	Month effective
Austria .....	8.0	Dec. 1991	Germany .....	8.75	July 1992	Norway .....	10.50	July 1990
Belgium .....	8.5	Dec. 1991	Italy .....	13.75	July 1992	Switzerland .....	7.0	Aug. 1991
Canada .....	5.42	July 1992	Japan .....	3.25	July 1992	United Kingdom .....	.....	.....
Denmark .....	9.5	Dec. 1991	Netherlands .....	8.5	Dec. 1991			
France .....	9.6	Dec. 1991						

1. Rates shown are mainly those at which the central bank either discounts or makes advances against eligible commercial paper or government securities for commercial banks or brokers. For countries with more than one rate applicable to such discounts or advances, the rate shown is the one at which it is understood

that the central bank transacts the largest proportion of its credit operations.  
2. Since Feb. 1981, the rate has been that at which the Bank of France discounts Treasury bills for seven to ten days.  
3. Minimum lending rate suspended as of Aug. 20, 1981, or makes advances

3.27 FOREIGN SHORT-TERM INTEREST RATES<sup>1</sup>

Averages of daily figures, percent per year

Type or country	1989	1990	1991	1992						
				Jan.	Feb.	Mar.	Apr.	May	June	July
1 Eurodollars .....	9.16	8.16	5.86	4.06	4.05	4.26	4.05	3.84	3.87	3.40
2 United Kingdom .....	13.87	14.73	11.47	10.60	10.33	10.58	10.56	10.00	9.94	10.10
3 Canada .....	12.20	13.00	9.07	7.23	7.42	7.63	7.10	6.60	6.03	5.58
4 Germany .....	7.04	8.41	9.15	9.45	9.51	9.59	9.63	9.70	9.66	9.69
5 Switzerland .....	6.83	8.71	8.01	7.55	7.28	8.16	8.48	8.77	9.04	8.67
6 Netherlands .....	7.28	8.57	9.19	9.45	9.52	9.52	9.42	9.43	9.45	9.50
7 France .....	9.27	10.20	9.49	9.86	9.93	9.99	9.92	9.83	9.98	10.11
8 Italy .....	12.44	12.11	12.04	12.00	12.17	12.25	12.38	12.39	13.38	15.54
9 Belgium .....	8.65	9.70	9.30	9.41	9.50	9.56	9.50	9.51	9.50	9.54
10 Japan .....	5.39	7.75	7.33	5.18	5.19	4.95	4.72	4.72	4.60	4.32

1. Rates are for three-month interbank loans, with the following exceptions: Canada, finance company paper; Belgium, three-month Treasury bills; and Japan, CD rate.

3.28 FOREIGN EXCHANGE RATES<sup>1</sup>

Currency units per dollar, except as noted

Country/currency unit	1989	1990	1991	1992					
				Feb.	Mar.	Apr.	May	June	July
1 Australia/dollar <sup>2</sup>	79.186	78.069	77.872	75.178	75.865	76.241	75.587	75.561	74.507
2 Austria/schilling	13.236	11.331	11.686	11.391	11.693	11.620	11.422	11.068	10.500
3 Belgium/franc	39.409	33.424	34.195	33.307	34.189	33.927	33.386	32.362	30.717
4 Canada/dollar	1.1842	1.1668	1.1460	1.1825	1.1928	1.1874	1.1991	1.1960	1.1924
5 China, P.R./yuan	3.7673	4.7921	5.3337	5.4776	5.4871	5.5098	5.5182	5.4893	5.4564
6 Denmark/krone	7.3210	6.1899	6.4038	6.2763	6.4462	6.3906	6.2678	6.0573	5.7409
7 Finland/markka	4.2963	3.8300	4.0521	4.4230	4.5325	4.5023	4.4076	4.2846	4.0803
8 France/franc	6.3802	5.4467	5.6468	5.5088	5.6400	5.5773	5.4548	5.2940	5.0321
9 Germany/deutsche mark	1.8808	1.6166	1.6610	1.6186	1.6616	1.6493	1.6225	1.5726	1.4914
10 Greece/drachma	162.60	158.59	182.63	187.13	192.26	192.83	192.09	190.69	182.89
11 Hong Kong/dollar	7.8008	7.7899	7.7712	7.7582	7.7463	7.7404	7.7421	7.7343	7.7341
12 India/rupee	16.213	17.492	22.712	25.992	28.378	28.896	28.542	28.519	28.564
13 Ireland/pound <sup>2</sup>	141.80	165.76	161.39	164.87	160.50	161.65	164.62	169.80	178.76
14 Italy/lira	1,372.28	1,198.27	1,241.28	1,215.92	1,248.28	1,241.55	1,220.95	1,189.52	1,129.83
15 Japan/yen	138.07	145.00	134.59	127.70	132.86	133.54	130.77	126.84	125.88
16 Malaysia/ringgit	2.7079	2.7057	2.7503	2.6012	2.5779	2.5521	2.5223	2.5187	2.4999
17 Netherlands/guilder	2.1219	1.8215	1.8720	1.8218	1.8706	1.8568	1.8268	1.7719	1.6819
18 New Zealand/dollar <sup>2</sup>	59.793	59.619	57.832	54.177	54.790	54.138	53.514	54.201	54.609
19 Norway/krone	6.9131	6.2541	6.4912	6.3472	6.5188	6.4606	6.3311	6.1493	5.8581
20 Portugal/escudo	157.53	142.70	144.77	139.47	143.26	141.09	135.23	130.79	126.24
21 Singapore/dollar	1.9511	1.8134	1.7283	1.6361	1.6601	1.6567	1.6408	1.6240	1.6142
22 South Africa/rand	2.6214	2.5885	2.7633	2.8156	2.8830	2.8783	2.8483	2.8077	2.7577
23 South Korea/won	674.29	710.64	736.73	769.93	775.68	782.55	786.83	793.60	789.93
24 Spain/peseta	118.44	101.96	104.01	101.73	104.88	103.90	101.47	99.02	94.88
25 Sri Lanka/rupee	35.947	40.078	41.200	42.879	42.744	43.231	43.445	43.941	44.014
26 Sweden/krona	6.4559	5.9231	6.0521	5.8764	6.0263	5.9667	5.8462	5.6792	5.4084
27 Switzerland/franc	1.6369	1.3901	1.4356	1.4561	1.5094	1.5194	1.4907	1.4250	1.3347
28 Taiwan/dollar	26.407	26.918	26.759	25.049	25.407	25.308	25.016	24.770	24.783
29 Thailand/baht	25.725	25.609	25.528	25.463	25.637	25.644	25.550	25.400	25.293
30 United Kingdom/pound <sup>2</sup>	163.82	178.41	176.74	177.78	172.38	175.66	180.95	185.51	191.77
MEMO									
31 United States/dollar <sup>3</sup>	98.60	89.09	89.84	88.04	90.44	89.84	88.30	85.91	82.57

1. Averages of certified noon buying rates in New York for cable transfers. Data in this table also appear in the Board's G.5 (405) monthly statistical release. For ordering address, see inside front cover.

2. Value in U.S. cents.

3. Index of weighted-average exchange value of U.S. dollar against the

currencies of ten industrial countries. The weight for each of the ten countries is the 1972-76 average world trade of that country divided by the average world trade of all ten countries combined. Series revised as of August 1978 (see *Federal Reserve Bulletin*, vol. 64, August 1978, p. 700).

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4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, November 4-8, 1991<sup>1</sup>

A. Commercial and Industrial Loans

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity <sup>2</sup>	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>5</sup>
				Days	Weighted average effective <sup>3</sup>				
			Months						
<b>ALL BANKS</b>									
1 Overnight <sup>6</sup>	8,512,037	4,937	*	5.70	.23	6.7	63.4	7.3	Fed funds
2 One month and under (excluding overnight)	5,674,042	721	19	6.48	.18	33.9	84.1	11.6	Other
3 Fixed rate	4,407,110	1,059	19	6.20	.27	29.2	82.0	11.8	Other
4 Floating rate	1,266,933	342	19	7.45	.20	50.4	91.3	11.0	Prime
5 Over one month and under a year	9,933,945	152	147	7.48	.17	51.8	79.5	10.3	Prime
6 Fixed rate	3,934,374	160	110	6.74	.29	36.1	71.2	9.0	Other
7 Floating rate	5,999,571	148	171	7.97	.18	62.1	85.0	11.2	Prime
8 Demand <sup>7</sup>	15,152,616	266	*	7.53	.16	62.5	74.2	8.5	Prime
9 Fixed rate	2,828,925	751	*	6.15	.25	30.1	84.6	25.5	Other
10 Floating rate	12,323,690	232	*	7.84	.15	69.9	71.8	4.6	Prime
11 Total short term	39,272,640	298	65	6.97	.17	43.6	74.7	9.2	Prime
12 Fixed rate (thousands of dollars)	19,521,442	571	32	6.09	.28	21.1	72.5	11.3	Other
13 1-99	382,020	14	135	10.32	.20	74.2	37.5	1.2	Other
14 100-499	632,464	237	103	8.15	.15	74.0	65.7	7.1	Other
15 500-999	372,029	683	52	6.70	.19	39.4	73.0	13.2	Other
16 1,000-4,999	3,600,122	2,234	37	6.32	.09	33.7	81.4	10.2	Other
17 5,000-9,999	3,930,616	6,541	23	6.05	.13	17.4	71.1	9.7	Other
18 10,000 and over	10,604,190	17,848	26	5.73	.12	12.5	71.7	12.8	Fed funds
19 Floating rate (thousands of dollars)	19,751,198	203	141	7.83	.16	65.8	76.8	7.0	Prime
20 1-99	1,890,569	25	171	9.17	.07	79.4	80.2	2.4	Prime
21 100-499	3,446,291	202	152	8.82	.02	79.7	85.3	5.7	Prime
22 500-999	1,747,472	682	165	8.48	.12	66.9	85.9	6.0	Prime
23 1,000-4,999	4,468,412	1,991	136	7.99	.09	61.7	85.6	10.4	Prime
24 5,000-9,999	2,210,022	6,688	109	7.37	.24	58.9	85.5	9.1	Prime
25 10,000 and over	5,988,432	22,510	131	6.71	.55	58.7	58.2	6.2	Fed funds
			Months						
26 Total long term	5,089,014	210	44	8.08	.17	73.7	71.2	4.9	Prime
27 Fixed rate (thousands of dollars)	943,589	90	41	7.82	.28	67.0	71.5	3.0	Other
28 1-99	148,831	16	37	10.37	.18	90.4	27.1	.0	Prime
29 100-499	133,855	185	39	9.66	.24	84.7	29.9	2.9	Other
30 500-999	40,332	730	49	8.62	.25	80.2	61.6	2.9	Other
31 1,000 and over	620,570	4,018	42	6.75	.43	56.7	91.8	3.7	Other
32 Floating rate (thousands of dollars)	4,145,425	300	45	8.14	.19	75.2	71.2	5.3	Prime
33 1-99	244,406	26	38	9.79	.21	85.3	38.1	1.4	Prime
34 100-499	661,433	222	57	8.97	.30	82.5	50.1	5.5	Prime
35 500-999	506,116	694	41	8.34	.12	77.0	58.0	7.9	Prime
36 1,000 and over	2,733,470	3,560	43	7.76	.32	72.3	81.6	5.2	Prime
			Days		Loan rate (percent)				
					Effective <sup>3</sup> Nominal <sup>6</sup>				
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup>	8,280,683	7,151	*	5.63	5.59	5.4	62.5	7.4	7.70
38 One month and under (excluding overnight)	4,837,371	2,573	18	6.09	6.03	28.4	83.2	11.8	7.87
39 Over one month and under a year	5,108,667	735	116	6.05	5.99	33.7	83.0	11.8	7.82
40 Demand	6,823,794	1,949	*	5.95	5.87	44.6	63.7	12.1	7.84
41 Total short term	25,050,516	1,857	38	5.89	5.84	26.3	71.0	10.4	7.79
42 Fixed rate	17,992,687	2,483	27	5.84	5.79	17.3	73.2	11.7	7.77
43 Floating rate	7,057,829	1,131	99	6.03	5.94	49.3	65.5	7.2	7.86
			Months						
44 Total long term	1,880,736	686	47	6.55	6.46	59.1	79.0	4.6	8.03
45 Fixed rate	559,333	434	41	6.31	6.26	54.6	92.2	3.9	8.07
46 Floating rate	1,321,403	911	49	6.66	6.54	61.1	73.4	5.0	8.01

For notes see end of table.

4.23—Continued

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>5</sup>	
				Days	Weighted average effective					Standard error
			Days							
				Effective <sup>3</sup>	Nominal <sup>6</sup>			Prime rate <sup>9</sup>		
<b>LARGE BANKS</b>										
1 Overnight <sup>6</sup>	6,892,355	6,982	*	5.70	.18	5.7	60.9	8.5	Fed funds	
2 One month and under (excluding overnight)	4,341,523	2,818	18	6.31	.19	30.6	83.2	6.3	Other	
3 Fixed rate	3,451,828	4,585	19	6.13	.29	28.2	80.8	6.1	Other	
4 Floating rate	889,695	1,129	17	6.99	.23	39.7	92.7	7.1	Prime	
5 Over one month and under a year	5,298,626	862	133	6.88	.14	47.7	87.4	14.5	Prime	
6 Fixed rate	2,112,606	2,427	108	6.16	.17	33.1	83.8	10.3	Other	
7 Floating rate	3,186,020	604	150	7.35	.18	57.4	89.7	17.3	Prime	
8 Demand <sup>7</sup>	9,878,668	425	*	7.29	.15	63.4	65.7	9.7	Prime	
9 Fixed rate	1,893,860	2,060	*	5.97	.24	23.0	80.8	34.4	Other	
10 Floating rate	7,984,807	358	*	7.61	.15	73.0	62.1	3.8	Prime	
11 Total short term	26,411,172	827	48	6.63	.14	39.8	71.7	9.8	Prime	
12 Fixed rate (thousands of dollars)	14,195,449	4,034	25	5.91	.18	17.5	72.2	11.7	Other	
13 1-99	18,978	25	122	8.82	.27	57.8	51.5	1.7	Prime	
14 100-499	123,469	235	57	7.42	.22	46.8	78.4	4.5	Other	
15 500-999	214,488	687	41	6.58	.16	38.3	78.6	7.8	Other	
16 1,000-4,999	2,353,630	2,273	33	6.33	.11	30.4	83.0	8.5	Other	
17 5,000-9,999	2,671,108	6,579	20	6.05	.13	17.8	71.7	9.4	Other	
18 10,000 and over	8,813,775	18,633	23	5.72	.15	13.0	69.2	13.5	Fed funds	
19 Floating rate (thousands of dollars)	12,215,724	430	116	7.46	.15	65.7	71.1	7.5	Prime	
20 1-99	546,427	28	164	8.85	.08	80.4	72.8	1.8	Prime	
21 100-499	1,229,215	205	148	8.59	.06	75.0	81.0	3.4	Prime	
22 500-999	760,698	679	139	8.26	.13	66.6	83.2	7.8	Prime	
23 1,000-4,999	2,721,302	2,147	127	7.79	.12	61.6	83.6	9.5	Prime	
24 5,000-9,999	1,765,663	6,731	94	7.41	.27	64.6	85.3	10.2	Prime	
25 10,000 and over	5,192,419	23,673	108	6.78	.55	64.3	55.3	7.2	Fed funds	
			Months							
26 Total long term	3,522,402	683	43	7.73	.16	72.2	77.8	5.4	Prime	
27 Fixed rate (thousands of dollars)	492,526	1,181	26	6.53	.30	51.2	94.3	2.1	Other	
28 1-99	6,561	28	42	9.60	.44	84.4	30.9	.0	Other	
29 100-499	21,472	253	52	8.46	.29	77.9	60.9	5.5	Other	
30 500-999	14,163	700	36	8.33	.62	63.1	60.1	8.4	Other	
31 1,000 and over	450,330	5,975	24	6.33	.52	49.1	97.9	1.7	Other	
32 Floating rate (thousands of dollars)	3,029,876	640	46	7.92	.12	75.6	75.1	6.0	Prime	
33 1-99	72,552	34	37	8.78	.09	85.8	44.9	2.1	Prime	
34 100-499	355,865	235	48	8.47	.15	81.1	55.7	9.2	Prime	
35 500-999	325,172	694	46	8.28	.14	79.1	63.6	8.4	Prime	
36 1,000 and over	2,276,286	3,693	46	7.76	.35	73.9	80.7	5.3	Prime	
			Days		Loan rate (percent)					
					Effective <sup>3</sup>				Prime rate <sup>9</sup>	
					Nominal <sup>6</sup>					
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>										
37 Overnight <sup>6</sup>	6,723,748	7,718	*	5.64	5.61	4.1	60.0	8.7	7.69	
38 One month and under (excluding overnight)	3,913,144	4,613	18	6.06	6.01	27.7	82.0	5.3	7.83	
39 Over one month and under a year	3,514,055	3,599	108	5.97	5.93	37.5	87.0	13.6	7.72	
40 Demand <sup>7</sup>	5,050,918	4,145	*	5.88	5.79	50.9	51.5	13.4	7.83	
41 Total short term	19,201,865	4,906	32	5.85	5.80	27.3	67.2	10.1	7.76	
42 Fixed rate	13,636,135	5,581	24	5.82	5.78	15.4	71.3	11.6	7.74	
43 Floating rate	5,565,730	3,784	76	5.92	5.84	56.4	57.2	6.4	7.79	
			Months							
44 Total long term	1,387,559	2,204	45	6.21	6.13	55.1	79.0	5.2	7.77	
45 Fixed rate	407,332	3,804	24	6.01	5.97	49.2	97.3	1.6	7.88	
46 Floating rate	980,227	1,876	54	6.30	6.19	57.5	71.4	6.7	7.73	

For notes see end of table.

4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, November 4-8, 1991<sup>1</sup>—Continued

Commercial and industrial loans—Continued

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>3</sup>
				Days	Standard error				
			Weighted average effective						
<b>OTHER BANKS</b>									
1 Overnight <sup>6</sup> .....	1,619,682	2,198	*	5.67	.31	11.0	74.2	1.9	Fed funds
2 One month and under (excluding overnight).....	1,332,519	211	21	7.03	.21	44.8	86.8	28.9	Prime
3 Fixed rate.....	955,281	280	20	6.44	.32	32.6	86.2	32.3	Foreign
4 Floating rate.....	377,237	129	23	8.54	.16	75.7	88.1	20.2	Prime
5 Over one month and under a year.....	4,635,319	79	162	8.18	.21	56.4	70.6	5.5	Prime
6 Fixed rate.....	1,821,768	77	112	7.41	.34	39.5	56.5	7.6	Other
7 Floating rate.....	2,813,551	80	194	8.67	.21	67.4	79.6	4.2	Prime
8 Demand <sup>7</sup> .....	5,273,948	157	*	7.96	.20	60.8	90.3	6.3	Prime
9 Fixed rate.....	935,065	328	*	6.53	.33	44.6	92.3	7.4	Other
10 Floating rate.....	4,338,883	141	*	8.27	.20	64.3	89.9	6.1	Prime
11 Total short term.....	12,861,468	129	103	7.66	.19	51.3	80.8	7.8	Prime
12 Fixed rate (thousands of dollars).....	5,325,993	174	51	6.56	.30	30.5	73.5	10.2	Other
13 1-99.....	363,042	13	135	10.40	.20	75.0	36.8	1.2	Other
14 100-499.....	508,996	238	113	8.33	.20	80.5	62.7	7.7	Other
15 500-999.....	157,541	677	69	6.87	.62	40.9	65.3	20.5	Other
16 1,000-4,999.....	1,246,492	2,164	47	6.31	.10	39.9	78.6	13.4	Fed funds
17 5,000-9,999.....	1,259,509	6,461	27	6.04	.25	16.4	69.9	10.3	Foreign
18 10,000 and over.....	1,790,415	14,781	39	5.78	.12	9.8	83.7	9.4	Foreign
19 Floating rate (thousands of dollars).....	7,535,475	109	174	8.43	.19	66.0	86.0	6.2	Prime
20 1-99.....	1,344,142	24	172	9.30	.09	79.0	83.2	2.7	Prime
21 100-499.....	2,217,076	200	153	8.95	.06	82.2	87.7	7.0	Prime
22 500-999.....	986,774	684	179	8.65	.15	67.1	88.0	4.6	Prime
23 1,000-4,999.....	1,747,111	1,789	156	8.29	.16	61.9	88.7	11.9	Prime
24 5,000-9,999.....	444,359	6,521	201	7.20	.45	36.5	86.3	5.1	Prime
25 10,000 and over.....	796,013	17,047	285	6.28	.78	22.8	77.2	.0	Fed funds
			Months						
26 Total long term.....	1,566,612	82	47	8.88	.18	77.1	56.5	3.7	Prime
27 Fixed rate (thousands of dollars).....	451,063	45	58	9.22	.30	84.2	46.7	3.9	Other
28 1-99.....	142,270	15	36	10.41	.19	90.7	27.0	.0	Prime
29 100-499.....	112,383	176	37	9.88	.24	85.9	24.0	2.4	Prime
30 500-999.....	26,169	747	55	8.78	.35	89.4	62.4	.0	Other
31 1,000 and over.....	170,240	2,153	91	7.87	.49	76.8	75.7	8.9	Other
32 Floating rate (thousands of dollars).....	1,115,548	123	42	8.74	.21	74.3	60.4	3.6	Prime
33 1-99.....	171,854	24	39	10.21	.13	85.0	35.2	1.1	Prime
34 100-499.....	305,568	208	68	9.56	.29	84.0	43.7	1.2	Prime
35 500-999.....	180,943	694	32	8.46	.19	73.4	48.0	6.9	Prime
36 1,000 and over.....	457,183	3,020	29	7.76	.41	64.1	86.1	4.7	Prime
			Days	Loan rate (percent)					
				Effective <sup>3</sup>	Nominal <sup>8</sup>				Prime rate <sup>9</sup>
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup> .....	1,556,935	5,427	*	5.57	5.51	11.3	73.3	1.9	7.78
38 One month and under (excluding overnight).....	924,228	896	20	6.21	6.12	31.6	88.5	39.5	8.00
39 Over one month and under a year.....	1,594,612	267	133	6.21	6.14	25.2	74.2	7.8	8.03
40 Demand <sup>7</sup> .....	1,772,876	777	*	6.17	6.10	26.8	98.3	8.4	7.86
41 Total short term.....	5,848,651	611	57	6.03	5.96	23.0	83.5	11.4	7.91
42 Fixed rate.....	4,356,552	907	36	5.90	5.84	23.1	79.1	12.0	7.84
43 Floating rate.....	1,492,099	313	189	6.41	6.31	22.6	96.4	9.9	8.11
			Months						
44 Total long term.....	493,177	234	53	7.51	7.40	70.7	79.1	3.1	8.74
45 Fixed rate.....	152,001	128	88	7.10	7.03	69.1	78.6	9.9	8.56
46 Floating rate.....	341,175	368	37	7.69	7.56	71.4	79.4	.0	8.83

For notes see following page.



## NOTES TO TABLE 4.23

1. As of Sept. 30, 1990, assets of most of the large banks were at least \$7.0 billion. For all insured banks, total assets averaged \$275 million.
2. Average maturities are weighted by loan size and exclude demand loans.
3. Effective (compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
4. The chances are about two out of three that the average rate shown would differ by less than this amount from the average rate that would be found by a complete survey of lending at all banks.
5. The most common base rate is that used to price the largest dollar volume of loans. Base pricing rates include the prime rate (sometimes referred to as a bank's "basic" or "reference" rate); the federal funds rate; domestic money market rates other than the federal funds rate; foreign money market rates; and other base rates not included in the foregoing classifications.

6. Overnight loans mature on the following business day.
  7. Demand loans have no stated date of maturity.
  8. Nominal (not compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
  9. The prime rate reported by each bank is weighted by the volume of loans extended and then averaged.
  10. The proportion of loans made at rates below the prime may vary substantially from the proportion of such loans outstanding in banks' portfolios.
- NOTE. Results of the surveys for November 1991 and February 1992 are being republished because of revisions. The survey results for May 1992 have been revised and differ from those published in the E. 2 (III) quarterly statistical release dated June 12.

4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, February 3-7, 1992<sup>1</sup>

Commercial and industrial loans

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity <sup>2</sup>	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>5</sup>
				Days	Weighted average effective <sup>3</sup>				
			Months						
<b>ALL BANKS</b>									
1 Overnight <sup>6</sup> .....	8,852,551	5,600	*	4.73	.24	5.9	63.0	1.2	Other
2 One month and under (excluding overnight).....	6,860,670	873	20	5.48	.18	32.3	83.5	11.3	Other
3 Fixed rate.....	5,273,654	1,337	20	5.21	.25	26.5	81.0	8.7	Other
4 Floating rate.....	1,587,016	405	22	6.40	.24	51.5	91.7	19.9	Prime
5 Over one month and under a year.....	9,259,577	147	155	6.51	.17	59.9	82.6	11.7	Prime
6 Fixed rate.....	3,454,955	148	141	5.92	.28	52.5	70.1	16.2	Domestic
7 Floating rate.....	5,804,623	147	163	6.86	.17	64.3	90.0	9.0	Prime
8 Demand <sup>7</sup> .....	17,092,623	308	*	6.10	.16	56.7	66.0	13.5	Prime
9 Fixed rate.....	4,417,607	781	*	5.50	.26	41.6	82.5	32.8	Other
10 Floating rate.....	12,675,016	254	*	6.31	.16	61.9	60.3	6.8	Prime
11 Total short term.....	42,065,420	329	63	5.80	.16	42.7	71.9	10.2	Prime
12 Fixed rate (thousands of dollars).....	21,998,765	638	34	5.18	.26	25.3	72.3	11.7	Other
13 1-99.....	447,808	16	146	9.09	.25	76.1	35.5	.3	Other
14 100-499.....	447,427	198	107	7.42	.20	72.5	57.4	11.1	Prime
15 500-999.....	428,562	662	66	6.32	.39	50.2	75.4	17.3	Prime
16 1,000-4,999.....	3,347,431	2,316	37	5.39	.05	29.1	83.3	9.4	Other
17 5,000-9,999.....	3,735,157	6,731	41	5.03	.10	21.7	72.8	7.1	Other
18 10,000 and over.....	13,592,380	18,904	25	4.94	.16	21.4	71.1	13.7	Other
19 Floating rate (thousands of dollars).....	20,066,655	215	133	6.47	.17	61.8	71.4	8.5	Prime
20 1-99.....	1,873,627	26	154	8.10	.06	82.5	84.0	2.4	Prime
21 100-499.....	3,278,036	201	149	7.58	.10	77.8	89.0	6.1	Prime
22 500-999.....	1,842,735	649	122	7.26	.12	70.0	86.1	11.6	Prime
23 1,000-4,999.....	3,981,468	1,912	135	6.94	.11	65.4	86.0	15.0	Prime
24 5,000-9,999.....	2,116,783	6,727	114	6.24	.19	51.7	79.0	15.9	Prime
25 10,000 and over.....	6,973,986	24,941	123	5.12	.24	47.6	45.2	4.4	Fed funds
			Months						
26 Total long term.....	5,793,480	233	42	6.74	.18	57.5	76.6	12.9	Prime
27 Fixed rate (thousands of dollars).....	1,921,688	162	43	6.33	.33	53.3	80.7	21.3	Other
28 1-99.....	224,393	21	36	9.53	.12	94.9	13.9	1.6	Other
29 100-499.....	172,766	210	42	8.82	.26	91.6	60.9	10.3	Prime
30 500-999.....	58,944	692	41	6.68	.29	56.0	64.4	6.5	Prime
31 1,000 and over.....	1,465,585	6,640	44	5.53	.28	42.3	94.0	26.2	Domestic
32 Floating rate (thousands of dollars).....	3,871,792	298	41	6.95	.16	59.6	74.5	8.8	Prime
33 1-99.....	237,723	26	45	8.43	.14	85.5	44.5	3.4	Prime
34 100-499.....	631,358	220	44	7.74	.12	79.6	69.8	8.5	Prime
35 500-999.....	345,444	680	38	7.22	.03	63.8	80.6	17.1	Prime
36 1,000 and over.....	2,657,267	4,753	41	6.59	.22	51.9	77.5	8.3	Prime
			Days	Loan rate (percent)					Prime rate <sup>9</sup>
				Effective <sup>3</sup>	Nominal <sup>6</sup>				
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup> .....	8,825,419	8,116	*	4.72	4.69	5.9	62.9	1.2	6.50
38 One month and under (excluding overnight).....	5,776,881	4,085	19	5.06	5.04	23.3	83.4	9.3	6.51
39 Over one month and under a year.....	4,367,112	642	153	5.07	5.02	39.9	85.9	17.4	6.39
40 Demand <sup>7</sup> .....	8,667,206	2,375	*	4.76	4.71	39.4	50.4	11.9	6.55
41 Total short term.....	27,636,617	2,133	42	4.86	4.82	25.4	66.9	8.8	6.53
42 Fixed rate.....	19,502,696	2,942	29	4.86	4.82	18.4	71.9	10.0	6.51
43 Floating rate.....	8,133,922	1,285	117	4.87	4.81	42.2	54.8	5.8	6.58
			Months						
44 Total long term.....	2,237,453	727	41	5.21	5.16	50.1	90.2	21.1	6.66
45 Fixed rate.....	1,261,121	865	39	5.25	5.19	40.4	96.6	30.1	6.66
46 Floating rate.....	976,333	603	43	5.16	5.12	62.7	81.9	9.4	6.66

For notes see end of table.

4.23—Continued

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>5</sup>
				Days	Weighted average effective				
			Days	Effective <sup>3</sup>	Nominal <sup>8</sup>				
<b>LARGE BANKS</b>									
1 Overnight <sup>6</sup>	7,313,490	8,444	*	4.72	.11	3.8	57.4	1.4	Other
2 One month and under (excluding overnight)	5,603,683	3,567	19	5.25	.17	26.6	82.7	7.7	Other
3 Fixed rate	4,623,736	5,404	19	5.15	.19	23.3	80.3	6.7	Other
4 Floating rate	979,948	1,370	20	5.71	.24	42.0	94.3	12.5	Prime
5 Over one month and under a year	4,778,871	859	154	5.77	.14	52.8	86.5	17.1	Prime
6 Fixed rate	2,294,739	2,147	150	5.28	.22	48.5	79.7	19.5	Domestic
7 Floating rate	2,484,132	553	157	6.22	.13	56.7	92.9	14.9	Prime
8 Demand <sup>7</sup>	11,587,794	688	*	5.79	.12	54.1	56.8	14.6	Prime
9 Fixed rate	3,408,457	1,804	*	5.53	.18	44.9	78.9	40.6	Domestic
10 Floating rate	8,179,337	547	*	5.89	.14	58.0	47.6	3.8	Prime
11 Total short term	29,283,838	1,179	48	5.41	.13	36.1	66.8	10.4	Other
12 Fixed rate (thousands of dollars)	17,640,422	3,769	31	5.06	.18	22.7	70.4	12.7	Other
13 1-99	43,853	28	123	8.00	.08	76.7	64.5	1.6	Prime
14 100-499	154,698	233	72	6.63	.22	60.2	81.0	7.0	Prime
15 500-999	234,061	673	54	5.68	.09	38.4	85.0	8.6	Other
16 1,000-4,999	2,533,449	2,321	34	5.38	.06	28.0	80.6	9.8	Other
17 5,000-9,999	2,724,722	6,714	46	4.99	.12	20.0	66.1	7.7	Other
18 10,000 and over	11,949,640	19,512	26	4.97	.17	21.2	68.9	14.7	Other
19 Floating rate (thousands of dollars)	11,643,417	577	118	5.95	.15	56.4	61.2	6.9	Prime
20 1-99	379,676	30	149	7.72	.07	79.8	85.2	1.6	Prime
21 100-499	1,066,362	210	144	7.31	.09	71.2	89.6	5.6	Prime
22 500-999	678,627	664	131	7.10	.12	61.8	90.0	9.6	Prime
23 1,000-4,999	2,133,926	2,062	133	6.77	.18	60.4	88.5	13.2	Prime
24 5,000-9,999	1,598,747	6,802	105	6.23	.21	45.5	82.0	11.5	Prime
25 10,000 and over	5,786,078	28,207	105	5.06	.23	53.0	35.1	3.6	Fed funds
			Months						
26 Total long term	3,982,697	1,162	42	6.30	.15	48.9	85.0	16.0	Prime
27 Fixed rate (thousands of dollars)	1,281,753	1,740	44	5.48	.29	46.2	97.7	30.0	Domestic
28 1-99	9,137	24	37	8.74	.26	90.4	36.6	2.4	Other
29 100-499	30,403	244	48	7.28	.27	69.8	74.5	7.2	Other
30 500-999	47,005	707	44	6.55	.43	51.2	74.6	8.1	Other
31 1,000 and over	1,195,208	7,179	44	5.37	.34	45.0	99.6	31.6	Domestic
32 Floating rate (thousands of dollars)	2,700,944	1,004	40	6.69	.12	50.2	79.0	9.3	Prime
33 1-99	33,599	37	34	7.76	.06	75.7	70.7	8.6	Prime
34 100-499	241,735	229	37	7.46	.09	72.9	82.9	12.7	Prime
35 500-999	209,906	695	35	7.20	.08	59.6	86.0	18.6	Prime
36 1,000 and over	2,215,704	5,303	41	6.54	.24	46.4	78.0	8.1	Prime
			Days		Loan rate (percent)				
					Effective <sup>3</sup>		Nominal <sup>8</sup>		Prime rate <sup>9</sup>
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup>	7,293,607	8,629	*	4.71	4.69	3.8	57.4	1.4	6.50
38 One month and under (excluding overnight)	5,137,714	5,948	19	5.08	5.05	22.1	82.2	7.1	6.50
39 Over one month and under a year	3,196,368	4,253	149	4.97	4.92	43.0	86.3	21.2	6.50
40 Demand <sup>7</sup>	6,880,124	5,723	*	4.70	4.65	44.5	38.1	12.9	6.51
41 Total short term	22,507,814	6,145	37	4.83	4.80	26.0	61.2	9.0	6.50
42 Fixed rate	16,121,155	6,421	29	4.86	4.83	17.6	68.4	10.5	6.50
43 Floating rate	6,386,659	5,543	95	4.76	4.71	47.0	43.2	5.3	6.50
			Months						
44 Total long term	1,843,965	4,255	42	5.02	4.96	49.3	94.5	24.7	6.51
45 Fixed rate	1,057,743	4,635	38	5.09	5.02	40.5	99.5	35.3	6.51
46 Floating rate	786,222	3,832	46	4.93	4.88	61.2	87.7	10.3	6.52

For notes see end of table.

4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, February 3-7, 1992<sup>1</sup>—Continued

Commercial and industrial loans—Continued

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>5</sup>
				Days	Weighted average effective				
			Months						
<b>OTHER BANKS</b>									
1 Overnight <sup>6</sup> .....	1,539,061	2,153	*	4.77	.41	15.8	89.3	.0	Foreign
2 One month and under (excluding overnight).....	1,256,987	200	24	6.52	.23	57.5	87.0	27.1	Prime
3 Fixed rate.....	649,918	210	24	5.59	.34	48.7	86.5	22.6	Foreign
4 Floating rate.....	607,069	190	24	7.52	.28	66.9	87.5	32.0	Prime
5 Over one month and under a year.....	4,480,706	78	156	7.31	.19	67.5	78.4	5.9	Prime
6 Fixed rate.....	1,160,215	52	124	7.20	.31	60.2	51.2	9.5	Prime
7 Floating rate.....	3,320,490	95	168	7.34	.18	70.1	87.9	4.6	Prime
8 Demand <sup>7</sup> .....	5,504,829	142	*	6.75	.22	62.0	85.5	11.2	Prime
9 Fixed rate.....	1,009,149	268	*	5.39	.41	30.6	94.8	6.8	Foreign
10 Floating rate.....	4,495,679	129	*	7.06	.17	69.1	83.5	12.2	Prime
11 Total short term.....	12,781,582	124	101	6.69	.18	57.9	83.6	9.6	Prime
12 Fixed rate (thousands of dollars).....	4,358,343	146	48	5.68	.30	35.9	80.0	7.5	Foreign
13 1-99.....	403,956	15	147	9.21	.28	76.0	32.4	.2	Other
14 100-499.....	292,729	183	117	7.84	.26	79.0	44.9	13.3	Prime
15 500-999.....	194,501	650	78	7.10	.66	64.4	63.8	27.8	Prime
16 1,000-4,999.....	813,983	2,301	44	5.39	.08	32.6	91.9	8.0	Foreign
17 5,000-9,999.....	1,010,434	6,780	28	5.16	.14	26.3	90.9	5.5	Foreign
18 10,000 and over.....	1,642,740	15,407	18	4.73	.14	22.7	87.4	6.8	Foreign
19 Floating rate (thousands of dollars).....	8,423,239	115	146	7.21	.17	69.3	85.5	10.7	Prime
20 1-99.....	1,493,951	25	154	8.20	.07	83.1	83.7	2.7	Prime
21 100-499.....	2,211,694	197	151	7.71	.12	80.9	88.7	6.4	Prime
22 500-999.....	1,164,109	641	119	7.34	.17	74.8	83.9	12.8	Prime
23 1,000-4,999.....	1,847,541	1,764	137	7.13	.15	71.2	83.1	17.1	Prime
24 5,000-9,999.....	518,036	6,505	141	6.25	.36	70.7	69.9	29.4	Prime
25 10,000 and over.....	1,187,908	15,946	168	5.41	.44	21.4	94.0	8.4	Fed funds
			Months						
26 Total long term.....	1,810,783	84	42	7.71	.17	76.4	58.1	6.2	Prime
27 Fixed rate (thousands of dollars).....	639,936	57	40	8.04	.31	67.5	46.8	3.8	Other
28 1-99.....	215,256	21	36	9.56	.15	95.1	13.0	1.6	Other
29 100-499.....	142,363	203	41	9.15	.34	96.2	58.0	11.0	Prime
30 500-999.....	11,940	637	30	7.21	.34	74.8	24.2	.0	Other
31 1,000 and over.....	270,377	4,984	43	6.28	.56	30.0	68.9	2.0	Other
32 Floating rate (thousands of dollars).....	1,170,847	114	43	7.54	.15	81.3	64.3	7.5	Prime
33 1-99.....	204,124	25	46	8.54	.13	87.1	40.2	2.6	Prime
34 100-499.....	389,623	215	48	7.91	.20	83.8	61.7	5.9	Prime
35 500-999.....	135,538	659	43	7.23	.15	70.3	72.4	14.7	Prime
36 1,000 and over.....	441,563	3,127	37	6.83	.20	79.6	75.3	9.1	Prime
			Days	Loan rate (percent)					Prime rate <sup>9</sup>
				Effective <sup>3</sup>	Nominal <sup>4</sup>				
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup> .....	1,531,811	6,327	*	4.75	4.69	15.8	89.6	.0	6.50
38 One month and under (excluding overnight).....	639,167	1,161	24	4.95	4.90	33.5	93.0	27.0	6.57
39 Over one month and under a year.....	1,170,744	193	163	5.36	5.29	31.5	84.9	7.3	6.82
40 Demand <sup>7</sup> .....	1,787,082	730	*	4.99	4.93	19.9	97.8	7.9	6.69
41 Total short term.....	5,128,803	552	62	5.00	4.94	23.0	91.8	7.8	6.65
42 Fixed rate.....	3,381,541	821	27	4.86	4.80	22.2	88.9	7.9	6.55
43 Floating rate.....	1,747,262	338	167	5.27	5.19	24.6	97.4	7.6	6.85
			Months						
44 Total long term.....	393,488	149	38	6.09	6.06	54.1	70.3	4.1	7.35
45 Fixed rate.....	203,378	165	41	6.07	6.05	40.0	81.8	2.7	7.46
46 Floating rate.....	190,111	134	34	6.12	6.08	69.2	58.1	5.7	7.24

For notes see following page.

## NOTES TO TABLE 4.23

1. As of Sept. 30, 1990, assets of most of the large banks were at least \$7.0 billion. For all insured banks, total assets averaged \$275 million.
2. Average maturities are weighted by loan size and exclude demand loans.
3. Effective (compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
4. The chances are about two out of three that the average rate shown would differ by less than this amount from the average rate that would be found by a complete survey of lending at all banks.
5. The most common base rate is that used to price the largest dollar volume of loans. Base pricing rates include the prime rate (sometimes referred to as a bank's "basic" or "reference" rate); the federal funds rate; domestic money market rates other than the federal funds rate; foreign money market rates; and other base rates not included in the foregoing classifications.

6. Overnight loans mature on the following business day.
  7. Demand loans have no stated date of maturity.
  8. Nominal (not compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
  9. The prime rate reported by each bank is weighted by the volume of loans extended and then averaged.
  10. The proportion of loans made at rates below the prime may vary substantially from the proportion of such loans outstanding in banks' portfolios.
- NOTE. Results of the surveys for November 1991 and February 1992 are being republished because of revisions. The survey results for May 1992 have been revised and differ from those published in the E. 2 (III) quarterly statistical release dated June 12.

4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, May 4-8, 1992<sup>1</sup>

Commercial and industrial loans

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity <sup>2</sup>	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>3</sup>
				Days	Standard error <sup>4</sup>				
<b>ALL BANKS</b>									
1 Overnight <sup>6</sup>	9,801,367	6,506	*	4.48	.27	8.8	60.9	8.9	Other
2 One month and under (excluding overnight)	5,927,806	620	14	5.18	.20	23.3	82.6	9.0	Other
3 Fixed rate	4,382,878	1,032	13	4.70	.31	13.7	81.0	10.4	Other
4 Floating rate	1,544,927	290	17	6.53	.23	50.6	87.1	5.0	Prime
5 Over one month and under a year	9,498,676	148	153	6.36	.17	63.0	84.6	14.1	Prime
6 Fixed rate	4,071,455	153	112	5.85	.27	59.8	80.9	21.7	Other
7 Floating rate	5,427,221	145	184	6.74	.21	65.5	87.4	8.4	Prime
8 Demand <sup>7</sup>	13,980,395	246	*	6.23	.17	67.4	68.6	10.3	Prime
9 Fixed rate	2,611,382	502	*	5.11	.32	32.8	78.4	28.7	Foreign
10 Floating rate	11,369,013	220	*	6.48	.15	75.4	66.3	6.1	Prime
11 Total short term	39,208,244	297	61	5.66	.17	45.0	72.7	10.7	Prime
12 Fixed rate (thousands of dollars)	20,864,840	554	29	4.87	.29	22.7	71.2	14.2	Other
13 1-99	516,129	16	141	9.10	.15	77.4	45.5	1.8	Prime
14 100-499	493,785	183	111	7.59	.24	68.3	60.6	5.4	Prime
15 500-999	360,578	678	75	5.63	.24	43.0	74.3	11.1	Other
16 1,000-4,999	3,816,775	2,382	46	5.11	.05	35.3	82.2	15.5	Other
17 5,000-9,999	3,977,021	6,718	24	4.84	.13	16.0	70.0	12.3	Other
18 10,000 and over	11,700,551	18,678	17	4.48	.12	16.0	69.5	15.4	Other
19 Floating rate (thousands of dollars)	18,343,404	194	147	6.56	.17	70.4	74.3	6.7	Prime
20 1-99	1,775,314	24	163	8.05	.05	83.2	83.6	2.5	Prime
21 100-499	3,021,335	199	161	7.43	.06	76.3	87.0	4.5	Prime
22 500-999	1,796,099	666	167	7.38	.17	71.2	90.5	7.0	Prime
23 1,000-4,999	4,241,619	1,977	143	6.73	.10	65.0	87.4	8.3	Prime
24 5,000-9,999	2,138,041	6,570	195	6.46	.33	57.0	83.8	19.5	Prime
25 10,000 and over	5,370,996	23,812	85	5.22	.55	72.0	44.6	2.8	Fed funds
			Months						
26 Total long term	5,672,136	231	45	7.11	.20	70.6	78.8	18.7	Prime
27 Fixed rate (thousands of dollars)	1,266,741	116	59	7.27	.36	76.5	64.7	8.9	Other
28 1-99	157,943	16	47	9.83	.20	90.3	23.3	2.4	Other
29 100-499	188,553	205	51	8.79	.26	90.6	48.3	7.9	Other
30 500-999	123,545	696	113	8.64	.57	94.5	22.8	22.9	Other
31 1,000 and over	796,700	4,845	54	6.19	.35	67.6	83.3	8.3	Domestic
32 Floating rate (thousands of dollars)	4,405,395	323	41	7.06	.17	68.9	82.8	21.6	Prime
33 1-99	250,726	27	45	8.44	.11	85.8	45.9	1.8	Prime
34 100-499	575,983	211	53	7.71	.04	81.4	64.3	11.2	Prime
35 500-999	675,806	706	45	7.39	.20	80.8	70.7	9.0	Prime
36 1,000 and over	2,902,881	4,030	38	6.73	.33	62.2	92.5	28.3	Prime
			Days	Loan rate (percent)					
				Effective <sup>3</sup>	Nominal <sup>8</sup>			Prime rate <sup>9</sup>	
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup>	9,600,429	8,009	*	4.43	4.41	8.8	61.1	9.0	6.48
38 One month and under (excluding overnight)	4,900,931	3,682	13	4.60	4.58	13.6	83.5	9.4	6.50
39 Over one month and under a year	4,601,876	672	116	4.93	4.91	46.2	90.6	18.8	6.56
40 Demand <sup>7</sup>	6,104,679	2,278	*	4.60	4.55	57.2	48.3	15.0	6.54
41 Total short term	25,207,915	2,091	32	4.60	4.57	28.3	67.7	12.3	6.51
42 Fixed rate	19,076,999	2,904	23	4.58	4.56	18.3	72.1	14.8	6.50
43 Floating rate	6,130,916	1,118	100	4.66	4.60	59.3	54.2	4.6	6.56
			Months						
44 Total long term	1,209,099	439	40	5.12	5.07	50.7	85.7	16.7	6.65
45 Fixed rate	499,063	586	42	5.28	5.24	53.0	75.0	4.9	6.67
46 Floating rate	710,036	374	38	5.01	4.95	49.1	93.3	24.9	6.64

For notes see end of table.

4.23—Continued

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>5</sup>
				Weighted average effective	Standard error				
			Days						
<b>LARGE BANKS</b>									
1 Overnight <sup>6</sup>	7,993,617	8,385	*	4.51	.23	6.3	52.2	10.8	Other
2 One month and under (excluding overnight)	4,274,878	2,905	13	5.07	.17	20.4	79.8	8.9	Other
3 Fixed rate	3,411,157	5,646	13	4.70	.19	12.6	78.0	9.6	Other
4 Floating rate	863,721	996	16	6.57	.23	51.5	86.9	6.1	Prime
5 Over one month and under a year	4,738,174	819	129	5.64	.14	51.1	87.8	7.2	Prime
6 Fixed rate	2,305,434	2,182	88	5.22	.20	46.4	85.4	8.2	Foreign
7 Floating rate	2,432,740	514	167	6.04	.18	55.5	90.1	6.3	Prime
8 Demand <sup>7</sup>	9,271,501	545	*	5.83	.15	64.5	59.7	11.8	Prime
9 Fixed rate	1,984,113	1,831	*	4.87	.24	26.1	76.9	34.9	Foreign
10 Floating rate	7,287,388	457	*	6.09	.15	74.9	55.1	5.5	Prime
11 Total short term	<b>26,278,170</b>	<b>1,042</b>	<b>40</b>	<b>5.27</b>	<b>.14</b>	<b>37.2</b>	<b>65.8</b>	<b>10.2</b>	<b>Other</b>
12 Fixed rate (thousands of dollars)	15,694,321	4,244	19	4.70	.17	16.1	65.8	13.2	Other
13 1-99	22,602	27	95	7.44	.09	57.9	48.8	.6	Prime
14 100-499	110,510	234	76	6.24	.28	54.2	77.0	3.5	Prime
15 500-999	205,993	702	70	5.51	.18	40.5	79.4	11.0	Other
16 1,000-4,999	2,632,624	2,391	28	5.13	.05	28.1	77.7	10.5	Other
17 5,000-9,999	3,410,697	6,761	23	4.82	.15	14.7	66.7	13.0	Other
18 10,000 and over	9,311,895	19,443	13	4.49	.11	12.1	61.7	14.3	Other
19 Floating rate (thousands of dollars)	10,583,848	492	127	6.12	.16	68.5	65.7	5.7	Prime
20 1-99	417,212	31	150	7.71	.04	80.4	87.0	1.8	Prime
21 100-499	1,110,304	204	143	7.31	.04	70.9	88.7	4.0	Prime
22 500-999	710,263	672	151	6.95	.11	63.6	90.0	6.4	Prime
23 1,000-4,999	2,230,488	2,017	146	6.65	.20	55.2	87.5	9.1	Prime
24 5,000-9,999	1,297,321	6,595	151	6.30	.44	51.1	81.8	12.1	Prime
25 10,000 and over	4,818,259	25,735	88	5.29	.56	78.6	40.6	3.2	Fed funds
			Months						
26 Total long term	<b>3,474,104</b>	<b>941</b>	<b>40</b>	<b>6.78</b>	<b>.20</b>	<b>65.2</b>	<b>92.1</b>	<b>23.9</b>	<b>Prime</b>
27 Fixed rate (thousands of dollars)	492,970	877	63	6.57	.39	73.0	90.0	3.5	Domestic
28 1-99	9,358	27	47	9.44	.22	91.9	37.4	.0	Other
29 100-499	26,796	230	55	8.59	.71	84.2	50.2	2.8	Other
30 500-999	14,779	671	53	7.96	.99	53.8	27.5	.0	Other
31 1,000 and over	442,038	6,101	65	6.34	.48	72.5	95.6	3.8	Domestic
32 Floating rate (thousands of dollars)	2,981,133	952	36	6.81	.13	63.9	92.4	27.3	Prime
33 1-99	44,589	35	38	7.70	.07	85.0	71.5	4.4	Prime
34 100-499	238,990	232	38	7.50	.07	77.2	80.3	8.8	Prime
35 500-999	235,532	687	36	7.29	.12	70.1	83.3	16.2	Prime
36 1,000 and over	2,462,022	4,993	35	6.69	.38	61.6	94.8	30.6	Prime
			Days	Loan rate (percent)					
				Effective <sup>3</sup>	Nominal <sup>8</sup>			Prime rate <sup>9</sup>	
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup>	7,815,361	8,616	*	4.45	4.43	6.4	52.3	11.1	6.48
38 One month and under (excluding overnight)	3,752,869	5,897	13	4.65	4.63	13.7	80.0	8.6	6.47
39 Over one month and under a year	2,966,097	3,471	101	4.65	4.64	37.4	90.7	7.2	6.42
40 Demand <sup>7</sup>	5,044,801	5,190	*	4.53	4.48	62.2	38.3	16.2	6.50
41 Total short term	<b>19,579,128</b>	<b>5,810</b>	<b>25</b>	<b>4.54</b>	<b>4.51</b>	<b>26.9</b>	<b>59.8</b>	<b>11.3</b>	<b>6.48</b>
42 Fixed rate	14,866,358	6,115	17	4.56	4.54	13.6	65.4	13.7	6.47
43 Floating rate	4,712,770	5,018	100	4.49	4.43	68.7	42.1	4.0	6.48
			Months						
44 Total long term	<b>782,079</b>	<b>3,103</b>	<b>41</b>	<b>4.82</b>	<b>4.78</b>	<b>52.0</b>	<b>95.5</b>	<b>22.4</b>	<b>6.44</b>
45 Fixed rate	214,416	2,959	47	5.04	5.03	54.2	91.4	3.2	6.49
46 Floating rate	567,662	3,161	39	4.74	4.68	51.2	97.0	29.7	6.42

For notes see end of table.

4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, May 4-8, 1992<sup>1</sup>—Continued

Commercial and industrial loans—Continued

Characteristic	Amount of loans (\$1,000)	Average size (\$1,000)	Weighted average maturity	Loan rate (percent)		Loans secured by collateral (percent)	Loans made under commitment (percent)	Participation loans (percent)	Most common base pricing rate <sup>5</sup>
				Days	Weighted average effective				
			Days						
<b>OTHER BANKS</b>									
1 Overnight <sup>6</sup>	1,807,751	3,268	*	4.38	.36	19.6	99.3	.1	Fed funds
2 One month and under (excluding overnight)	1,652,928	204	17	5.45	.23	30.7	89.8	9.1	Prime
3 Fixed rate	971,721	267	16	4.72	.36	17.5	91.6	13.1	Foreign
4 Floating rate	681,207	153	18	6.48	.25	49.5	87.2	3.5	Prime
5 Over one month and under a year	4,760,502	82	177	7.07	.18	74.9	81.4	20.9	Prime
6 Fixed rate	1,766,021	69	143	6.66	.31	77.2	75.0	39.2	Other
7 Floating rate	2,994,481	92	197	7.32	.19	73.6	85.2	10.0	Prime
8 Demand <sup>7</sup>	4,708,894	118	*	7.01	.20	73.2	86.0	7.5	Prime
9 Fixed rate	627,269	152	*	5.86	.39	53.7	83.3	9.2	Prime
10 Floating rate	4,081,625	114	*	7.18	.15	76.2	86.4	7.2	Prime
11 Total short term	12,930,075	121	106	6.46	.18	60.9	86.7	11.6	Prime
12 Fixed rate (thousands of dollars)	5,170,519	152	60	5.40	.30	43.0	87.6	17.0	Fed funds
13 1-99	493,528	16	142	9.18	.15	78.3	45.3	1.8	Prime
14 100-499	383,275	172	118	7.98	.32	72.4	55.8	5.9	Prime
15 500-999	154,585	649	81	5.78	.29	46.4	67.5	11.3	Prime
16 1,000-4,999	1,184,151	2,363	82	5.07	.13	51.3	92.4	26.4	Other
17 5,000-9,999	566,324	6,471	31	4.94	.23	24.1	89.4	8.0	Foreign
18 10,000 and over	2,388,656	16,191	31	4.46	.30	31.1	100.0	19.8	Fed funds
19 Floating rate (thousands of dollars)	7,759,556	107	164	7.17	.17	72.9	86.0	8.0	Prime
20 1-99	1,358,101	23	165	8.15	.08	84.1	82.5	2.7	Prime
21 100-499	1,911,031	197	168	7.51	.09	79.4	86.0	4.8	Prime
22 500-999	1,085,836	663	175	7.67	.26	76.2	90.8	7.4	Prime
23 1,000-4,999	2,011,131	1,934	141	6.83	.13	75.9	87.2	7.4	Prime
24 5,000-9,999	840,720	6,532	285	6.70	.19	66.2	86.8	31.0	Prime
25 10,000 and over	552,736	14,420	75	4.63	.71	15.1	79.9	.0	Fed funds
			Months						
26 Total long term	2,198,033	105	54	7.62	.19	79.1	57.8	10.5	Prime
27 Fixed rate (thousands of dollars)	773,771	75	56	7.71	.33	78.7	48.6	12.3	Other
28 1-99	148,585	16	47	9.85	.20	90.2	22.4	2.6	Other
29 100-499	161,757	202	50	8.82	.23	91.7	48.0	8.7	Other
30 500-999	108,766	700	121	8.73	.54	100.0	22.1	26.1	Prime
31 1,000 and over	354,663	3,856	42	6.00	.41	61.5	68.0	13.9	Domestic
32 Floating rate (thousands of dollars)	1,424,262	135	53	7.57	.17	79.3	62.8	9.6	Prime
33 1-99	206,137	26	47	8.60	.14	85.9	40.4	1.3	Prime
34 100-499	336,993	199	63	7.86	.07	84.4	52.9	13.0	Prime
35 500-999	440,273	716	50	7.45	.39	86.5	63.9	5.2	Prime
36 1,000 and over	440,859	1,940	50	7.00	.17	65.2	79.6	15.2	Prime
			Days		Loan rate (percent)				
					Effective <sup>3</sup>				Prime rate <sup>9</sup>
					Nominal <sup>4</sup>				
<b>LOANS MADE BELOW PRIME<sup>10</sup></b>									
37 Overnight <sup>6</sup>	1,785,068	6,121	*	4.34	4.29	19.7	99.5	.1	6.50
38 One month and under (excluding overnight)	1,148,062	1,653	15	4.45	4.42	13.4	94.9	11.8	6.58
39 Over one month and under a year	1,635,779	273	144	5.42	5.40	62.3	90.5	39.9	6.80
40 Demand <sup>7</sup>	1,059,878	621	*	4.94	4.89	33.3	95.9	9.4	6.74
41 Total short term	5,628,788	648	56	4.79	4.75	33.4	95.3	15.8	6.65
42 Fixed rate	4,210,641	1,018	46	4.65	4.61	35.1	95.6	18.9	6.58
43 Floating rate	1,418,146	312	100	5.22	5.16	28.4	94.4	6.7	6.84
			Months						
44 Total long term	427,020	171	38	5.68	5.60	48.3	67.8	6.1	7.05
45 Fixed rate	284,647	365	39	5.47	5.39	52.1	62.6	6.2	6.80
46 Floating rate	142,373	83	35	6.11	6.01	40.7	78.2	6.0	7.53

For notes see following page.



## NOTES TO TABLE 4.23

1. As of Sept. 30, 1990, assets of most of the large banks were at least \$7.6 billion. For all insured banks, total assets averaged \$275 billion.
  2. Average maturities are weighted by loan size and exclude demand loans.
  3. Effective (compounded) annual interest rates are calculated from the stated rate and other terms of the loans and weighted by loan size.
  4. The chances are about two out of three that the average rate shown would differ by less than this amount from the average rate that would be found by a complete survey of lending at all banks.
  5. The most common base rate is that used to price the largest dollar volume of loans. Base pricing rates include the prime rate (sometimes referred to as a bank's "basic" or "reference" rate); the federal funds rate; domestic money market rates other than the federal funds rate; foreign money market rates; and other base rates not included in the foregoing classifications.
  6. Overnight loans mature on the following business day.
  7. Demand loans have no stated date of maturity.
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  9. The prime rate reported by each bank is weighted by the volume of loans extended and then averaged.
  10. The proportion of loans made at rates below the prime may vary substantially from the proportion of such loans outstanding in banks' portfolios.
- NOTE: Results of the surveys for November 1991 and February 1992 are being republished because of revisions. The survey results for May 1992 have been revised and differ from those published in the E. 2 (III) quarterly statistical release dated June 12.

4.30 ASSETS AND LIABILITIES of U.S. Branches and Agencies of Foreign Banks, March 31, 1992<sup>1</sup>

Millions of dollars

Item	All states		New York		California		Illinois	
	Total including IBF's	IBF's only	Total including IBF's	IBF's only	Total including IBF's	IBF's only	Total including IBF's	IBF's only
<b>1 Total assets<sup>4</sup></b> .....	<b>683,493</b>	<b>287,168</b>	<b>508,220</b>	<b>224,912</b>	<b>84,606</b>	<b>35,870</b>	<b>53,382</b>	<b>18,199</b>
2 Claims on nonrelated parties.....	583,627	202,064	425,253	165,870	76,923	16,802	53,018	15,492
3 Cash and balances due from depository institutions.....	147,971	122,889	124,587	101,223	8,848	8,240	12,864	12,545
4 Cash items in process of collection and unposted debits.....	2,431	0	2,308	0	27	0	67	0
5 Currency and coin (U.S. and foreign).....	25	n.a.	18	n.a.	2	n.a.	1	n.a.
6 Balances with depository institutions in United States ..	82,814	61,833	69,625	49,934	5,423	4,867	6,917	6,679
7 U.S. branches and agencies of other foreign banks (including their IBFs).....	76,134	58,584	64,025	47,034	4,978	4,737	6,481	6,473
8 Other depository institutions in United States (including their IBFs).....	6,680	3,248	5,600	2,900	445	130	436	207
9 Balances with banks in foreign countries and with foreign central banks.....	62,130	61,056	52,202	51,289	3,378	3,373	5,867	5,866
10 Foreign branches of U.S. banks.....	1,769	1,626	1,518	1,375	56	56	190	190
11 Other banks in foreign countries and foreign central banks.....	60,361	59,431	50,683	49,914	3,322	3,317	5,677	5,676
12 Balances with Federal Reserve Banks.....	572	n.a.	434	n.a.	18	n.a.	13	n.a.
<b>13 Total securities and loans</b> .....	<b>365,380</b>	<b>68,493</b>	<b>243,658</b>	<b>55,895</b>	<b>60,603</b>	<b>7,304</b>	<b>35,720</b>	<b>2,465</b>
14 Total securities, book value.....	63,968	14,657	58,475	13,549	3,419	656	1,633	400
15 U.S. Treasury.....	18,024	n.a.	17,808	n.a.	70	n.a.	111	n.a.
16 Obligations of U.S. government agencies and corporations.....	11,255	n.a.	10,824	n.a.	260	n.a.	108	n.a.
17 Other bonds, notes, debentures and corporate stock (including state and local securities).....	34,689	14,657	29,843	13,549	3,089	656	1,414	400
18 Federal funds sold and securities purchased under agreements to resell.....	21,700	2,664	19,782	1,810	924	560	587	175
19 U.S. branches and agencies of other foreign banks.....	9,137	1,362	8,082	1,069	423	150	467	125
20 Commercial banks in United States.....	2,752	100	2,573	100	30	0	34	0
21 Other.....	9,811	1,202	9,127	641	471	410	87	50
22 Total loans, gross.....	301,543	53,849	185,269	42,357	57,216	6,649	34,093	2,065
23 Less: Unearned income on loans.....	131	12	86	11	32	1	6	0
24 Equals: Loans, net.....	301,412	53,836	185,183	42,346	57,184	6,648	34,086	2,065
<i>Total loans, gross, by category</i>								
25 Real estate loans.....	54,449	585	27,918	329	17,248	202	5,342	54
26 Loans to depository institutions.....	45,015	29,763	33,581	22,369	6,040	4,393	3,158	1,435
27 Commercial banks in United States (including IBFs).....	24,765	12,757	18,020	9,185	4,290	2,660	2,069	843
28 U.S. branches and agencies of other foreign banks.....	21,532	11,460	15,771	8,144	3,927	2,420	1,602	828
29 Other commercial banks in United States.....	3,233	1,296	2,249	1,041	363	240	467	15
30 Other depository institutions in United States (including IBFs).....	7	0	0	0	7	0	0	0
31 Banks in foreign countries.....	20,243	17,007	15,560	13,184	1,743	1,733	1,089	592
32 Foreign branches of U.S. banks.....	521	465	398	342	120	120	3	3
33 Other banks in foreign countries.....	19,722	16,542	15,162	12,842	1,623	1,613	1,087	589
34 Other financial institutions.....	15,588	813	13,055	712	878	49	1,340	31
35 Commercial and industrial loans.....	166,316	14,376	93,836	11,769	31,648	1,741	23,574	384
36 U.S. addressees (domicile).....	144,602	518	77,272	384	29,064	119	22,990	7
37 Non-U.S. addressees (domicile).....	21,714	13,857	16,565	11,385	2,584	1,622	584	377
38 Acceptances of other banks.....	1,971	35	927	32	684	0	230	0
39 U.S. banks.....	1,147	0	481	0	598	0	2	0
40 Foreign banks.....	824	35	446	32	86	0	229	0
41 Loans to foreign governments and official institutions (including foreign central banks).....	9,379	8,103	7,960	7,026	387	264	170	161
42 Loans for purchasing or carrying securities (secured and unsecured).....	4,983	23	4,763	23	216	0	4	0
43 All other loans.....	3,842	150	3,231	97	115	0	274	0
44 All other assets.....	48,576	8,018	37,226	6,942	6,548	699	3,847	307
45 Customers' liability on acceptances outstanding.....	18,694	n.a.	12,893	n.a.	4,407	n.a.	988	n.a.
46 U.S. addressees (domicile).....	11,773	n.a.	6,975	n.a.	3,791	n.a.	907	n.a.
47 Non-U.S. addressees (domicile).....	6,921	n.a.	5,918	n.a.	616	n.a.	81	n.a.
48 Other assets including other claims on nonrelated parties.....	29,882	8,018	24,333	6,942	2,141	699	2,859	307
49 Net due from related depository institutions <sup>5</sup> .....	99,867	85,103	82,967	59,041	7,683	19,068	363	2,707
50 Net due from head office and other related depository institutions <sup>5</sup> .....	99,867	n.a.	82,967	n.a.	7,683	n.a.	363	n.a.
51 Net due from establishing entity, head offices, and other related depository institutions <sup>5</sup> .....	n.a.	85,103	n.a.	59,041	n.a.	19,068	n.a.	2,707
<b>52 Total liabilities<sup>4</sup></b> .....	<b>683,493</b>	<b>287,168</b>	<b>508,220</b>	<b>224,912</b>	<b>84,606</b>	<b>35,870</b>	<b>53,382</b>	<b>18,199</b>
53 Liabilities to nonrelated parties.....	575,595	240,218	452,243	186,082	72,512	35,291	31,369	11,719

4.30—Continued

Millions of dollars

Item	All states		New York		California		Illinois	
	Total excluding IBF's	IBF's only	Total excluding IBF's	IBF's only	Total excluding IBF's	IBF's only	Total excluding IBF's	IBF's only
54 Total deposits and credit balances	149,359	174,815	127,462	155,304	4,149	10,048	8,508	2,990
55 Individuals, partnerships, and corporations	107,466	14,443	88,151	8,639	3,793	600	7,450	95
56 U.S. addressees (domicile)	91,631	362	78,524	361	1,872	0	6,427	1
57 Non-U.S. addressees (domicile)	15,835	14,081	9,627	8,278	1,921	600	1,024	95
58 Commercial banks in United States (including IBFs)	29,905	55,241	28,082	50,298	93	3,201	1,007	1,143
59 U.S. branches and agencies of other foreign banks	11,101	49,710	10,731	45,571	58	2,755	262	885
60 Other commercial banks in United States	18,804	5,530	17,350	4,727	35	446	745	259
61 Banks in foreign countries	4,353	87,094	4,197	79,757	5	5,193	32	1,589
62 Foreign branches of U.S. banks	1,442	6,131	1,412	4,978	0	851	30	259
63 Other banks in foreign countries	2,912	80,963	2,785	74,779	5	4,342	2	1,330
64 Foreign governments and official institutions (including foreign central banks)	2,073	16,991	1,752	15,565	225	1,053	3	162
65 All other deposits and credit balances	5,143	1,045	4,918	1,045	10	0	8	0
66 Certified and official checks	418		361		22		9	
67 Transaction accounts and credit balances (excluding IBFs)	7,806		6,429		298		296	
68 Individuals, partnerships, and corporations	5,358		4,399		254		283	
69 U.S. addressees (domicile)	4,036		3,414		215		278	
70 Non-U.S. addressees (domicile)	1,522		985		39		5	
71 Commercial banks in United States (including IBFs)	103		96		3		0	
72 U.S. branches and agencies of other foreign banks	29		26		2		0	
73 Other commercial banks in United States	74		70		1		0	
74 Banks in foreign countries	1,124		1,029		5		2	
75 Foreign branches of U.S. banks	9		8		0		0	
76 Other banks in foreign countries	1,116		1,021		5		2	
77 Foreign governments and official institutions (including foreign central banks)	287		247		3		1	
78 All other deposits and credit balances	316		298		10		1	
79 Certified and official checks	418		361		22		9	
80 Demand deposits (included in transaction accounts and credit balances)	7,117		6,031		230		284	
81 Individuals, partnerships, and corporations	5,145		4,257		199		271	
82 U.S. addressees (domicile)	3,874		3,356		173		267	
83 Non-U.S. addressees (domicile)	1,270		901		25		5	
84 Commercial banks in United States (including IBFs)	33	n.a.	29	n.a.	0	n.a.	0	n.a.
85 U.S. branches and agencies of other foreign banks	17		16		0		0	
86 Other commercial banks in United States	16		13		0		0	
87 Banks in foreign countries	1,013		922		5		2	
88 Foreign branches of U.S. banks	9		8		0		0	
89 Other banks in foreign countries	1,004		914		5		2	
90 Foreign governments and official institutions (including foreign central banks)	230		190		3		1	
91 All other deposits and credit balances	278		272		1		1	
92 Certified and official checks	418		361		22		9	
93 Non-transaction accounts (including MMDAs, excluding IBFs)	141,553		121,032		3,852		8,213	
94 Individuals, partnerships, and corporations	101,909		83,753		3,539		7,167	
95 U.S. addressees (domicile)	87,595		75,110		1,657		6,148	
96 Non-U.S. addressees (domicile)	14,313		8,643		1,882		1,019	
97 Commercial banks in United States (including IBFs)	29,802		27,986		90		1,007	
98 U.S. branches and agencies of other foreign banks	11,072		10,706		57		262	
99 Other commercial banks in United States	18,730		17,280		34		744	
100 Banks in foreign countries	3,229		3,168		0		30	
101 Foreign branches of U.S. banks	1,433		1,403		0		30	
102 Other banks in foreign countries	1,796		1,765		0		0	
103 Foreign governments and official institutions (including foreign central banks)	1,786		1,505		222		1	
104 All other deposits and credit balances	4,828		4,621		0		7	
105 IBF deposit liabilities		174,815		155,304		10,048		2,990
106 Individuals, partnerships, and corporations		14,443		8,639		600		95
107 U.S. addressees (domicile)		362		361		0		1
108 Non-U.S. addressees (domicile)		14,081		8,278		600		95
109 Commercial banks in United States (including IBFs)		55,241		50,298		3,201		1,143
110 U.S. branches and agencies of other foreign banks		49,710		45,571		2,755		885
111 Other commercial banks in United States		5,530		4,727		446		259
112 Banks in foreign countries		87,094		79,757		5,193		1,589
113 Foreign branches of U.S. banks		6,131		4,978		851		259
114 Other banks in foreign countries		80,963		74,779		4,342		1,330
115 Foreign governments and official institutions (including foreign central banks)		16,991		15,565		1,053		162
116 All other deposits and credit balances		1,045		1,045		0		0

For notes see end of table.

4.30 ASSETS AND LIABILITIES of U.S. Branches and Agencies of Foreign Banks, March 31, 1992<sup>1</sup>—Continued

Millions of dollars

Item	All states		New York		California		Illinois	
	Total including IBF's	IBF's only	Total including IBF's	IBF's only	Total including IBF's	IBF's only	Total including IBF's	IBF's only
117 Federal funds purchased and securities sold under agreements to repurchase	79,221	5,786	62,057	2,890	11,943	1,815	4,537	1,011
118 U.S. branches and agencies of other foreign banks	11,372	1,807	6,662	547	3,338	946	1,181	283
119 Other commercial banks in United States	27,772	451	19,966	227	5,524	144	1,991	80
120 Other	40,077	3,528	35,429	2,116	3,081	726	1,365	648
121 Other borrowed money	124,623	53,199	70,587	22,419	40,034	22,705	11,839	7,535
122 Owed to nonrelated commercial banks in United States (including IBF's)	48,175	21,637	20,432	5,302	21,424	13,202	4,813	2,879
123 Owed to U.S. offices of nonrelated U.S. banks	15,813	2,641	8,967	996	4,646	1,192	1,740	426
124 Owed to U.S. branches and agencies of nonrelated foreign banks	32,361	18,996	11,465	4,306	16,779	12,010	3,073	2,454
125 Owed to nonrelated banks in foreign countries	29,472	28,250	15,127	14,062	9,504	9,387	4,548	4,516
126 Owed to foreign branches of nonrelated U.S. banks	2,662	2,530	654	522	1,464	1,464	540	540
127 Owed to foreign offices of nonrelated foreign banks	26,810	25,720	14,474	13,540	8,040	7,923	4,008	3,976
128 Owed to others	46,976	3,312	35,027	3,055	9,106	117	2,478	140
129 All other liabilities	47,576	6,418	36,833	5,469	6,338	723	3,495	183
130 Branch or agency liability on acceptances executed and outstanding	22,301	n.a.	16,568	n.a.	4,403	n.a.	676	n.a.
131 Other liabilities to nonrelated parties	25,275	6,418	20,265	5,469	1,935	723	2,819	183
132 Net due to related depository institutions <sup>5</sup>	107,899	46,949	55,977	38,830	12,095	579	22,013	6,481
133 Net due to head office and other related depository institutions <sup>5</sup>	107,899	n.a.	55,977	n.a.	12,095	n.a.	22,013	n.a.
134 Net due to establishing entity, head office, and other related depository institutions <sup>5</sup>	n.a.	46,949	n.a.	38,830	n.a.	579	n.a.	6,481
MEMO								
135 Non-interest bearing balances with commercial banks in United States	1,281	0	979	0	132	0	79	0
136 Holding of commercial paper included in total loans	2,204	↑	2,025	↑	84	↑	84	↑
137 Holding of own acceptances included in commercial and industrial loans	3,481	↑	2,853	↑	341	↑	144	↑
138 Commercial and industrial loans with remaining maturity of one year or less	98,755	↑	54,552	↑	19,082	↑	14,175	↑
139 Predetermined interest rates	60,300	n.a.	32,422	n.a.	11,141	n.a.	10,156	n.a.
140 Floating interest rates	38,455	↑	22,129	↑	7,940	↑	4,019	↑
141 Commercial and industrial loans with remaining maturity of more than one year	67,561	↑	39,285	↑	12,567	↑	9,399	↑
142 Predetermined interest rates	21,563	↓	11,587	↓	4,033	↓	4,230	↓
143 Floating interest rates	45,999	↓	27,698	↓	8,533	↓	5,169	↓

## 4.30—Continued

Millions of dollars

Item	All states		New York		California		Illinois	
	Total excluding IBFs	IBFs only	Total excluding IBFs	IBFs only	Total excluding IBFs	IBFs only	Total excluding IBFs	IBFs only
144 Components of total nontransaction accounts, included in total deposits and credit balances of nontransactional accounts, including IBFs	150,064	↑	130,641	↑	4,155	↑	8,206	↑
145 Time CDs in denominations of \$100,000 or more	112,446	↑	96,999	↑	2,344	↑	6,571	↑
146 Other time deposits in denominations of \$100,000 or more	23,212	n.a.	20,401	n.a.	1,093	n.a.	1,371	n.a.
147 Time CDs in denominations of \$100,000 or more with remaining maturity of more than 12 months	14,406	↓	13,241	↓	718	↓	265	↓
	All states <sup>2</sup>		New York		California		Illinois	
	Total including IBFs	IBFs only	Total including IBFs	IBFs only	Total including IBFs	IBFs only	Total including IBFs	IBFs only
148 Market value of securities held	62,951	14,344	57,312	13,214	3,449	680	1,603	399
149 Immediately available funds with a maturity greater than one day included in other borrowed money	75,383	n.a.	39,350	n.a.	27,390	n.a.	6,995	n.a.
150 Number of reports filed <sup>6</sup>	579	0	271	0	134	0	52	0

1. Data are aggregates of categories reported on the quarterly form FFIEC 002, "Report of Assets and Liabilities of U.S. Branches and Agencies of Foreign Banks." Details may not add to totals because of rounding. This form was first used for reporting data as of June 30, 1980, and was revised as of December 31, 1985. From November 1972 through May 1980, U.S. branches and agencies of foreign banks had filed a monthly FR 886a report. Aggregate data from that report were available through the Federal Reserve statistical release G.11, last issued on July 10, 1980. Data in this table and in the G.11 tables are not strictly comparable because of differences in reporting panels and in definitions of balance sheet items.

2. Includes the District of Columbia.

3. Effective December 1981, the Federal Reserve Board amended Regulations D and Q to permit banking offices located in the United States to operate International Banking Facilities (IBFs). As of December 31, 1985 data for IBFs are reported in a separate column. These data are either included in or excluded from the total columns as indicated in the headings. The notation "n.a." indicates

that no IBF data are reported for that item, either because the item is not an eligible IBF asset or liability or because that level of detail is not reported for IBFs. From December 1981 through September 1985, IBF data were included in all applicable items reported.

4. Total assets and total liabilities include *net* balances, if any, due from or due to related banking institutions in the United States and in foreign countries (see footnote 5). On the former monthly branch and agency report, available through the G.11 statistical release, *gross* balances were included in total assets and total liabilities. Therefore, total asset and total liability figures in this table are not comparable to those in the G.11 tables.

5. "Related banking institutions" includes the foreign head office and other U.S. and foreign branches and agencies of the bank, the bank's parent holding company, and majority-owned banking subsidiaries of the bank and of its parent holding company (including subsidiaries owned both directly and indirectly).

6. In some cases two or more offices of a foreign bank within the same metropolitan area file a consolidated report.

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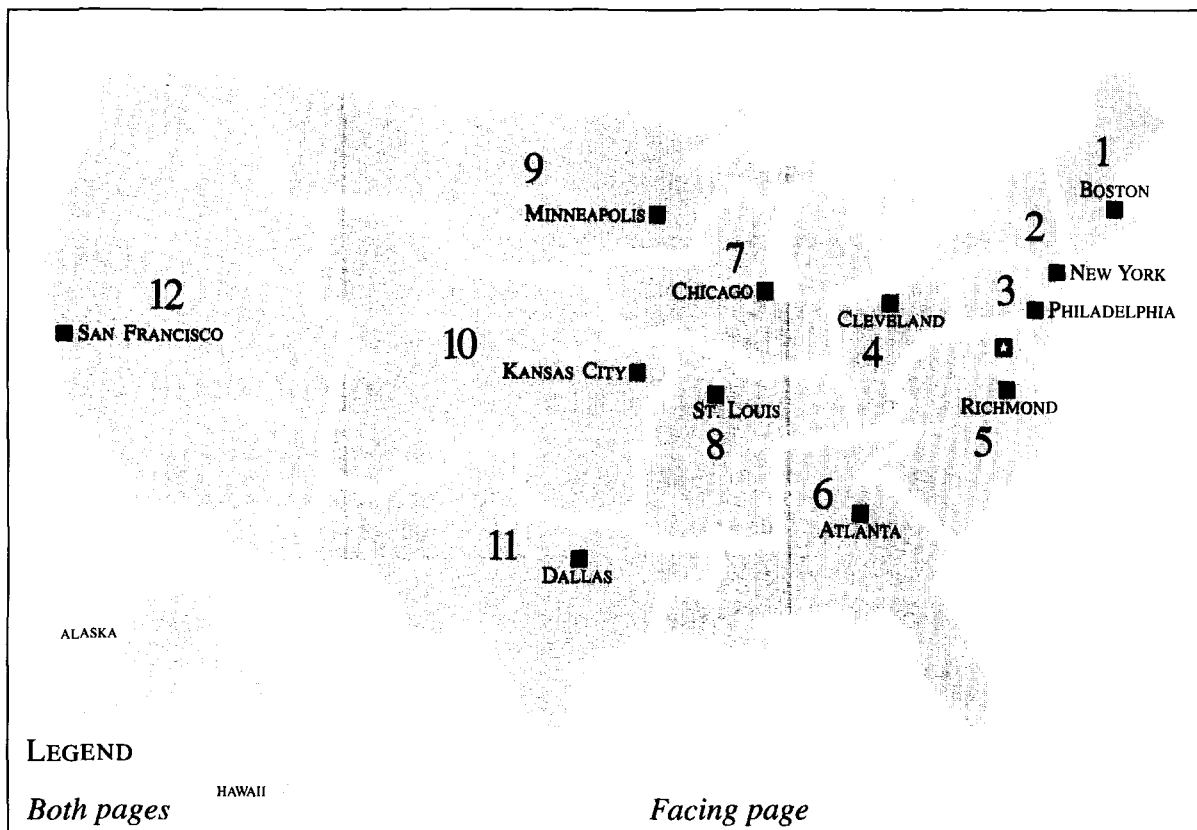
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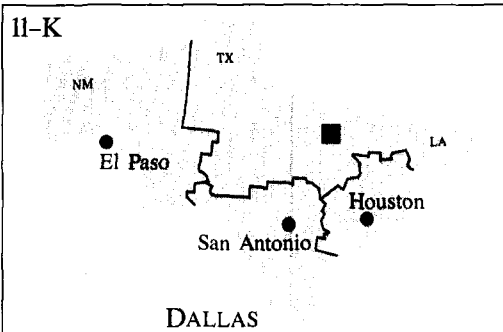
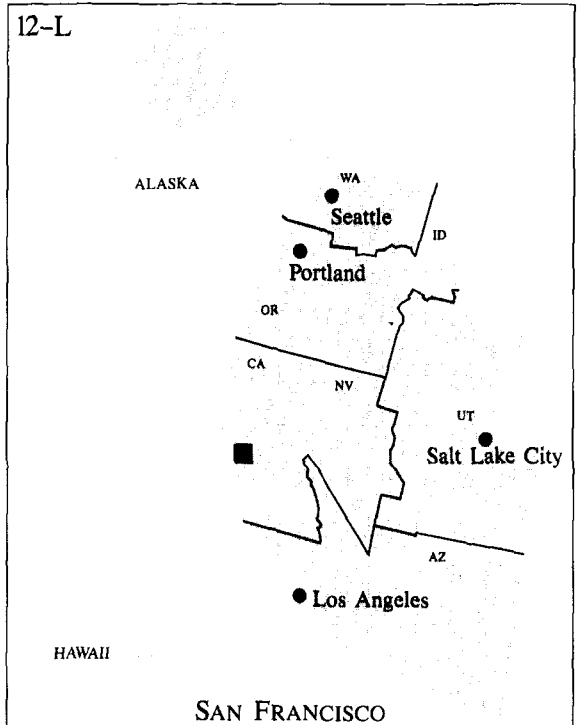
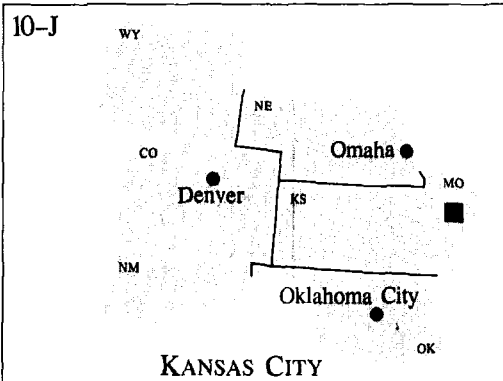
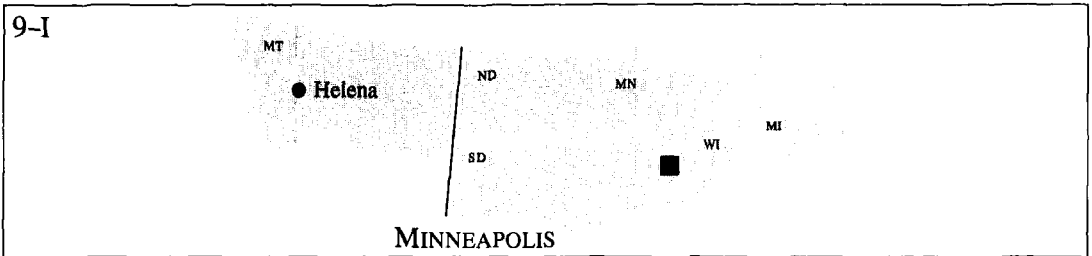
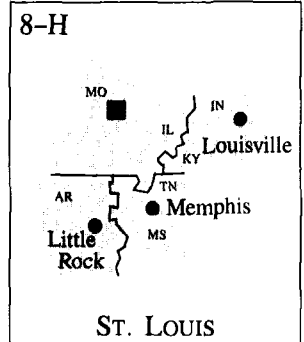
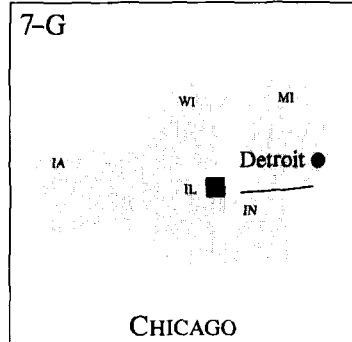
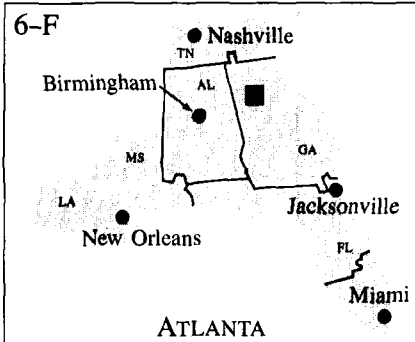
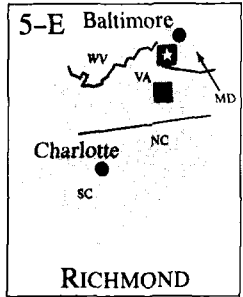
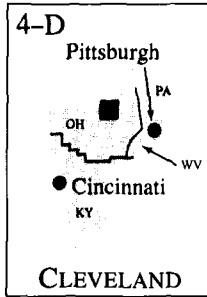
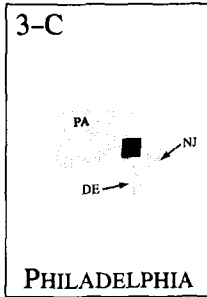
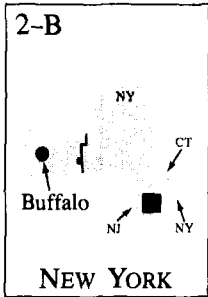
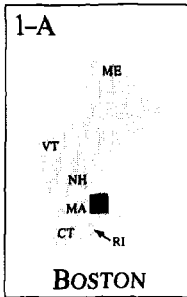
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